

Training workshop on the software for the calculation of costs, tariffs and rates for telephone services (COSITU) for CIS Countries

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MISSION REPORT

1. PURPOSE OF MISSION

This training was for regulators and operators from the CIS countries. The objective was to give to these countries the opportunity to learn how to use the ITU software for the calculation of costs, tariffs and rates for telephone services COSITU. The workshop was conducted by Mr Pape Touré, Chief, Policies, Strategies and Financing Department.

As a common tool for operators, regulators and policy makers, COSITU is gaining international recognition for making it easier to reach consensus on costs and tariffs.

2. PARTICIPATION

Thirteen participants attended the workshop from four countries, Azerbaijan, Belarus, Moldova and Russia. There was a mix of regulators and operators from both fixed-line and mobile companies.

3. MAIN ACTIVITIES

The workshop was divided into two parts: one and a half days was devoted to the theoretical part, where participants were taken through the theoretical aspects of COSITU, i.e. the relevant data to be collected for the effective use of the software. During the second two and a half days participants had the opportunity for hands-on exercises on how to use COSITU. A practical case study on mobile network GSM was used in the workshop in order to facilitate the understand of the use of the software.

Group work was done trying to integrate regulators and operators in order to have a good exchange of experiences.

At the end of the workshop, the development and analysis of results that can be produced for various uses and purposes was explained and discussed. Participants then went through a check list of the expectations mentioned on the first day, as follows:

Moldova

- *A practical tool to calculate costs (as their tariff model has an unsatisfactory logical distribution of costs)*

Belarus

- *Same problem as Moldova*
- *Distribution of costs – good tool to calculate their costs*
- *One national and 2 mobile operators*
- *USO*
- *tariffs are calculated by the operators*

Russia

- *Calculation of the tariffs between fixed and mobile – major problem*

Azerbaijan

- *Disagreement between mobile operator and Ministry*
- *Disagreement on tariff policies*
- *To give advice to management*
- *How to manage cross subsidy*

All expectations were met. Participants expressed their satisfaction on the results from the software, and hope to purchase and implement it in their respective companies.

4. FOLLOW-UP ACTIONS

In order to develop a regional team of experts for the CIS countries, two potential experts have been identified: Mr. Dorian POSTEVCA from JSC Moldtelecom, Moldova and Mr. Denis OBMOIN from JSC Svyazinvest, Russia.

MEF is coordinating with Mr. Jean-Claude Faure, HRD and Mr. Artem S. Adjemov from the Centre of Excellence of Europe with the objective of training these experts. A second phase of this action will be undertaken in June 2004 when a 'Train the Trainers' session will be held in Geneva, and a third phase will be carried out with the organization of a second workshop for the region. The experts will then have the opportunity to teach and to put into practice the knowledge gained at the training session.

The Centre of Excellence is ready to continue with the process until the regional capability in this area is fully developed.

Attachment: Extract from local newspaper

Extract from local newspaper



RABİTƏ DÜNYASI

AZƏRBAYCAN RESPUBLİKASI RABİTƏ VƏ İNFORMASIYA TEXNOLOGİYALARI NAZİRLİYİNİN QƏZETİ

№11(402) 24 mart 2004-cü il Qiyməti 1000 manat

Bakıda regional seminar



Martın 23-26-da Bakıda BTİ-nin xətti ilə "Telefon xidmətləri üçün tarif, qiymət və hesabatlar üzrə proqram vasitələrinin istifadəsi" mövzusunda regional seminar keçirilir. Seminarda İsveçrə, Rusiya, Moldova, Belarus və Azərbaycanın mütəxəssisləri iştirak edirlər.

Şəkildə: Elektrik rabitəsi inkişafının siyasi strategiya və maliyyə bürosu İdarəsinin rəisi, cenevrəli mütəxəssis Ture Pap məşğələ zamanı.

Foto E.Ponyaginindir.