



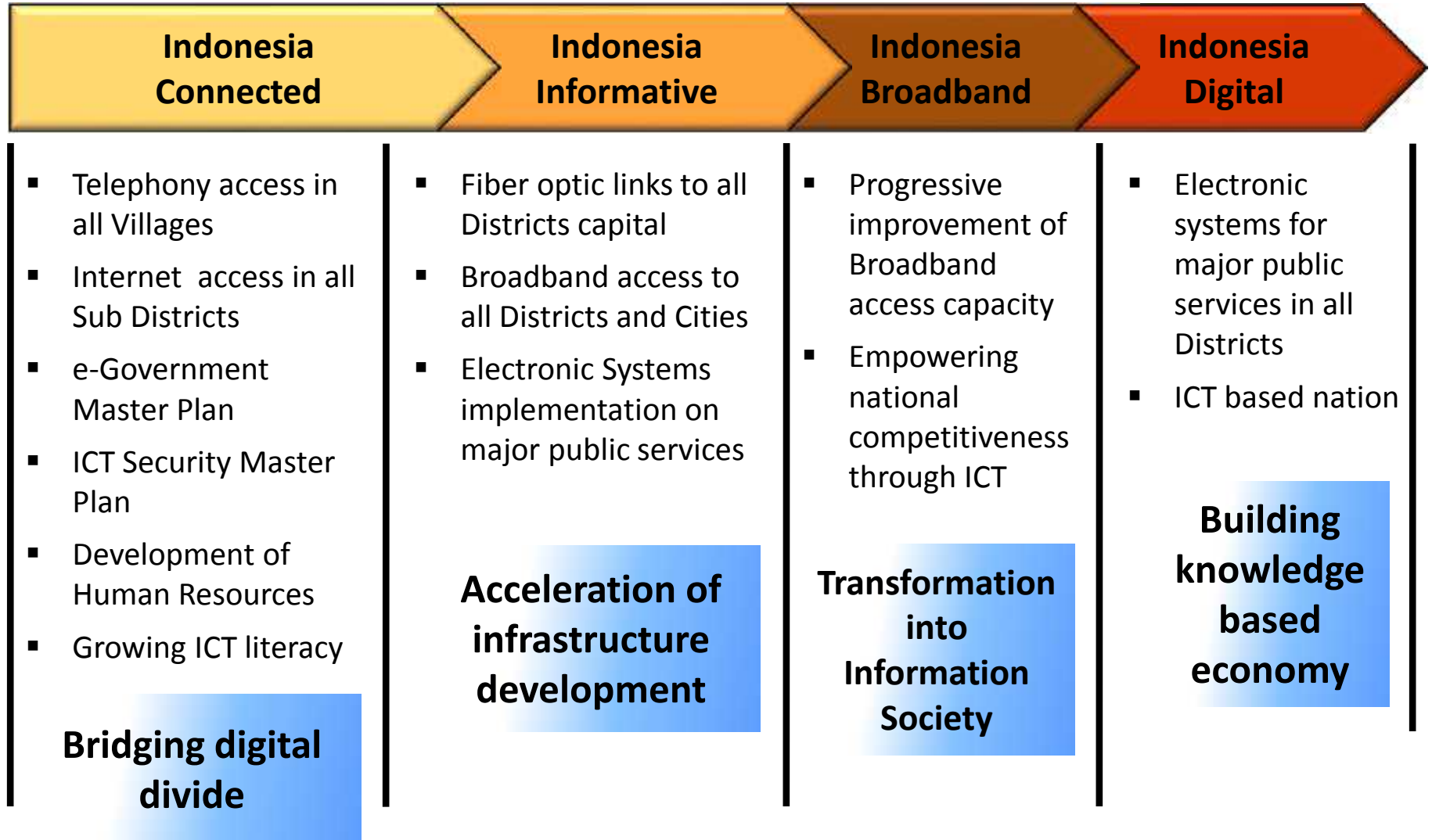
Ministry of Communication and Information Technology

# **INDONESIAN BROADBAND DEVELOPMENT**

## **LESSON LEARN IN USO PROGRAMME**

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# ICT Policy Overview



# USF Background

- Law of the Republic Indonesia No. 36 of 1999 regarding telecommunications leaving monopoly to full competition,
- With the agreement of all Network Operators in 2005, All Operators will contribute 1.25% of their gross revenue for implementing the USO program. This was endorsed by Government Regulation no 7 year 2009, and Government take responsibility in implementing the USO programmers.
- The Government established Public Service Agency (BLU) -BPPPTI under the Ministry of MCIT and report to both Minister of MCIT and MoF,
- BPPPTI tasks is not only building ICT in villages, but also other ICT facilities to provide cheaper cost of Internet and broadband. Further, BPPPTI play a role to set up the eco-system and build up broadband in the country.

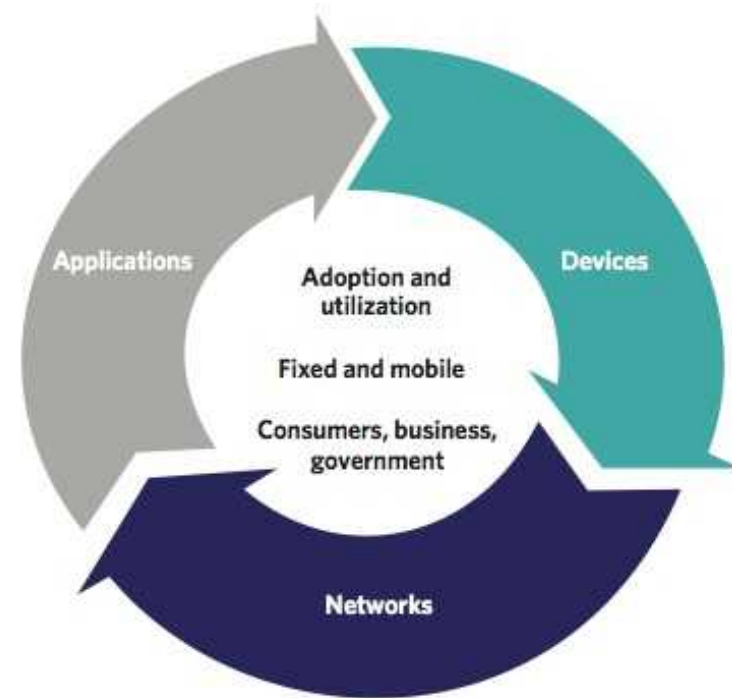
# EVALUATION USO EXISTING

- a. USO program as an entry point to introduce ICT service (internet, broadband) to the community.
- b. Internet infrastructure optimization has an important role to look at the need of community to broadband service.
- c. Empowerment become a key point on the readiness of society to accept and use broadband service.

**USO IN THE FUTURE**

# USO CHARACTERISTIC IN THE FUTURE

- Comprehensive : not only infrastructure but also ecosystem of infrastructure
- *Bottom-up: aspiration, and involvement local government, telco operator and society.*
- Cluster: pilot project
- Sinergy: multi stakeholder



ECOSYSTEM

# SCOPE OF FUTURE USO PROGRAM

## DIGITAL DIVIDE

- a. Extending coverage ( access ) telecommunications services and information to reduce the digital gap between regions in indonesia
- b. Clustering according to the conditions and regional needs .
- c. Survey to determine the level of digital gap of each region.
- d. Working with the local government , operators , and stakeholder that support by USO Fund in sharing programme.

## SUPPORTING INDUSTRY

- a. Provide a common infrastructure facilities for the industry to boost efficiency and industry.
- b. Creating demand
- c. Measuring readiness and support stakeholders
- d. Extending the use of information and endurance communities.

# USO FUND UTILIZATION

2003 - 2004

Provision of USO facilities in 5,354 villages.

2009 –2014

USO Projects: .

- telecommunication access service in 33,184 villages,
- Internet kiosk in 5,748 districts.
- Internet kiosk in 1235 SME
- internet kiosk in 197 vehicles
- Wifi acces in 745 districts
- 2G BTS in 286 villages in border area.
- NIX (data center) in 33 Provinces.

2015 -2019

ICT Fund for :

- Palapa ring : broadband roll-out in 51 regencies/cities
- 3G BTS in very remote and border area;
- Broadband access for education, agriculture, & health services
- Broadband ecosystem (apps, ICT incubator, etc)
- Tablets for communities
- Enhancing NIX data center utilization.
- Passive infrastructure.

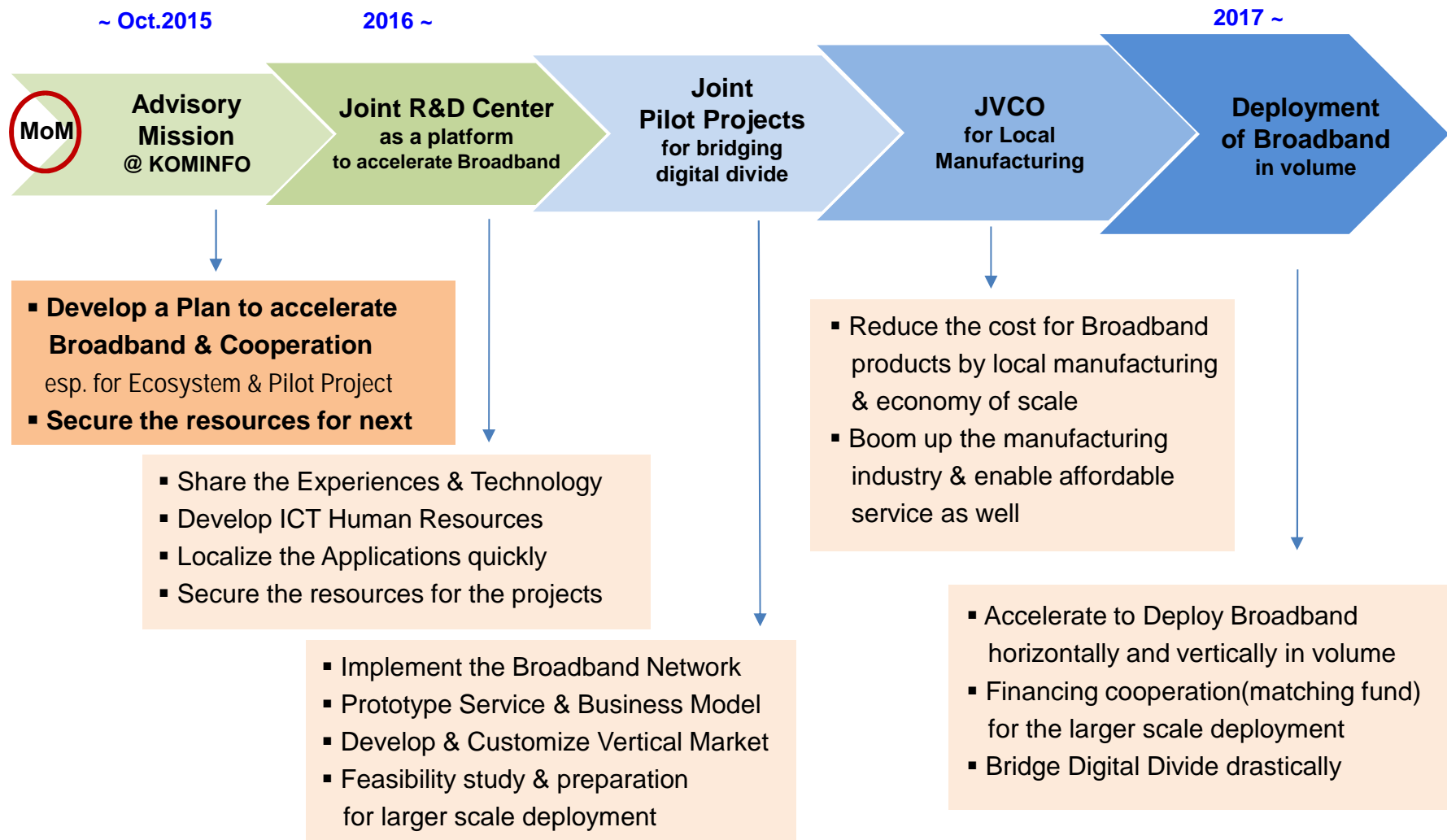
2019 beyond

Broadband-oriented USO programs



# BROADBAND DEVELOPMENT IN FUTURE

# BROADBAND INFRASTRUCTURE IN FUTURE



- **Joint initiative is a key to trigger the chain reactions for Broadband Big Bang**

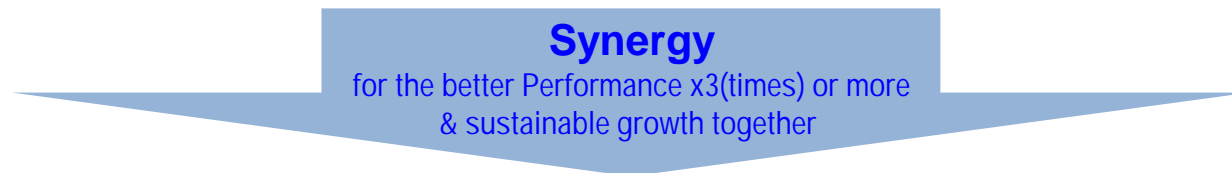
- ✓ Make it happened very small and focused at the beginning, but great for the benefits for all eventually

# Benefits from the Cooperation to accelerate Broadband

- Address the Challenges for bridging digital divide more effectively, than doing alone



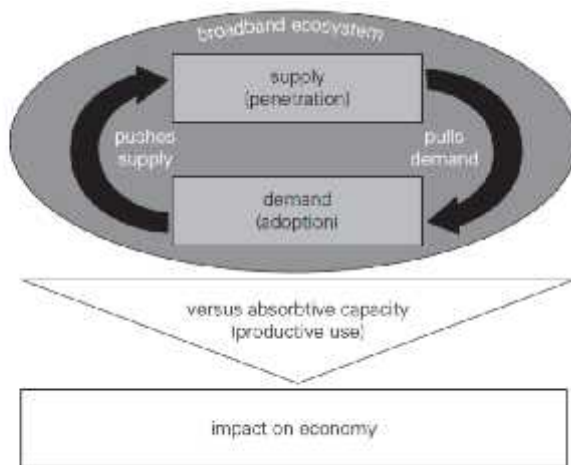
- Minimize the trials and errors by utilizing experiences other countries
- Deploy Broadband in larger scale through the financing cooperation



- Joint R&D Center as a sustainable Cooperation Platform, expandable to many
- Develop human resources for ICT skills, including the trainings in abroad
- Develop a Pilot Project for Bridging Digital Divide esp. in suburban/rural areas
- Boom up the local industry by ICT from international partners and local production
- Accelerate to deploy Broadband horizontally and vertically in volume at lower cost

# Plan to accelerate Broadband

Item	Shared Model	Competitive Model
Pros	<u>Minimum investment</u>	<u>Faster deployment</u>
Cons	Slower deployment	Redundant investment
Implementation	Better in early stage	Better in growing stage
Examples	Passive infrastructure, Backbone network	Active infrastructure, Access network



Source: World Bank.

- **Key Factors to accelerate Broadband**

- ✓ Ecosystem for Supply and Demand
- ✓ PPP (Public Private Partnership)
- ✓ Affordable Service
- ✓ Enabling Technologies and Products
- ✓ Services and Applications
- ✓ Financing Programs

# Case Study

- **Lessons Learned in developing country to accelerate Broadband**

Category	Execution
<b>Government Policy</b>	<ul style="list-style-type: none"> <li>● <b>Laws &amp; regulations for effective competition</b></li> <li>● <b>Initial investment led by Government recognizing ICT as a new growth engine</b> <ul style="list-style-type: none"> <li>▪ ICT promotion fund used effectively</li> </ul> </li> </ul>
<b>Supply Side</b>	<ul style="list-style-type: none"> <li>● <b>Broadband for government by PPP (Public Private Partnership) and burden sharing</b> <ul style="list-style-type: none"> <li>▪ Research network, School internet, Broadband for Rural, Public WiFi</li> </ul> </li> <li>● <b>Broadband market <u>triggered</u> by 2<sup>nd</sup> LEC, leading to <u>Economy of Scale</u></b> <ul style="list-style-type: none"> <li>▪ Started from apartment complex densely populated in the cities</li> <li>▪ Followed by KT and other carriers</li> </ul> </li> <li>● <b>Local production contributed to reduce CAPEX and to promote the industry</b> <ul style="list-style-type: none"> <li>▪ Especially for Broadband access products; For example, CPE's in volume</li> </ul> </li> </ul>
<b>Demand Side</b>	<ul style="list-style-type: none"> <li>● <b>e-Government Services on Broadband</b></li> <li>● <b>Network Service Quality Evaluation</b></li> <li>● <b>Cyber-building Certification Program</b></li> <li>● <b>Wide spread deployment of Internet Café, due to popular on-line game etc.</b></li> </ul>

# Executive Summary

- **Make and Execute a Plan to accelerate Broadband and Cooperation**

- ✓ Make it happened very small and focused at the beginning, but great eventually

Items	Current Model	New Model	Implications
Partnership	PPP only	PPP + G2G + B2B * <u>Better utilization of the resources</u>	➡ Extended partnership for the better performance
R&D center		Joint R&D center * Cooperation with schools	➡ Shared model to save the investment
Pilot Project	Broadband mostly in remote rural * Geography based	Broadband in rural/suburban close to the cities, for easier access * Demography based, as well	➡ Competitive model to accelerate Broadband Development and to achieve Economy of Scale
Broadband access products	Mostly imported	Local mass production by JVCO * Significant for TKDN	
Deployment	Limited	Scalable for the larger scale	
Financing	Limited budget to cover enough	Can meet or exceed the IBP target	➡ Cooperative model for the larger scale deployment
Impact	Meaningful for Rural Broadband in Border	<u>Accelerated Multiplier effect for Economy of Scale</u>	➡ Complementary to the current model

➤ **Synergy for better performance x3(times) or more and sustainable growth can be realized**



Thank you

