ITU Arab Regional Workshop on Mobile Roaming: National & International Practices

Data Roaming / Protecting & Empowering Subscribers

By Milja Hofman Roamingwise





Agenda

- Data Roaming (GPRS/UMTS/LTE)
- Protecting and Empowering Subscribers







Data Roaming (GPRS/UMTS/LTE)

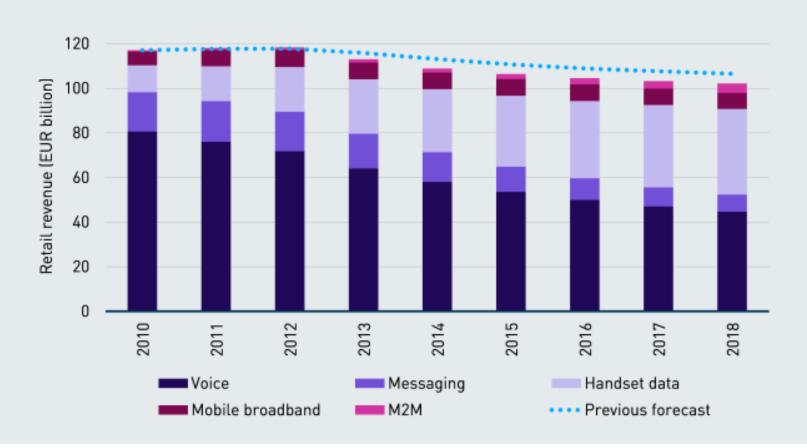






Mobile phone usage is changing (Western Europe)

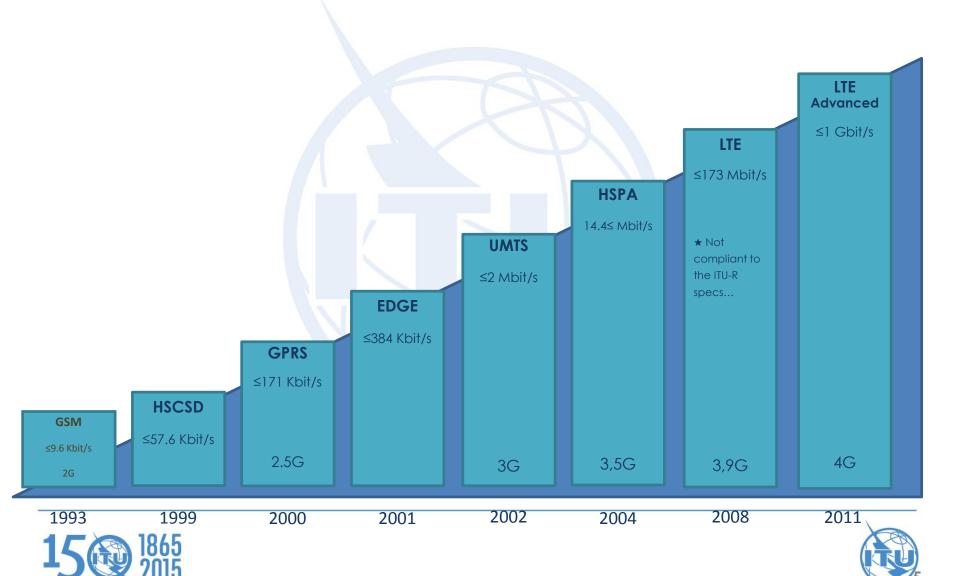
Figure 2: Mobile retail revenue by service type and previous forecast for mobile retail revenue, Western Europe, 2010–2018 [Source: Analysys Mason, 2014]



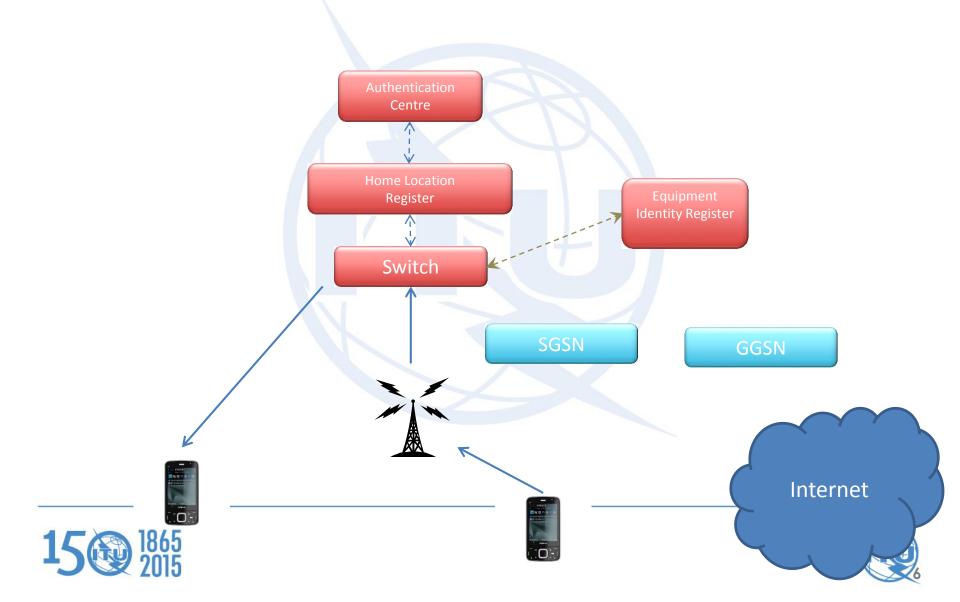




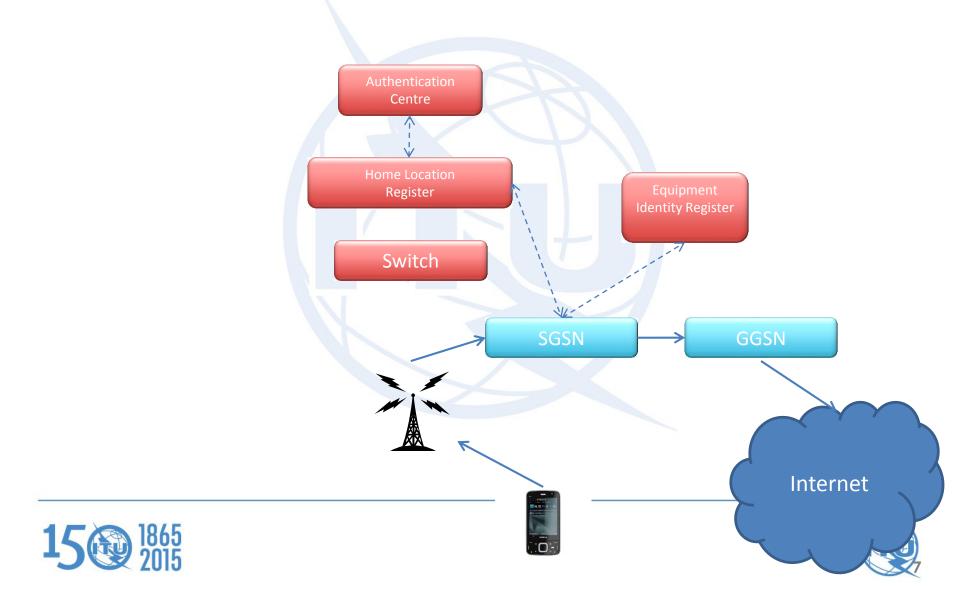
Evolution of Mobile Data Services



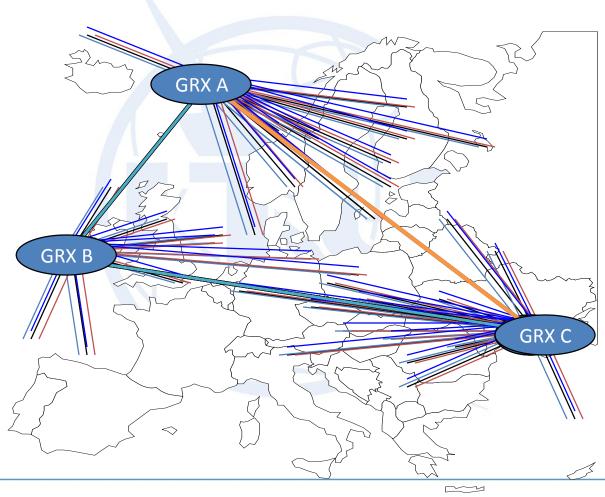
GPRS Network Architecture – new elements



GPRS Session – Data Flow



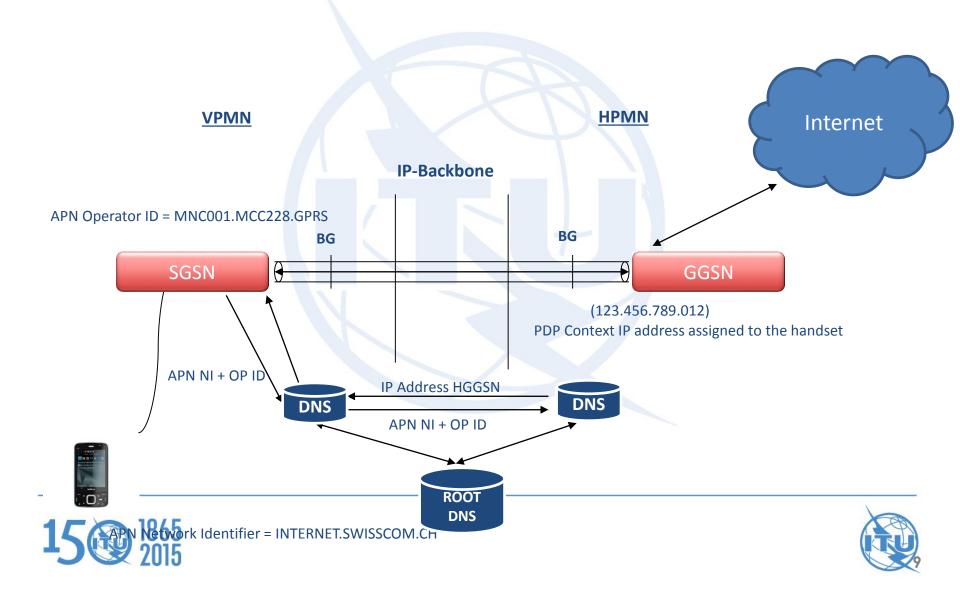
GPRS Roaming eXchange







GPRS Roaming - Dataflow



UMTS

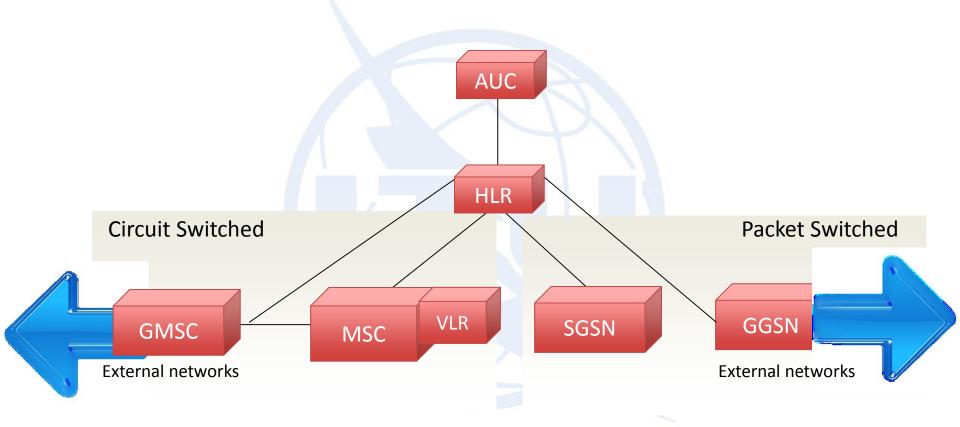
- UMTS: Universal Mobile Telecommunication System
- 3rd Generation GSM network
- Higher download & upload speed
- Core network structure nearly identical with 2G GSM networks







Network Architecture: Core

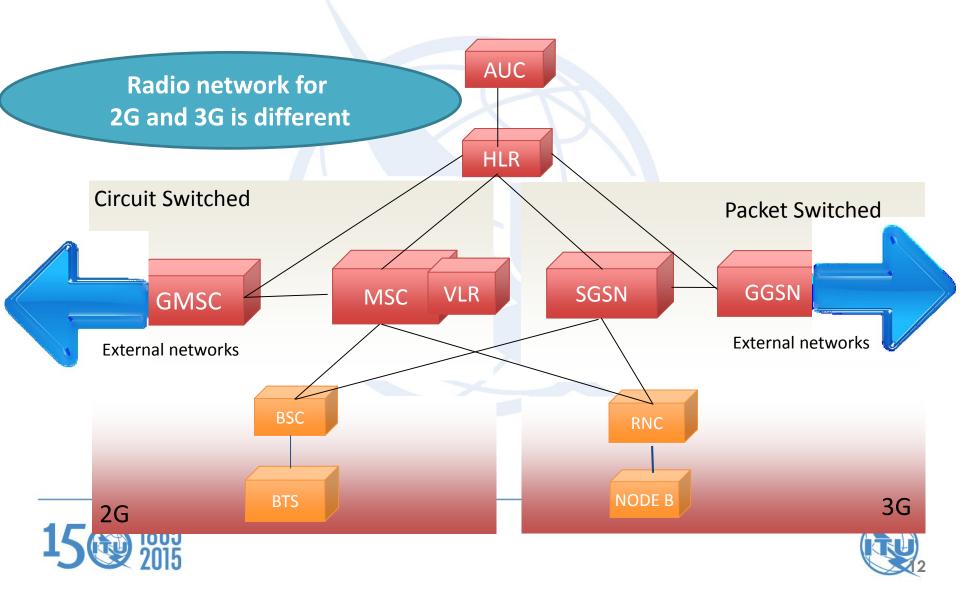


Basic core network elements identical to 2G





Network Architecture: Core + Radio



What is LTE?

- A standard for wireless communication of high-speed data for mobile phones and data terminals
- Pure packet based networks without traditional voice circuit capabilities
- Voice services are provided via VoIP
- Support for inter-operation and co-existence with legacy standards (e.g. GSM/EDGE and UMTS)

Mobile data roaming is expected to be the next big opportunity and generate approximately \$50 bn in revenues by 2019*





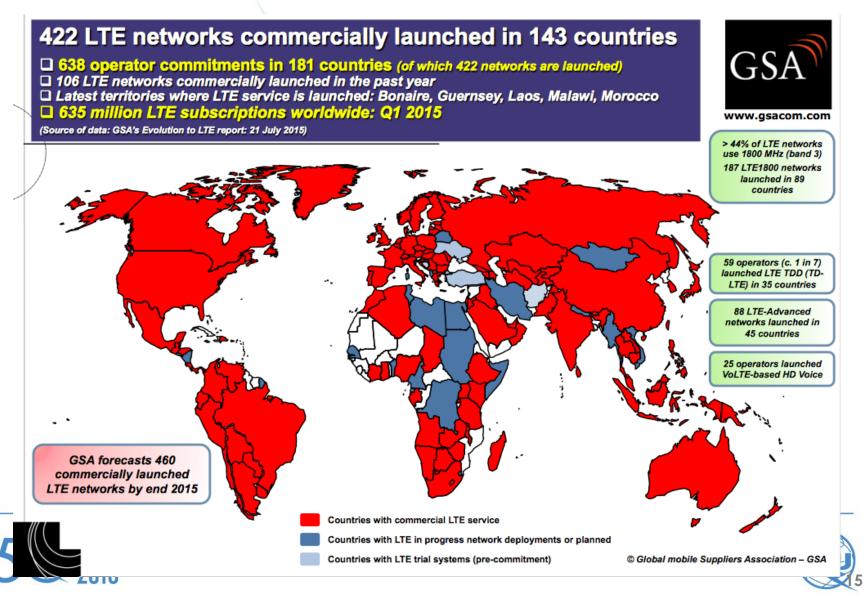
What speed are we talking about?



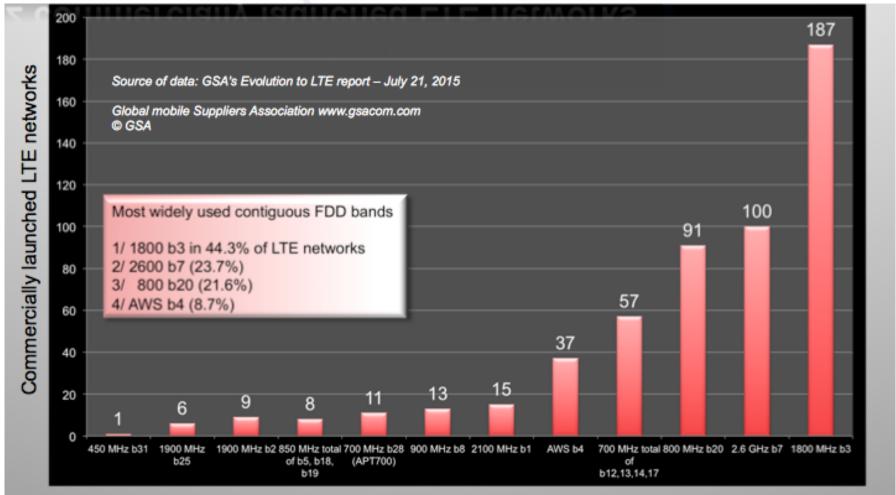




422 LTE Networks in 143 Countries



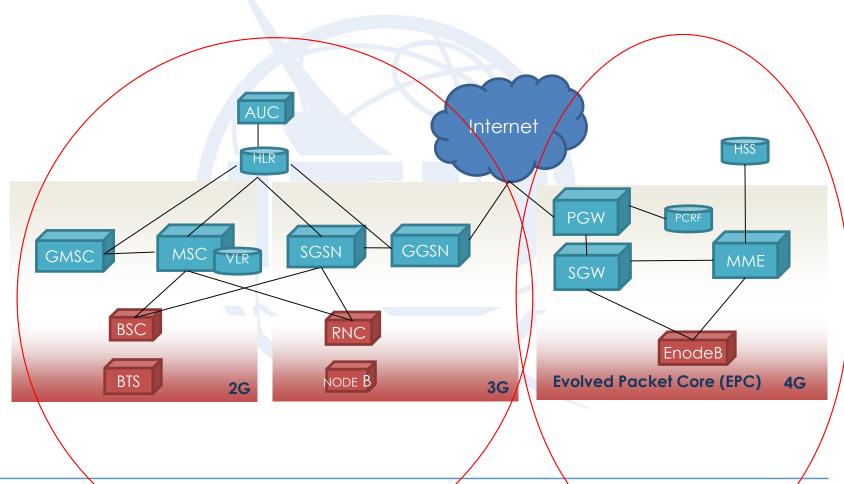
Spectum Used in LTE Deployments







Comparison 2G/3G/4G - Radio Access + Core Network







LTE Roaming

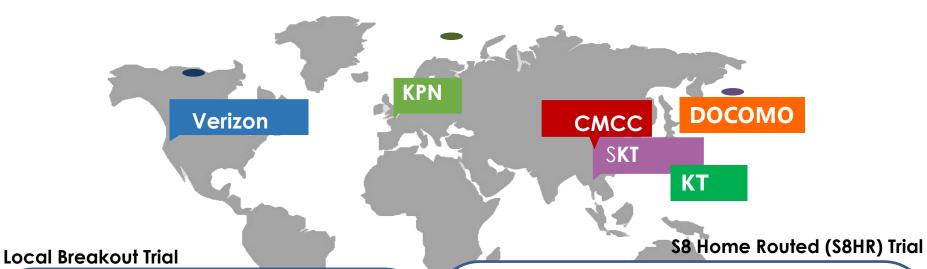
- LTE Roaming today is mainly for mobile data services only (voice is mostly delivered over 2G/3G networks through Circuit Switched Fall-back mechanisms)
- However...first tests of VoLTE Roaming have been successfully performed







VolTE Roaming Trial Results



- Trial Results(only voice call tested) China Mobile and KPN
- Call success rate: 100%; Call setup time: 4.1-5.4s (4.7s for average).
- Video call test and mouth-to-earn delay measurement will be carried out later.

Key Parameters	China Mobile - KPN	China Moible - SKT
Call Setup Time	On Going	On Going
POLQA	On Going	On Going
Mouth-to-Ear		
Delay		

- Great voice/video quality (call set up time, media delay, POLQA), better than legacy 3G (CS domain) voice roaming
- Fast "time-to-market" that the technology (network and device) can be ready within 2 months – on top of existing LTE data roaming framework.

Key Parameters	KT – DOCOMO	росомо -кт	Verizon – DOCOMO	DOCOMO - Verizon	DOCOMO - China Mobile
Call Setup Time	2.1sec	3.3sec	5 sec (3G call is 8 sec)	4.0 sec (3G is 7 sec)	3
POLQA	3.6	3.5		3.5	3.4
Mouth-to- Ear Delay			598ms (3G call is 813ms)	522ms (3G is 893ms)	





Protecting & Empowering Subscribers





Purchasing a mobile subscription

- Subscribers choose a mobile subscription on the basis of the national package (prices, bundle)
- Service providers do not use roaming prices to attract new customers
- Some operators ask subscribers to request the roaming option before travelling







Options available to Regulators to lower roaming pricing, given by the ITU:

- To take regulatory action in the national market to reduce wholesale and retail prices, impose obligations on national mobile operators toward subscribers and to develop competition;
- Protect and empower subscribers to help them manage their usage of mobile services when abroad and to ensure that they have full information;
- To ensure that there are no obstacles in the market so that any opportunities to create competition are maximised;
- To initiate and engage in bilateral/ multilateral actions in order to develop an open and competitive international mobile roaming service market.





Simple steps to regulators to provide information to users to manage use of communication services while roaming:

- Transparency of retail roaming charges
- Information requirements to diminish chance of "bill shock"



Transparency of retail roaming charges

- A link on the mail page of the service provider
- Transparent information on roaming retail rates and structure
- Receive a welcoming SMS with price information
- Clear dispute resolution procedure



Information requirements to diminish chance of "bill shock"

Information about data consumption of various activities

Device type	Email without attachment	Email with attachment	App or game	4 minute song	Web page
BlackBerry	2 KB	200 KB	440 KB	4 MB	70 KB
Smartphone	20 KB	300 KB	4 MB	4 MB	180 KB
Mobile Internet	35 KB	600 KB	20 MB	4 MB	250 KB

Source: Derived from <u>www.sasktel.com/datacalculator/</u>

- Provide information on risk of automatic data downloads and how to switch off mobile broadband while roaming
- A predetermined could be set and should be informed when reaching this level
- Protection measures for roaming in border areas





In conclusion – Protecting & Empowering Subscribers

Since the transformation of telecommunication markets beginning in the mid-1990s telecommunication users have benefited significantly from competition through lower prices, more choice, better quality of services and a significant increase in service innovation. At the same time the pace of change in communication technologies and services can make it difficult for users to master all the products and the complexity of pricing plans. Regulators and service providers need to provide the support to help users, in particular consumers, in meeting the challenges of new technologies and services.









Milja Hofman

Roamingwise
Training – Consultancy – Audit

milja.hofman@roamingwise.com

M: +31 6 1023 5958

www.roamingwise.com

THANK YOU

Open Discussion



