



WORKSHOP ON TARIFF POLICIES, TARIFF MODELS AND METHODOLOGIES FOR THE DETERMINATION OF COSTS OF SERVICES PROVIDED WITH NGN

Monday 8 September, 2008
ITU Headquarters Room C-1 - Geneva, Switzerland

This workshop is organized in three sessions in order to analyze and discuss NGN architecture and the investment involved in the migration process. The workshop provides an opportunity to discuss some of the regulatory challenges of migrating to NGN which are currently being addressed by national regulatory authorities in developed countries as well as changes to costing and pricing methodologies and cost models for NGN services. The workshop will also offer an opportunity for operators in developed countries to share their NGN plans with developing countries. Expert speakers from European countries will make presentations on their respective approaches.

All the presentations are available at the website: <http://www.itu.int/ITU-D/finance/>.

| Agenda | |
|---|---|
| 8.30 – 9.15 | <i>Delegate registration</i> |
| 09.15 – 9.30 | Opening Ceremony - Mr. Mario Maniewicz, BDT Representative - Ms. Fleur Régine Assoumo, Rapporteur Question 12-2/1, Chair of the Workshop |
| 09.30 – 9.45 | Overview of Related ITU Activities <i>presented by Ms Carmen Prado-Wagner, ITU/BDT</i> |
| Session 1: Architecture and Migration strategies of NGN and NGN services | |
| 9.45 – 10.15 | The Architecture of NGN and the works of the ITU Study Group 2 Question 19 on Strategy for migration from existing networks to next-generation networks for developing countries, <i>presented by Mr. Souheil Marine from Alcatel Lucent, France</i> |
| 10.15 – 10.30 Coffee break | |
| 10.30 – 11.00 | Migration to NGN: strategies and investment involved <i>presented by Mr. Oscar Gonzalez Soto from Spain</i> |
| 11.00 – 11.15 | Panel Discussion and questions |
| Session 2: Regulatory challenges of migrating towards NGN | |
| 11.15 – 11.40 | NGN a regulatory overview and the role of the Regulator in the transition to NGN and facilitation of an enable environment <i>presented by Ms Tracy Cohen, South Africa</i> |
| 11.40 – 12.05 | Country presentation: OFCOM, United Kingdom <i>presented by Mr. Philip Young</i> |
| 12.05 – 12.15 | Panel Discussion and questions |
| 12.15 – 14.00 Lunch | |

Session 3: Economic and financial aspects: costing and pricing of NGN services

| | |
|-----------------------------------|---|
| 14.00 - 14.30 | How deployment of NGN is changing costing and charging principle of traditional and new services <i>presented by Mr. Scott Marcus WIK Germany</i> |
| 14.30 – 15.00 | What types of wholesale arrangements can be used. Different retail charging methods used for NGN services and what cost models can be used for NGN delivered services? <i>presented by Mr. Roger Steele, Deloitte UK</i> |
| 15.00 – 15.00 Coffee break | |
| 15.15 – 15.45 | Country presentation: British Telecom, UK <i>presented by Ms Joanna Taylor</i> |
| 15.45 – 16.15 | Country presentation: KPN, The Netherlands <i>presented by Mr. Jilles van den Beukel</i> |
| 16.15 – 16.45 | Country presentation: Telefónica, Spain <i>presented by Mr. Daniel Catalán</i> |
| 16.45 – 17.00 | Concluding remarks |
