



**Mr. Shahbaz Ali**

With over 17 years of experience in the telecommunications and IoT sector, Shahbaz has established a robust presence characterized by profound proficiency in product management, market analysis, and solution design. His tenure exemplifies a consistent pattern of success in conceptualizing and expanding innovative products.

Presently holding the position of Head of Products at Sateliot, Shahbaz spearheads the pioneering initiatives driving the development of the world's premier standardized NB-IoT LEO Satellite Connectivity. Previously, he occupied a leadership role within the IoT Business division at Telenor, where he achieved a remarkable 200% growth in IoT revenues across two consecutive years. This accomplishment underscores his adeptness in swiftly leveraging IoT advancements for accelerated commercialization.

Shahbaz is resolutely dedicated to cultivating a comprehensive IoT ecosystem through strategic alliances, embracing the notion of integrated ecosystem engagement. His versatile background encompasses leadership roles within Transport Core teams at Telenor, along with a history of excellence in diverse technology capacities at distinguished firms such as Siemens and Nokia.