



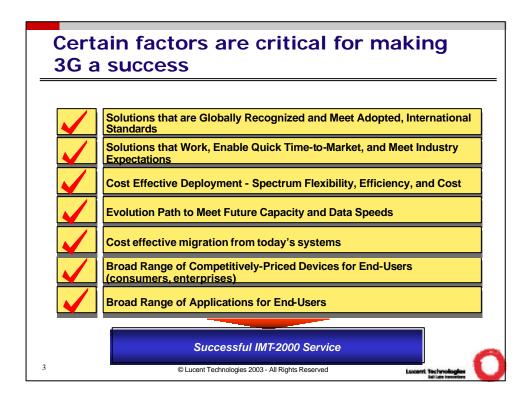
Addressing Real World Challenges...

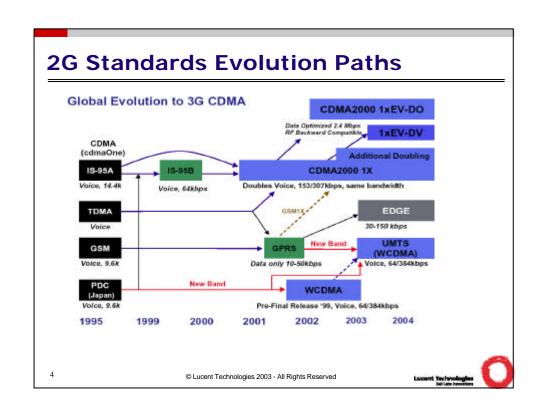
Challenges

- Combined cost of IMT-2000 licenses and infrastructure
- Competition for scarce financing
- Delayed promises
- Need to support sparsely populated areas with basic and advanced telephony
- > eEurope compliance







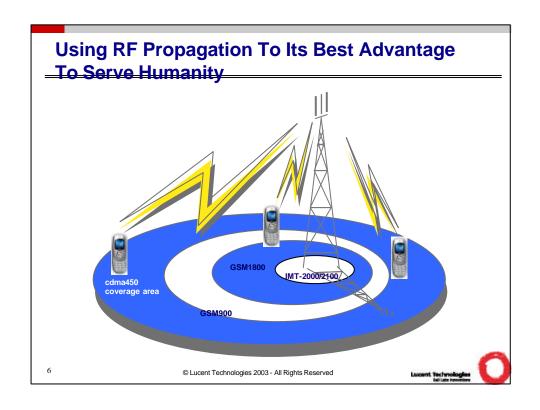




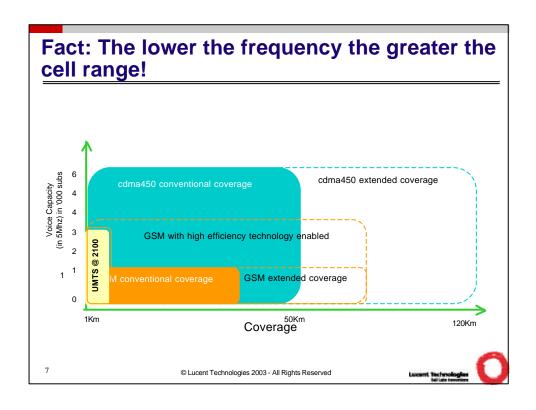
The Economics **Of Propagation**











What are the alternatives?

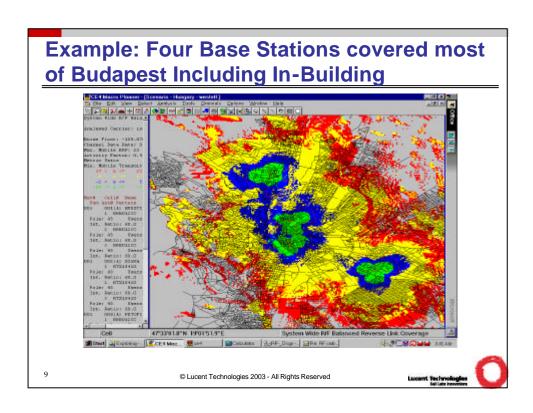
| Frequency (MHz) | Cell radius (km) | Cell area (km²) | Relative Cell Count |
|-----------------|------------------|-----------------|------------------------|
| 450 | 48.9 | 7521 | 1 |
| 850 | 29.4 | 2712 | 2.8 |
| 950 | 26.9 | 2269 | 3.3 |
| 1800 | 14.0 | 618 | 12.2 |
| 1900 | 13.3 | 553 | 13.6 |
| 2500 | 10.0 | 312 | 24.1 |

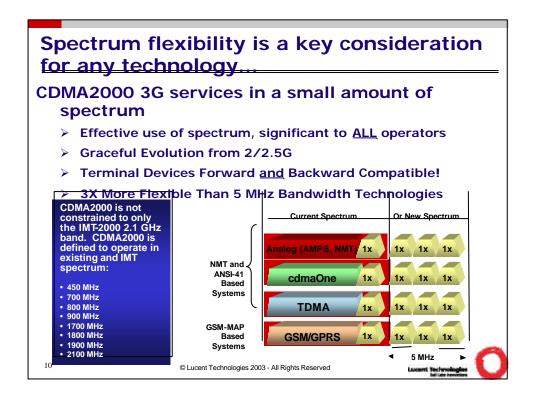
Source: Qualcomm ITU 8/F Submission, June 11, 2001, "COVERAGE COMPARISON OF IMT-2000 SYSTEMS AT VARIOUS FREQUENCY RANGES, INCLUDING 450 MHZ"

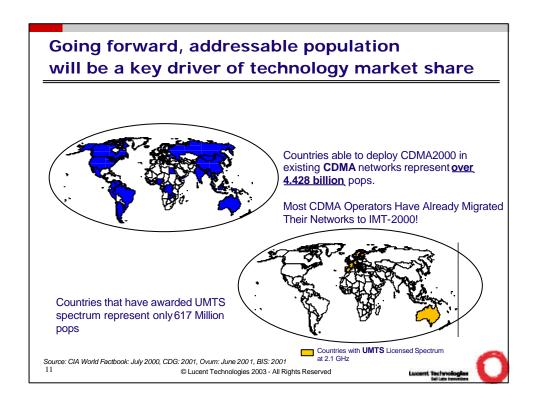


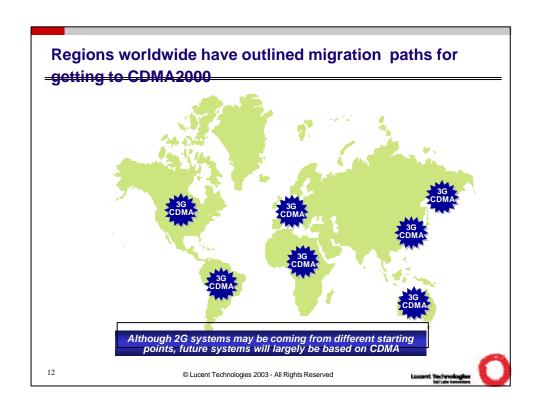


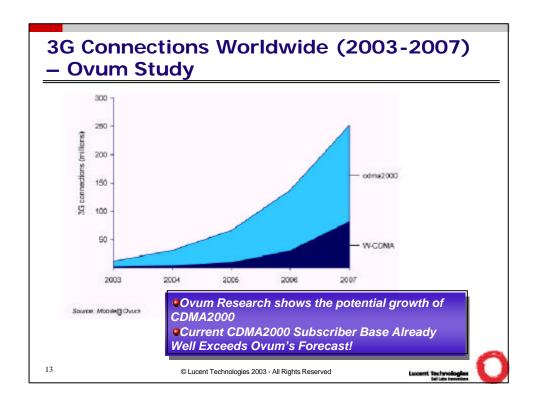












Advantages of CDMA2000 @ any Frequency

- 1. CDMA2000 1x allows for Unparalleled Voice Capacity of Up to 80 Erlangs per 5 MHz Sector
- 2. CDMA2000 1x Allows for Current Realized Peak Data Speeds of 153Kbps Increasing to 307 Kbps
- 3. CDMA2000 1XEV-DO is a Dedicated 1.25 MHz Carrier Which Supports Peak Speeds of 2.4 Mbps and Average Per User Speeds of 300-600 Kbps
- 4. The upgrade to 1xEV-DO Does Not Require New **Spectrum or New Base Stations**
 - Rather, It Can Be Implemented by Adding Channel Cards and Software to Existing Base Stations
 - It is the most cost effective solution available
- 5. CDMA2000 1X EV/DV Will Allow for Easy Migration to Higher Data Speeds on a Combined Voice/Data Channel up to 3 Mbps (peak) on 1.25 MHz Carrier

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Affordable IMT-2000/3G The case for 450 MHz







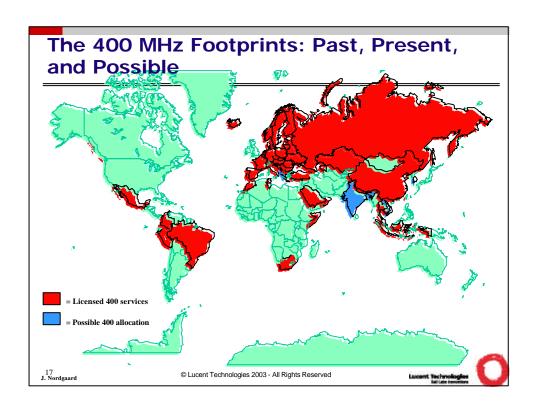
Implementing IMT-2000 in the 450 MHz band ...CDMA450

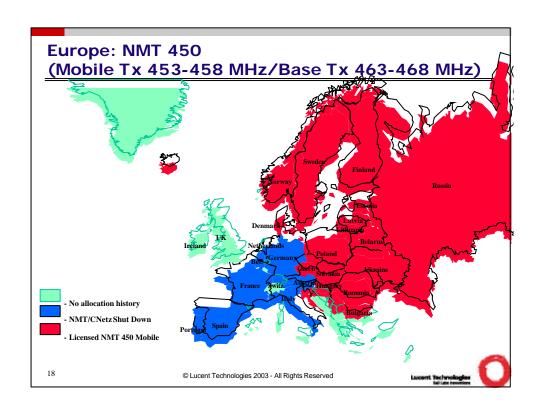
- 450 MHz is good spectral "real estate"
 - > better propagation = fewer base stations
- Many Countries have 450MHz Band Licensed for Mobile Applications or Available for Licensing
- Timing Coincides with 3G Availability
- About CDMA450
 - CDMA450 =>CDMA-MC operating in the 450 MHz band
 - cdma450 fully complies with ITU-R IMT-2000 Recommendations and detailed specifications
- CDMA2000 is the only IMT-2000 radio interface that fits into the NMT450 Allocation

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What are we to conclude?

- 1. The World Needs a More "Economical" 3G Solution for Wide Area Coverage
- 2. Lower frequencies Are The Key to Reducing Cost
- 3. The Lower Frequency Range (400-900 MHz) has Multiple Bands Available in Most Countries.
- 4. The Most Successful 3G Technologies Will Be Those That Are Able to Cover The Most People With The Greatest Cost Efficiency.

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