



# NBTC/ITU Workshop on Roadmap for Introduction of Digital Terrestrial Radio Services in Thailand

16 December 2014

The Sukosol Hotel, Bangkok, Thailand



## AGENDA

08:30–09:00	Registration
09:00–09:30	<p><b>Opening Session</b></p> <ul style="list-style-type: none"> <li>▪ Welcome Remarks by Mr. Ioane Koroivuki, Regional Director, ITU Regional Office for Asia and the Pacific</li> <li>▪ Welcome Remarks by Mr. Takorn Tantasith, Secretary General, Office of National Broadcasting and Telecommunications Commission</li> <li>▪ Opening Remarks by Associate Professor Dr. Thawatchai Jittrapanun Commissioner of National Broadcasting and Telecommunications Commission</li> </ul>
09:30–09:45	Group Photo and Coffee Break
09:45–11:15	<p><b>Session 1 : Transition from Analogue to Digital Terrestrial Radio Broadcasting</b></p> <p><i>Speaker: Mr. Peter Walop, ITU Consultant</i></p> <ul style="list-style-type: none"> <li>▪ Introduction to ITU/NBTC works on Roadmap Development Digital Terrestrial Radio Broadcasting Rollout in Thailand</li> <li>▪ Digital Radio technologies and international update</li> <li>▪ Roadmap for digital terrestrial radio broadcasting in Thailand</li> </ul>
11:15–12:15	<p><b>Session 2 : DAB Global Developments</b></p> <p><i>Speaker: Dr. Les Sabel, ITU consultant</i></p> <ul style="list-style-type: none"> <li>▪ DAB+ Technology Overview</li> <li>▪ World DAB+ progress update</li> <li>▪ Business case for DAB+</li> <li>▪ Receiver profiles &amp; types</li> </ul>
12:15–13:30	<ul style="list-style-type: none"> <li>▪ Lunch Break</li> </ul>
13:30–15:00	<p><b>Session 3 : Digital Radio Options for Thailand</b></p> <p><i>Speaker: Mr. Peter Walop, ITU Consultant</i></p> <ul style="list-style-type: none"> <li>▪ Digital Radio Technologies &amp; Frequency bands</li> <li>▪ Digital Radio Service &amp; Coverage Planning</li> </ul>
15:00–15:15	Coffee Break
15:15–17:00	<p><b>Session 4 : DAB Network architecture and System Equipment</b></p> <ul style="list-style-type: none"> <li>▪ Proposed DAB system architectures</li> <li>▪ Details of the DAB system equipment <i>by Dr. Les Sabel, ITU consultant</i></li> <li>▪ DAB Network investments and cost drivers <i>by Mr. Peter Walop, ITU Consultant</i></li> </ul>
17:00–17:15	<p><b>Closing Session</b></p> <ul style="list-style-type: none"> <li>▪ Closing Remarks by Ms. Supinya Klangnarong, Commissioner of National Broadcasting and Telecommunications Commission</li> </ul>

**สรุปผลการจัดอบรมเชิงปฏิบัติการ**  
**“NBTC/ITU Workshop on Roadmap for Introduction of**  
**Digital Terrestrial Radio Services in Thailand”**

วันอังคารที่ ๑๖ ธันวาคม ๒๕๕๗ เวลา ๐๙.๐๐-๑๗.๐๐ น.  
ณ ห้องกมลทิพย์ โรงแรม เดอะ สุโกศล กรุงเทพมหานคร

**หน่วยงานที่รับผิดชอบ : สำนักกิจการโทรทัศน์ในระบบดิจิทัล (จส.)**

**ความเป็นมา**

ตามที่ สำนักงาน กสทช. และสหภาพโทรคมนาคมระหว่างประเทศ ได้มีความร่วมมือทางวิชาการ โดยจัดทำบันทึกข้อตกลง (Voluntary Contribution Agreement: VCA) ในการดำเนินการโครงการจัดหาผู้เชี่ยวชาญเพื่อจัดทำแผนการเปลี่ยนระบบการรับส่งสัญญาณวิทยุกระจายเสียงไปสู่ระบบดิจิทัล “Project on Roadmap Development for Digital Terrestrial Radio Broadcasting Roll Out in Thailand” โดยที่ VCA ฉบับที่ ๒ เป็นงานด้านวิทยุกระจายเสียงระบบดิจิทัล ได้กำหนดให้มีการจัดอบรมและถ่ายทอดความรู้เกี่ยวกับกระบวนการเริ่มรับส่งสัญญาณวิทยุกระจายเสียงในระบบดิจิทัลในประเทศไทย และสำนักกิจการโทรทัศน์ในระบบดิจิทัล (จส.) ได้นำเสนอรายงานผลการศึกษาแผนการเริ่มระบบการรับส่งสัญญาณวิทยุกระจายเสียงในระบบดิจิทัลเสนอต่อที่ประชุม กสทช. ครั้งที่ ๔๖/๒๕๕๗ เมื่อวันที่ ๑๓ ตุลาคม ๒๕๕๗ ซึ่งที่ประชุมมีมติรับทราบและให้สำนักงาน กสทช. จัดสัมมนาเพื่อให้ความรู้ทางวิชาการกับผู้ที่เกี่ยวข้องและบุคคลทั่วไปที่สนใจ

**สาระสำคัญเพื่อทราบ**

๑. สำนักงาน กสทช. ร่วมกับสหภาพโทรคมนาคมระหว่างประเทศได้จัดให้มีการอบรมเชิงปฏิบัติการ เรื่อง “NBTC/ITU Workshop on Roadmap for Introduction of Digital Terrestrial Radio Services in Thailand” เมื่อวันที่ ๑๖ ธันวาคม ๒๕๕๗ เวลา ๐๙.๐๐-๑๗.๐๐ น. ณ ห้องกมลทิพย์ โรงแรม เดอะ สุโกศล กรุงเทพมหานคร เพื่อเสริมสร้างความรู้ความเข้าใจเกี่ยวกับการรับส่งสัญญาณวิทยุกระจายเสียงในระบบดิจิทัลให้แก่ผู้ประกอบการสถานีวิทยุกระจายเสียงภาครัฐและเอกชน 33 หน่วยงานรวมทั้งนักวิชาการจาก 18 สถาบันการศึกษา บริษัทผู้ผลิตอุปกรณ์ที่เกี่ยวข้อง 20 บริษัท และผู้ที่เกี่ยวข้องในกิจการกระจายเสียงในระบบดิจิทัล รวมถึงเจ้าหน้าที่สำนักงาน กสทช. จำนวนทั้งสิ้น ๑๖๐ คน โดยได้รับเกียรติจาก กสทช. ผศ.ดร. ธวัชชัย จิตรภักษ์นันท์ กล่าวเปิดการอบรมเชิงปฏิบัติการฯ และ Mr. Ioane Koroivuki ผู้อำนวยการสำนักงานภูมิภาคเอเชียและแปซิฟิกของสหภาพโทรคมนาคมระหว่างประเทศ (ITU Regional Office for Asia and the Pacific) เข้าร่วม และได้รับเกียรติจาก กสทช. สุภิญญา กลางณรงค์ กล่าวปิดการอบรมเชิงปฏิบัติการฯ

ประเภทผู้เข้าร่วมอบรม	จำนวนผู้เข้าร่วมอบรม
กสทช.	๒
เจ้าหน้าที่สำนักงาน กสทช.	๔๑
ผู้ประกอบการสถานีวิทยุกระจายเสียงภาคเอกชน	๒๘
ผู้ประกอบการสถานีวิทยุกระจายเสียงภาครัฐ	๒๒
นักวิชาการ	๖
ตัวแทนผู้ผลิตอุปกรณ์	๑๐
ตัวแทนผู้ผลิตอุปกรณ์ที่เข้าร่วมโครงการสนับสนุนคูปอง	๕
สื่อมวลชน	๙
ผู้สนใจอื่นๆ	๓๗
<b>รวม</b>	<b>๑๖๐</b>

๒. ในการอบรมเชิงปฏิบัติการ เรื่อง “NBTC/ITU Workshop on Roadmap for Introduction of Digital Terrestrial Radio Services in Thailand” แบ่งออกเป็น ๔ หัวข้อดังนี้

#### หัวข้อที่ ๑ Transition from Analogue to Digital Terrestrial Radio Broadcasting

- Introduction to ITU/NBTC works on Roadmap Development Digital Terrestrial Radio Broadcasting Rollout in Thailand
- Digital Radio technologies and international update
- Roadmap for digital terrestrial radio broadcasting in Thailand

ผู้บรรยาย : Mr. Peter Walop ผู้เชี่ยวชาญจากสหภาพโทรคมนาคมระหว่างประเทศ (ITU)

อธิบายถึงแนวทางการเปลี่ยนผ่านการรับส่งสัญญาณวิทยุกระจายเสียงในระบบแอนะล็อกไปสู่ระบบดิจิทัลและแผนกิจการกระจายเสียงของประเทศไทย ทางผู้บรรยายได้อธิบายถึงลักษณะการประกอบกิจการ แนวโน้มทางการตลาด และโครงสร้างทางธุรกิจในการกิจการกระจายเสียงของประเทศไทยและต่างประเทศ รวมถึงระบบการรับส่งสัญญาณและมาตรฐานเทคโนโลยีที่รองรับการให้บริการวิทยุกระจายเสียงในระบบดิจิทัล

#### หัวข้อที่ ๒ DAB Global Developments

- DAB+ Technology Overview
- World DAB+ progress update
- Business case for DAB+
- Receiver profiles & types

ผู้บรรยาย : Dr. Les Sabel ผู้เชี่ยวชาญจากสหภาพโทรคมนาคมระหว่างประเทศ (ITU)

อธิบายถึงมาตรฐานตระกูล DAB (Digital Audio Broadcasting) ซึ่งเป็นมาตรฐานวิทยุกระจายเสียงในระบบดิจิทัลที่ได้รับความนิยมจากหลายประเทศทั่วโลก ทั้งด้านเทคโนโลยี ความสามารถที่รองรับการบริการในรูปแบบที่หลากหลายมากยิ่งขึ้น ลักษณะและรูปแบบการประกอบกิจการกระจายเสียงของประเทศต่างๆ ที่ได้มีการเลือกใช้มาตรฐาน DAB และได้เริ่มมีการให้บริการวิทยุกระจายเสียงในระบบดิจิทัลไปแล้ว รวมทั้งความพร้อมและความหลากหลายของอุปกรณ์รับสัญญาณที่มีให้เลือกอย่างหลากหลายในปัจจุบัน

#### หัวข้อที่ ๓ Digital Radio Options for Thailand

- Digital Radio Technologies & Frequency bands
- Digital Radio Service & Coverage Planning

ผู้บรรยาย : Mr. Peter Walop ผู้เชี่ยวชาญจากสหภาพโทรคมนาคมระหว่างประเทศ (ITU)

อธิบายถึงรูปแบบและทางเลือกการประกอบกิจการวิทยุกระจายเสียงในระบบดิจิทัลสำหรับประเทศไทย ในด้านแผนการจัดสรรคลื่นความถี่ แนวทางการพิจารณาเทคโนโลยีที่รองรับการให้บริการกิจการกระจายเสียงในระบบดิจิทัลที่เหมาะสมสำหรับกิจการกระจายเสียงของประเทศไทยในด้านต่างๆ เช่น ความพร้อมของย่านความถี่ ความสามารถรองรับการทั้งภาพและเสียงที่มีคุณภาพ และความสามารถในการรองรับการใช้บริการบนอุปกรณ์รับสัญญาณที่หลากหลาย ผู้บรรยายยังอธิบายถึงแนวทางการประกอบกิจการกระจายเสียงในระบบดิจิทัล รวมถึงแผนและรูปแบบของการให้บริการวิทยุกระจายเสียงในระบบดิจิทัลของประเทศไทยที่สอดคล้องกับทั้งสภาพเศรษฐกิจของประเทศในปัจจุบันและสามารถใช้คลื่นความถี่ที่มีอยู่อย่างจำกัดได้อย่างเกิดประโยชน์สูงสุดด้วยการลงทุนในทุกด้านและทุกภาคส่วนที่น้อยสุด

#### หัวข้อที่ ๔ DAB Network architecture and System Equipment

- Proposed DAB system architectures
- Details of the DAB system equipment

ผู้บรรยาย : Dr. Les Sabel ผู้เชี่ยวชาญจากสหภาพโทรคมนาคมระหว่างประเทศ (ITU)

- DAB Network investments and cost drivers

ผู้บรรยาย : Mr. Peter Walop ผู้เชี่ยวชาญจากสหภาพโทรคมนาคมระหว่างประเทศ (ITU)

อธิบายถึงอุปกรณ์และสถาปัตยกรรมโครงข่ายกิจการกระจายเสียงในระบบดิจิทัลมาตรฐาน DAB การออกแบบโครงสร้างโครงข่าย เริ่มตั้งแต่ภาคการเข้ารหัสสัญญาณ ภาคการรวมสัญญาณ และสุดท้ายภาคการส่งสัญญาณออกอากาศ และแนวทางการออกแบบระบบสำรองสำหรับโครงข่ายในรูปแบบต่างๆ ตลอดจนบำรุงรักษาเพื่อรองรับระบบการให้บริการกิจการกระจายเสียงในระบบดิจิทัลได้อย่างเกิด

ประสิทธิภาพสูงสุด นอกจากนี้ผู้บรรยายยังอธิบายถึงลักษณะการลงทุนในกิจการกระจายเสียงระบบดิจิทัล วิธีการคำนวณและการวิเคราะห์มูลค่าการลงทุน องค์ประกอบของการลงทุนและปัจจัยที่มีผลกระทบต่อ การประกอบกิจการกระจายเสียง เช่น ขนาดพื้นที่บริการ ความต้องการในการใช้บริการของประชาชน ความพร้อมและความน่าเชื่อถือของบริการ และความสามารถในการให้บริการทั้งภาคอุตสาหกรรมและภาค ธุรกิจ

๓. ภาพบรรยากาศการอบรมเชิงปฏิบัติการฯ





# **Transition from Analogue to Digital Radio Broadcasting**

## **An overview of trends**

**ITU/NBTC Workshop**  
16 December 2014

**Peter Walop**  
**International Telecommunication Union**

# Presentation Overview

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## 1. Roadmap for Digital Radio Broadcasting

- What is a roadmap?
- Roadmap overview for Thailand

## 2. Thai Radio Market & Abroad

## 3. Digital Radio System

- Radio is not TV
- Transmission Systems



- Founded in 1865
- Leading UN Special Agency for ICTs
- HQs in Switzerland

- Three sectors (ITU-T, ITU-D, and ITU-R)
- 4 Regional Offices & 7 Area Offices
- 192 Member States and 750 Sector Members

## ITU-D

Established to help spread equitable, sustainable and affordable access to ICT.

## ITU-T

ITU's standards-making efforts are its best-known – and oldest – activity.



## ITU-R

Managing the international radio-frequency spectrum and satellite orbit resources





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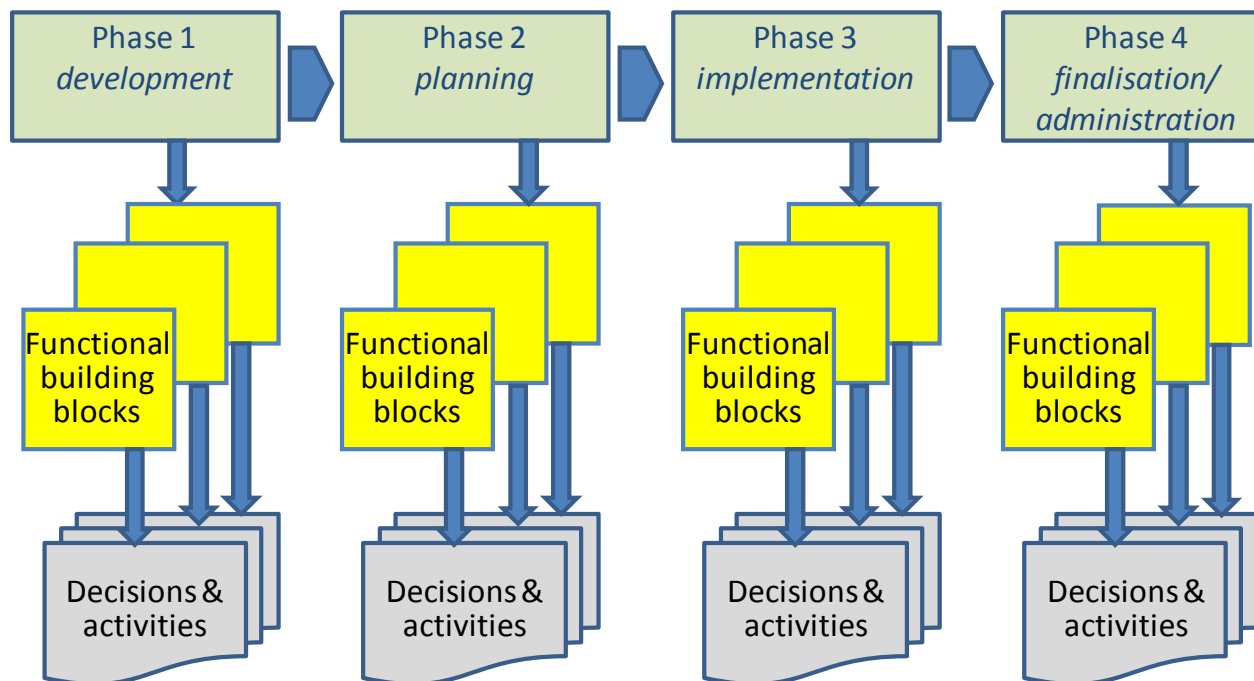
# 1. Roadmap for DRB



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*Committed to connecting the world*

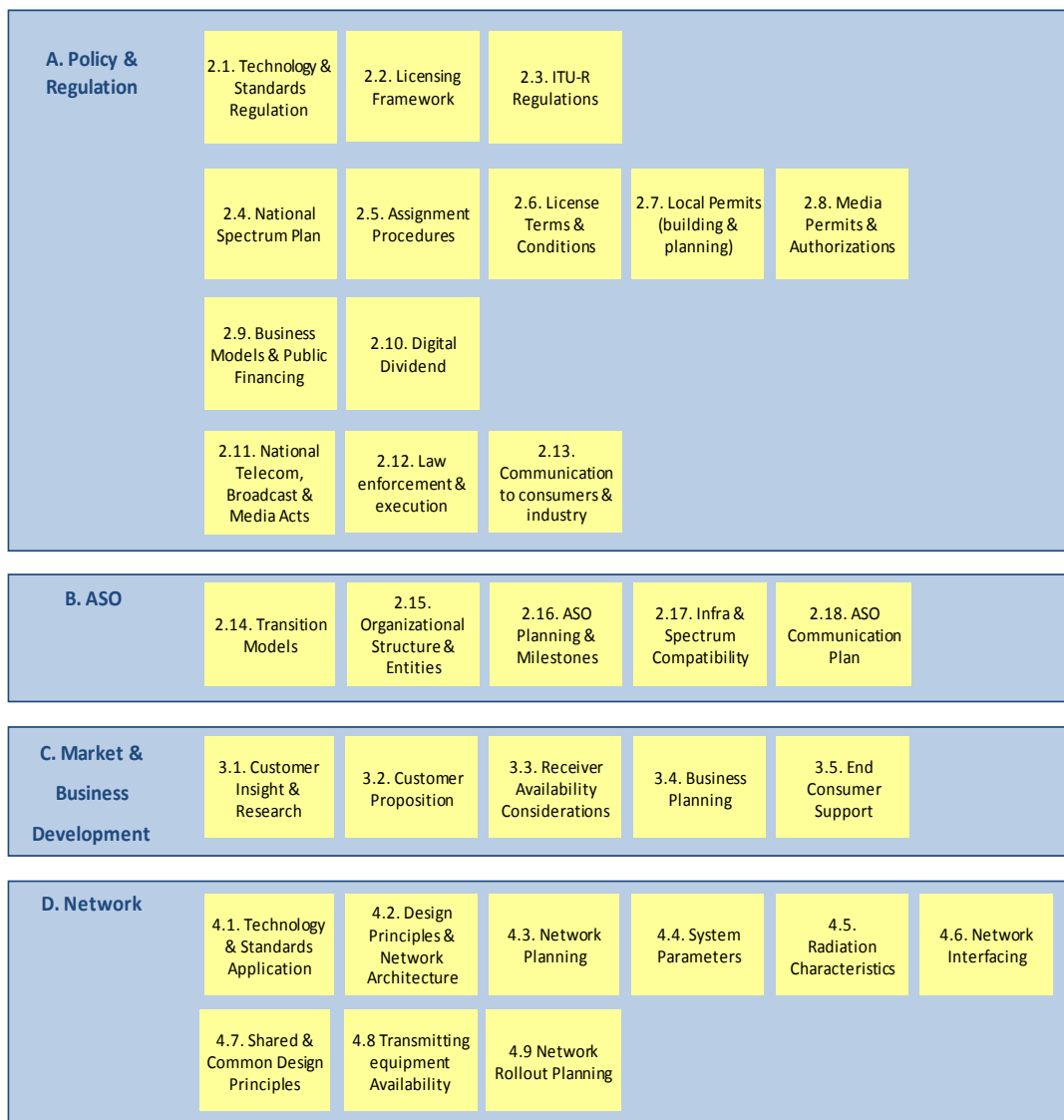
# 1. Roadmap for DRB – what is a Roadmap?



Source: ITU

- A Roadmap is comprehensive set of decisions and activities organised in a functional & time order
- A Roadmap is developed in a joined effort and provides:
  - Consensus on requirements & solutions
  - Help for coordinating activities
  - Help for forecasting timelines

# 1. Roadmap for DRB – what is a Roadmap?



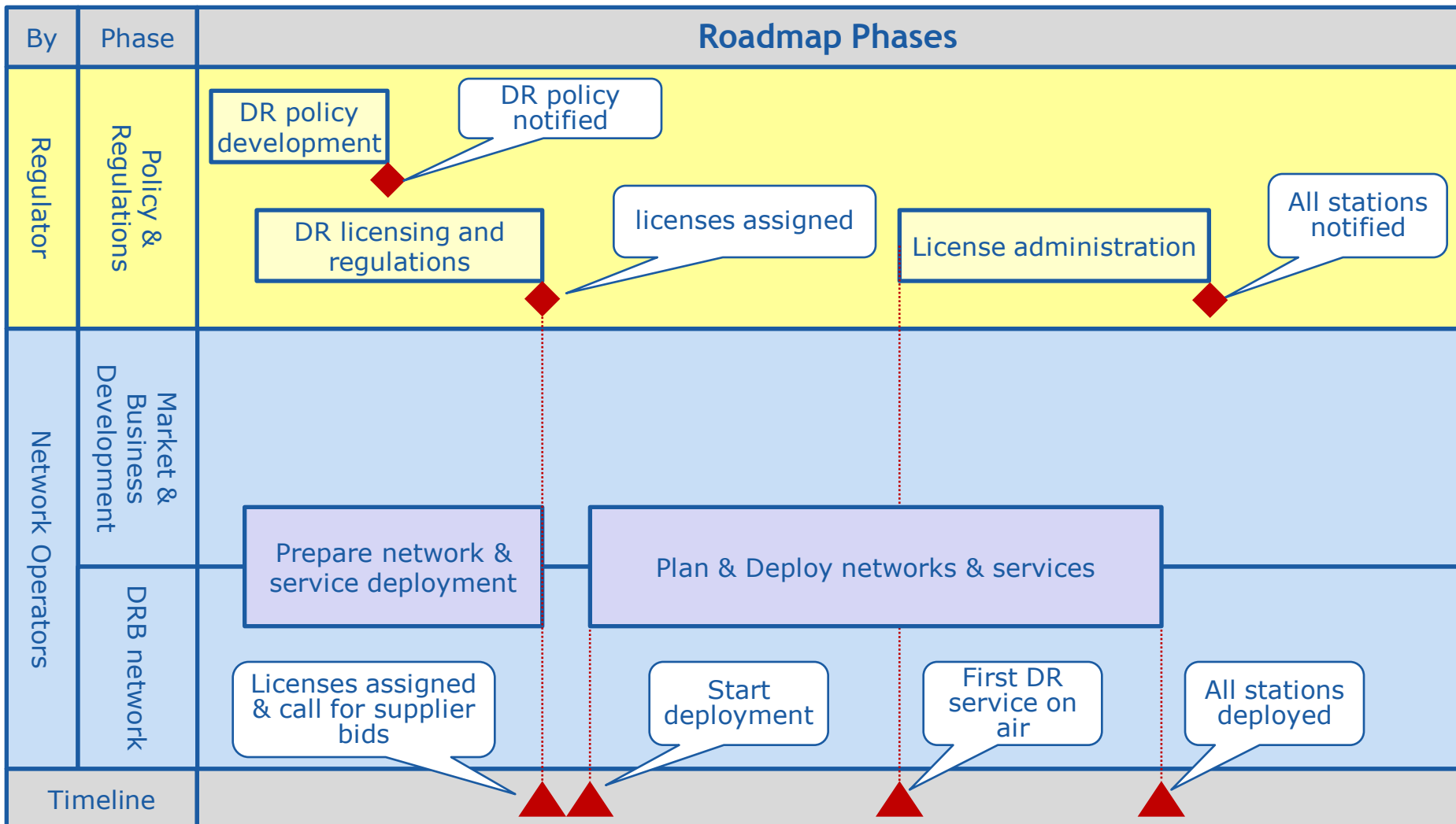
- Roadmap functional framework:
  - 5 layers
  - Between 3 to 13 functional blocks per layer
- Functional blocks same as for TV but:
  - Market dynamics different
  - Applied Technologies different
  - No ASO/DD alternative allocations (yet)

Source: ITU



Committed to connecting the world

# 1. Roadmap for DRB – what is a Roadmap?



Source: ITU



Committed to connecting the world

# 1. Roadmap for DRB – Thai Roadmap overview

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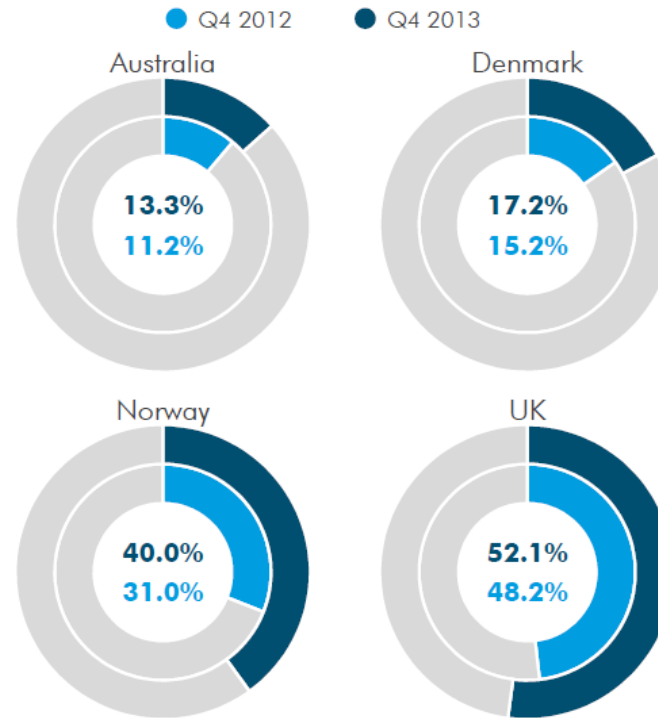
DR roadmap  
comprises  
Plan A and B  
for  
respectively  
short and  
long term

- Plan A is addressing the short term:
  - Launching Trial services in 2014
  - DAB+ in VHF Band III
  - 40-50 services in 10 most populated cities (with pop target of 40%)
  - Preparing and assigning regular licenses
- Plan B is addressing the long term:
  - Regular licensing at the moment when VHF Band III ASO is known (and DAB uptake is sufficient)
  - Matching demand and supply across all available platforms
  - Radio ASO (after BMP planning horizon 2012-16)

# 1. Roadmap for DRB – Thai Roadmap overview

## Digital Radio Listening (% of all listening)

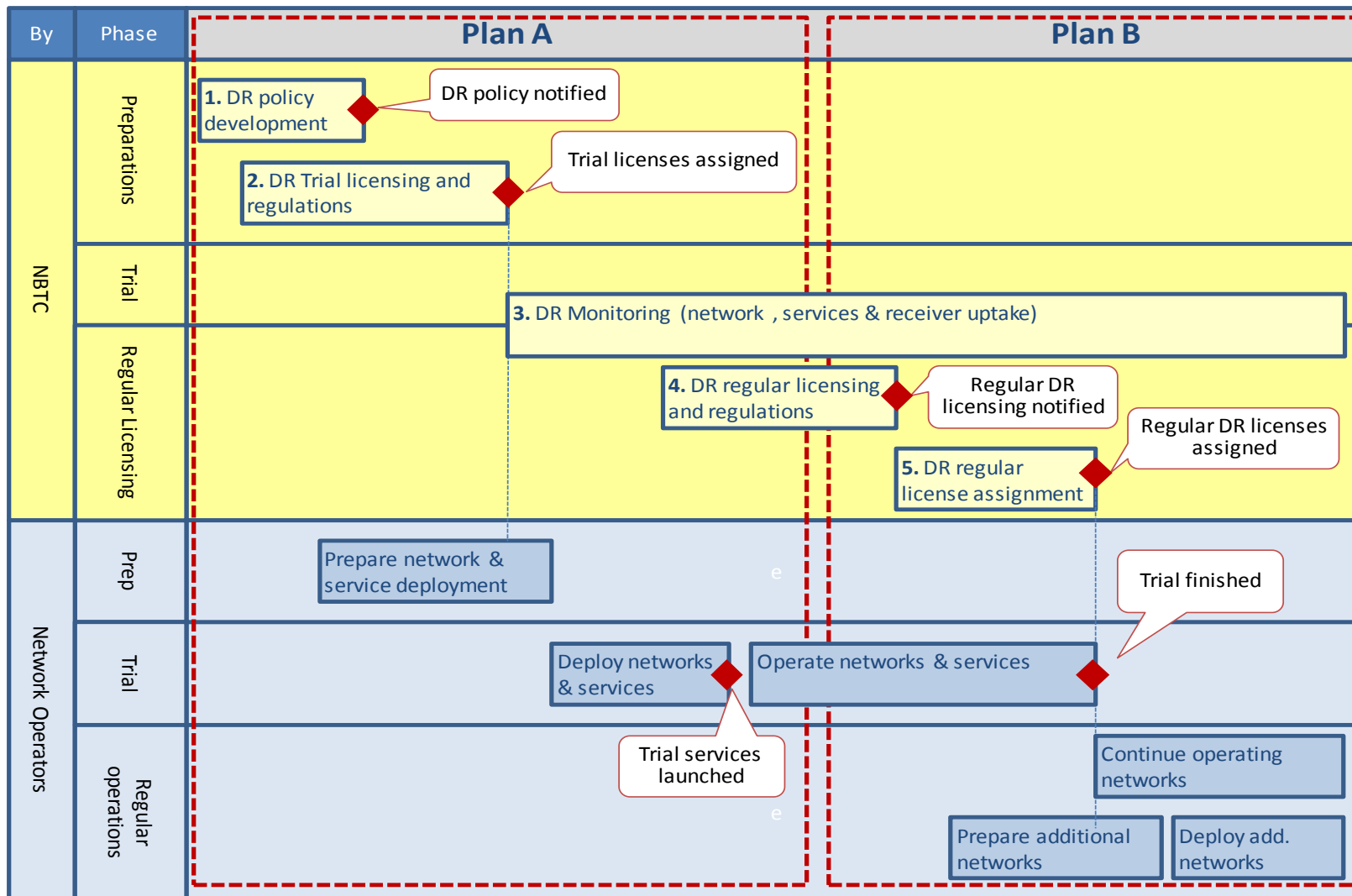
Migrating to digital should include all platforms of digital listening



Source: WorldDMB

- An all-platform view facilitates:
  - More possibilities to match supply and demand
  - 'Radio' ASO in the future

# 1. Roadmap for DRB – Thai Roadmap overview



Source: ITU/NBTC



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## 2. Thai Radio Market & Abroad



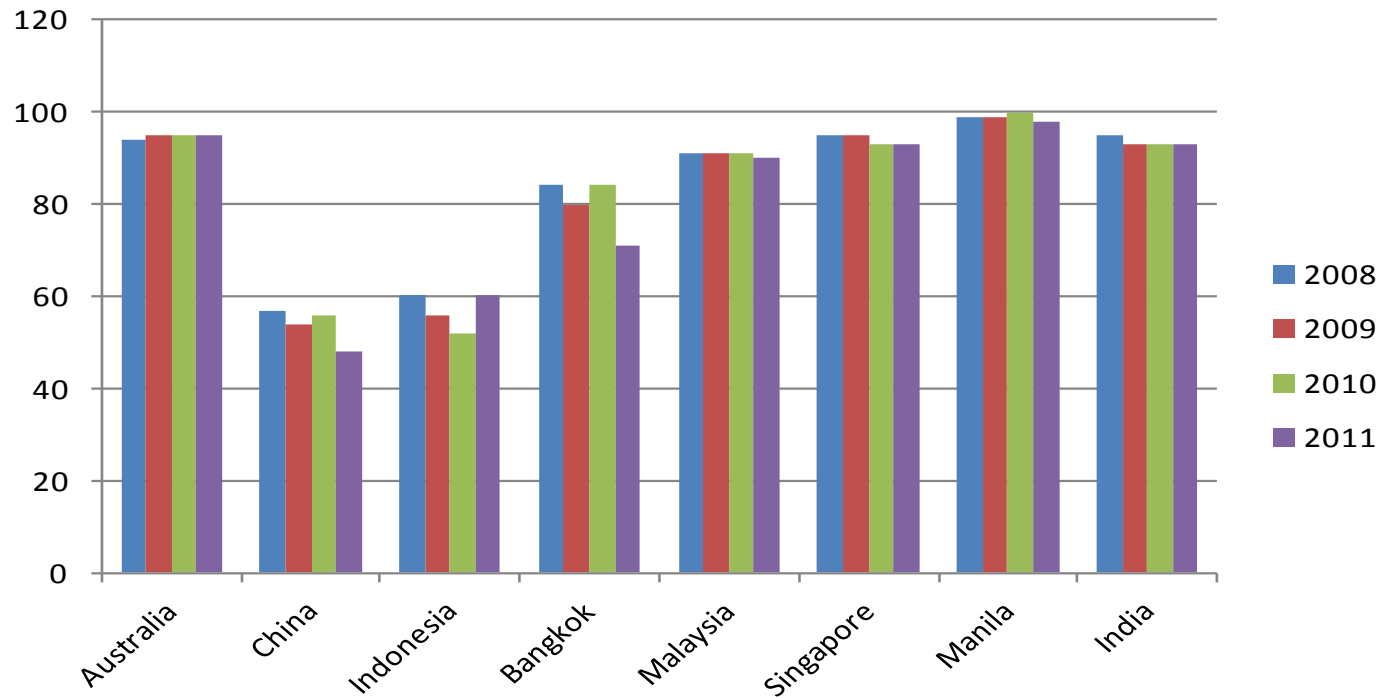
*Committed to connecting the world*



## 2. Thai Radio Market & Abroad

Thai radio trends in line with international trends

### Radio Reach as Percentage of Population

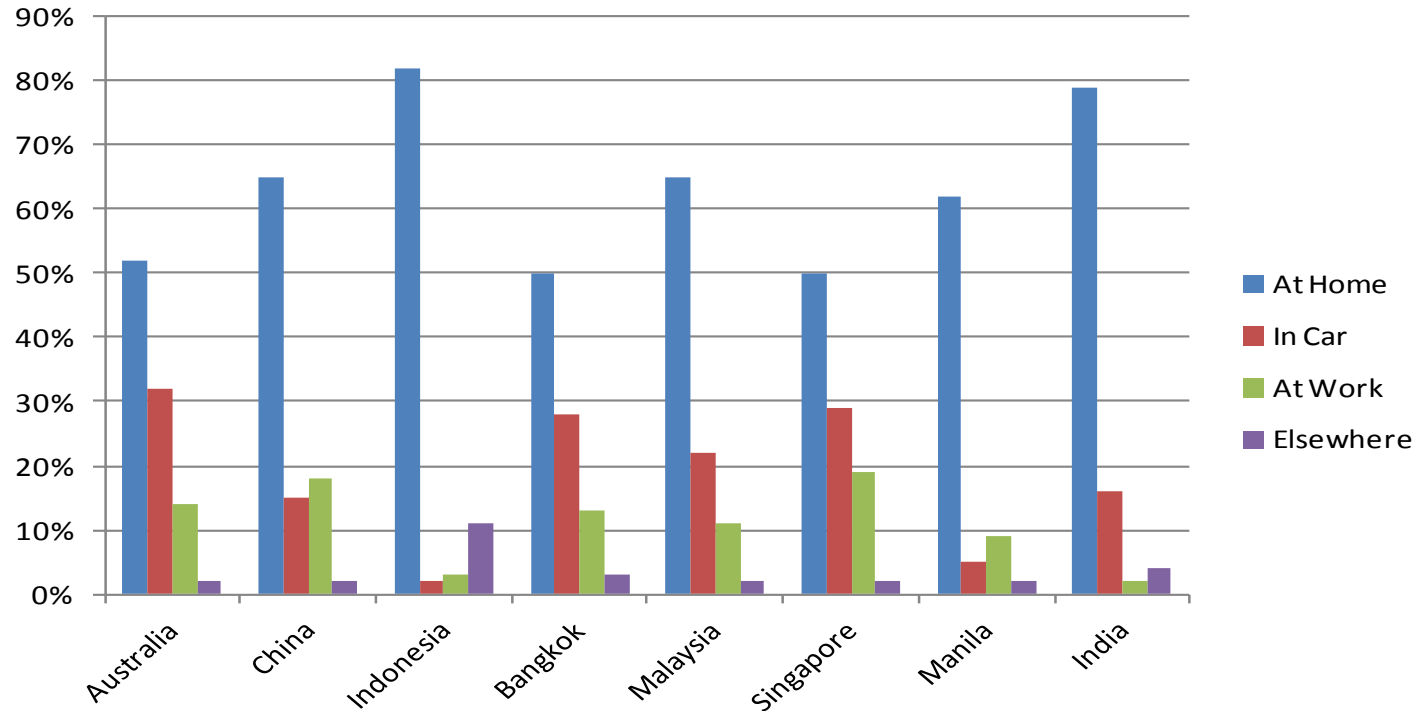


Source: AC Nielsen

## 2. Thai Radio Market & Abroad

Most listening at home and work. Not in the car!

### Place of Radio Listening (% of all listening)

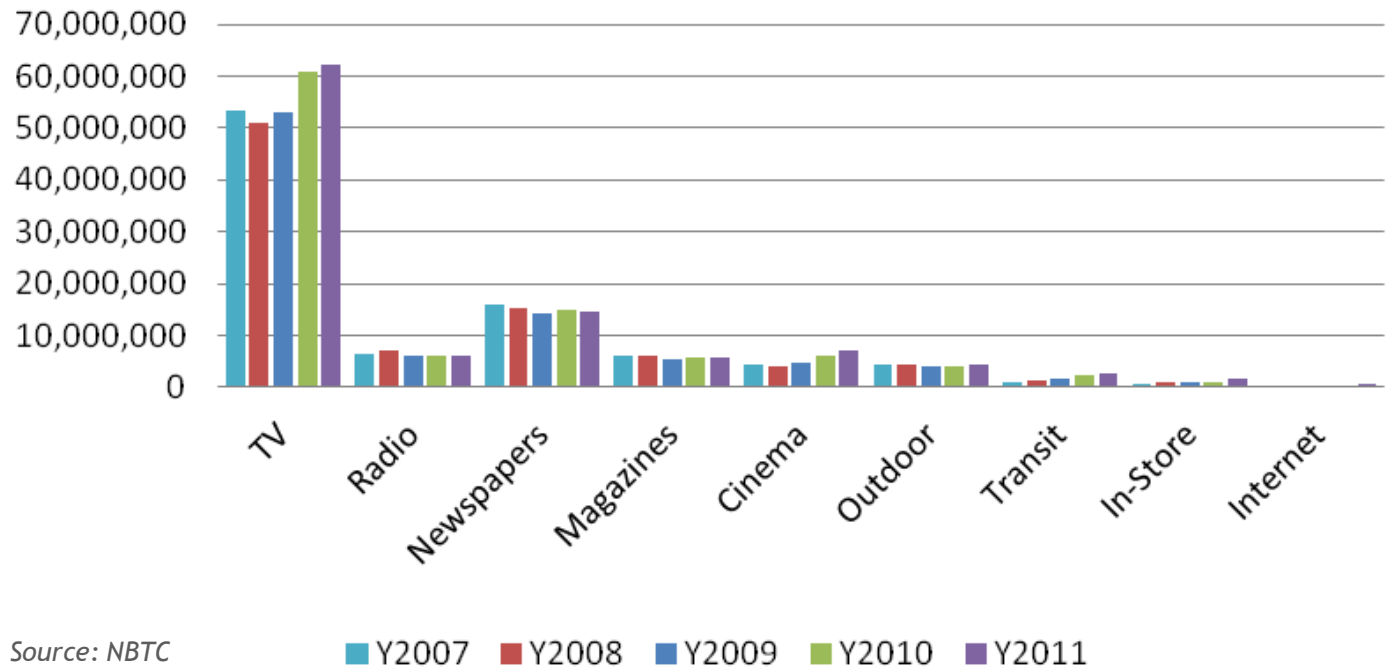


Source: AC Nielsen

## 2. Thai Radio Market & Abroad

Stable trend  
in radio  
advertising  
income, no  
significant  
growth  
expected

### Media Advertising over Years (in k THB)

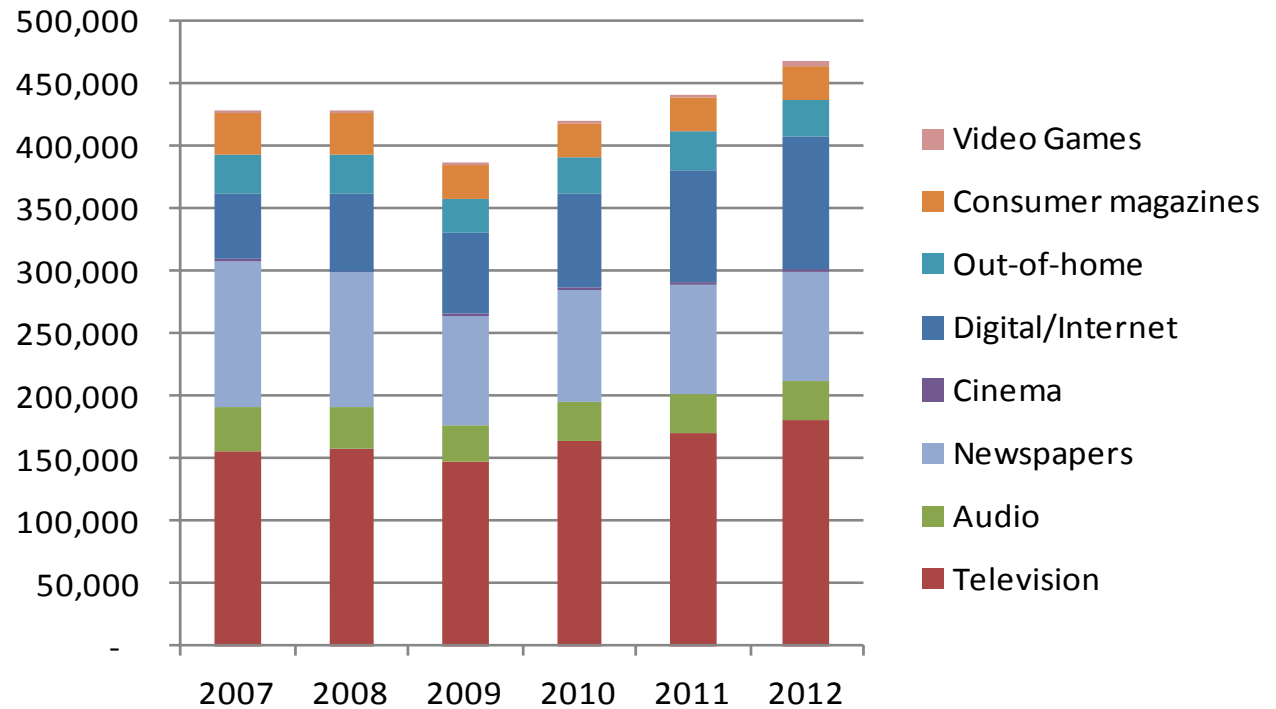


- For 2013-2017 a CAGR of 3.3% expected
- 5.1% GDP growth expected in same period
- Shift to Internet advertising

## 2. Thai Radio Market & Abroad

Global forecasts show stable radio Ad revenues and shift towards Internet advertising

### Global Media ADEX (in million USD)



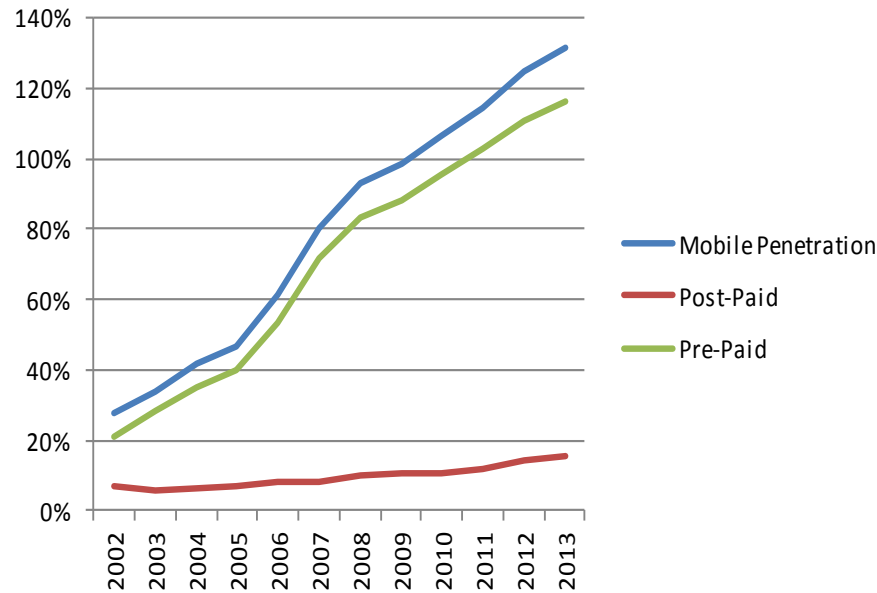
Source: McKinsey, 2013 Global Media report

- For 2013-2017 a CAGR of near 0% expected

## 2. Thai Radio Market & Abroad

Mobile will be important for radio distribution as fixed broadband offers little..

### Mobile uptake in Thailand



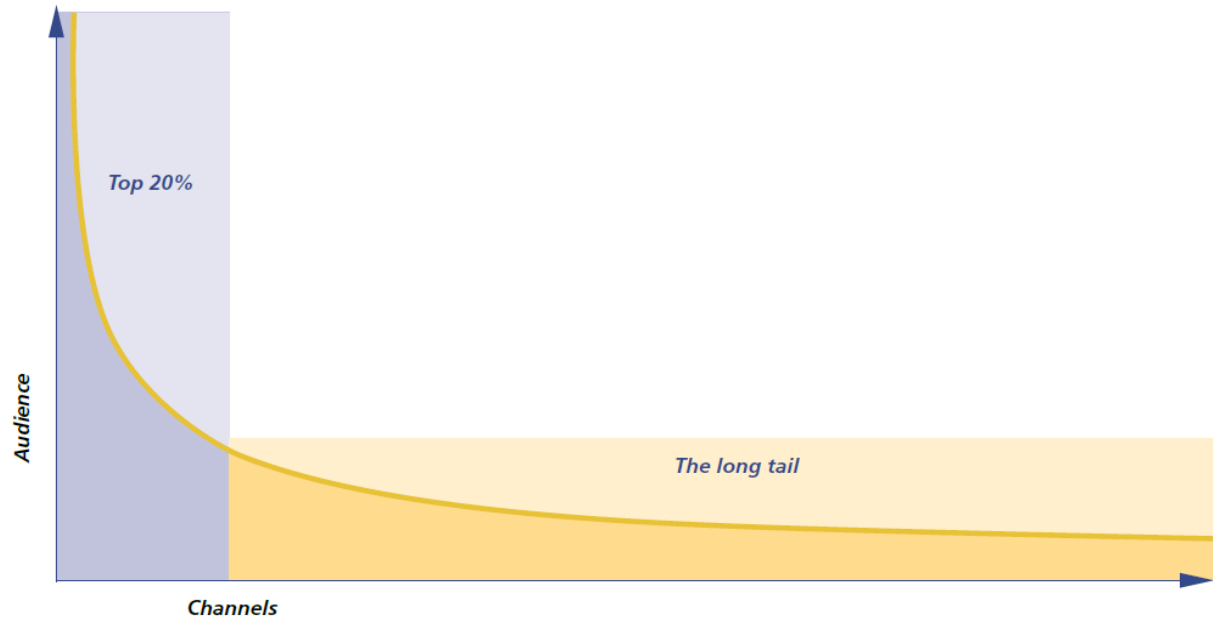
Source: NBTC

- 3 out of 5 phones sold = smartphone
- Broadband penetration < 7% (2013) and leveling
- Last 5 years FX line penetration declined (7.2 to 6.2%)

## 2. Thai Radio Market & Abroad

Income disparity extremely large between top 10 (in BKK) and the rest

### Long Tail of Advertising Income per Service



Source: EBU

- BKK FM Top-10 stations take 3b of 5 b THB (60%)
- >7000 FM/AM services or broadcasters

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## 3. Digital Radio Systems



### 3. Digital Radio Systems – radio is not TV

---

Digital radio  
business case  
more  
challenging

- Installed base of analogue receivers much larger than for TV
  - Analogue receivers have to be replaced
  - Radio market is FTA → no receiver subsidies
  - ARPU is much lower than for TV
  - No 'Digital Dividend' for Radio ASO
- ↓
- Business case much harder to make viable
  - Simulcast period long
  - Digital receiver retail prices are critical





### 3. Digital Radio Systems – transmission systems

Selection of transmission system critical for receiver availability and price

System	VDO/ Image	On mob devices	On mob phones	Band	Commercial operations
DMB/DAB+	✓	✓	✓	VHF III	✓
DRM	✓	✓	✓	LF, MF, SW, FM, VHF	✓?
T-DMB	✓	✓	✓	VHF III	✓ part of TV
ISDB-Tsb		✓	✓	TV bands	✓ part of TV
ISDB-Tmm	✓	✓	✓	VHF III, etc	✓ part of TV
HD/IBOC		✓		MF, FM	✓

Source: ITU

- TV systems lack 'Radio' functionality:
  - Roaming between FM/DRB
  - Mute when TA
- TV raster may be different

# 3. Digital Radio Systems

---

No universal system and they all do 'the job'

- None of the 6 transmission systems are universally applied (in contrast with FM/AM)
- Technical performance of most systems the same
- DMB/DAB+ offers more capacity per multiplex → for the same number of services less OPEX & CAPEX
- In selecting the standard the following aspects should be considered:
  - Available frequency bands (in Thailand)
  - Service offering (incl. #of services, audio quality, PAD functionality & enhanced services)
  - Receiver requirements



# **DAB Global Developments**

**ITU/NBTC Workshop**  
16 December 2014

**Dr. Les Sabel**  
**International Telecommunication Union**

# Overview

**DAB+ Technology Overview**

**World DAB+ progress update**

**Business case for DAB+**

**Receiver profiles & types**

**Next Steps**

# **DAB+ Technology Overview - Part 1**

## **Core Technology**

# Welcome to the DAB Family of Standards



One family  
provides the most  
cost effective  
delivery of digital  
radio and mobile  
TV

# The DAB Family of Standards



## The Eureka Family of Standards

- DAB : 1995 Original audio with PAD and data services standard
- T-DMB : 2006 Added video services for Mobile TV and enhanced data streaming
- DAB+ : 2007 Enhanced audio service efficiency

## Why DAB+?

One family provides the most cost effective delivery of digital radio and mobile TV

- 2.5 times more audio services than DAB due to the use of HE AAC+ v2
- Slightly better coverage – 1 to 2dB better than DAB – better FEC coding
- More flexibility for Programme Associated Data delivery
- PAD content has much stronger error protection

# DAB Standards

For detailed description of the DAB+ system refer to the following ETSI standards documents

- EN 300 401                      Main document
- TR 101 496-1, -2, -3        Guidelines of use and operation
- TS 102 563                      Transport of AAC audio



See <http://www.worlddab.org>  
or  
<http://www.etsi.org/standards>



# DAB+ Features

# DAB+ Features – Audio - Room for Lots of Services

## Sydney



## Perth



## Brisbane



## Adelaide



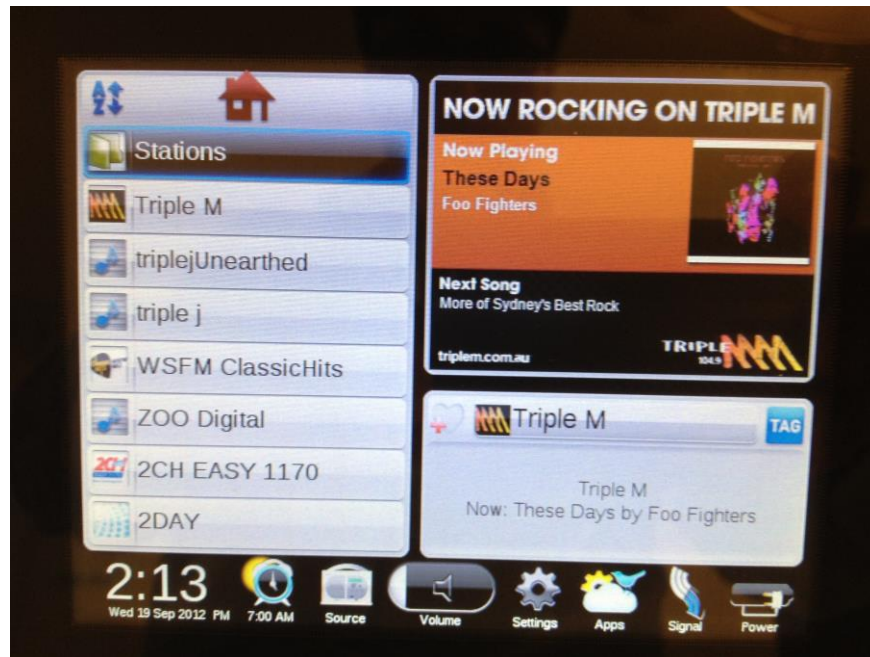
## Melbourne



# Choose the station from a list

No more need to remember the station's frequency!!!

Station list



# PAD – Scrolling Text (Dynamic Label Segment)

Straight forward, effective

Limited to 128 characters per text segment

All DAB+ receivers have DLS

Good receivers should have options to vary scroll speed



# PAD – SlideShow (SLS)

Further strengthens the audio message

Standalone advertising during song items

Promotion of station activities, e.g. OB's

Traffic and weather reports

Race / betting and stock market information

Local news, happenings, community events



### SYDNEY'S WEATHER

Mostly fine.



NOW	MAX	HUM
CITY 22.9°C	24°C	70%
WEST 22.7°C	26°C	65%

[www.bom.gov.au](http://www.bom.gov.au)



### Next Race

12:47 Angle Park Greys Race 7

Tips by Jin Jacques

1. Twilight Fantasy
7. Genstone Rusty
2. Victa Anity
3. Knight School

### Sky Ratings

1. Twilight Fantasy	100	--->
7. Genstone Rusty	85	-->
4. Suzy Tee	70	-->
5. Battle Blitz	70	->

# Data Services

## Electronic Programme Guide (EPG)

### Now called : Service and Programme Information (SPI)

Very useful tool for promotion of programs, talent, competitions

Especially useful for multilingual national broadcasters with scheduled programme slots

Is flexible, can be station, network or ensemble based





# Data Services - Other

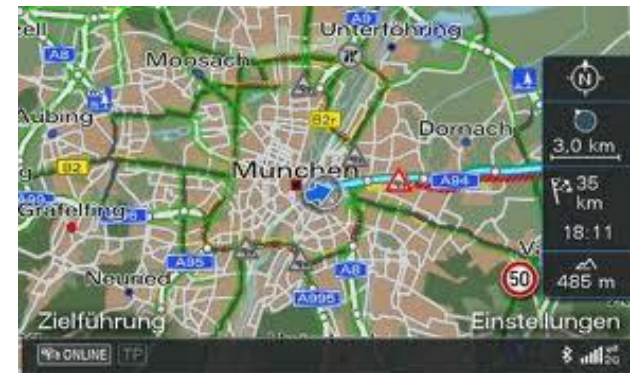
Traffic e.g. TMC and TPEG can provide up to the moment information on

- current traffic flow and congestion
- fuel locations and prices
- parking

Journaline

- Hierarchical categorised text service

Custom Applications



# Broadcast Features

## Announcement Support

- Ability to command the receiver to deliver a different service
  - Traffic Announcements
  - News and Weather announcements
- User controlled / enabled

## Emergency Warning System

- Ability to wake up receivers which are in standby
- Uses Announcements to force the receiver onto the Emergency Warning Channel
- Increasing activity to implement a common system

## Service Linking and Following

- Provides link information between services and ensembles
- Receiver changes services under predefined reception conditions
- User controlled / enabled

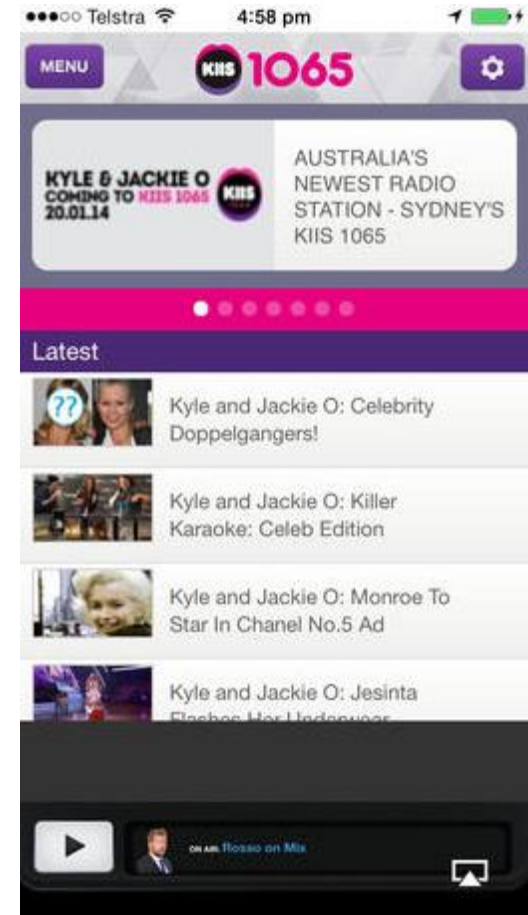


# **DAB+ Technology Overview – Part 2**

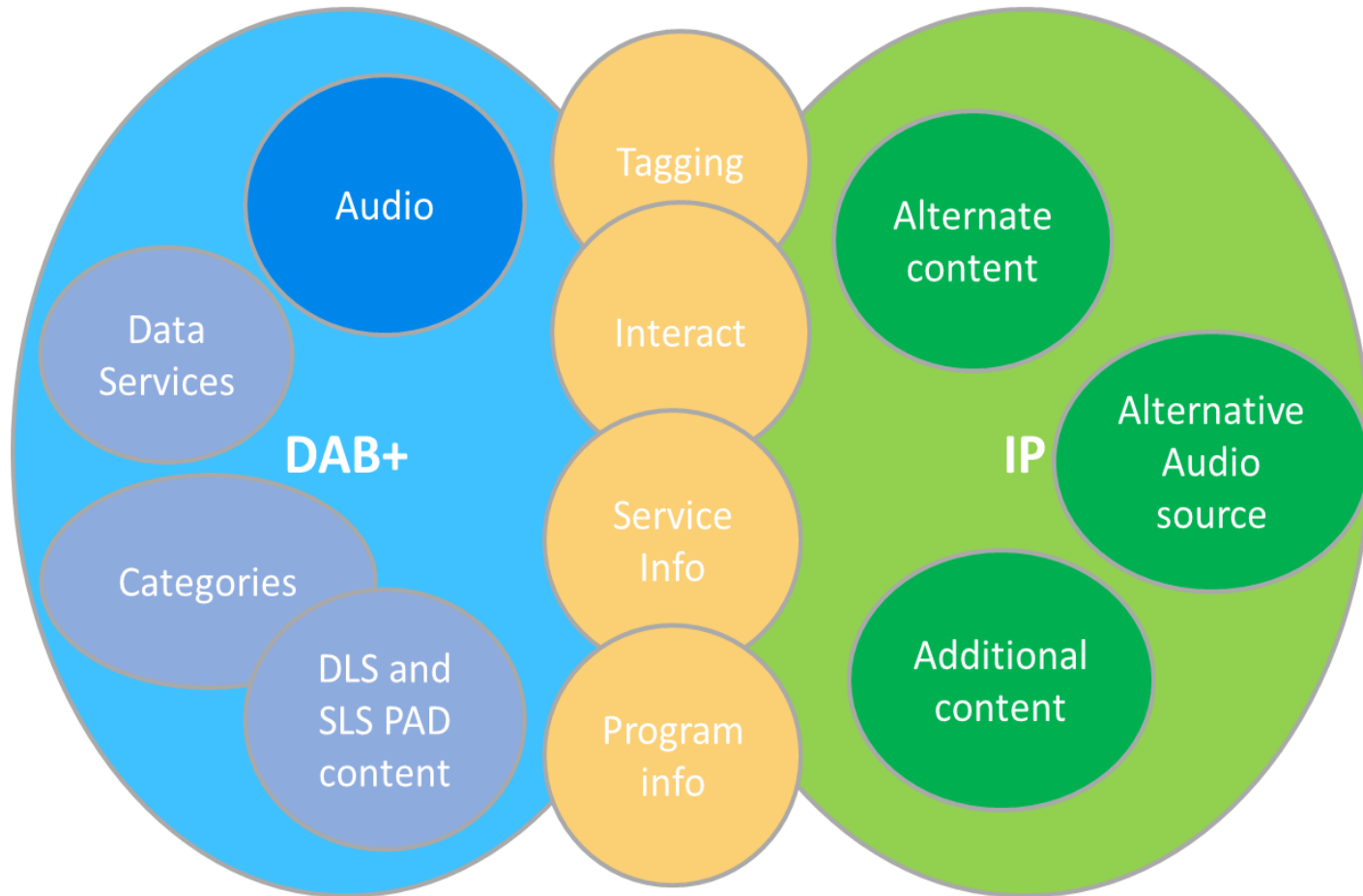
## **Hybrid DAB+ Digital Radio**



Broadcasters have invested in streamed radio services...



# DAB+ Hybrid Radio Ecosystem



Hybrid Radio was very well received overall, especially by the younger and more tech savvy users

64%  
find it appealing

"I would be able to listen more when out and about. I currently have to listen to purchased music when doing sport but would quite like listening to the radio to prevent getting bored of the same playlists." (Female, 19-24, non-listener interested)

"I like to listen to music and usually have music loaded onto the smartphone. This gives further variety." (Male, 16-18, non-listener interested)

67%  
would be likely to use

Base : All survey respondents : UK 16-64 Internet users, smartphone owners, weekly radio listeners (1,009)

Hybrid Radio has also the potential to increase general radio listening among all listeners

38%

would listen to more

radio if it

was pre-installed on their phone

This rises to 51% among young women aged 16-24

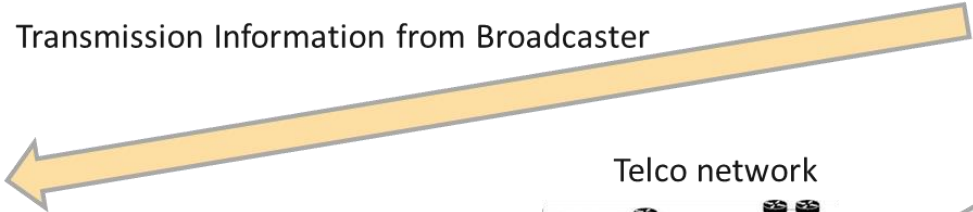


# DAB+ Hybrid Radio

Broadcaster



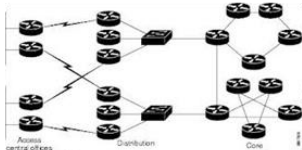
Transmission Information from Broadcaster



Free to Air DAB+ broadcast with PAD



Telco network



Broadcaster interaction

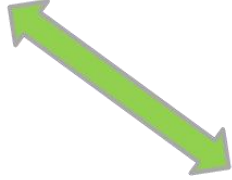


WiFi connection



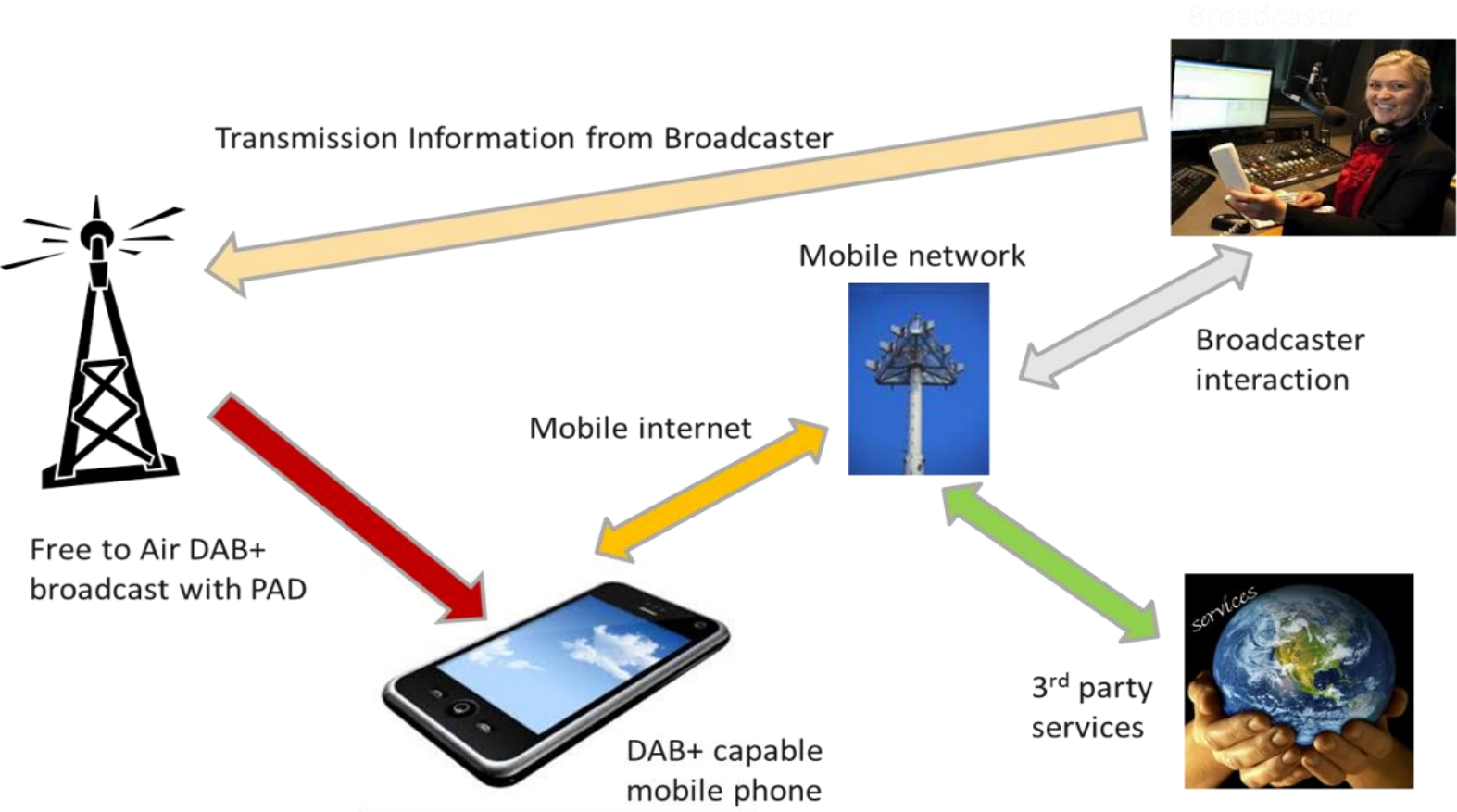
Hybrid Radio

3rd Party services





# DAB+ Hybrid Radio



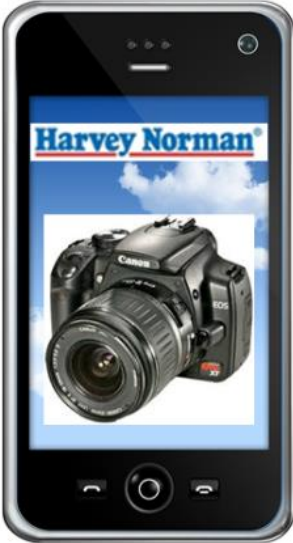
# DAB+ Hybrid Radio – Service Discovery

Explore new content and services through hyperlinks





# DAB+ Hybrid Radio – Instant shopping!



Screen tap

A screenshot of the Harvey Norman website's 'Cameras' page. The page features a navigation bar with categories like Computers, Gaming, TV &amp; Audio, Cameras, Phone &amp; GPS, Appliances, Fitness, Furniture, Bedroom, Bathroom &amp; Flooring, and BIG BUYS. Below the navigation bar, there are promotional banners for MotoCentre and a sign-up offer for a \$5.00 voucher. The main content area is titled 'Cameras' and includes a sidebar with sub-categories like Digital Cameras, Digital SLRs, Compact System Cameras, Digital Video Cameras, Action Cameras, Crash Cameras, Home Security, Buying Guides, Frames &amp; Albums, Photo Frames, Photo Albums, Buying Guides, Accessories, and Camera Accessories. The main content area displays 'Featured Products For Cameras' with five items: Canon EOS 700D DSLR Camera Single Lens Kit (\$978), GoPro HD Hero3 Action Camera - White Edition (\$268), Sony DSC-W710 W Series Cyber-Shot Digital Camera (\$147.00), Canon EOS 100D DSLR Camera Single Lens Kit (\$897), and Samsung DV150F Smart Camera - Pink (\$177). Each product has an 'Add To Cart' button and a 'Find In Store' button. The bottom of the page includes a 'Chat now' button and links to 'My Comparison List (0)' and 'My Wish List (0)'. The top of the page shows the Harvey Norman logo, a search bar, and a shopping cart icon with '0 items'.

# DAB+ Hybrid Radio – Engagement and measurement

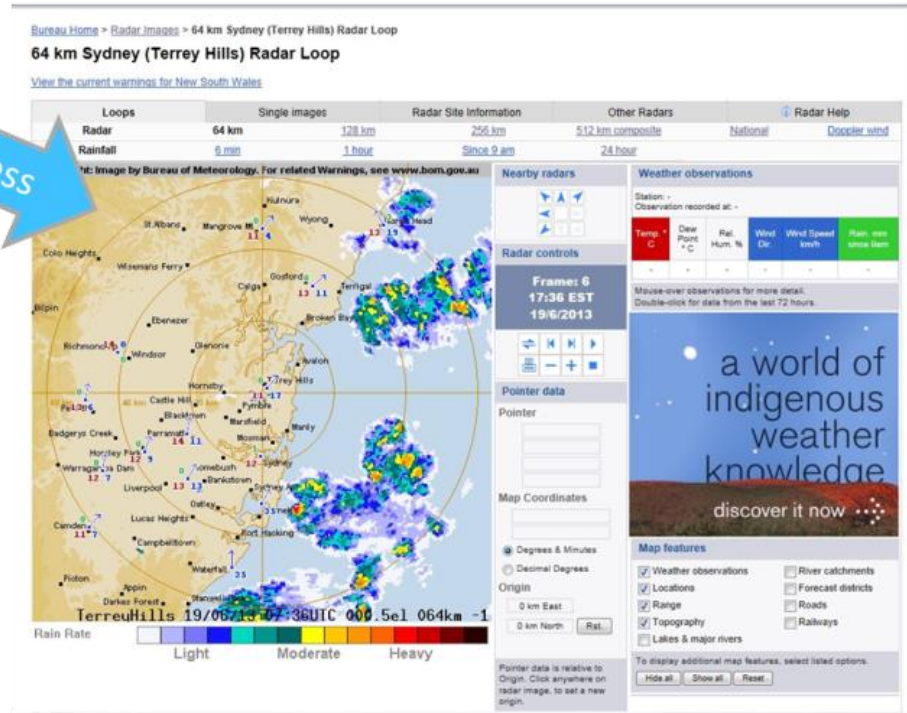


# DAB+ Hybrid Radio – More information

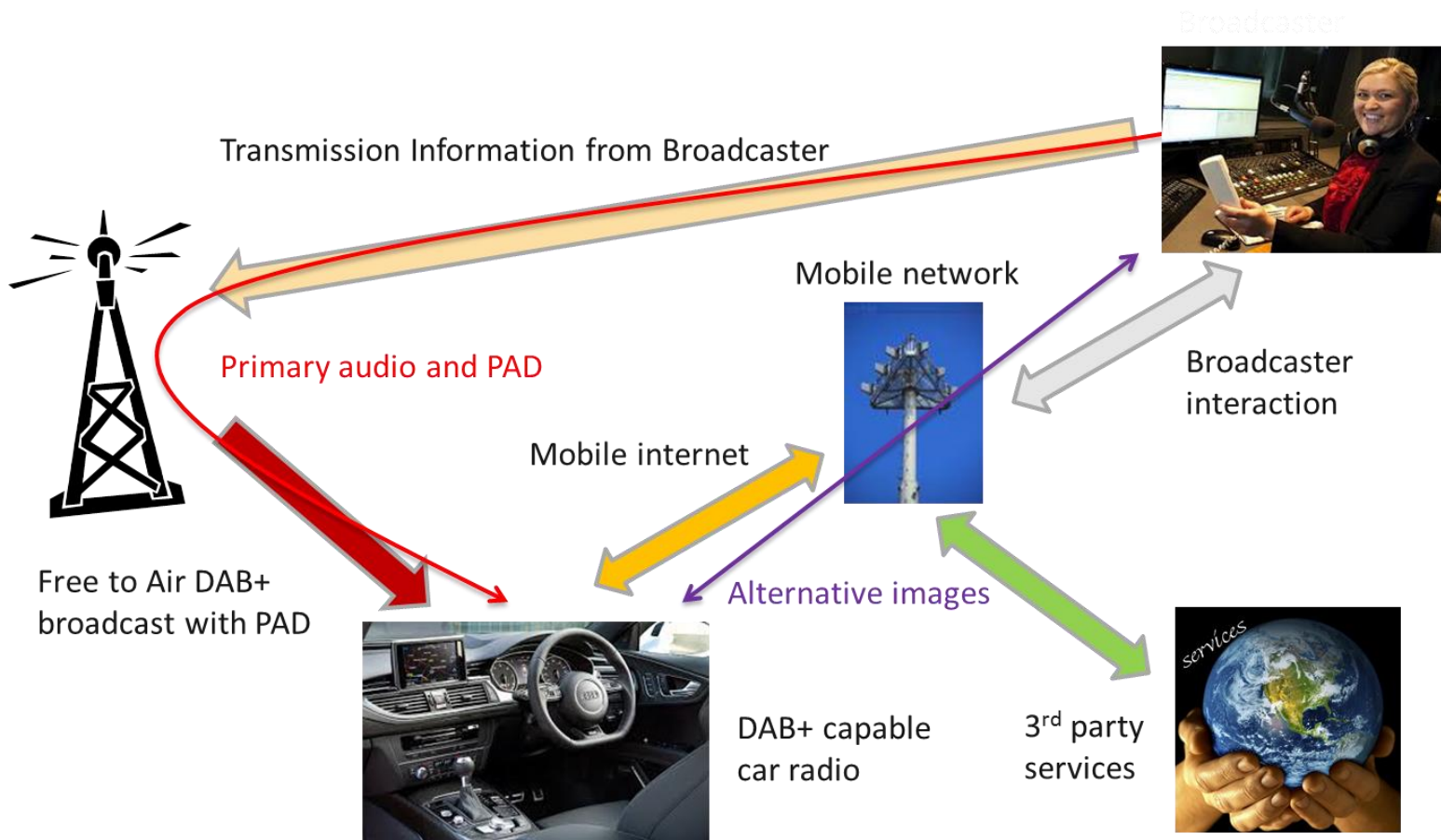


Button press

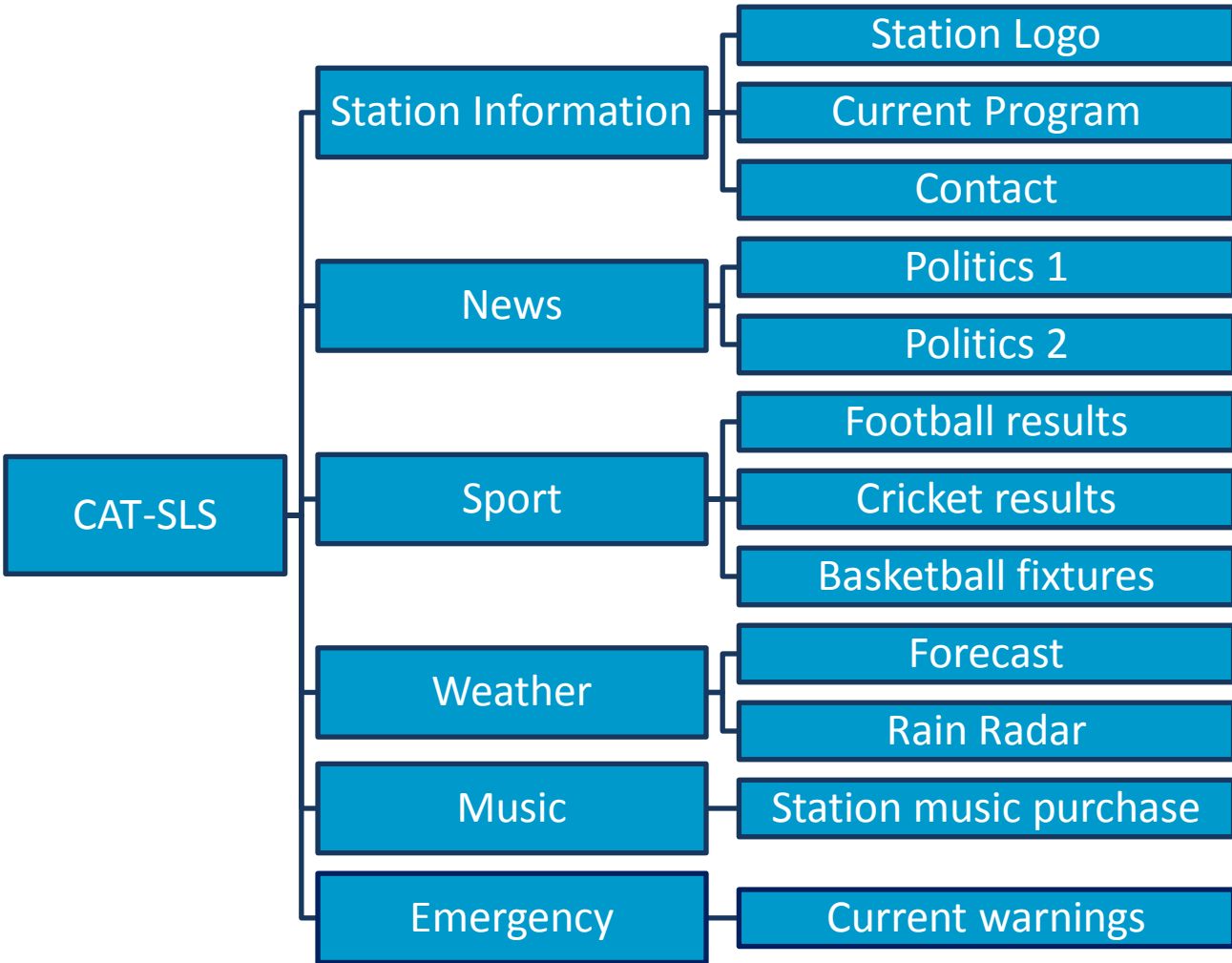
Accessing a website from a URL delivered associated with the information provided



# DAB+ Hybrid Radio – Alternative content

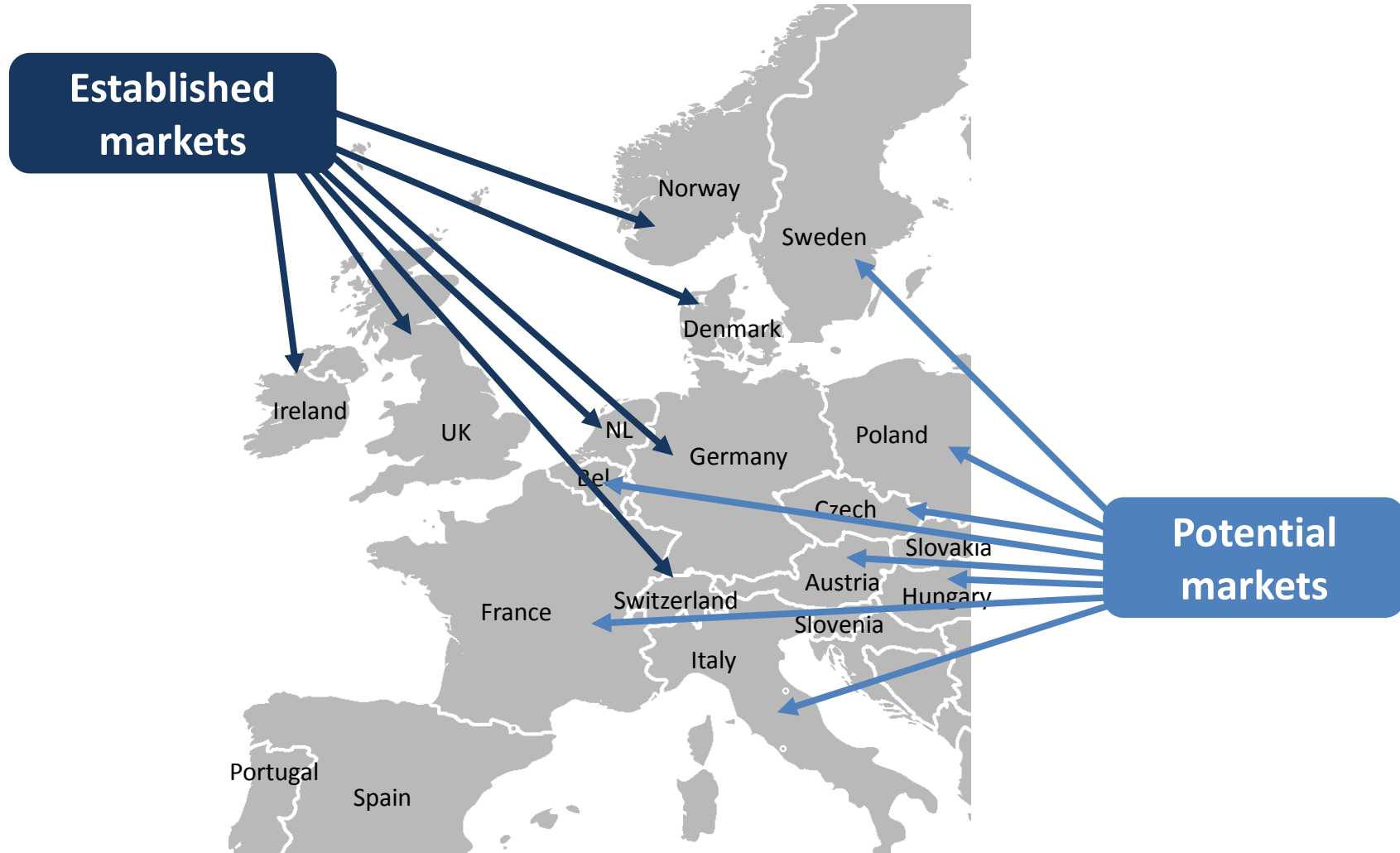


# DAB+ Hybrid Radio – Categorisation



# **World DAB+ progress update**

# Europe : Several potential markets



# Europe : Analogue Switch Off





# In Asia Pacific, a similar process is rapidly under way

**Vietnam: DAB+ trial in 2013, workshops 2014**

**Thailand: DAB+ trial planned for 2015**

**Malaysia: DAB+ trials on air**

**Indonesia: DAB+ trial on air in Jakarta, Workshop 2014**

**China: DAB in Beijing & Shanghai**

**South Korea: DAB/DMB 60m considering DAB+**

**Hong Kong: DAB+ launch 2011**

**NZ: DAB+ trial on air Auckland**

**Australia: DAB+ launched July 2009**



# DAB+ Digital Radio in Australia

**DAB+ launched 2009**

- five major cities + 2 trial cities
- 64% population coverage

**1.9m devices sold (400k p.a.)**

**Radio listening on digital device**

- Over 3 million people each week
- Over 24% of all listening
- 1.3m DAB+ listeners more than on internet
- 400 plus different DAB+ receivers on sale – from \$29
- Text, Graphics on all stations – inc 37 DAB+ Only Stations



# Automotive Industry in Australia

- 20 major vehicle manufacturers now offer DAB+ in vehicles
- Other brands expected to launch in coming months
- CRA best practice paper for automotive task force and manufacturers/OEMs
- 125,000 new cars sold with DAB+

Make sure your next vehicle has a DAB+ digital Radio.



Check [www.digitalradioplus.com.au](http://www.digitalradioplus.com.au) for aftermarket solutions.



[digitalradioplus.com.au](http://digitalradioplus.com.au)

# Business Case

# The competitive landscape for radio is changing

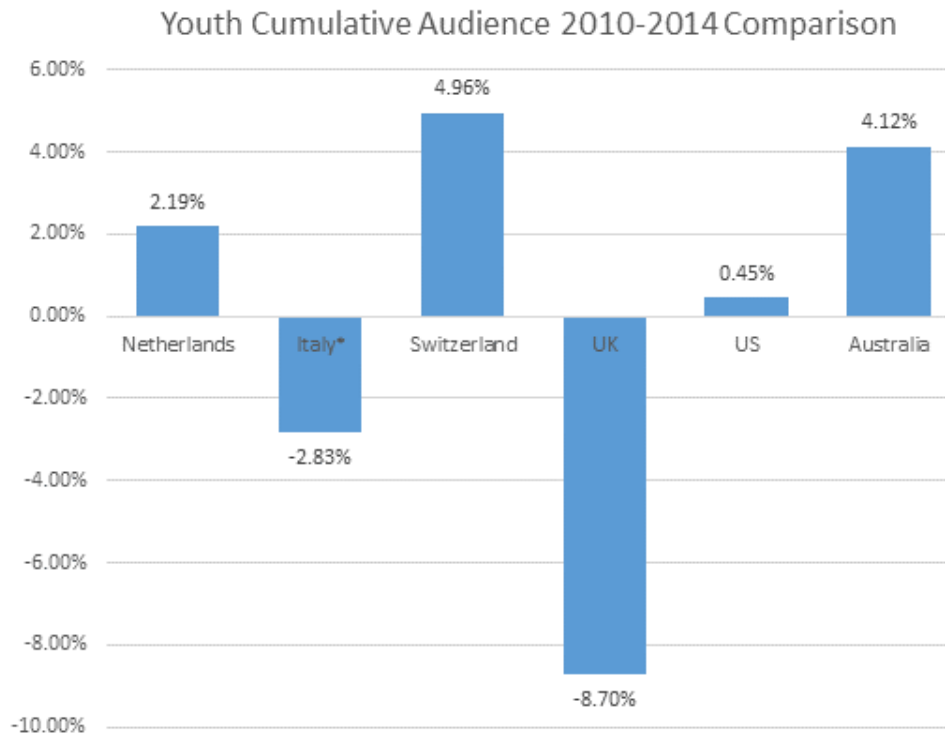
## Online music services



- Digital music services
- Smart devices
- Competition for FM radio

# Younger audiences are listening less??

## Changes in youth per capita listening hours, 2010-14<sup>1</sup>



GfK Netherlands Radio Ratings Jan -Aug 2010, 2014 All People 10-24, GfK Italy Radio Ratings 2012, 2014 All People 14-24, GfK Switzerland Radio Ratings 2010, 2014 All People 15-24, RAJAR Radio Ratings Q3 2010, 2014 All People 15-24, Nielsen US Radio Ratings Q3, 2010, 2014, All People 12-24, GfK Radio Ratings Australia S1-8 2010, S1-6 2014 All people 10-24,

# In many markets, FM spectrum is full



- Overloaded airwaves
- No capacity for new services
- Difficult to innovate
- DAB+ on Band III a fresh new start

# FM v DAB+ costs

## DAB+ offers significant efficiency savings

Based on:

18 DAB+ services per ensemble  
2.5kW transmitter / 25kW ERP

9 FM (or AM) services  
10kW peak transmitter / 100kW ERP

Excludes costs for telco, insurance,  
legal, operations

	Transmitter	FM			DAB+		
	Situation	Owned	Regional site	Metro site	Owned	Regional site	Metro site
	Number of transmitters	9			1		
,000 USD	Capex: Cost of transmitters	450			80		
,000 USD pa	Opex	9 FM services			18 DAB+ services		
	Power	81.5			8		
	Cooling	22.5			5		
	Space	45	315	675	5	35	75
	Maintenance	45			50		
,000 USD pa	Total Opex all sites	192.5	462.5	823	68	98	128
	Annual cost per FM site	21.4	51.4	91.4			
	Ratio one FM / 2 DAB+	2.83	4.72	6.43			



# Digital radio offers solutions

## User Benefits of DAB / DAB+

### Sound quality

- Quality based on content type
- Robust and efficient delivery

### Choice

- 18 to 24 services per ensemble
- Spectrally efficient

### Additional features

- Multimedia and data services
- Hybrid

# DAB+ Receivers

# The market is ready

over 400 consumer devices available

Prices from  
\$25



# The market is ready

All varieties of receivers



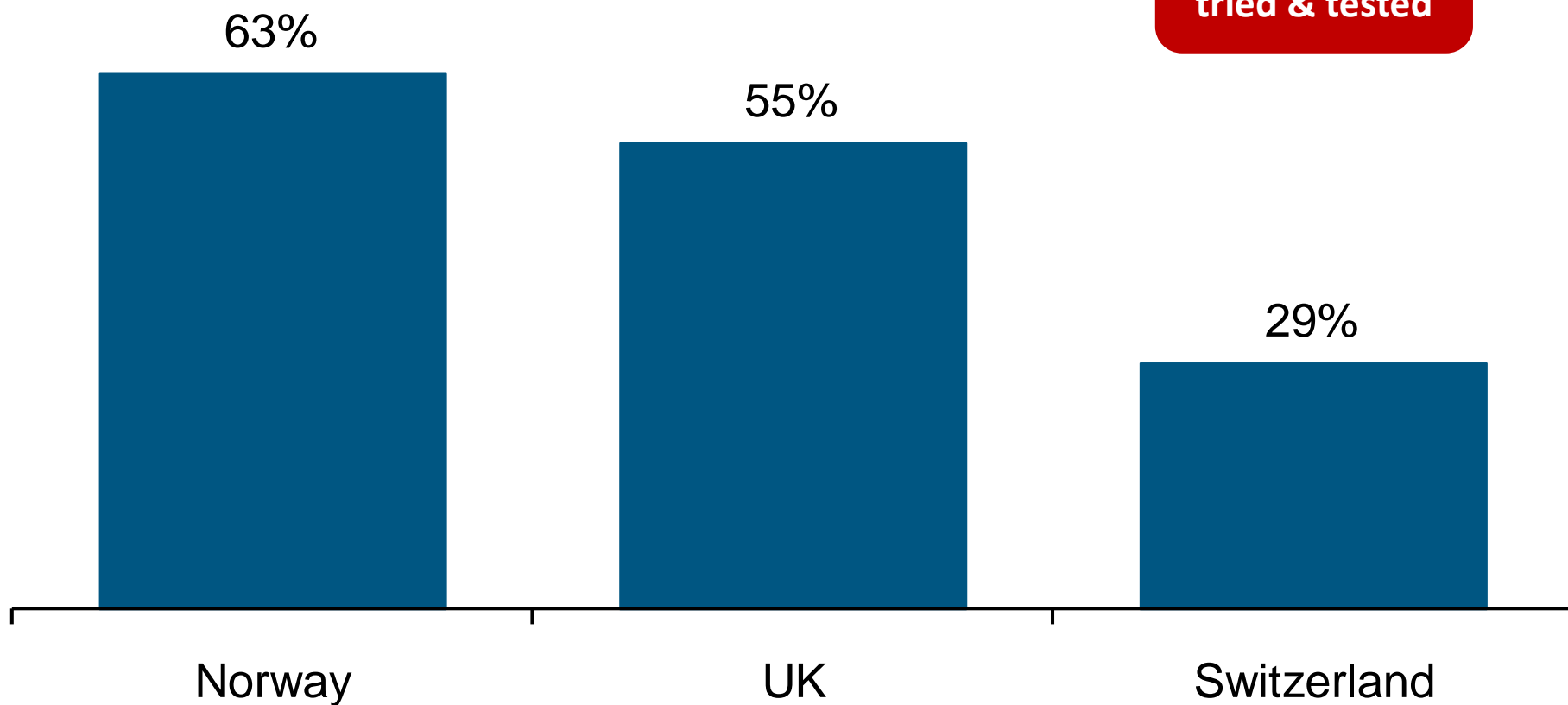
# The automotive sector is ready



# DAB in new cars becoming the norm

% of new cars with DAB digital radio

Technology -  
tried & tested



Source: Digitalradio Norge, DRUK, MCDT

# DAB+ and Smartphones

- An Australian study into the ability of mobile networks to cope with radio audiences streaming has shown
  - If all radio was listened to on 3G or 4G networks – the capacity for other uses would be severely impacted
  - Even 4G in broadcast mode would not provide the solution
  - The cost of building out every telco network is prohibitive – people would not want to pay for radio
- This study supports the Swedish and German studies
- CRA works with broadcasters in Europe to encourage handset makers to incorporate DAB+



# DAB+ Receiver Profiles

	Portable	Vehicle
<b>Profile 1: Standard Radio Receiver</b>	Band III DAB+ 1 Service decoding Basic display DLS	TPEG TMC FM Service Following DAB Service Following
<b>Profile 2: Rich Media Radio Receiver</b>	4 service decoding Colour screen and SLS DL+ SPI Journaline BWS	TPEG TMC FM Service Following DAB Service Following
<b>Profile 3: Multimedia Receiver</b>	H.264 video decoding BSAC audio SLS+ Packet data	





**The road is long.....**

# Broadcasting Unions calling for international approach

# EBU

## EBU recommendations

- Digital broadcast backbone<sup>1</sup>
- Devices to offer analogue & digital<sup>2</sup>
  - consumer
  - automotive
  - smartphones
- Harmonisation across Europe

- **Harmonisation: create scale / accelerate market development**
- **Key requirement of manufacturers**
  - automotive
  - consumer receivers
- **Digital broadcast the best way to make radio “fit for purpose” in 21<sup>st</sup> Century**

Note: (1) Recommendation R138 <https://tech.ebu.ch/docs/r/r138.pdf>

(2) Euro-chip / smart radio initiative: <http://www3.ebu.ch/cms/fr/sites/ebu/contents/programming/radio/digital-radio/welcome-page/about-euro-chip.html>

# DAB+ Next Steps – Engagement

Government and Regulators



Suppliers

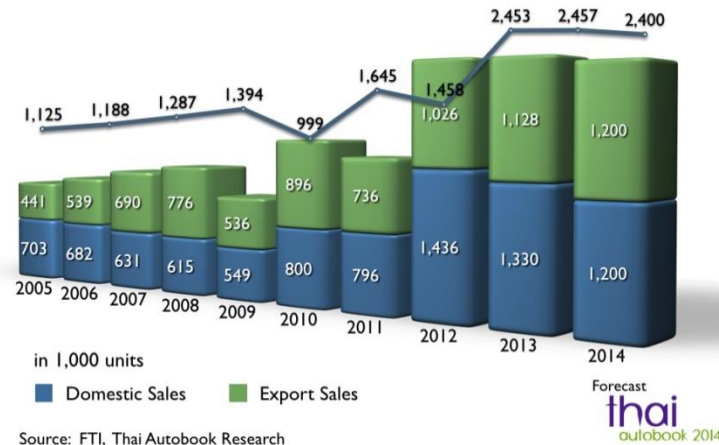


Advertisers



Retailers

Thailand Automotive Production 2004-2013



Automotive



# The future



**Thank You**

**[les.sabel@scommtech.com.au](mailto:les.sabel@scommtech.com.au)**



# **Digital Radio Options for Thailand**

## **Services and Frequency Planning**

**ITU/NBTC Workshop**  
**16 December 2014**

**Peter Walop**  
**International Telecommunication Union**

# Presentation Overview

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## 1. Frequency & systems options

- National Spectrum Plan (NSP)
- System options

## 2. DRB services & planning

- Multiplex loading
- Plan targets & results
- Reaping synergies
- Local service planning



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# 1. Frequency & systems options





# 1. Frequency & System options – NSP

VHF Band III  
only option  
at present  
for DR  
introduction

Band reference	Alternative service name	Frequency Range	Options for Thailand
LF Band	AM Long Wave	30 to 300 kHz	None at present
MF Band	AM Medium Wave	526.5-1606.5 kHz	Limited at present
HF Band	AM Short Wave	3 to 26 MHz	None for coverage in Thailand <sup>22</sup>
VHF Band I	Television Band I	47 to 68 MHz	Not tried. Good potential.
VHF Band II	FM Radio Band	87 to 108 MHz	Very Limited to None at present.
VHF Band III	Television Band III	174 to 230 MHz	Limited, but Good
UHF Band IV/V	Television Band IV/V	470 to 854 MHz	Very Limited
UHF L-Band	L-Band	1452 to 1492 MHz	Limited to Very Limited

*Source: ITU project*

# 1. Frequency & System options – system options

Only DAB+ and DRM are realistic options for Thailand (for Trial)

Technology/System	Radio	VDO/Image	Radio On Mobile Devices	On Mobile phones/ Devices	Frequency Band
<b>DMB (DAB, DAB+)</b>	Yes	Yes	Yes	Yes	VHF III
<b>DRM (DRM30, DRM+)</b>	Yes	Yes	Yes	Yes	LF, MF, Shortwave, FM, VHF
T-DMB	Yes	Yes	Yes	Yes	VHF III
ISDB-T <sub>SB</sub>	Yes	-	Yes	Yes	TV bands
ISDB-T <sub>MM</sub>	Yes	Yes	Yes	Yes	VHF III, etc.
HD-Radio (IBOC)	Yes	-	Yes	-	MF, FM

Source: ITU Project

- 4 transmission standards for VHF Band III (DAB+, DRM, ISDB-T, T-DMB):
  - ISDB-T & T-DMB radio services are part of TV multiplex
  - Thailand has opted for DVB-T2 → ISDB-T/T-DMB no option → only DAB+ and DRM are options for DR

# 1. Frequency & System options – system options

DAB+ receivers commercial available with a wide product range and lowest prices

- A wide diversity of commercially available **DAB(+)** receivers
  - For all Profiles, including Multimedia Receivers
  - Prices range from 1,000 to 19,000 THB
- No/limited commercially available DRM receivers:
  - Indian DRM-30 project may change situation
  - DRM multiplex has relatively limited bandwidth (→ more transmitters for same # of services)

## Profile 1

### Standard Radio Receiver

Table-top/bedside/pocket/in-car  
Simple text screen

- Receives all DAB, DAB+ and DMB audio
- Displays scrolling text
- Mass market receivers
- Prices from €25



## Profile 2

### Rich Media Radio Receiver

Colour screen

- Slideshow, BIFS,
- advanced text
- EPG, TPEG

Creates new kinds of radio

- Wifi, in-car, interactive
- Media storage, podcast



## Profile 3

### Advanced Multimedia Receiver

Decodes all DAB, DAB+ and DMB services

- DMB Video
- BIFS, EPG, TPEG



International  
Telecommunication  
Union

Committed to connecting the world

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## 2. DRB services & planning



## 2. DRB services & planning – multiplex loading

### Step 1: available multiplex capacity

Parameter	Digital Radio System: DAB+ Typical operating parameters	Digital Radio System: DAB+ Maximum permissible
Typical stream bitrate (kbps) at protection level 3, code rate = 1/2	1152kbps	576 – 1728 from level 1 to level 5
Typical Number of audio only services	18	63
Typical service channel rate (kbps)	32 – 80	Up to 192
Channel bandwidth (kHz)	1712	1712
Modulation / FEC coding	DQPSK Convolutional / Reed-Solomon	DQPSK Convolutional / Reed-Solomon
Typical operation	DQPSK / R=1/2	-
Robustness	Excellent	-

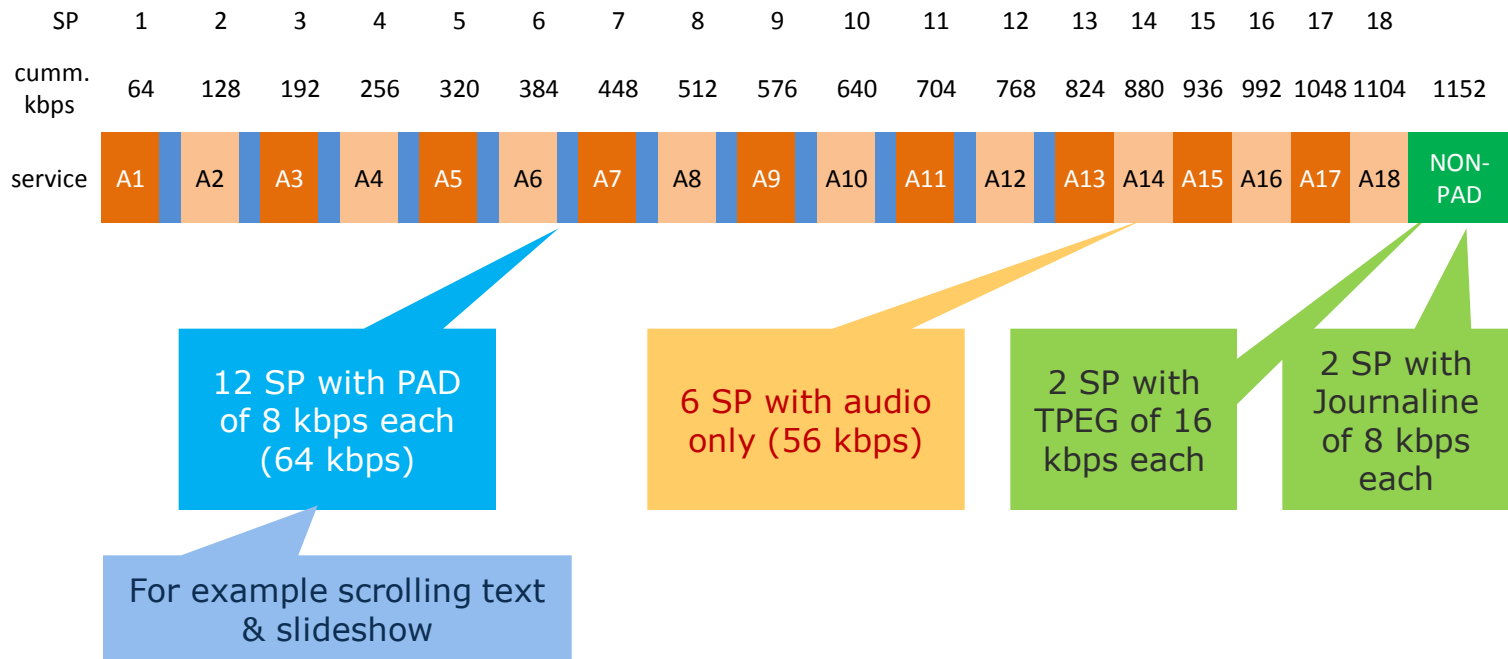
## 2. DRB services & planning – multiplex loading

### Step 2: capacity per service

No	Service / Quality Objective	Service payload bit rates	Implemented figures	Recommended
1.	High quality 2 channel stereo sound	64-96 kbps	88kbps	64 kbps
2.	Good quality 2 channel stereo sound	48/56/64/72 kbps	56-64 kbps	40-48 kbps
3.	Limited quality 2 channel stereo sound	32-48 kbps	-	-
4.	5.1 channel surround sound	64 -128 kbps, depending on the content	-	64 -128 kbps depending on the content
5.	PAD data service	10 % of above	-	10 % of above

## 2. DRB services & planning – multiplex loading

### Step 3: loading the multiplex



- Many loadings possible which can vary daily
- Number of Service licenses and capacity per license determines multiplex load

## 2. DRB services & planning – plan targets & results

Two frequency planning scenarios & targets

Frequency Plan completed	Plan A	Plan B	Frequency Planning in progress
	Scenario 1	Scenario 2	
Description	All VHF Band III on air (and protected)	All digital situation – ASO VHF Band III	<b>Plan A FP results:</b> <ul style="list-style-type: none"> <li>• 3 cities not possible due to ATV adjacent channel interference</li> <li>• BKK TX site serves 4 cities</li> <li>• 4 other TX sites cover other cities</li> <li>• Total pop coverage = 8-15%</li> <li>• Blocks 7 B,C,D and 8 B,C,D</li> </ul>
Pop coverage target	10 +1 city	95%, including 11 cities	
# national MUX	3	4	
# national audio services	3x(18 or 9)=54 to 27 <sup>(1)</sup>	4x(18 or 9)=72 to 36	
# local MUX	None	4	
# local services	None	72 to 36 in 39 local areas	
# regional MUX	None	None	
# regional services	None	None	



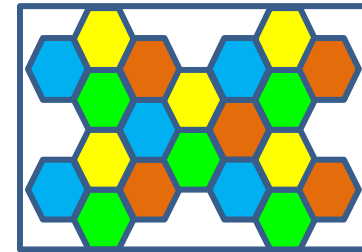
## 2. DRB services & planning – plan targets & results

Further planning work will show required spectrum

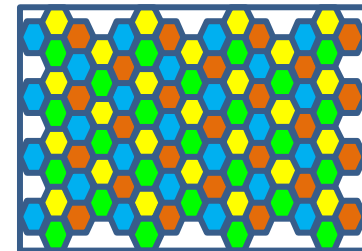
- Planning shows targets are demanding:
  - Scenario 1: avoiding adjacent channel interference
  - Scenario 2: number of blocks for national and local layer - > 2 in FP (Trial) and 7 (t.b.c) blocks (for nat. & loc.)
- Further planning work will show blocks for each local layer

Target (scenario 3)	# blocks
4 national layers	8
4 local layers	28
<b>total</b>	<b>36</b>
<b>Available</b>	<b>32-3=29</b>

1 layer = 4 blocks



1 layer = 4 blocks



⬡ = SFN or single site



International  
Telecommunication  
Union

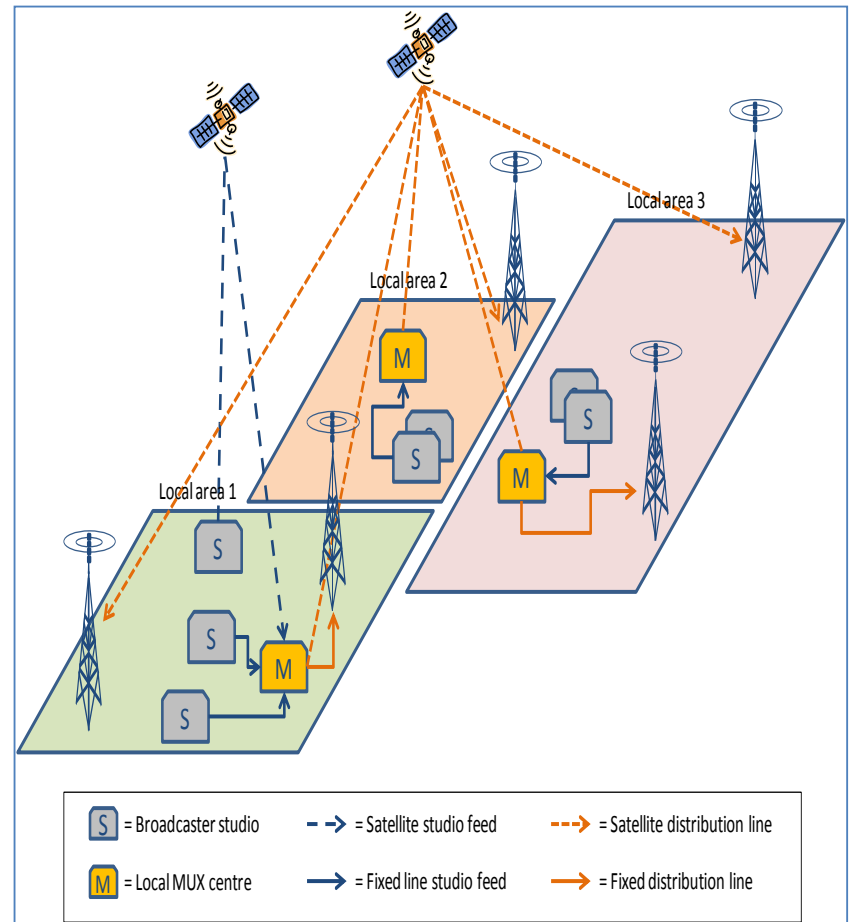
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## 2. DRB services & planning – reaping synergies

Facility sharing reduces DRB cost levels

- Facility sharing between DTTB / DRB:
  - Combined DTTB / DRB NOs
  - Sharing agreements
- Reducing DRB cost levels by sharing:
  - Distribution links
  - Site facilities
  - Fixed line studio feeds
  - Tower sharing



## 2. DRB services & planning – local service planning

Size of DRB Local areas drive FP and costs

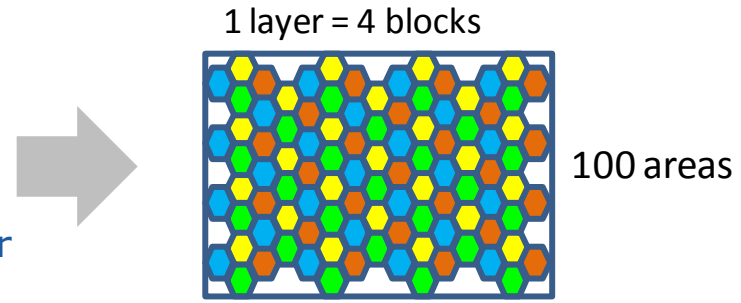
- Economic viability:
  - Smaller areas limit DRB earning capacity
  - Smaller broadcasters can still access market by Point of Service (PoS) pricing
- Frequency inefficiency:
  - Smaller areas lead to spectrum inefficiencies
  - Planning targets are spectrum demanding
- Deployment costs:
  - Smaller areas will require lower ERPs and more sites



Local area pop	#
< 1m	15



Local area size	#	PI diameter (10 kW ERP)
~ 25 – 80 km	10	~ 60 km



⬡ = SFN or single site



International Telecommunication Union



# **DAB Network Architectures and Equipment**

**ITU/NBTC Workshop  
16 December 2014**

**Dr. Les Sabel  
International Telecommunication Union**

## Overview

**DAB+ Network Structures**

**Redundancy**

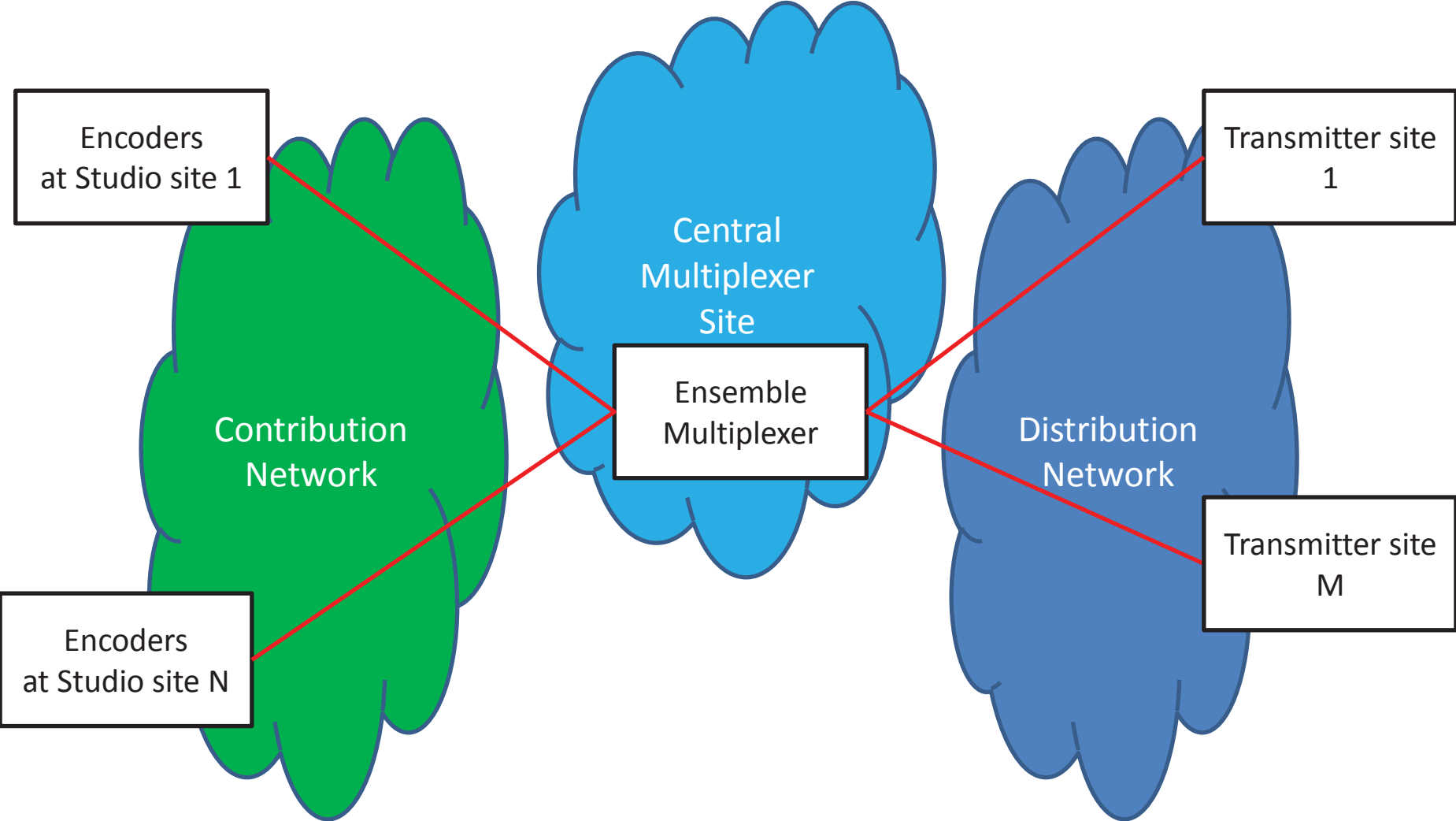
**Proposed Network Architectures**

**Ancillary Equipment**

**Next Steps**

# **DAB+ Network Structures**

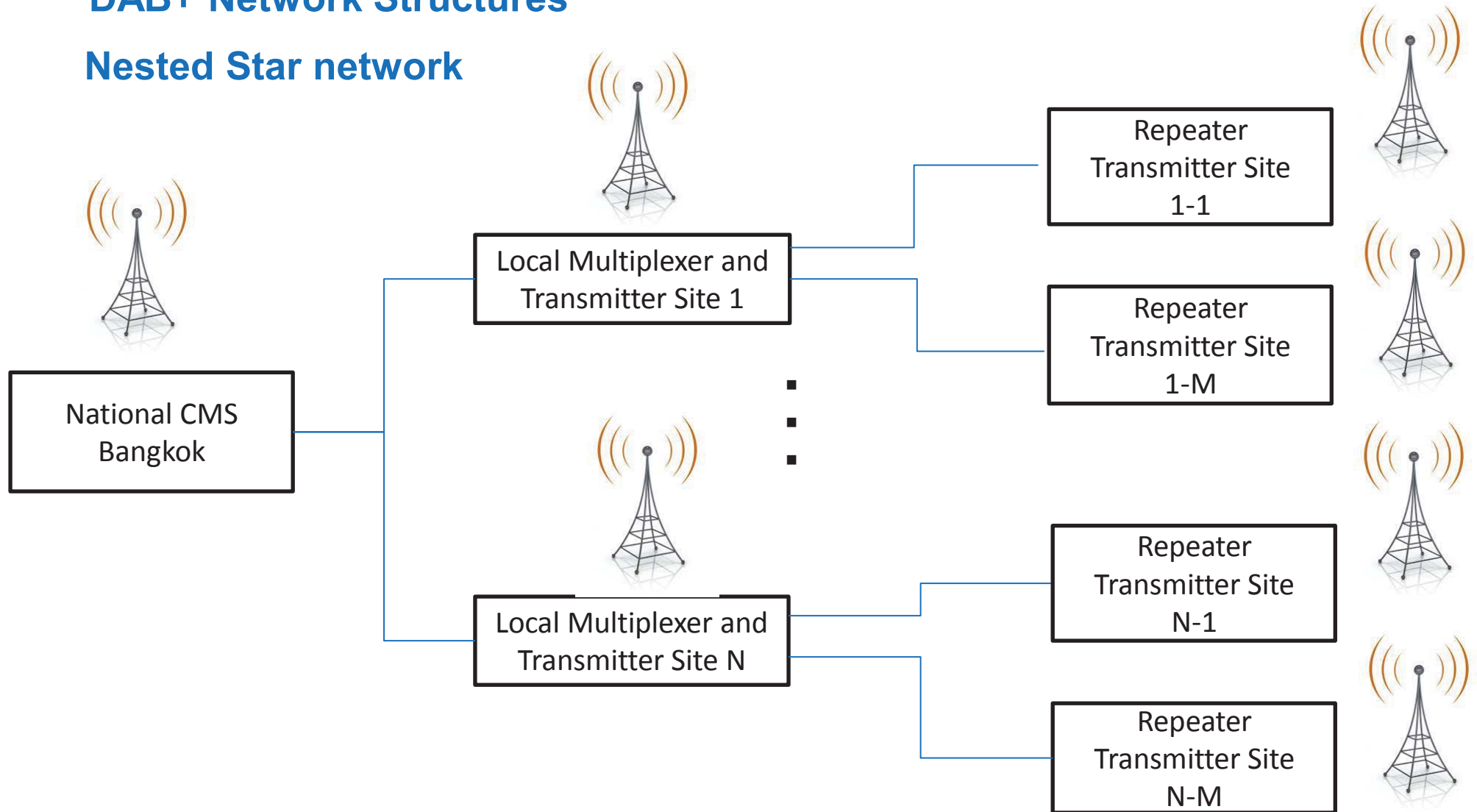
# DAB+ Network Structures





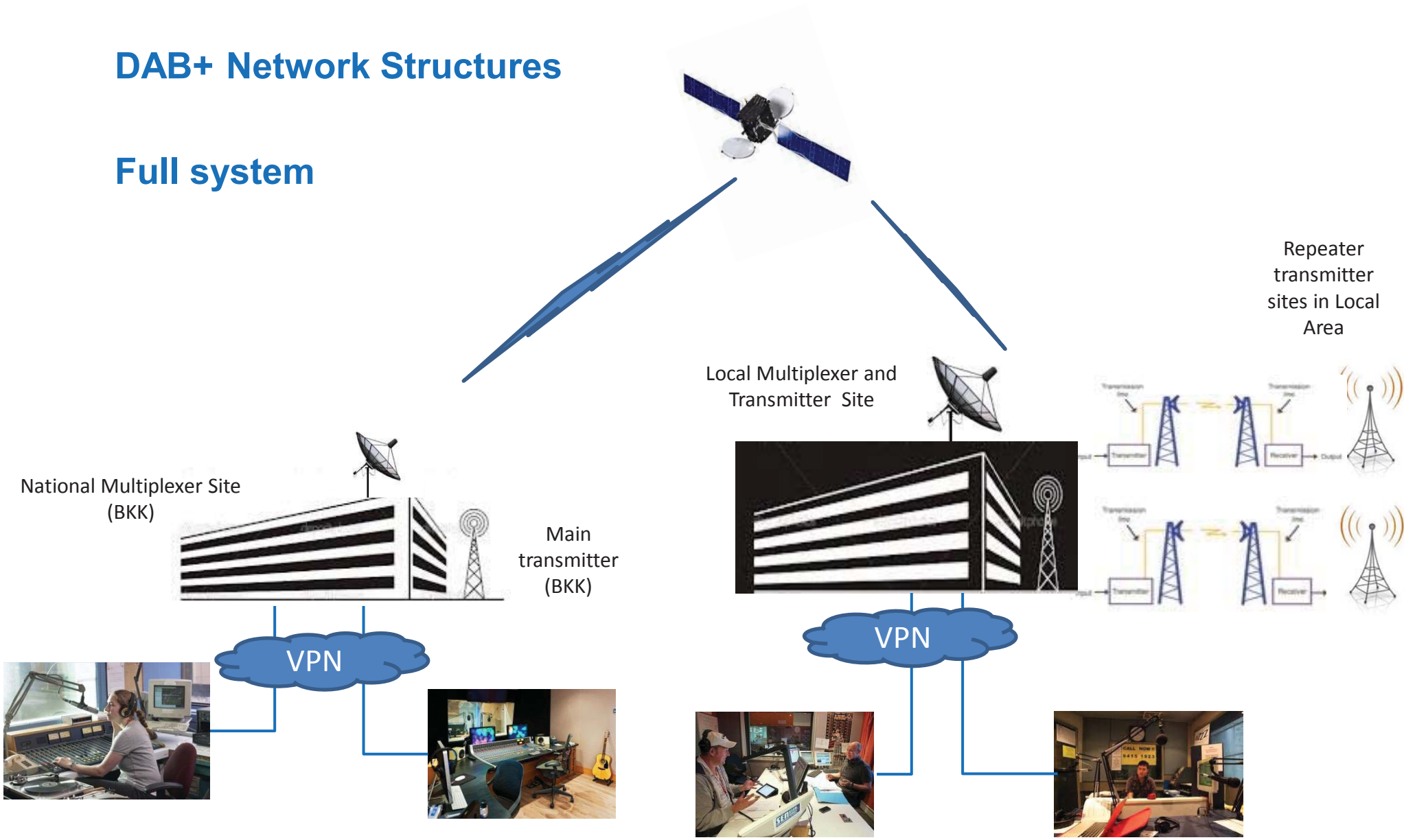
# DAB+ Network Structures

## Nested Star network



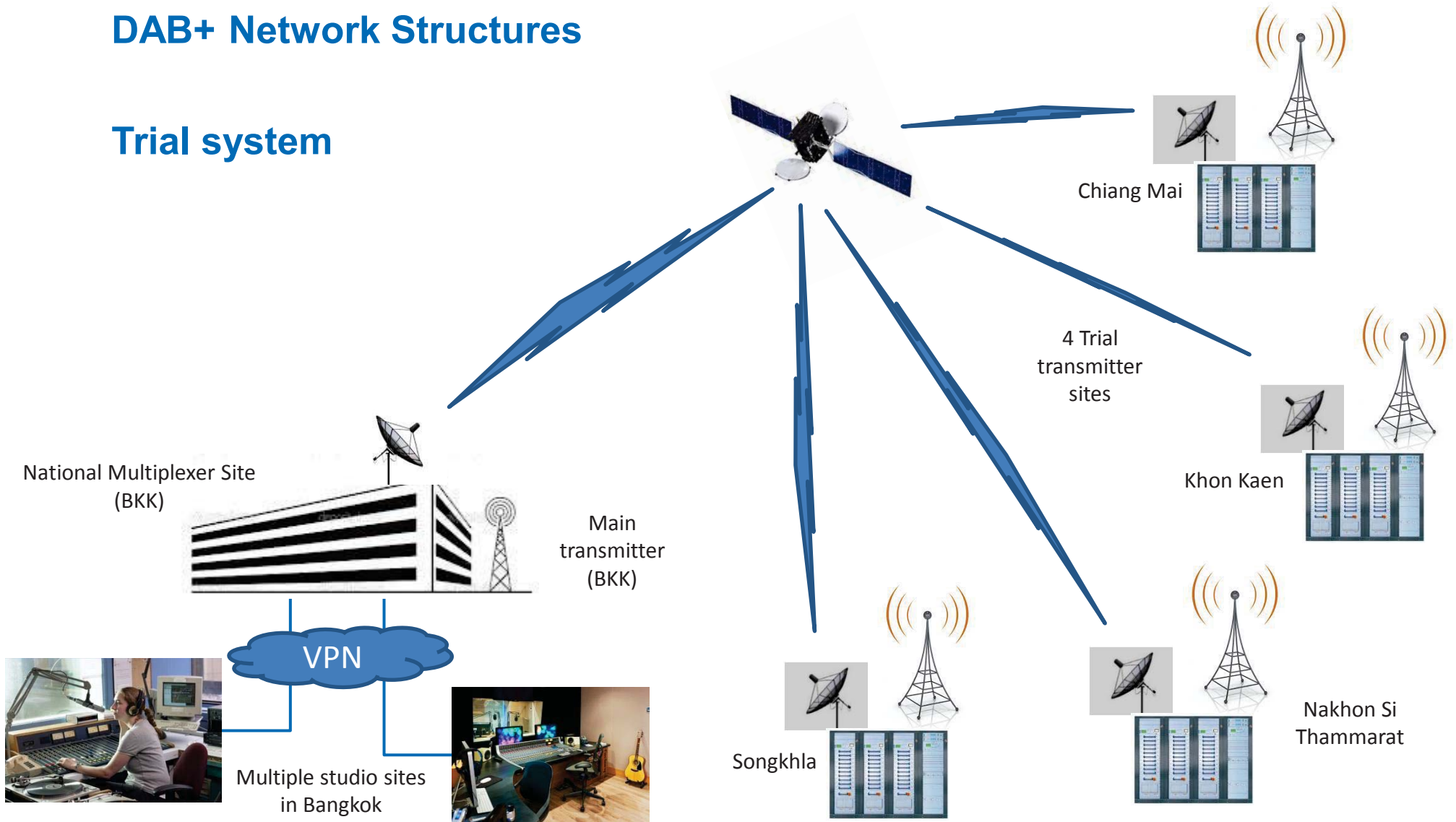
# DAB+ Network Structures

## Full system



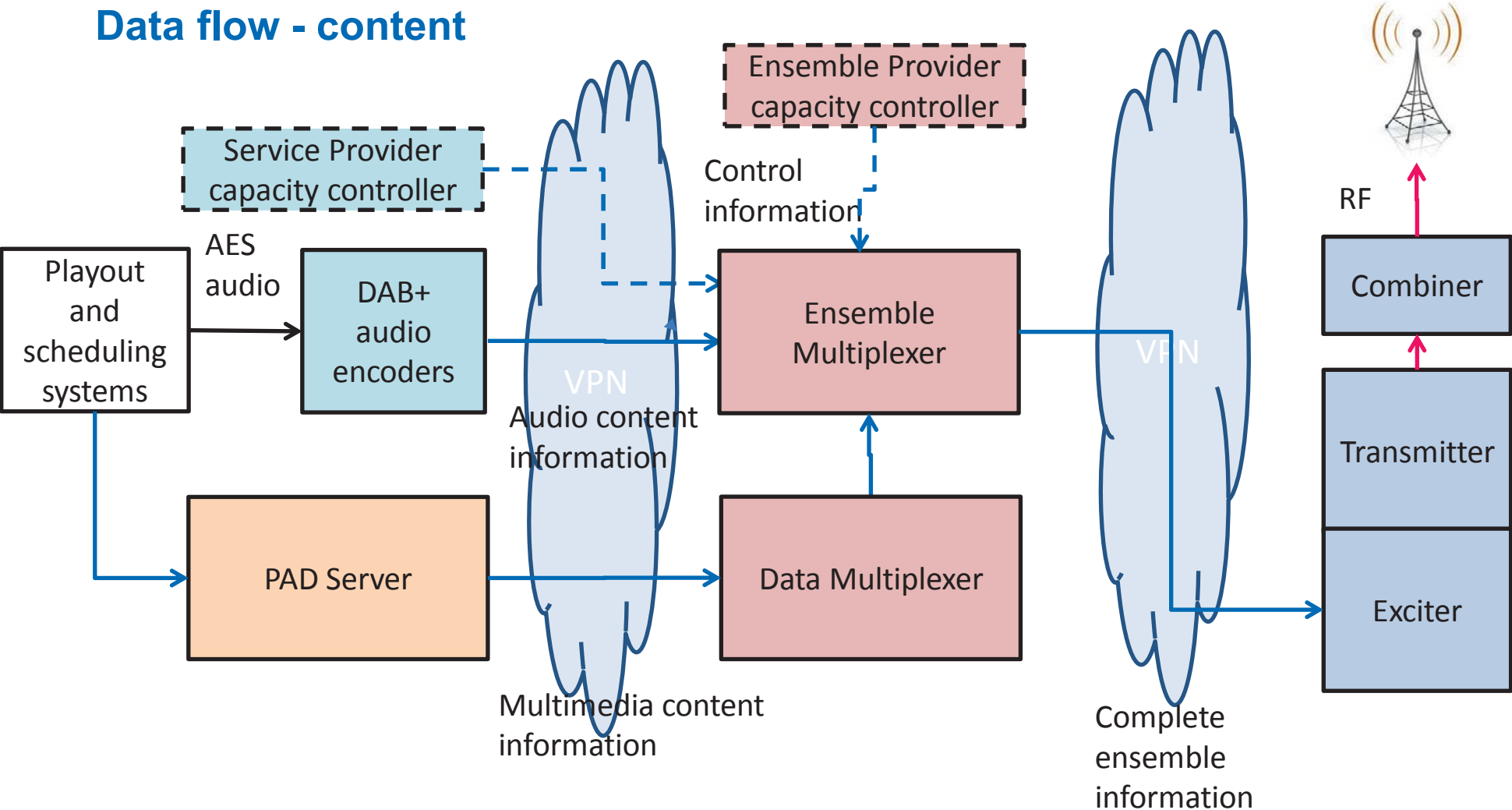
# DAB+ Network Structures

## Trial system



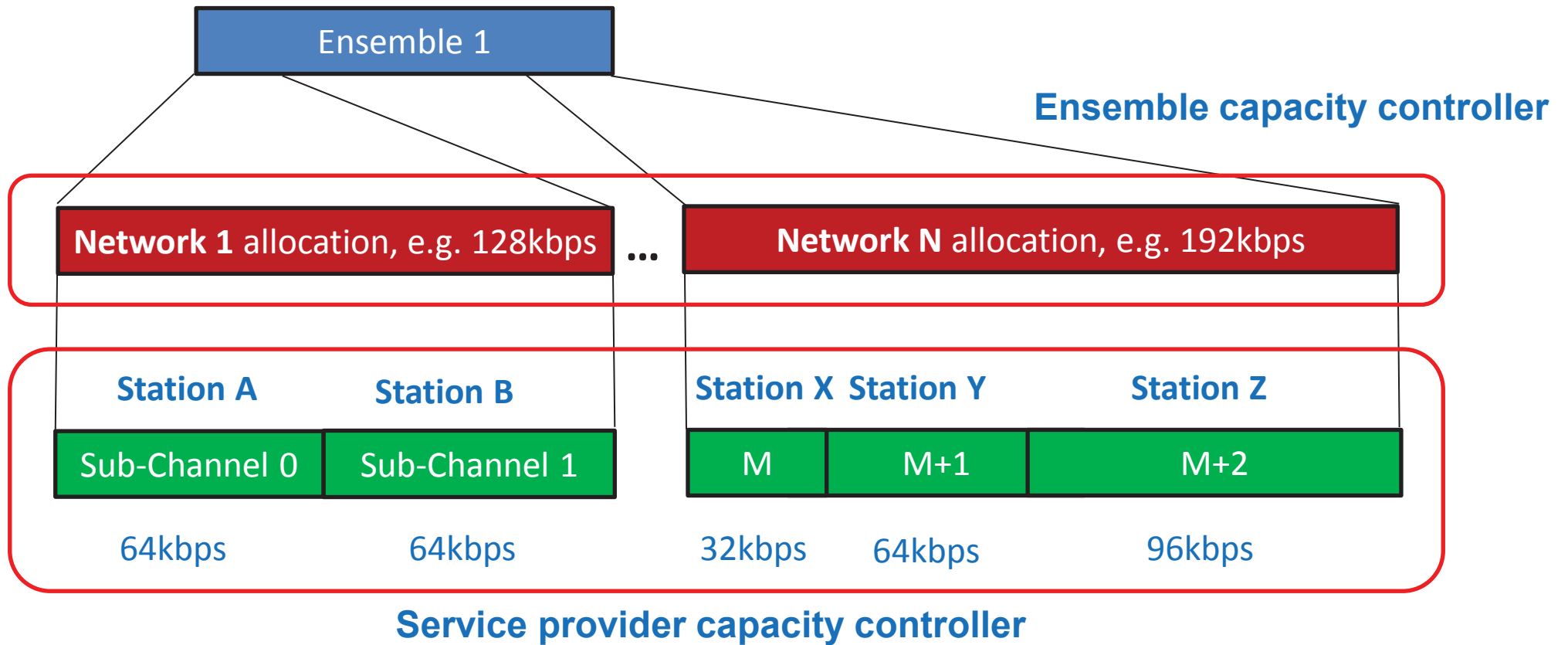
# DAB+ Network Structures

## Data flow - content



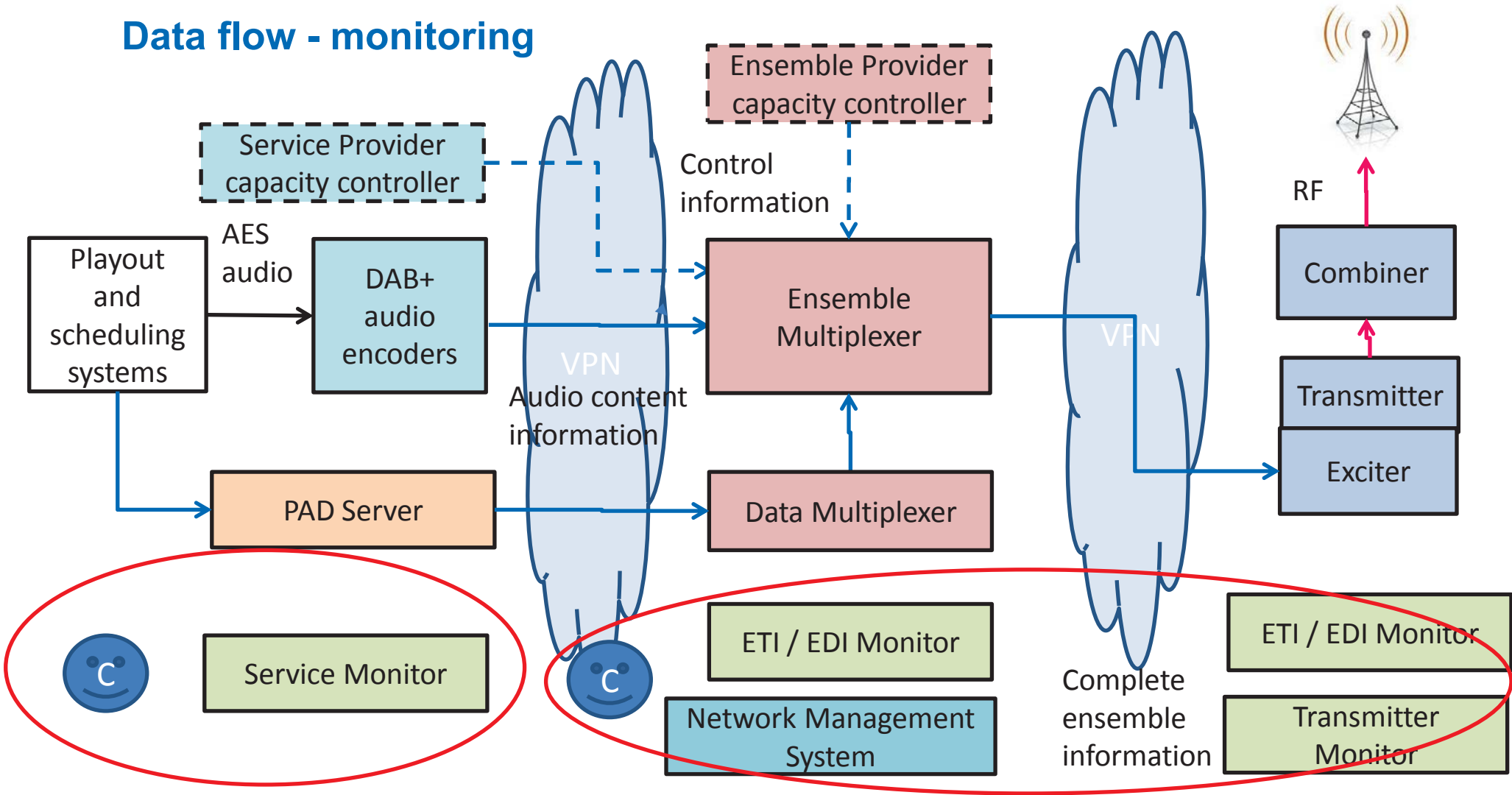
# DAB+ Network Structures – Capacity control

Total Capacity = 1152kbps (FEC = EEP3A)

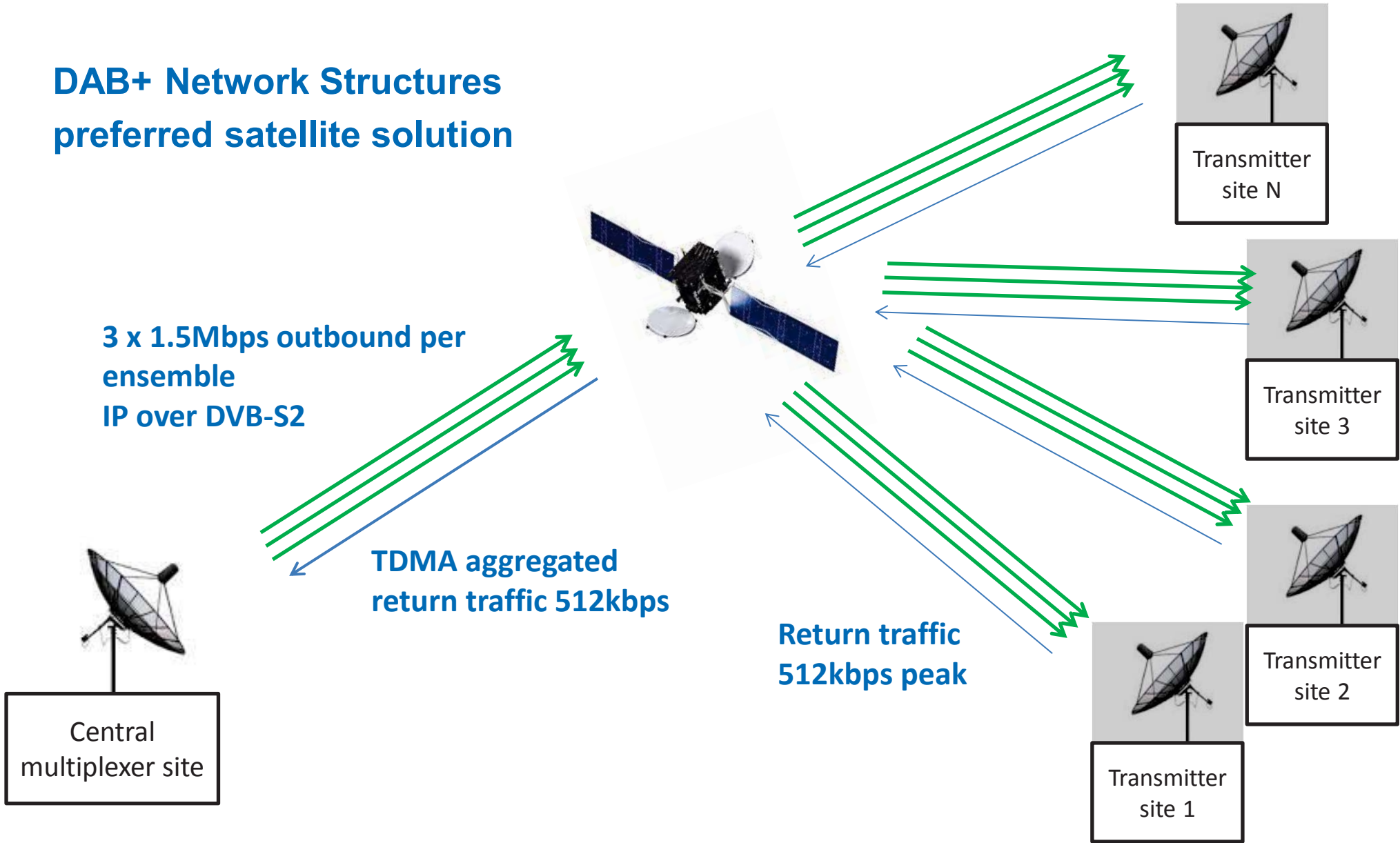


# DAB+ Network Structures

## Data flow - monitoring



# DAB+ Network Structures preferred satellite solution



## **DAB+ Network Structures**

Architectures are proposed for the three main site types

- Studio Site
- Central Multiplexing Site (CMS)
- Transmitter Site

The architecture for each site type is reused at all sites with minimal variations

The contribution and distribution networks will generally be very similar with only slight variations in both contribution and distribution based on local conditions



# Redundancy

## Redundancy

### Purpose

- Minimise service interruptions
  - Equipment failures
  - Equipment servicing and maintenance

### Cost Benefit

- Increases as the listening population increases
- Redundancy can be added in stages to spread Capex over time
- Need a minimum amount to counter potential long periods of outage

### Types

- None
- N+1
- 1+1

## Redundancy

### Equipment options

- Studio
  - Encoders
  - Service Controller
  - Studio to EMUX link
  - PAD Server
- Multiplexer Sites
  - Ensemble Multiplexer
  - Ensemble Controller
  - Data Multiplexer
  - NTP server
  - NMS

### Audio Service Interruption

	Failure			Maintenance		
	None	N+1	1+1	None	N+1	1+1
Encoders	Y	Y	N	Y	N	N
Service Controller	N	N	N	N	N	N
Studio to EMUX link	Y	-	N	Y	-	N
PAD Server	N	N	N	N	N	N
Ensemble Multiplexer	Y	-	N	Y	-	N
Ensemble Controller	N	N	N	N	N	N
Data Multiplexer	N	N	N	N	N	N
NTP server	Y	-	N	Y	-	N
NMS	N	N	N	N	N	N

## Redundancy

### Equipment options

- Transmitter site
  - Distribution Links
  - Transmitters
    - Exciter
    - PA
  - Combiner
  - Antenna system
  - Monitors

### Audio Service Interruption

Failure		Maintenance			
None	N+1	1+1	None	N+1	1+1
Y	Y	N	Y	N	N
Y	-	N	Y	-	N
Y	Y	N	Y	N	N
Y	-	-	Y	-	-
Y	-	N	Y	-	N
N	N	N	N	N	N

# Ancillary Equipment

## Ancillary Equipment

- Essential for system operation
- Used to 'glue' the primary system components together
- Provides support functions
- Has a critical influence on system performance

### Critical items

- NTP server
- IP switches and routers
- UPS

## Ancillary Equipment

Don't forget....

- Power systems back up
- Lightning protection and grounding
- MSTS for system access and control

Measurement tools

- Field measurements and analysis
- Monitors – RF transmitter, ETI/EDI
- Network Management System

**Next Steps**

**The road is long.....**



## Next Steps

- An assessment of the system cost has been undertaken
- Given agreement to proceed the budget needs to be examined to determine the level of redundancy possible
- It is recommended to construct with an architecture as close to the full system as possible to allow maximum systems and operations learning
- A detailed analysis of the coverage area and interference analysis is required to design the optimum transmission power and pattern ensure maximum population coverage
- The full system design should be undertaken including processes in the operation redundant systems – there maybe some system enhancements required

## Next Steps

- Site arrangements for equipment positioning
- Tower access and antenna positioning
- Operations planning – management, monitoring and maintenance
- Equipment tendering and purchase
- Factory and Site Acceptance Test plans
- Trials test plans
  - Testing different FEC rates
  - Testing On-Channel Repeater capabilities (additional equipment)
  - Testing SFN operation (additional equipment)
  - Tuning coverage analysis and modelling tools
- Engage with the industry

# The future



**Thank You**

**[les.sabel@scommtech.com.au](mailto:les.sabel@scommtech.com.au)**



# **DAB Network Architecture**

## **Investments and cost drivers**

**ITU/NBTC Workshop**  
16 December 2014

**Peter Walop**  
**International Telecommunication Union**

# Presentation Overview

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## 1. Introduction

- Scope
- LRIC
- Cost drivers

## 2. CAPEX

## 3. OPEX



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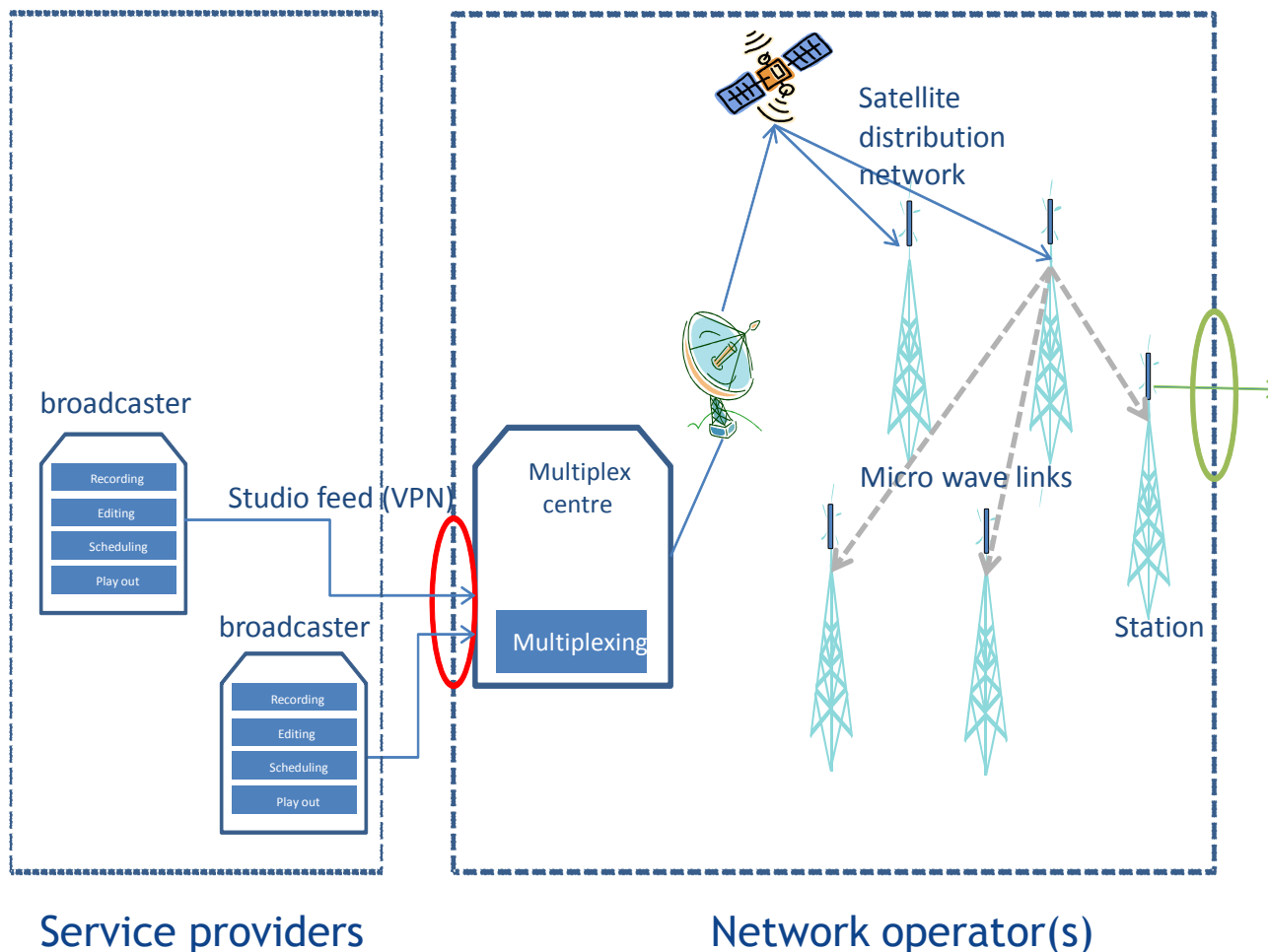
# 1. Introduction



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*Committed to connecting the world*

# 1. Introduction – scope



- In scope:
  - Encoding in studio
  - Studio feeds
  - Encoding & multiplexing of studio feeds
  - Distribution of DAB+ compliant services
  - Transmission

— = Network Access Point  
— = Point of Service



# 1. Introduction – Long Run Incremental Costs

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$$LRIC \text{ of the minimum service} = \frac{(\text{Cost of providing the minimum service} - \text{Cost without the minimum service})}{\text{Total number of services in the network/multiplex}}$$

- The cost of the (minimum) service comprises:
  - Capital expenditure (CAPEX) and Operating expenditure (OPEX) directly relevant to the provision of (minimum) service;
  - Reasonable (??) return on capital, calculated on the basis of weighted average cost of capital (WACC);
  - Common cost relevant to the business operation but cannot be directly or indirectly allocated to minimum service – mark-up model (EPMU)
- WACC can vary from 10% - 25% depending on the risk profile
  - Country and industry specific
  - Market structure and offer
  - Size of operations/company



# 1. Introduction – cost drivers

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- For any terrestrial broadcast network the technical cost drivers are:
  1. Network topology = Number of sites and power (ERP) per site
  2. Number of multiplexes
  3. Level of redundancy
- In terms of service offering these drivers are:
  1. Population and geographical coverage
  2. Number of services, type and quality of service
  3. Service availability/reliability
- Service requirements should be matched with:
  - Business case (at industry level and per market player)
  - Finance capacity (risk profile)
  - Service deployment phases/timing of investments

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## 2. CAPEX



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*Committed to connecting the world*

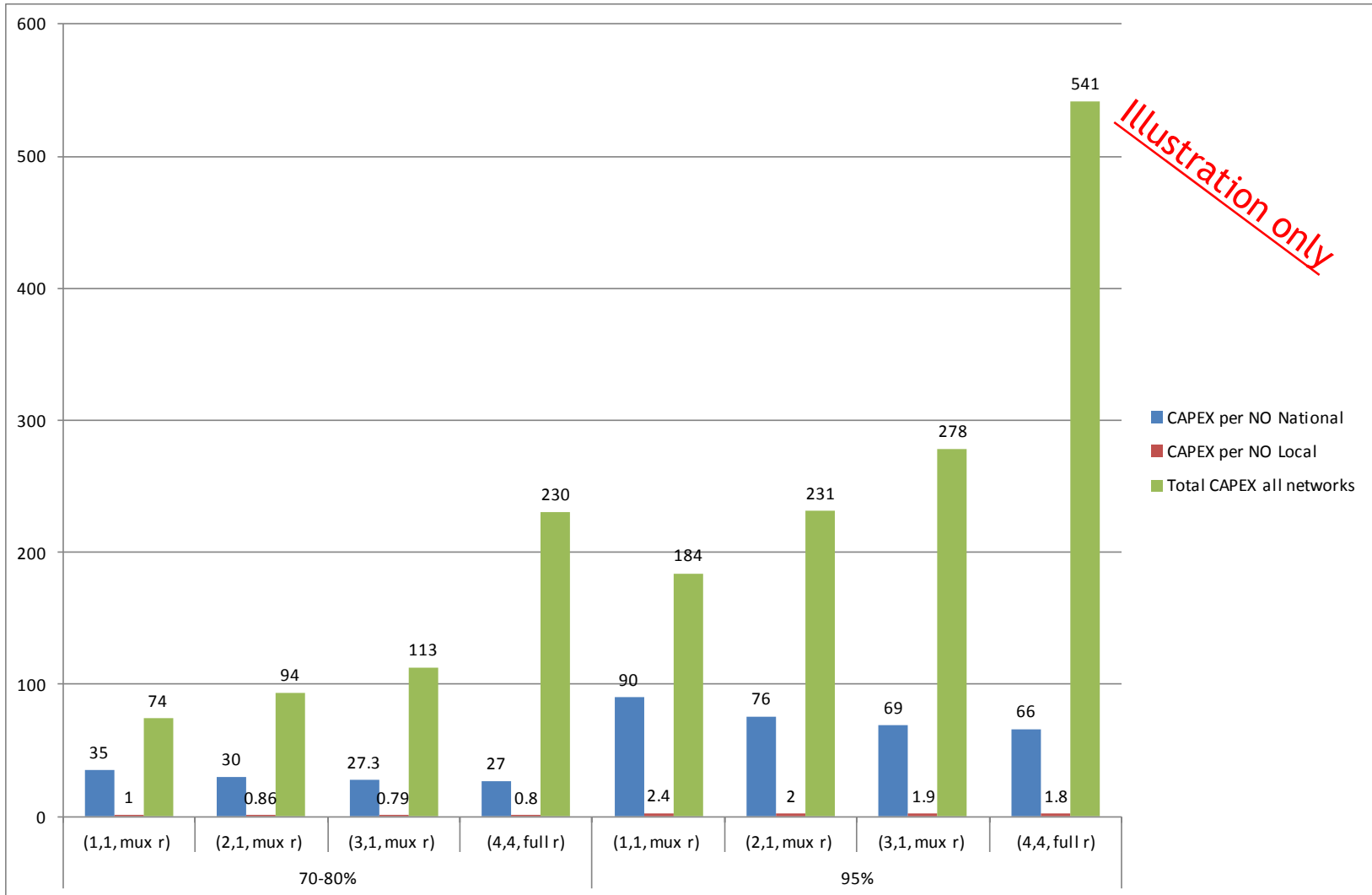
## 2. CAPEX – scenarios

### DAB CAPEX Dashboard

Forecast	<b>Theoretical</b>	Pop coverage	95%	61,750,000
Total # sites	502			
Number of National MUX (layer)	4			
Number of Local MUX (layer)	4			
Number of Local areas	39			
Number of audio services in national ensemble	9			
Number of audio services in local ensemble	18			
% greenfield sites	40%			
	<b>National</b>	<b>Local</b>		
Redundant encoder	yes	yes		
Redundant multiplexer	yes	yes		
Redundant distribution	no			
Redundant transmitter	yes			

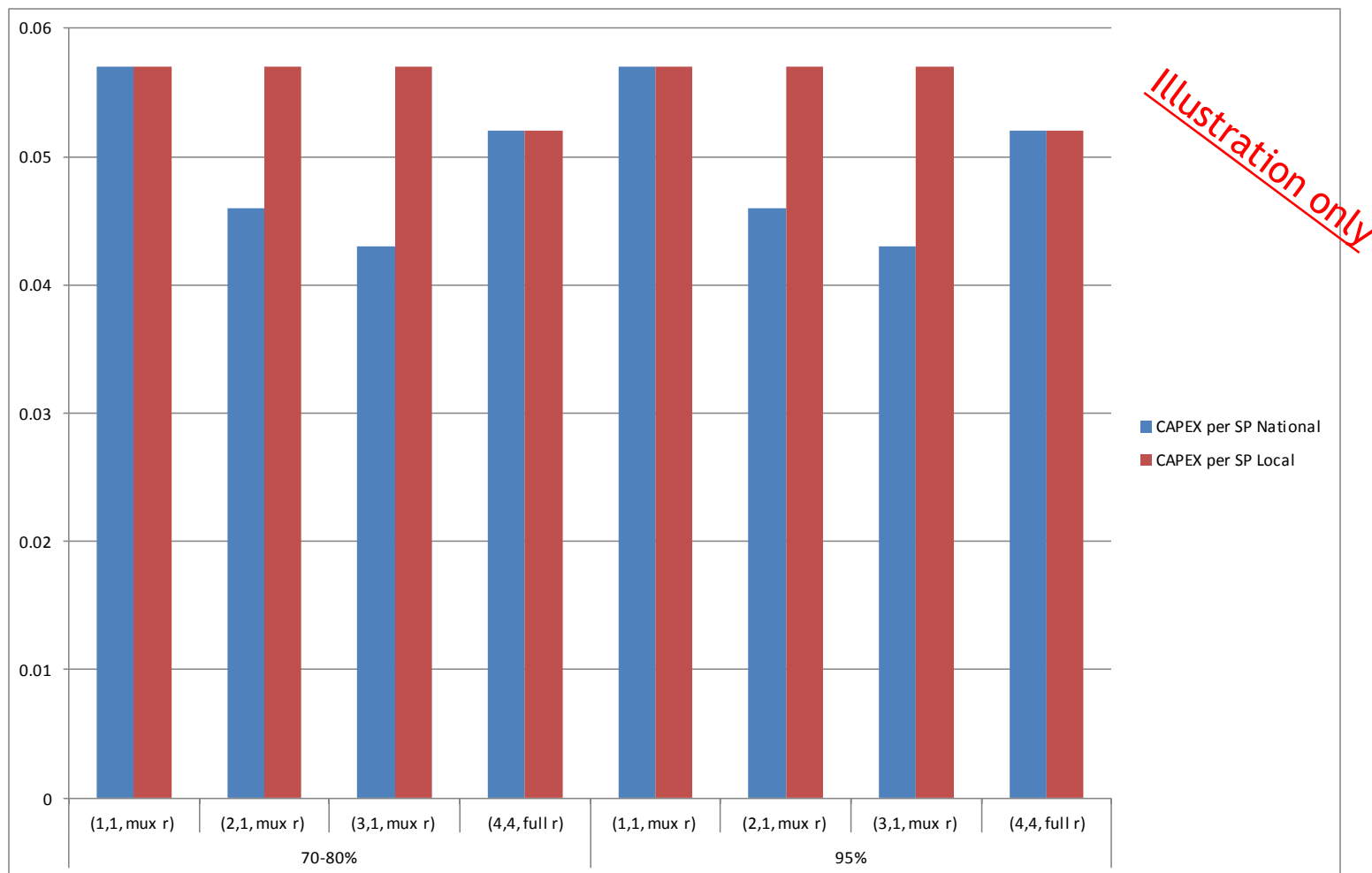
Source: ITU

## 2. CAPEX – network operator (in m\$)



Source: ITU

## 2. CAPEX – service provider (in m\$)



Source: ITU

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## 3. OPEX



### 3. OPEX – categories

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- OPEX can comprise the following costs categories (design dependent):
  - Distribution (satellite transponder rental)
  - Energy (feeding TX and cooling)
  - Floor and tower space (of Facility license holder)
  - Service & maintenance costs (including spares, staff & contracts)
  - License fees (NBTC)
- OPEX is periodical cash-out and has a different risk profile for investors



### 3. OPEX – example

- 18 radio services/same coverage – energy savings



Transmitter	FM	DRM+	DAB+
Power	10 kW	1 kW rms	2,5 kW rms
Efficiency	72%	40 %	40%
Energy consumption per Transmitter	13,9 kW	2,5 kW	6,25 kW
Transmitters	18	6	1
Energy all Transmitters	250 kW	15 kW	6,25 kW
Annual cost of energy	328.500	20.000	8.000

Source: Harris Broadcast