

# Digital Migration Studies in the Region

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#### Overview

- Primary elements of a transition
  - Planning
  - Policy
  - Spectrum
  - Specification selections
  - Infrastructure
  - Consumer receivers & antennas
  - Retailers
  - Consumer and retailer education & messaging programs
  - Progress Measurement
  - Shut off
- Case study points

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# The Region

- Extremely diverse
- Multiple regulatory realities
- History dictates policy
- Transition must be customized

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# Policy & Spectrum Management

- Spectrum
- Rules for switchover
- Rules for other DTV providers
- Case study points
  - September 11
  - Pre-shut off spectrum auctions

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#### Infrastructure

- Subsidies for build out?
- Rules for broadcasters
- Timelines
- Case study points
  - Single transmission point
  - Coverage

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# Receiving Equipment

- Government involvement
- What do you want receivers to do?
- Interfacing with receiver makers
- Case study points
  - Antennas
  - IPR
  - Mix of transmission standards

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# A Receiver for Everyone?

- Subsidy?
- How much?
- How will they be paid for?
- What kind of receiver?
- How do consumers receive subsidy or equipment?
- Case studies point
  - Type of subsidy may affect price of equipment
  - Complex program may not be necessary

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#### Retailers

- Retailer education plan
- Complicated message
- Case study points
  - Comprehensive messaging plan from beginning
  - Lots of incorrect information in stores

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# **Education & Messaging**

- Of highest importance
- Involving all potential educators from the beginning
- Direct messaging to consumers
- Messaging to media
- Messaging to retailers
- Messaging to other stake holders
- Case studies point
  - Don't forget the antenna
  - Get volunteer groups involved

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#### Are We There Yet? Measuring Progress

- Milestones
- Testing transmissions
- Testing receivers
- Coverage goals
- Case study point
  - Poor coverage

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# **Analog Shut Off**

- Pros & cons of universal shut off day vs. rolling shut off
- Prepare to assist consumers
- Necessary to have a post shut off plan

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#### **Conclusions**

- Can never begin planning too early
- Anticipate political issues
- Anticipate politics for the entire video entertainment system
- Technical decisions impact every part of the transition
- Include all stake holders in planning from very beginning

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#### Resources

- From Analog to Digital TV: The Essential Guide
- De TV Analógica a Digital: La Guía Esencial
- Outside the Box: The Digital TV Converter Box Coupon Program
- http://dtcreports.com/dtvresources.aspx
- http://www.dvb.org/news\_events/news/dvbt-milestone-in-the-ca/index.xml

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