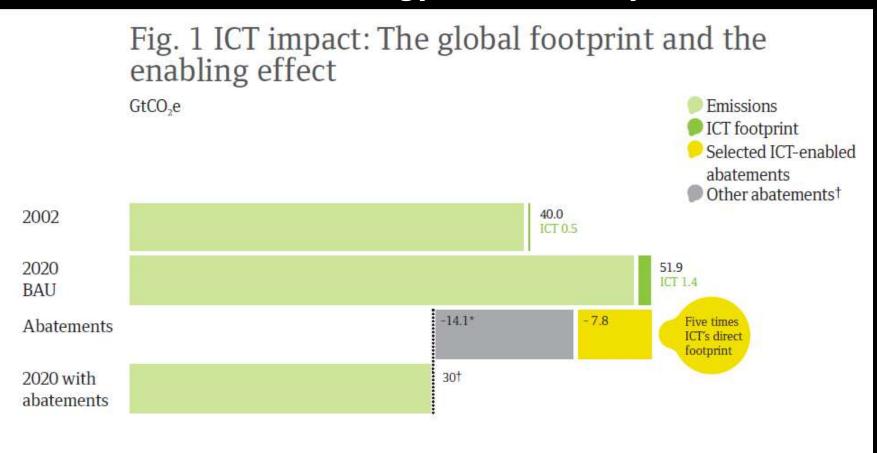
Enabling Envionmental Sustainability Through Cloud Computing

Ray Pinto
Senior Government Affairs Manager
Sustainability Policy EMEA
Microsoft Corporation

SMART 2020 REPORT

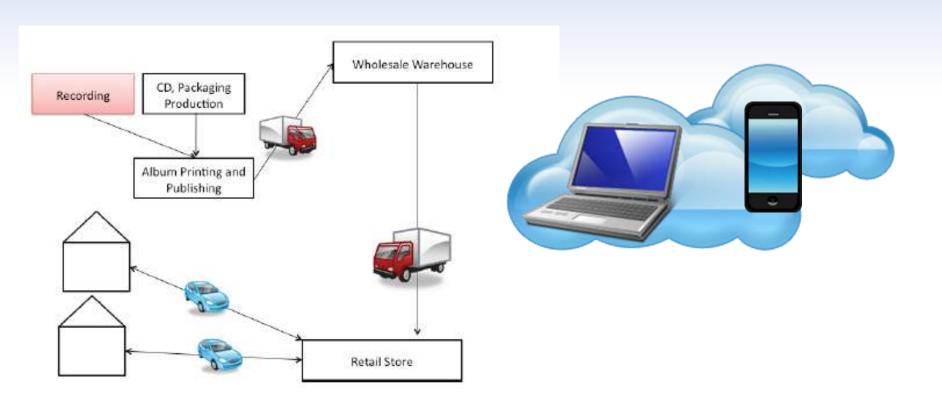
40% of CO2 will removed by 2020 it existing technology is used today!



* For example, avoided deforestation, wind power or biofuels.

Cloud computing case study: music delivery

Carnegie Mellon University and Stanford University, found that buying an album digitally reduces carbon dioxide emissions by 40 to 80 percent relative to a best-case scenario for purchasing a CD.



Reducing e-waste





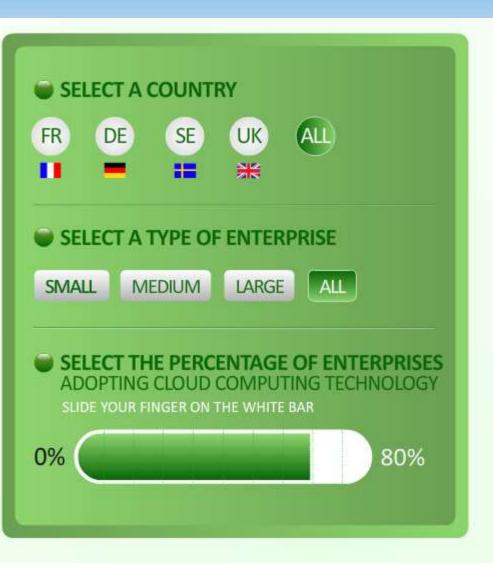
Result of decades-old practice of overbuilding computer systems.

Cloud offers what you need when you need it.

Microsoft Scope 3: 1/3 of CO2

 Microsoft Travel estimates that employees avoided flying more than 100million miles in the past fiscal year, saving 17,000 mtCO2. Microsoft has a commitment of reducing our own carbon footprint by 30% by 2012,

 Microsoft UK reduced air travel by 21% since 2007 verified by the Carbon Trust Standard in April 2010. We enabled this shift largely by using technology to replace and supplement travel and a flexible work policy which 90% of our staff take advantage of unified communications, web and videoconferencing



IF 80% OF ALL ENTERPRISES WITHIN ALL COUNTRIES
PROVISIONED THEIR EMPLOYEES WITH EMAIL, CUSTOMER
RELATIONSHIP MANAGEMENT AND GROUPWARE SOLUTIONS
THROUGH CLOUD COMPUTING...

THEN 1.518.214 TONNES OF CO2 COULD BE SAVED.

ANNUAL CARBON EMISSIONS

ON-PREMISE COMPUTING

2.098.240 TONNES



FOR 80% ADOPTION IN CLOUD COMPUTING

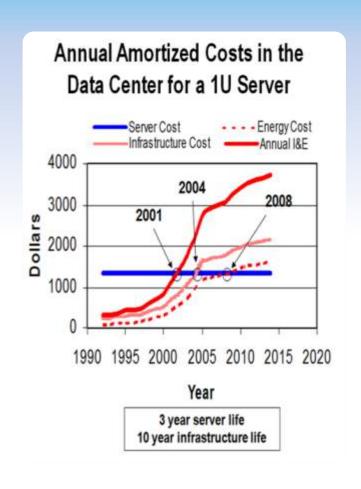
1.518.214 TONNES

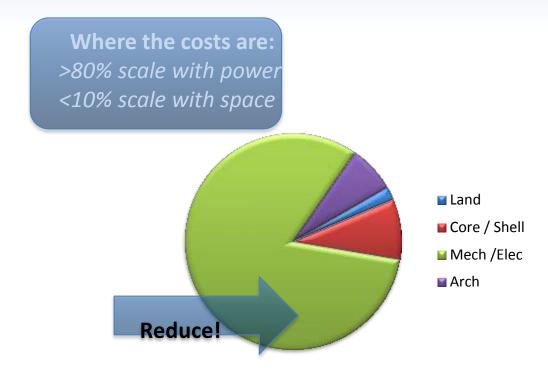
ANNUAL CARBON EMISSIONS SAVED WITH CLOUD COMPUTING

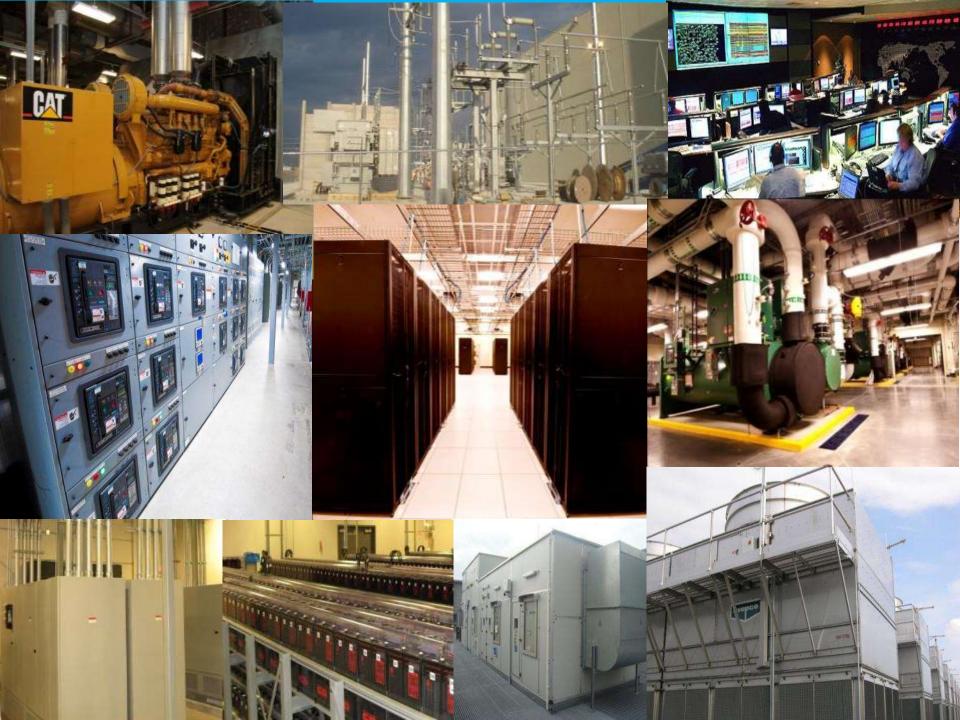




Unsustainable Business Model







Traditional Datacenter Builds





Monolithic design and construction effort

Typical large datacenter = 11 football fields

Huge \$\$\$

Typical construction costs = \$10M to \$15M per Megawatt

Long lead time

18 to 24 months from design to online



- \$500M+ investment
- 700,000+ square feet
- 60 MW Total Critical Power
- 3400 tons of steel
- 190 miles of conduit
- 2400 tons of copper
- 26,000 cubic yards of concrete
- 7.5 miles of chilled water piping



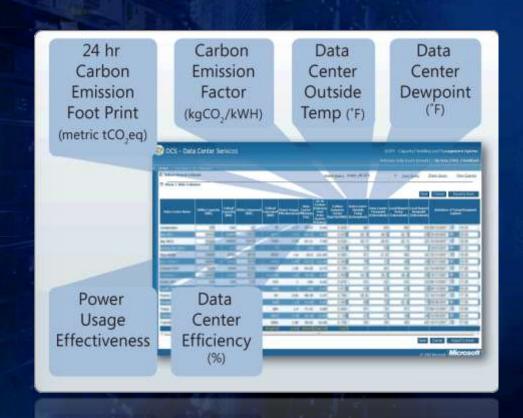
SCRY: Monitoring and Measuring... the Foundation of Sustainability

Microsoft has been tracking power, carbon and water usage for years

Microsoft's SCRY management tool

- Used for continuous improvement
- Constantly evolving
- Used for billing and chargebacks
- Others are duplicating

Power Usage Effectiveness (PUE) Carbon Usage Effectiveness (CUE) Water Usage Effectiveness (WUE)



Microsoft's Sustainability Evolution

1989-2005

2007

2008

2010+

Generation 1



Colocation



Capacity
~2 PUE
20 year Technology

Generation 2



Density



Rack

Density and
Deployment
1.4 – 1.6 PUE
Minimized Resource

Generation 3



Containers



Containers

Scalability and
Sustainability
1.2-1.5 PUE
Air & Water
Economization
Differentiated SLAs

Generation 4



Modular



(Pre-Assembled Components)

Reduced Carbon, Rightsized 1.05-1.20 PUE

Faster Time to Market

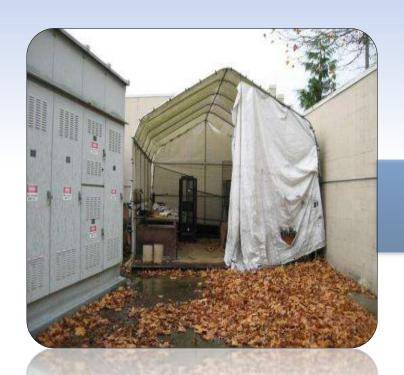
The biggest opportunities are now emerging...



Driving to a Simplified Datacenter

From Science Project

To Reality

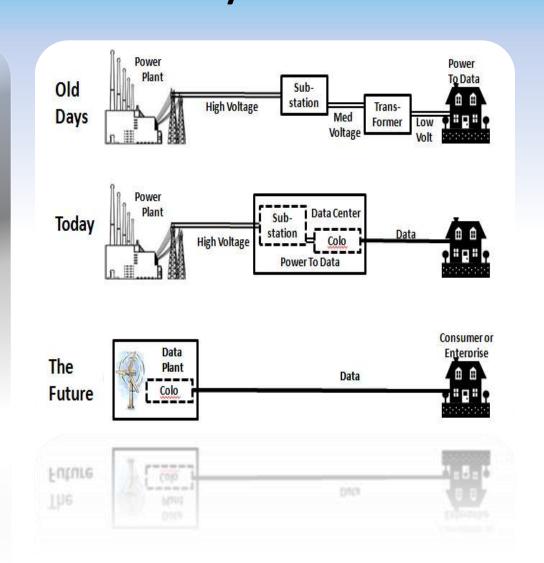


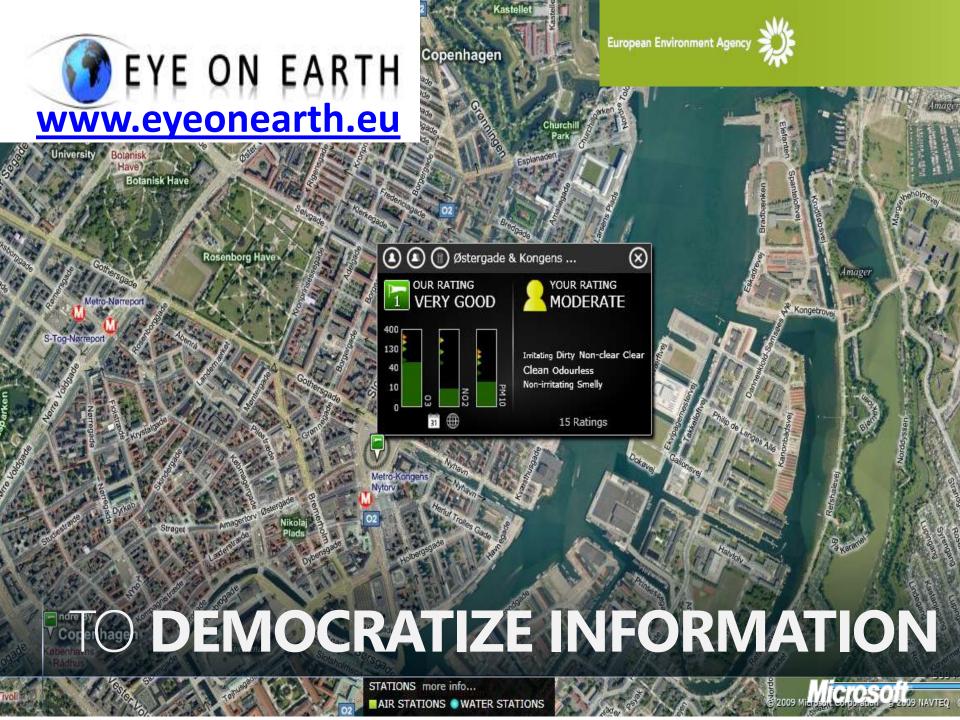


ITPACs: built recycled materials. PUE 1.05 – 1.20. Garden hose of water

Opportunities When We Look at Data Differently

- Data is the next form of energy...
- Distributedata instead of electricity...
- Store data instead of electricity







Microsoft's Best Practices for Sustainability

Best Practices for Efficiency

(Published February 2008)

- 1. Engineer the datacenter
- 2. Optimize holistically
- 3. Optimize provisioning
- 4. Monitor & control real time
- 5. Drive Efficiency Culture
- 6. Measure PUE
- 7. Control Temp & Airflow
- 8. Eliminate the mixing
- 9. Use economizers
- 10. Share with Industry

Top 10 Business Practices

(Published April 2009)

- 1. Drive goals with incentives
- 2. Focus on resource utilization
- 3. Use virtualization
- 4. Quality with compliance
- 5. Embrace change management
- 6. Understand application workloads
- 7. Rightsize your servers
- 8. Evaluate and test servers
- 9. Limit number of SKUs
- 10. Use competitive bids

Summary of Resources

Global Foundation Services
 <u>www.globalfoundationservices.com</u>

 Microsoft's Datacenter Team Blog http://blogs.technet.com/msdatacenters

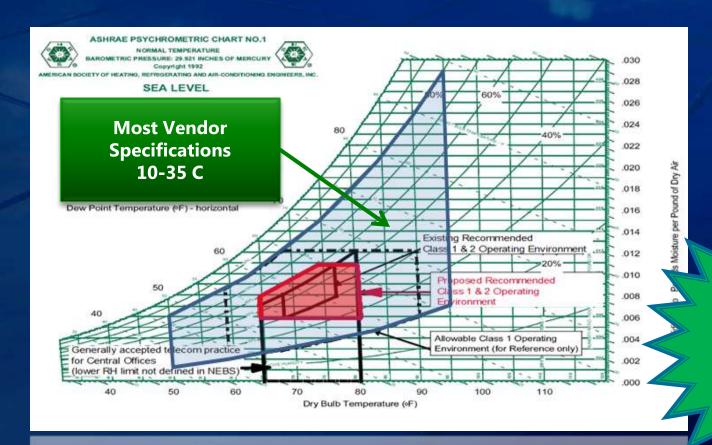
Microsoft Datacenter Scale

Microsoft has more than 10 and less than 100 DCs worldwide

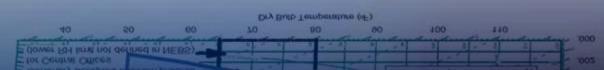


Elevated Server Inlet Temperatures

- ASHRAE Recommended: 18 26C / 40 60% RH
- Vendor Allowable: 10 35C / 20 80% RH



Microsoft is targeting operational ranges to be consistent with vendor spec. This would enable Chiller-less datacenters in our RFPs



Standardization and Commoditization

Key for driving cost down and efficiency up!

Legacy Datacenter



Commoditized Datacenter

