



## Seminar on Economic and Market Analysis for Central and Eastern European countries (CEEC) and Baltic States

Czech Republic, Prague  
9-11 September 2003

### AGENDA

Doc.#	Time	Topics
<b>September 9, 2003</b>		
	08.30 – 09.30	<i>Registration of participants</i>
	09.30 – 10.00	<i>Opening Ceremony Appointment of the Chairperson</i>
	<i>Coffee break</i>	
SEMA-01	10.30 – 11.30	<i>Economic Trends in Telecommunication Service Development in International and Regional Markets</i>  <i>Mr. S. Tanaka, ITU/TSB</i>
SEMA-02	11.30 – 12.30	<i>The Emergence of Competition in Telecommunication Markets for Voice Telephony</i>  <i>Mr. S. Tanaka, ITU/TSB</i>
	<i>Lunch</i>	
SEMA-03	14.00 – 15.00	<i>Quantitative Techniques for Analysis and Evaluation of logistics in Telecommunication Markets including Extent of Service Providers Market Power, Vertical &amp; Horizontal Market Control, Development of Collective Dominance, Barriers to Entry and Price Elasticity</i>  <i>Mr. J. Prince, ITU/BDT</i>
	<i>Coffee break</i>	
	15.30 – 17.30	<i>Presentation and Discussion on the Situation and Developments in Telecommunication Market In Their Respective Countries</i>  <i>Participants</i>
<b>September 10, 2003</b>		
SEMA-04	09.00 – 10.00	<i>Market Analysis Re: Disparity in Termination Charges for Traffic Delivered over Mobile and fixed Networks &amp; Efforts of the ITU in Addressing this Problem</i>  <i>Mr. S. Tanaka, ITU/TSB</i>
SEMA-05	10.00 – 11.00	<i>The Impact of New Technologies such as Broadband and VOIP on Telecommunication Markets</i>  <i>Mr. Robert Shaw, ITU/SG</i>
	<i>Coffee break</i>	
SEMA-06	11.30 – 12.30	<i>The Role of the Regulator in Respect of Encouraging Consumer Choice, Affordable &amp; Quality Services, Encouraging Investment, Etc.</i>  <i>Ms. Ursula Harnischfeger, Germany</i>

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		<i>Lunch</i>
SEMA07	14.00 – 15.00	<i>Incentives for Investment in Telecommunication Services in the EU and Eastern European Markets Outside of the EU</i>  <i>Ms. Ursula Harnischfeger, Germany</i>
		<i>Coffee break</i>
SEMA08	15.30 – 17:30	<i>Using Quantitative Techniques (COSITU) to Estimate Telecommunication Market Parameters, e.g. Cost of Fixed line and Mobile Services, Tariffs, Impact of Universal Service Obligation etc.</i>  <i>Mr. J. Prince, ITU/BDT</i>
<b>September 11, 2003</b>		
SEMA09	09.00 – 10.00	<i>Estimating the Market Value of Spectrum for Commercial Use, In particular Spectrum for Mobile Telephony</i>  <i>Mr. J. Prince, ITU/BDT</i>
SEMA10	10.00 – 11.00	<i>Mobile Overtakes Fixed: What Happens Next?</i>  <i>Mr. Robert Shaw, ITU/SG</i>
		<i>Coffee break</i>
	11.30 – 12.30	<i>Practical Application of an Analytical Tool (COSITU) in Estimating Market Logistics</i>  <i>Mr. J. Prince, ITU/BDT</i>
		<i>Lunch</i>
	14.00 – 15.00	<i>Practical Application of an Analytical Tool (COSITU) in Estimating Market Logistics</i>  <i>Mr. J. Prince, ITU/BDT</i>
		<i>Coffee break</i>
	15.30 – 17:00	<i>Seminar Evaluation &amp; Closing Ceremony</i>