



International Telecommunication Union
Telecommunication Development Bureau
In collaboration with the



Ministry of Transport, Posts and Telecommunications
of the Slovak Republic

Regional Seminar on New Trends in Tariff Policies

Bratislava, Slovak Republic, 18 – 20 September 2001

Agenda

DAY 1: Tuesday, 18 September 2001

Time	Title	Speaker
8.00-9.00	Registration	
9.00-10.00	Opening Ceremony	Slovak Authorities & Mr. A. Papaioannou, ITU/BDT
10.00-10.30	Coffee Break	
<i>A. Trends in traffic and tariffs in Europe</i>		
10.30-11.15	Trends in traffic and tariffs in Europe	P.G. Touré ITU/BDT
<i>B. Guidelines for costs and tariffs and interconnection rate calculations</i>		
11.15-12.00	<u>Interconnection Costing:</u> Incumbent operator, Competing fixed operator, Mobile operator and Regulator/Ministry perspectives; Costing methodologies; Revenue Sharing, Fully Allocated Costs (FAC), Current Cost Account (CCA), Long Run Incremental Costing (LRIC) Top down and bottom up.	Eric Tyson InterConnect (UK)
12.00-14.00	Lunch Break	
14.00-14.45	Available Costing Concepts and their Data Demands, Depending on Market Types (Liberalized, partly liberalized)	W. Neu Germany
14.45-15.30	<u>Cost modeling:</u> Cost allocation; benchmarking, direct, shared and common costs; Allocating switching and transmission costs between calls, leased lines and other services; Identification of manpower activity; Finding the appropriate input data.	Eric Tyson InterConnect (UK)
15.30-16.00	Coffee Break	
16.00-16.30	Costing and Pricing Strategies in Slovenské Telekomunikácie	Peter Poliak & Alexander Leksa
16.30-17.30	<i>Hands on</i> Cost Allocation Tool: Opportunity for hands on experience of cost allocation software model, review output reports. (Delegates are invited to coordinate with the lecturer on the modalities.)	Eric Tyson InterConnect (UK) and Delegates

DAY 2: Wednesday, 19 September 2001

<i>C. Universal Service Obligations</i>		
9.00-9.30	Universal Service Obligations (USO) in emerging economies (critical evaluation of the requirement for USOs, cost evaluation and sharing)	W. Neu (Germany)
9.30-10.15	USO, Unbalanced tariffs and Interconnection	P.G. Touré ITU/BDT
10.15-10.45	Coffee Break	
<i>D. EDI and Data Reconciliation between Operators</i>		
10.45-11.30	Traffic Reconciliation between interconnected network operators (Issues and Techniques)	Didier Lacroix INTEC (France)
11.30-12.00	ITU D190 – Electronic Data Interchange for International Settlements	Eddy Patient, Chairman, ETIS/EDI International Settlements Group
12.00-14.00	Lunch Break	
14.00-14.45	ITU D190 – Electronic Data Interchange for International Settlements (... continued)	Eddy Patient Chairman, ETIS/EDI International Settlements Group
<i>E. Price Regulation</i>		
14.45-15.30	Price Regulation in Fully and Partly Liberalized Markets (Mechanisms, service baskets, tools, responsibilities, ...)	W. Neu (Germany)
15.30-16.00	Coffee Break	
<i>F. Interconnection of IP-based Networks: Case of Internet Backbones</i>		
16.00-16.30	Commercial Agreements between Internet Backbone Operators	P.G. Touré ITU/BDT
16.30-17.30	Country information on Universal Service Obligations (USO), Price Regulation, Internet interconnection and data reconciliation	Ms. Tatiana Mihailova, (Latvia) Mr Patrick Vella, (Malta)

DAY 3: Thursday 20 September 2001

9.00-9.45	Country information on Universal Service Obligations (USO), Price Regulation, Internet interconnection and data reconciliation	Ms Jolanda Wroblewska, (Poland) Mr. Yusuf Mukhchi, (Uzbekistan)
<i>G. Business Model of Voice over Internet</i>		
9.45-10.30	Internet Access business model under the present commercial agreements (Arbitrage strategies and possible regulatory solutions)	Mark Scanlan (Belgium)
10.30-11.00	Coffee Break	
11.00-12.00	Internet services pricing under usage-based cost allocation: Congestion dependence	Mark Scanlan (Belgium)
12.00-14.00	Lunch Break	
14.00-15.00	Round table, Panel of Experts	Chairman, Lecturers, Participants
15.00	Closing Ceremony	Slovak Authorities & Mr. A. Papaioannou ITU/BDT