



Who is The GSMA?

THE GSMA WAS FOUNDED IN

1987

15 OFFICES **WORLDWIDE**















Connecting Everyone and **Everything to a #BetterFuture**







The mobile industry is the first to formally commit to the UN Sustainable **Development Goals**























WITH OVER



The world's leading mobile industry events. Mobile World Congress and Mobile World Congress Shanghai, together attract nearly

190,000

The GSMA works to deliver a regulatory environment that creates value for consumers by engaging regularly with:









23.000+ **Industry Experts**

Exclusively for GSMA Members, InfoCentre² is your place to connect with a global community of industry experts

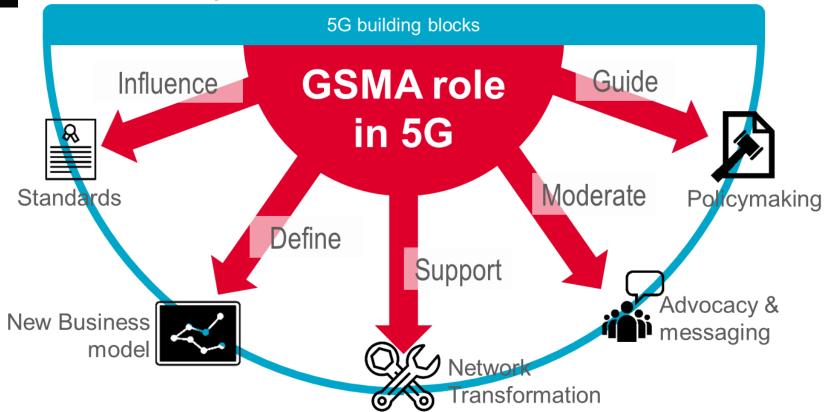
GSMA Working Groups provide frameworks and standards in commercial, operational and technical matters that help maintain and advance mobile industry ecosystems



WORLDWIDE

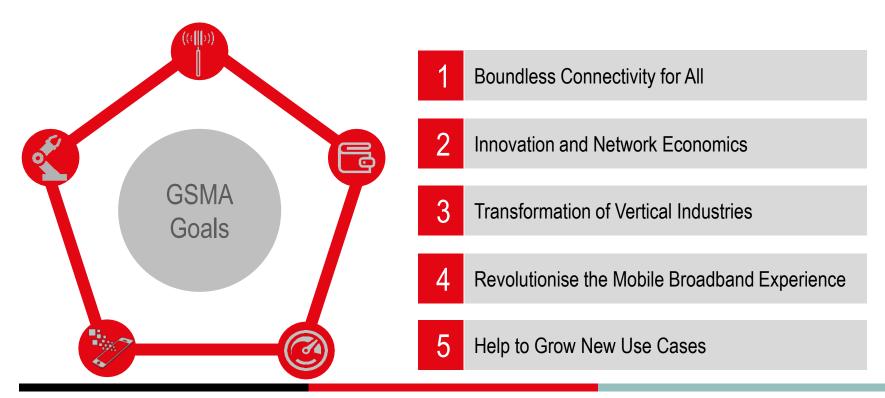


GSMA activity in the 5G Era





The five GSMA goals for the 5G era





The 5G design goals: IMT-2020 requirements

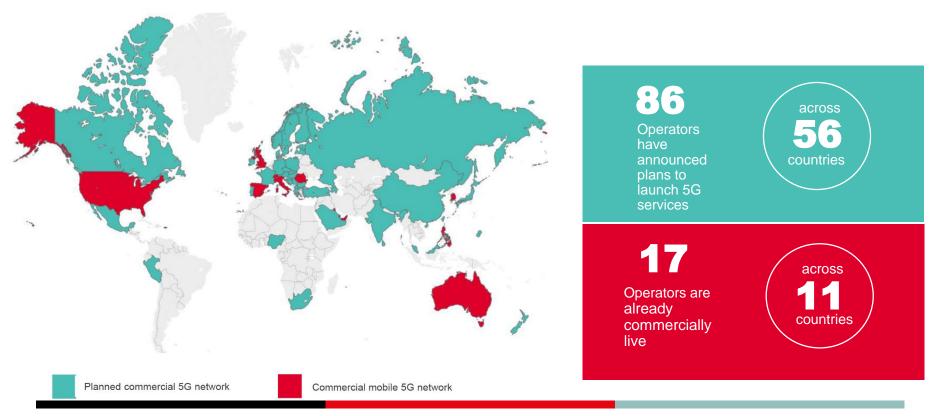
Requirement		Value
Data rate	Peak	Downlink: 20Gb/s Uplink: 10Gb/s
	User experience	Downlink: 100Mb/s Uplink: 50Mb/s
Spectral efficiency	Peak	Downlink: 30 bit/s/Hz Uplink: 15 bit/s/Hz
	5 th percentile user	Downlink: 0.12~0.3 bit/s/Hz Uplink: 0.045~0.21 bit/s/Hz
	Average	Downlink: 3.3~9 bit/s/Hz Uplink: 1.6~6.75 bit/s/Hz
Area traffic capacity		10 Mbit/s/m ²
Latency	User plane	1ms~4ms
	Control plane	20ms

Requirement	Value	
Connection density	1,000,000 devices per km ²	
Energy efficiency	Loaded: see average spectral efficiency No data: Sleep ratio ¹	
Reliability	1-10 ⁻⁵ success probability of transmitting a layer 2 PDU (protocol data unit) of 32 bytes within 1ms	
Mobility	0km/hr~500km/hr	
	OKITI/III~300KITI/III	
Mobility interruption time	0ms	

¹ The fraction of unoccupied time resources (for the network) or sleeping time (for the device) in a period of time corresponding to the cycle of the control signalling (for the network) or the cycle of discontinuous reception (for the device) when no user data transfer takes place.



5G commercialisation status



Towards a Sustainable 5G Dubai, 28 August 2019



Customer adoption and connections in 2025



Data correct to 30 June 2019. For updates, see gsmaintelligence.com

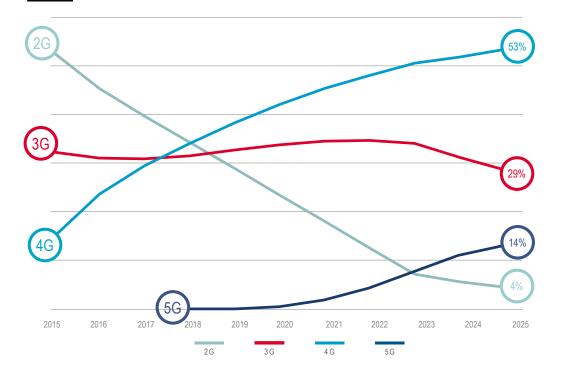
Source: GSMA Intelligence

Notes

- APAC
 - Most of the connections expected to be in China
 - Expected launch in China in 2020
- Europe
 - just over 30% of total connections, 75% of the population
 - The leaders will be Germany, the UK and France
- Mena
 - Operators in 12 other countries across MENA are expected to deploy 5G services, covering around 30% of the region's population
- North America
 - Fastet adoption rate with 50% of connections expected to be 5G by 2025



Connections growth by generation



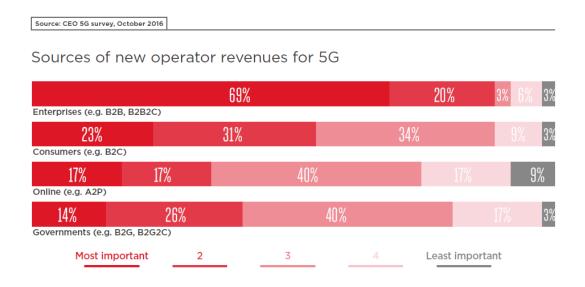
Remarks

- Globally it was only in 2018 that 4G connections overtook 2G connections
- 5G connections growth set to be faster than 4G connection growth
- By 2025 3G connections will still be significant

Source: GSMA Intelligence



Sustainability of business model

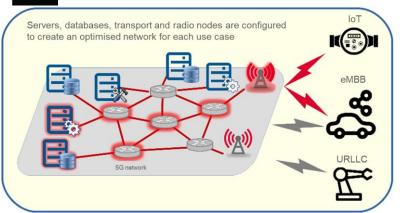


The B2B opportunity

- In the GSMA CEO 5G Survey, operators clearly indicated they felt the enterprise segment represented the biggest opportunity to expand their business
- Network slicing is earmarked as the enabler for unlocking this opportunity



Network Slicing will enable addressing a plethora of use cases



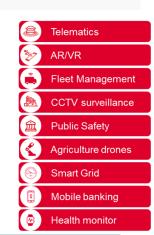
Network slicing

- The capability of creating logical networks with different features and behaviour using the same hardware
- GSMA defined 30+ attributes that characterise fully a network slice
- Unlocks new business models through enforcement of SLAs and different levels of customer control (e.g. private networks)

Diverse use cases

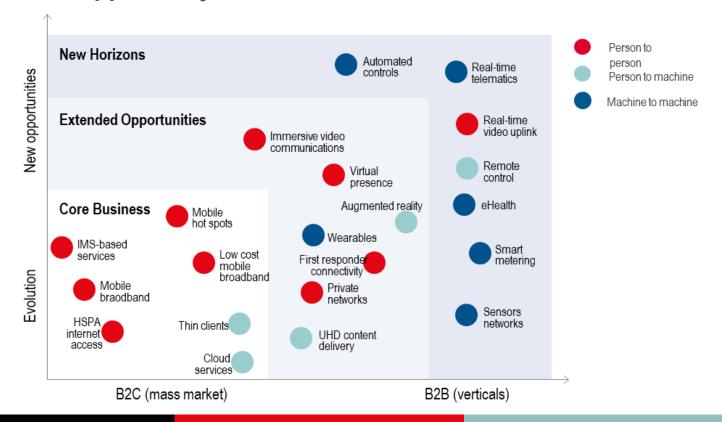
- GSMA identified 10 industry segments that can benefit from adopting mobile technology in their processes
- Each segment will need to support different use cases. Shift from service to use case.





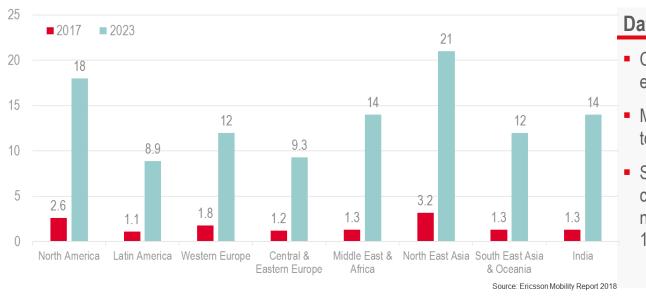


The B2B opportunity





Global Mobile Data Growth

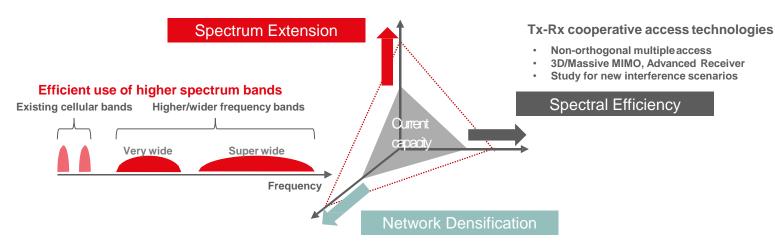


Data usage in the 5G Era

- Consumers appetite for data, especially video still on the rise
- Millions of 'things' also expected to add to mobile data traffic
- Some estimates suggest the capacity of mobile networks will need to grow by a factor of 1,000,000



The three dimensions of the network



New cellular concept for cost/energyefficient dense deployments

 Cellular network assists local area radio accesses (hotspots, dense urban cells) **Traffic offloading to Wi-Fi**



Reconstructed from Takehiro Nakamura "5G Concepts and Technologies" (Globecom 2014)



Available tools for extending capacity







SPECTRAL EFFICIENCY

- How many bits of information can be sent every second for each hertz of bandwidth
- No major improvements expected compared to already efficient LTE
- Target is x3 efficiency over LTE

NETWORK DENSIFICATION

- More smaller cells can dramatically improve capacity
- Physical limitation due to interference between adjacent cells
- With mmWave very high capacity multiplier possible (x1000)

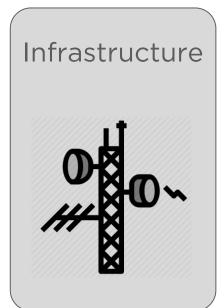
NEW SPECTRUM

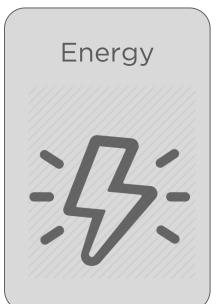
- Capacity is directly proportional to the bandwidth (see spectral efficiency)
- Licensed spectrum
 preferred due to possibility
 of controlling quality and maximising potential

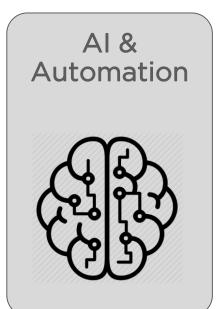


Four areas of research to improve sustainability









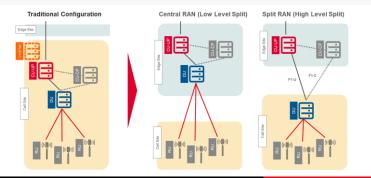


The Backhaul conundrum

01 10

Demand

- Consumer demand e.g. 4K video, Fixed Wireless Access, AR/VR
- IoT data demand
- Cloud RAN may will need fibre also for front haul
- Support of multiple mobile generations



Supply

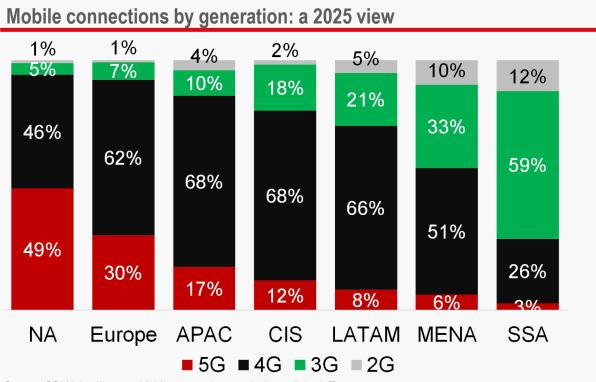
- New microwave links in E band
- Use of mmWave + space diversity for integrated self backhauling
- Move more service logic at the edge of the network





Network rationalisation: phasing out 2G/3G





What matters

- 5G will add pressure to phase out previous generation networks (2G and 3G)
- The timeline for such phasing out and the network most likely to be phased out will vary by country
- Many factors play a role: spectrum, # of devices connected, speed of migration to VoLTE and, eventually, 5G new radio (VoNR)

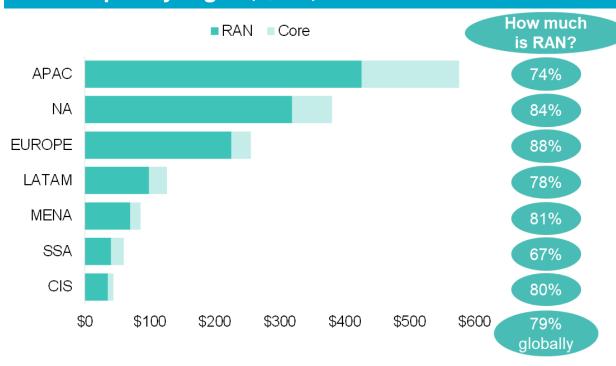
Source: GSMA Intelligence. Mobile connections excluding cellular IoT



RAN vs Core



Capex by region, \$ bn, cumulative 2018-2025



What matters

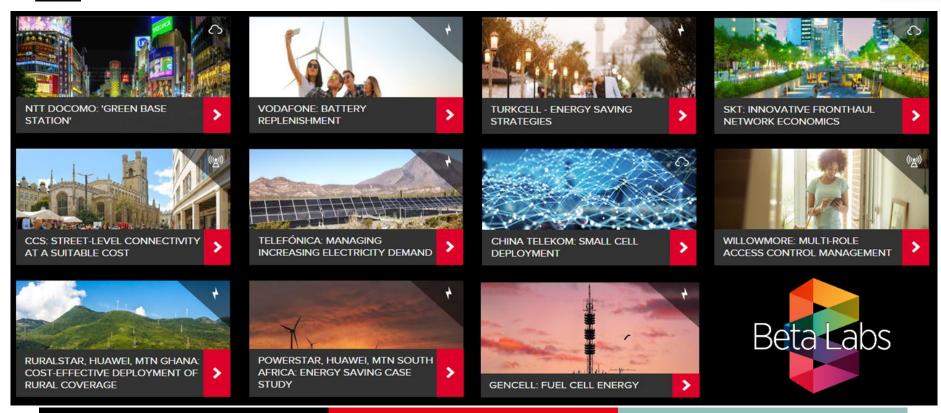
The distribution of core and RAN investment will vary by country depending on:

- NSA vs SA deployment
- Densification
- Developments needed in core network
- Fixed infrastructure



11 Case Studies Resulting in Cumulative Saving of \$500M







Al-based network automation in early days



Four main areas of Al deployments for operators

Operations optimisation



Network operations

Greater automation and prediction across different areas: planning, deployment, daily operations, maintenance, spectrum, security

New products and services



New services and smart products

Digital assistants, smart speakers, IoT services

2



Customer experience

Chatbots, precision and customised marketing, targeted advertising, automatic contract management





Al-as-a-service (AlaaS)

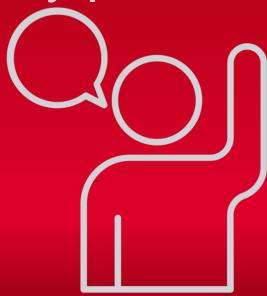
Microservices, data analytics, platform-based solutions, managed services

What matters

- 5G networks need greater and more sophisticated automation to deal with unprecedented quantity, diversity and complexity of devices
- Early evidence of benefits for operators across various network dimensions...but long-term impact still uncertain
- Don't forget the potential for new Al-powered services/revenue



Any question?



If you want to get in touch after this presentation...



