



# Evolution to 3GSM: A Foundation for Future Broadband Growth in Africa

Vitalis Olunga  
Head of Regulatory and Public Policy  
SAFARICOM  
CHAIRMAN GSM AFRICA



# CONTENTS

- Introduction
- Overview of Mobile Growth in Africa
- Challenges and Potential Benefits
- Technology Adaptability to Africa
- Policy and Regulatory Frameworks
- Conclusions





# INTRODUCTION

- GSM Association is the global trade association, that promotes, protects and enhances the interests of over 680 GSM operators in more than 213 countries and territories worldwide
- GSMA works closely with industry experts, standard organisations including ITU-T and ITU-R and GSM and operators, equipment manufactures and governments and RA on spectrum issues
- Focusing on the emerging markets to address issues of handset cost e.g. the \$40-\$30 low cost GSM handsets
- The world GSM users are over 1.5 billion, and significantly contribute to social and economic development, creating employment opportunities stimulating GDP
- GSM Africa is the GSMA Regional Interest Group representing operators interest in Africa





# GSM Association RIGs

- **GSM Africa**
- **GSM India**
- **GSM Arab World**
- **GSM Latin America**
- **GSM Asia Pacific**
- **GSM North America**
- **GSM Central Asia**
- **GSM Russia**
- **GSM Europe**





# World GSM Status : Q2-2006

World mobile subscriptions	Subscriber base	Penetration rate %
	Q2 2006	Q2 2006
<b>World Total</b>	<b>2,422,495,331</b>	<b>37.34</b>
Africa	153,808,109	17.13
Americas	272,408,244	48.64
Asia Pacific	924,429,205	25.54
Europe-Eastern	301,108,905	74.37
Europe-Western	418,672,301	105.53
Middle East	112,345,895	38.41
USA/Canada	239,722,672	74.58

Source: Wireless Intelligence

29/09/2006

ITU-BDT REGIONAL SEMINAR ON BWA FOR RURAL AFRICA





# Mobile Growth in Africa

- Africa mobile subscribers outnumber the fix lines by over 4:1
- The total GSM and has reached 153.8 million, over 115 operators
- The application is transforming the way Industries and Individuals perform business and go about their individual social lives in Africa, it is not a status symbol anymore
- In the top growth countries the mobile is growing by 50% per annum on average.



# Mobile Growth in Africa

- A few examples where high growth has been achieved:-
  - South Africa 3 operators 33.7 million subs;
  - Nigeria 4 operators 26.9 million
  - Egypt 2 operators 14.3 million
  - Morocco 2 operators 13.1 million
  - Algeria 3 operators 11.8 million
  - Kenya 2 operators 5.8 million
  - DRC 5 operators 3.4 million
  - Ghana 3 operators 3.0 million
  - Cameroon 2 operators 2.6 million





# Challenges to Mobile Growth

- Sparsely-spread population, spans of deserts and forests and rivers, lakes and islands creating barriers & increasing cost of infrastructure rollout
- Investment concentrated in areas with high returns at the expense of rural population characterized with poor access roads and lack of electric power supply
- Use of combination of terrestrial wireless technologies and satellite backhaul technologies is inevitable in Africa in order to effectively meet the rural population needs
- Need for attractive Universal Service Access Policies to provide broader economic benefits to stimulate extension and growth of services in rural Africa





# Potential Benefits

- Rural coverage will increase the traffic flow from urban to rural Africa if appropriate interconnection policies and regulations are put in place.
- Internet Access and broadband services support e-services such as e-education; e-health; e-business to foster economic and social developments in rural Africa
- Private-public partnership to drive the process with the enabling policy and political environment
- Great Opportunity exist for use of mobile to fill the broadband service gap for low cost voices and high speed data needs



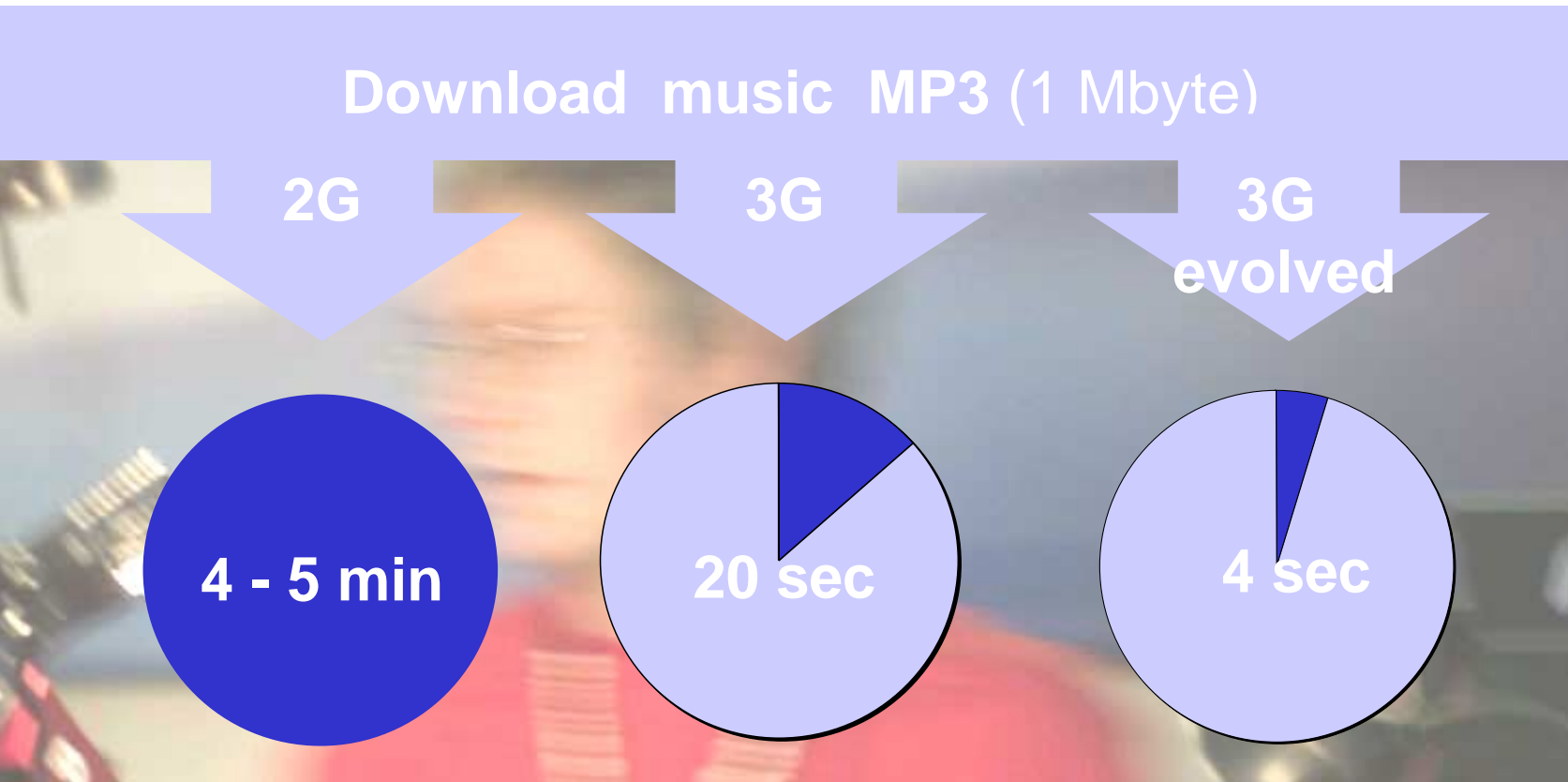


# Technology Adaptability to Africa

- Users require technology that supports more voice and technology evolution that can deliver much faster data services
- Future of broadband, video or mobile TV services dependent on affordability for acquisition and usage for meaningful growth
- User assurance of improved applications delivered on a standardised and proven technology that is part of the GSM family currently used in Africa and globally
- A technology that leads to operators and users to enjoy benefits of economies of scale, quality and reliability of services
- With improved uplink and downlink speeds, person to person communications that share experiences such as video will grow



- Consistent improvements to data speeds





# Improved system capacity and Efficiency

- Data capacity is more than doubled within the current spectrum with 3GSM
- Spectral efficiency and latency means system utilisation which is far more cost effective
- The cost per bit of data reducing as the technology matures
- Interactive services having quicker response time and more enjoyable to users
- Services such as VoIP, IP based, MMS as video requires improved, voice quality, image quality and reliability, etc so as to be attractive to more users





# 3GSM Part of the GSM family

- 3G services are part of an established and proven technology family – GSM and Integral part of W-CDMA
- Backwards and forward compatibility, assured and quality inherent from the GSM family standards
- The existing GSM networks with GPRS/EDGE form the seedbed for evolution to broadband services in Africa
- Vision of the future already mapped out as operators start the move towards HSDPA for progressive transition
- Fully standardised and assured solution supported globally, not individual solution
- Additional benefits of global roaming, security, authentication, billing and interworking due to the family approach





# Rapid rollout for operators

- Software upgrades to existing infrastructure means a quick network rollout
- Scalability and latency puts evolved 3G operators achieve competitive advantage
- There is potential for increase in ARPU's as user demand for new services if the service providers can readily provide the services
- A significant number of operators in Africa already on the evolution path to 3GSM in a number of countries but mostly at planning and field trial stages





# Policy and Regulatory Frameworks

- Need for enabling regulatory and policy frameworks in Africa for provision of GSM Services with evolving technology
- The regulatory environmental changes should taking into account the need for harmonisation of the critical aspects of effective and economical technological developments.
- Harmonisation of standards results in reduced costs of deployments thus the need for harmonised regional policies
- The move towards unified licensing regime, technology neutral license will facilitate avoiding high licensing entry cost, a potential barrier to rollout of broadband in the continent





# Policy and Regulatory Frameworks

- Spectrum Management is key aspect for broad services and sustaining growth of mobile as technology evolves
- IMT-2000 and IMT-Advanced Spectrum is the foundation for 2/3GSM Evolution
- The GSM 900 and GSM 1800 protection to sustain the rapid growth of GSM in Africa: some operators surrendering spectrum as new entrants are licensed
- Coexistence of various technologies is inevitable but Interference results in call drops and loss of revenue , a very costly phenomenon that must be avoided at all cost
- It is important to note that without adequate spectrum the growth of mobile cannot be sustained and WBA cannot be achieved







# CONCLUSION

- Smooth progressive technological evolution is fundamental factor for Broadband service uptake in Africa
- Policies and regulations are required to support creativity, innovation, growth and profitability for the service provision
- IMT-2000 and IMT-Advanced spectrum policies are a prerequisite to mobile growth and the uptake of broadband services in Africa
- The bottom-line strategy for Africa is reduced Capex and Opex costs, accessibility, availability, and affordability services



THANK YOU

Vitalis Olunga

[volunga@safaricom.co.ke](mailto:volunga@safaricom.co.ke)

CHAIR GSM AFRICA