

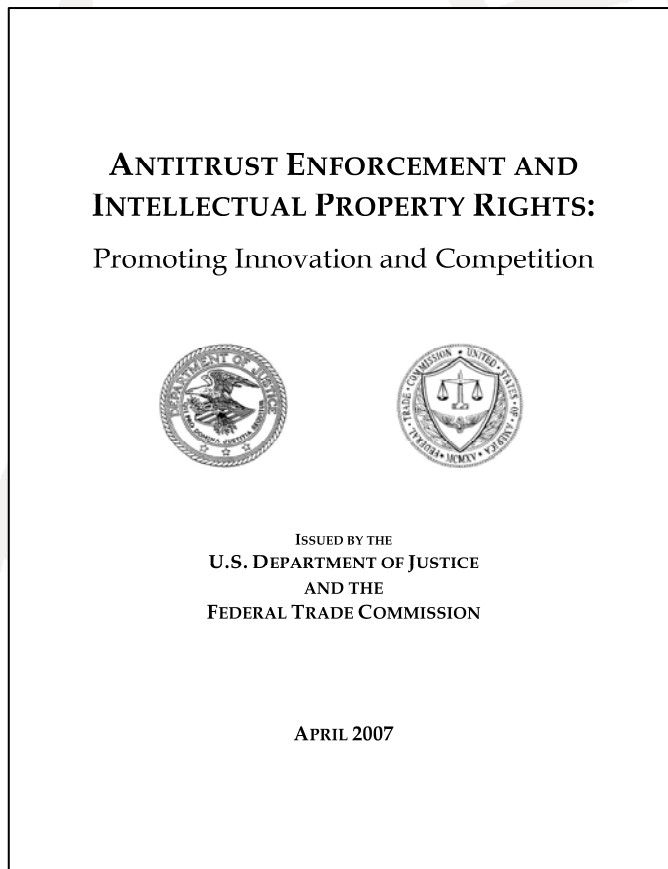
# **ICT Standards and Intellectual Property Rights Workshop**

## **IPR Policies: U.S. Antitrust Enforcement Agency Perspectives**

**Sean P. Gates**  
**Morrison & Foerster LLP**

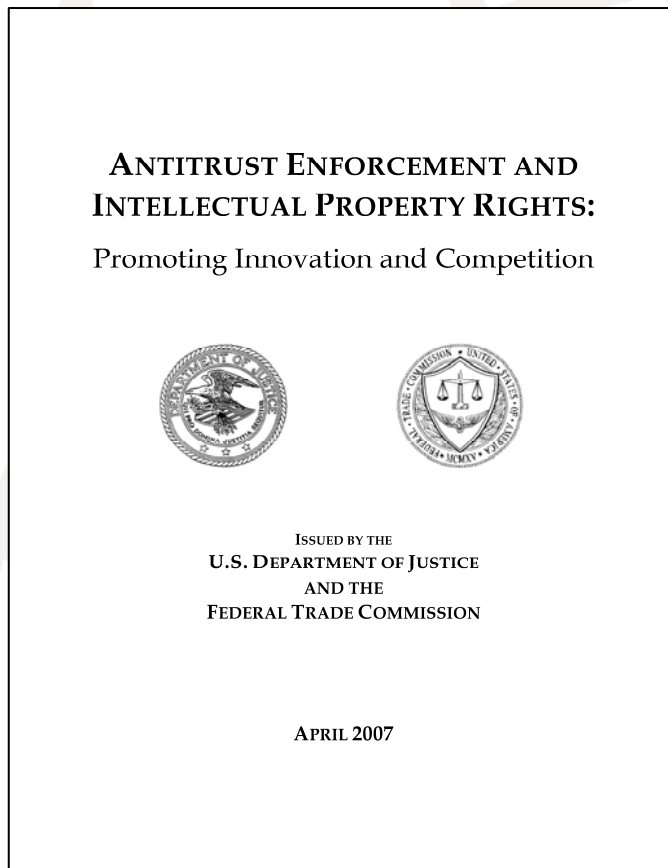
Geneva, 1 July 2008

# Antitrust and IPR Policies: Underlying Principles



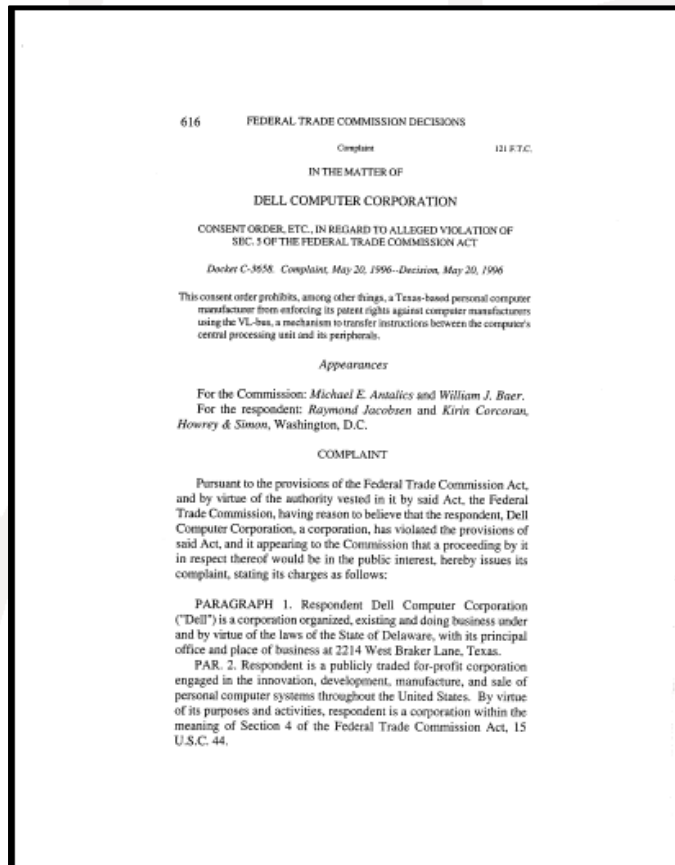
- Procompetitive benefits of standard setting.
- Potential for IP hold-up may undermine benefits.
- Competing interests in developing IPR policies; no “one size fits all” policy.

# Antitrust and IPR Policies: Underlying Principles



- SDO IPR policies provide primary solution.
  1. Disclosure obligations.
  2. Ex ante licensing commitments.
  3. Ex ante licensing negotiations.
- IPR policies inform antitrust enforcement.

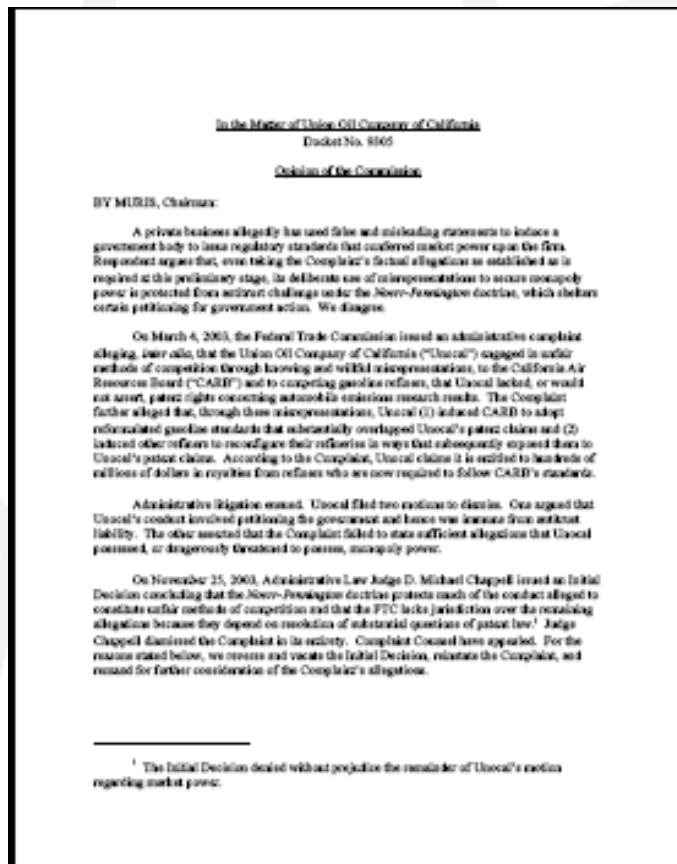
# Antitrust and IPR Policies: Disclosure Obligations



■ Dell Computer Corp., 121 F.T.C. 616 (1996).

1. IPR disclosure policy.
2. Dell certifies no IP.
3. SDO adopts technology; other options available.
4. Industry builds to standard.
5. Dell asserts patent.

# Antitrust and IPR Policies: Disclosure Obligations



## ■ Union Oil Co., 138 F.T.C. 1 (2004).

1. Government regulatory body setting standard.
2. **No disclosure obligation.**
3. Represents technology is "non-proprietary."
4. Alternatives available.
5. Government adopts std; industry invests.
6. Unocal asserts patents.

# Antitrust and IPR Policies: Disclosure Obligations

PUBLIC RECORD VERSION

In the Matter of Rambus, Inc.  
Docket No. 9902

OPINION OF THE COMMISSION

By HARDOCK, Commissioner, for a unanimous Commission.

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- Rambus Inc., 2006 FTC LEXIS 60(2006).
- 1. IPR disclosure policy;  
**scope unclear.**
- 2. **No direct representation;  
conduct mostly silence.**
- 3. Represents technology is  
“non-proprietary”;  
prosecuting patent apps.
- 4. Industry builds to  
standard.
- 5. Rambus asserts patents.

# Antitrust and IPR Policies: Disclosure Obligations

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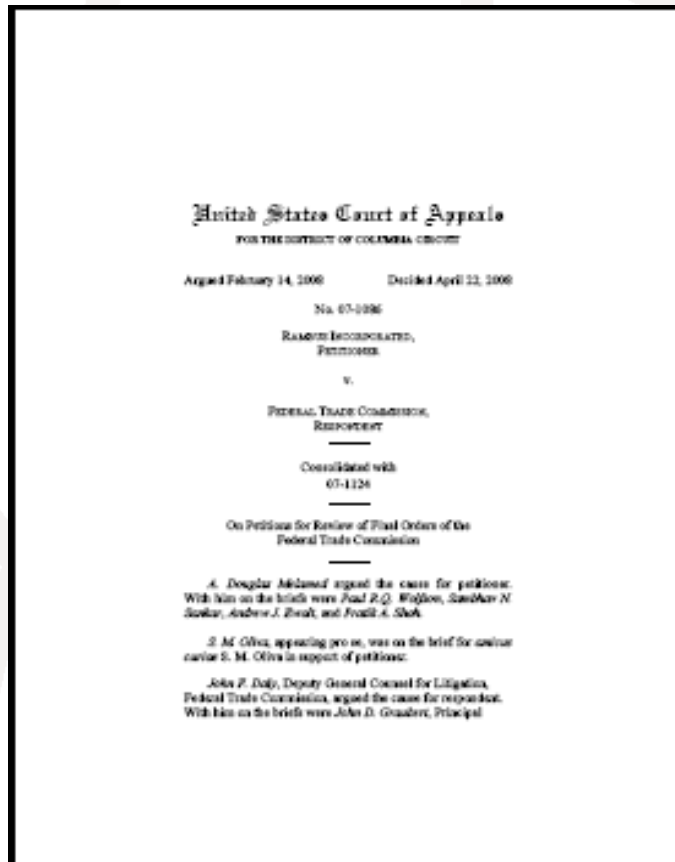
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- Rambus Inc., 2006 FTC LEXIS 60(2006).
- Had Rambus disclosed:
  1. SDO would have adopted alternative; **OR**
  2. SDO would have secured RAND commitment.

# Antitrust and IPR Policies: Disclosure Obligations



- FTC v. Rambus Inc.,  
(D.C. Cir. 2008).
- Overturns FTC decision:
  1. SDO would have adopted alternative may be exclusionary; **BUT**
  2. Deceptive conduct that prevents SDO from securing RAND commitment not exclusionary.



# Antitrust and IPR Policies: Licensing Commitments

0510094  
UNITED STATES OF AMERICA  
BEFORE FEDERAL TRADE COMMISSION

COMMISSIONERS: Deborah Platt Majoras, Chairman  
Patricia Kamm Blawie  
Jon L. Elbertson  
William E. Kovacic  
J. Thomas Rosch

In the Matter of  
NEGOTIATED DATA SOLUTIONS LLC,  
a limited liability company.

Decision No. C-

**DECISION AND ORDER**

The Federal Trade Commission ("Commission"), having initiated an investigation of certain acts and practices of Negotiated Data Solutions LLC, hereinafter referred to as "Respondent N-Data," and Respondent N-Data having been furnished the report with a copy of a draft of Complaint that the Bureau of Competition proposed to present to the Commission for its consideration and which, if issued by the Commission, would charge Respondent N-Data with violation of Section 5 of the Federal Trade Commission Act, as amended, 15 U.S.C. § 45, and

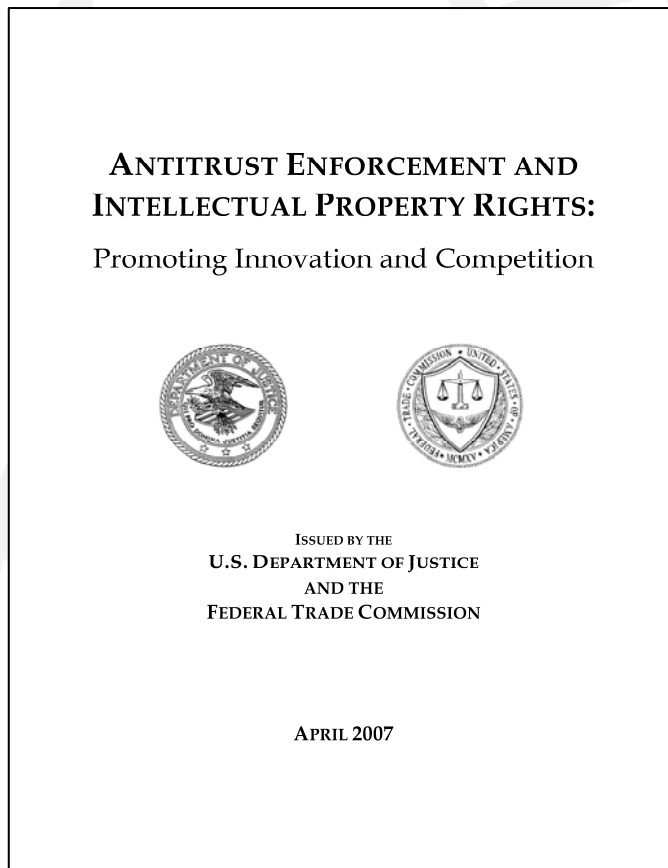
Respondent N-Data, its attorneys, and counsel for the Commission having thereafter executed an Agreement Containing Consent Order ("Consent Agreement"), containing an admission by Respondent N-Data of all the jurisdictional facts set forth in the attached draft of Complaint, a statement that the signing of said Consent Agreement is for settlement purposes only and does not constitute an admission by Respondent N-Data that the law has been violated as alleged in such Complaint, or that the facts as alleged in such Complaint, other than jurisdictional facts, are true, and in view of other provisions as required by the Commission's Rules; and

The Commission, having therefor considered the matter and having determined that it had cause to believe that Respondent N-Data has violated the said Act, and that a Complaint should issue stating its charges in that respect, and having accepted the executed Consent Agreement and placed such Consent Agreement on the public record for a period of thirty (30) days for the receipt and consideration of public comments, now in further conformity with the procedure described in Commission Rule 2.134, 16 C.F.R. § 2.134, the Commission hereby makes the following jurisdictional findings and issues the following Decision and Order ("Order"):

- Negotiated Data Solutions, FTC No. 0510094 (Jan. 2008)
- 1. Licensing offer in SDO for set amount.
- 2. No firm takes license.
- 3. Rules on modification unclear.
- 4. Modifies offer; more patents for RAND.
- 5. Violates Section 5 – unfair competition/practice.

Geneva, 1 July 2008

# Antitrust and IPR Policies: Ex Ante Negotiations



- Need to mitigate hold up (RAND insufficient)
- Potential buyer's cartel
  1. IPR policy requiring disclosure of license terms not unlawful.
  2. Joint ex ante negotiations not per se unlawful.
  3. Agencies do not require either policy.

# Antitrust and IPR Policies: Conclusions

- U.S. agencies do not require IPR policies; solution left to the market.
- U.S. agencies use competition law to prevent standards capture through deception or repudiating licensing commitment.
- U.S. agencies balance pro- and anticompetitive potential of ex ante negotiations through rule of reason.