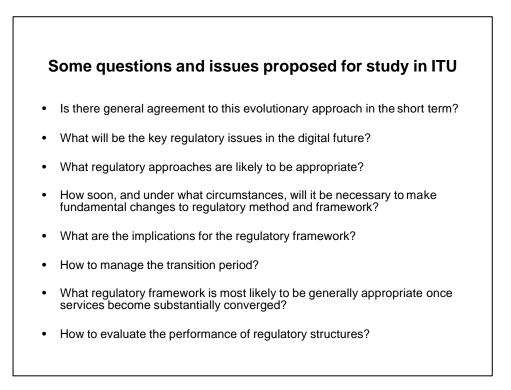
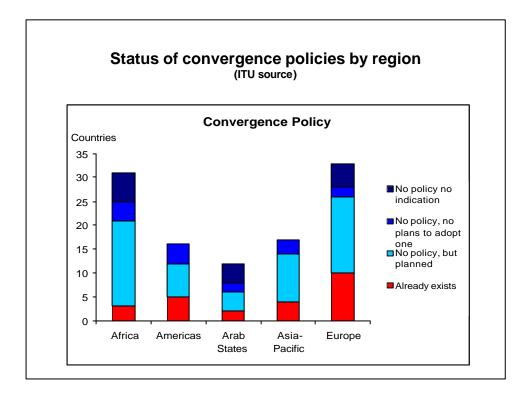
ITU-D Study Group 1 Question 10-1/1: Impact of the convergence of telecommunications, broadcasting and information technologies

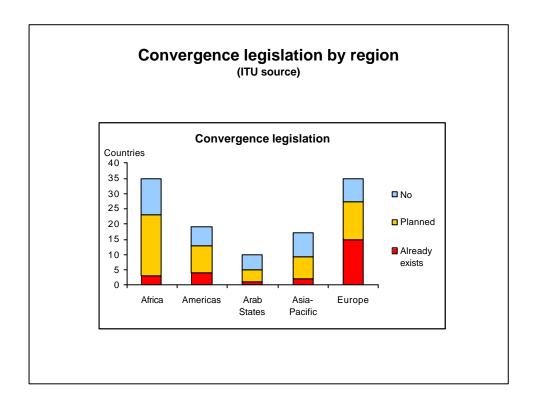
> Fabrizio Savi Chairman of the Project Group

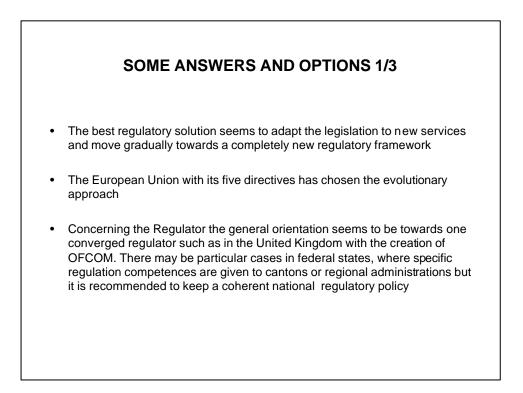
## THE MEANING OF CONVERGENCE

- Convergence has become one of more heavily used words in ICT industry.
- The word is used to describe almost any trend representing the ever closer contact between the IT, broadcasting and telecommunications sectors.
- Regulation in these three sectors face new challenges.









## SOME ANSWERS AND OPTIONS 2/3

- The main regulatory trend is to move from sector specific ex-ante law towards ex-post application of competition law. It should be considered that convergence is leading to a new market, new to everyone. All competing operators should be allowed to operate under the same rules and so current asymmetries in regulation (i.e. specific obligations for operators with significant market power) should be gradually withdrawn, possibly with the introduction of "sunset clauses"
- The convergence between traditional telecommunications, multimedia services and elements of information technology is already in place in almost all developed countries. The new regulatory model should be timely defined in order to be efficient. Even if converging services are not yet a reality in developing countries the recommended way of action is to proceed with a forward-looking approach to regulatory reforms

## SOME ANSWERS AND OPTIONS 3/3 The privatization of incumbent, state owned operators is a political choice but if public ownership is maintained, a high level of transparency is

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- required in the marketplace to be credible and become appealing for investors and competitors. Furthermore, transparency and credibility reduce the level of possible conflicts
- The recommended target is light regulation with limited regulatory intervention. In the transition period strict control by the regulator may be needed in conjunction with the consultation with competition authorities
- Regulation should be cost effective; so, the costs of regulation should not exceed the expected economic results and benefits to the competitive market. It is recommended to begin to study and establish mechanisms for the analysis and evaluation of the economic impact of regulation