



Jacqueline Lopes

Jacqueline is currently the Director of Institutional Relations LATAM South at Ericsson as well as a member of the Executive Committee at the company. She has 15+ years of experience in the industry and management consulting (BCG), mostly focused on Negotiations, Business Development, Corporate Affairs, Strategy, Digital Transformation and International Relations.

Jacqueline is a Board member of TELEBRASIL, SINAEEES and Swedcham; Director at FIESP; and Co-chair of the International Chamber of Commerce (ICC) Digital Economy Commission.

She is also author of a book about international negotiations. In 2023, Jacqueline was awarded in France as a Rising Talent, a global initiative organized by Russel & Reynolds, Lazard and INSEAD. She has an MBA degree from INSEAD (France/Singapore) with a Merit Scholarship from Orange. Jacqueline also concluded an executive course at Harvard Kennedy School (USA). She holds a master's degree (summa cum laude) and a bachelor's degree at Universidade de São Paulo (USP).

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