SESSION 2

GOOD PRACTICES FOR ACCELERATING DIGITAL TRANSFORMATION

Mohamed (Moe) Ba Head BDT Innovation, ITU

innovation@itu.int

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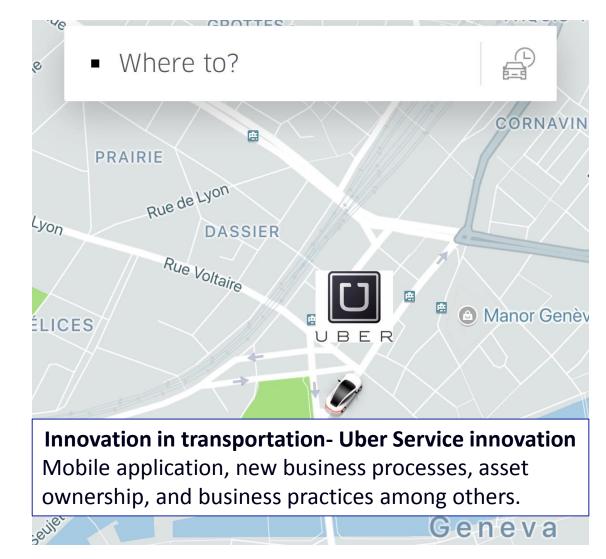
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What is an innovation?

"An innovation is the implementation of a new or significantly improved product (good or service), or process, a new marketing method, or a new organizational method in business practices, workplace organization or external relations."

Source: OCED, Oslo manual

ICT affects business models, mindsets, organizational structures, R&D, markets and networks, contributing significantly to GDP growth. ICT-centric innovation can thus have a significant impact on development









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What is digital transformation?

"Digital transformation is what happens when innovation is applied to solve problems through the use of ICT/telecommunication technology. The benefits to a country and its people are immense: significantly increased productivity, economic growth and greater employment opportunities."

Source: ITU

The degree to which these benefits are within reach depends on the vibrancy of the ICT-centric innovation ecosystem and the long-term vision and strategy supporting it.



Digital transformation in transportation Innovation applied to solve a transportation problem, through the use of ICT technologies, led to changes in on demand transportation bringing significant value for customers and asset owners (car owners).







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Measuring digital transformation performance – multiple metrics



Office of Electronic



And more! But no measure of the systems dynamics



IDI 2017 Value

4-5

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Voices from the stakeholders in the ecosystem

Public Sector

"We need to promote job creation & innovate our Government services"

Entrepreneurs "We need room to take risks + our government does not listen to us" Academia "We need to prepare our students to be entrepreneurs" "A lot of our innovations Private Sector "We need support to scale and go global." "We need new ideas, demand, and growth" "We need new ideas, demand, and growth" "We need to find the next Google" "Government needs to facilitate an institutional framework"

Entrepreneurial SupportNetworks

"These entrepreneurs are not business thinkers!"

"We need global ecosystem linkages"

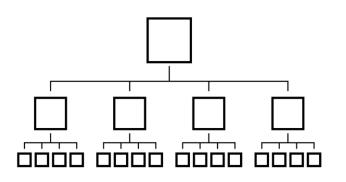


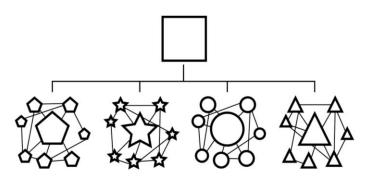


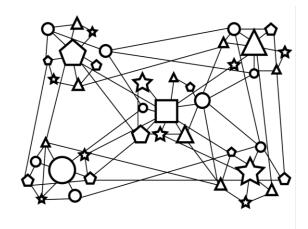
don't reach the market"



Paradigm shift in the fast-paced ICT environment







COMMAND

Organizational relationship that is highly efficient but is not adaptive enough for the fast-paced ICT environment

COMMAND OF TEAMS

Organizational relationship that is more adaptive but may not be efficient enough in responding to the fast-paced ICT environment

TEAM OF TEAMS

Organizational relationship that is both highly efficient and adaptive to the fastpaced ICT environment

Source: ITU, based on concept of Team of Teams.

Creating competitive digital transformation capabilities will require a paradigm shift on the part of stakeholders and their institutions.

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What are opportunities and barriers in digital transformation?

PILLARS Vision & Strategy Scope and objectives **ISSUES Aligned Digital** strategies

Capital Appropriate Demand side resources **Continuum of** Supply side resources

Market Integration of economic sectors Market access domestic and international

Infrastructure Inclusive digital infrastructure Resilient & secure broadband Infrastructure Soft infrastructure

Talent Talent appropriateness **Champions**

Culture Sustainable culture of entrepreneurship and innovation

Communities

and grassroots innovation policies & programs

Policy

Comprehensive

Legal frameworks

All stakeholders in the ecosystem need to understand their potential for making a difference, as well as their very real capabilities – as they engage in transformation.

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Need for good practices to support an innovation journey

Middle income country

Pre Idea & Culture Ideati	Startup	trepreneurial "Valle	Lifecycle by of Death"	SME Prof	
Entrepreneurship Phase	Pre-Idea	Ideation	Startup	The "Valley of Death"	SME
Entrepreneurs	Entrepreneurial Interest	Engage with problems	Develop Business Models	Build Collaboration	Expand
Finance	Research Funding	Seed Funding	Angel Investment	Venture Capital	Business Finance & Loans
Entrepreneurial Support	Entrepreneurial Events	Hackathons & Competitions	Co-working & Support	Incubators & Accelerators	Business Association
Private Sector	Success Stories	Research Programs	Lab programs	B2B & Support Services	Skill Training Programs
Academia	Entrepreneur Community	Basic Research	Spin Offs	Soft skill trainings	Human capital
Public Sector	Vision & Strategy	IP & R&D Support	Tax Support	Public Procurement	Trade Policy

"Young people have some talents, they have energy. But it will burn out soon if that energy is not guided or supported to help build good companies" - Ecosystem stakeholder



One global ecosystem – challenges of a copycat

- Application quality
- Extracting value from data
- Enabling value chain transformation
- Accessing skilled labor
- Protecting intellectual property

















Key building blocks for accelerating digital transformation







- Is innovation "on the map"?
- How supportive of innovation is the general environment?

- Is there an innovation infrastructure?
- Is that infrastructure sufficiently well developed?
- Is it the right infrastructure to enable the ecosystem to grow sustainably?
- Does the infrastructure support, encourage and inspire innovation?

- Is innovation integrated?
- Is ICT innovation integrated across key sectors?

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Business Finland – "an accelerator of global growth"

In January 2018, merger of Tekes (Finish funding agency for innovation) and Finpro (internationalization, investment and tourism promotion agency) • Name / Organization • Country • Tagline, 1-3 sentence description



TYPE



Building Innovation





Indicate main focus area / type



GOVERNANCE

PRACTICE

- Enjoys extensive independence as a government agency led by a director general and a board, which is regulated by legislation.
- In contrast, many R&D funding institutions in emerging economies are organizational subunits of ministries or other government bodies.
- Employs 600 experts in 40 offices overseas and in 20 regional offices around Finland.
- Organiz, structure Management & Institutional framework Competencies

RESOURCES

- Independent budget is the key to strategic and operative flexibility.
- Multi-year project funding by allocating the full amount needed for the project's planned performance period internally, before the respective department takes a positive funding decision.
- \$500m USD of funding in 2016

Financial • Non-financial • Sources • Partners

KEY ACTIVITIES

- Funding services are targeted at companies that have their sights on international growth
- Improve the possibilities businesses have to become part of international networks and business ecosystems
- Offer funding for research, development, and piloting of products and services aimed at global markets, and also provide internationalization services for marketing and for selling products and services to clients worldwide.
- Invest in Finland operates as part of Business Finland, helping foreign companies to find business opportunities in Finland. It produces information about Finland as an investment destination, develops and coordinates the national FDI work, networking actively with regional and international actors. In addition, Invest in Finland compiles and maintains information about foreign-owned companies in Finland.
- Visit Finland, the national expert organization for the tourism sector, operates as part of Business Finland, and is responsible for promoting foreign tourism to Finland. Visit Finland supports companies and groups of companies in the sector to develop and market tourism services aimed at the international markets.

Mechanisms • Processes • Activities • Events

GOALS

Business Finland offers Finnish companies a unified customer journey for innovation activities, internationalization, investments and tourism promotion.

Objective • Target stakeholders • Desired outcome for ecosystem

ACHIEVEMENTS

- Finland was ranked on top of the world in university-industry collaboration in R&D in the World Competitiveness Report 2015-2016 (WEF)
- For every euro invested, companies increase their R&D expenditure
- In SMEs funded, the increase of jobs was 16% in the period 2012-
- Completed project resulted in 1000 patents
- Gave innovation vouchers to more than 1000 companies
- 180 new foreign companies have established themselves in Finland by end of November. Already established, foreign-owned companies have made 150 further investments which can be seen in extensive
- Exports generated by foreign tourism to Finland amounted to abproximately €3.9 billion in 2016.

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Accelerating Digital Transformation

Technology

- 1. Vibrancy of the ICT centric innovation ecosystems
- 2. Long term strategy and vision supporting it
- 3. International cooperation and sharing of good practices

ecosystem

Holistic

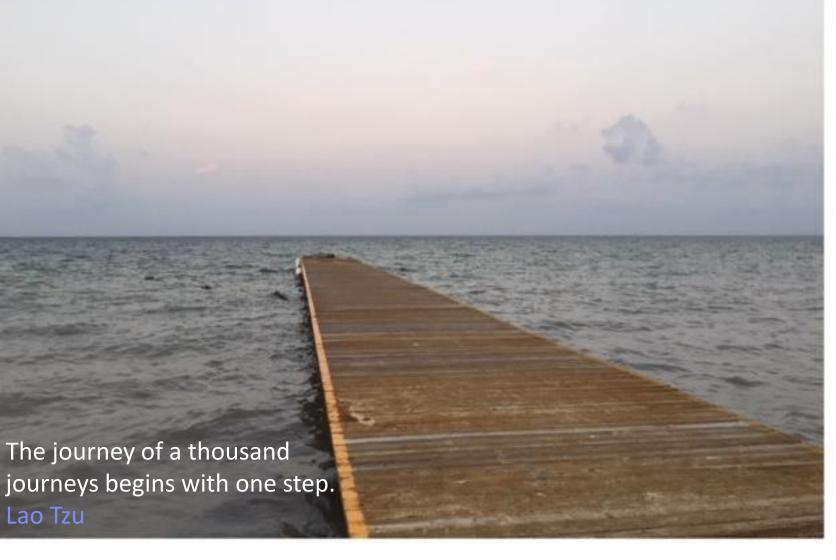
ICT

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For more information

Mohamed Ba (Moe Ba)

innovation@itu.int

