

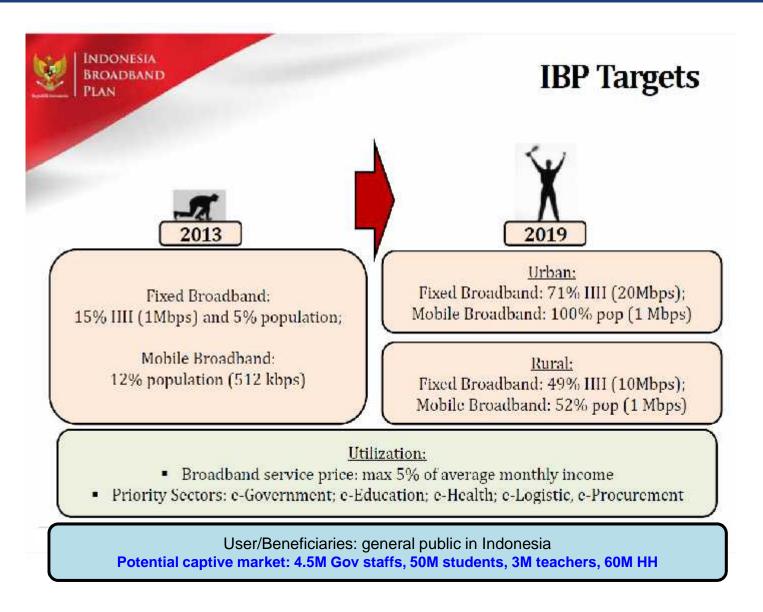
INDONESIAN BROADBAND DEVELOPMENT

ITU Asia-Pacific Regional Development Forum 2016

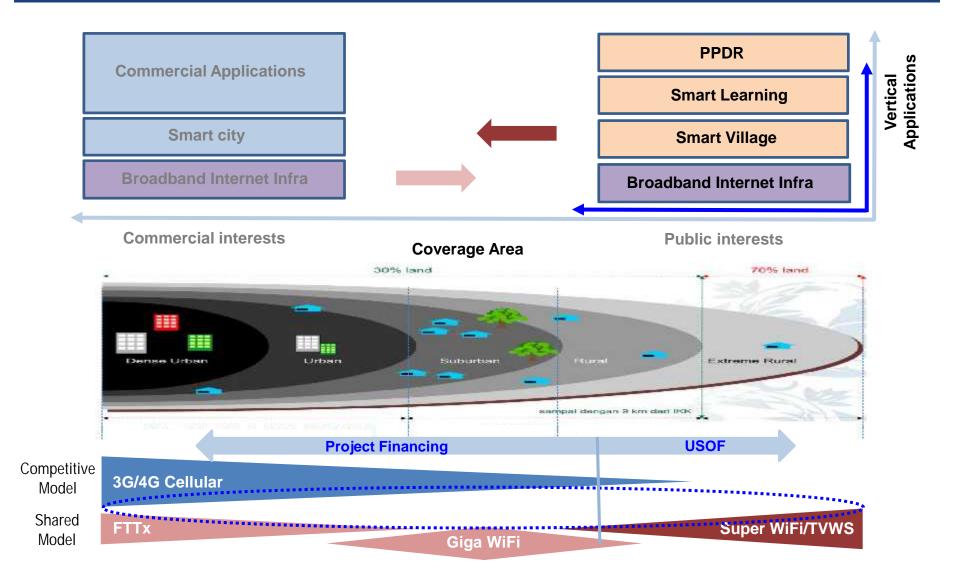
Manila, 7 June 2016

Dr. Ismail – Director of Broadband Development

Indonesia Broadband Plan



Deployment Model



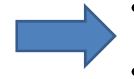
STRATEGY DEVELOPMENT

Broadband Urban Infrastructure

- Fix Broadband 71% Household (20 Mbps), 100 % building(1 Gbps) and 30 % population
- Mobile Broadband 100% population (1 Mbps)

Broadband Rural Infrastructure

- Fix Broadband 49 % household (10 Mbps), 6 % populasi
- Mobile Broadband 52% populasi (1 Mbps)



- Coorporate
 Intitiative
- Market Driven
- Full Competition

- Government
 Initiative
- USO fund
- Ecosystem approach

BROADBAND URBAN INFRASTRUCTURE

Government Policy and New Regulation to increase Industry Eficiency

| 1 Open Access | Incentive for non demand operator To protect Public Interest Optimalization of Infrastructure |
|-------------------------------|--|
| 2 Infra Sharing | Network Eficiency Cost effective Speed up of infratructure development |
| 3 Right Of Way | Support from Central and Local Government for Infrastructure Providers Speed up time to market |
| 4 Passive Infra sharing | Support from Central and Local Government for Infrastructure Providers Speed up time to market the beauty of the city planning |
| 5 Managed Services | Open for non operator licences to support in operational and maintainace network Operator more focus on investment and development of network |

BROADBAND RURAL DEVELOPMENT

SCOPE OF USO PROGRAM

DIGITAL DIVIDE

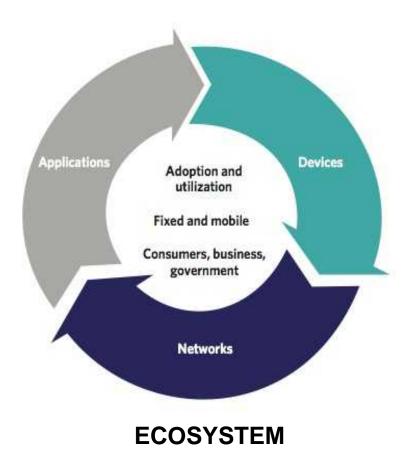
- a. Extending coverage (access) telecommunications services and information to reduce the digital gap between regions in indonesia
- b. Clustering according to the conditions and regional needs .
- c. Survey to determine the level of digital gap of each region.
- d. Working with the local government, operators, and stakeholder that support by USO Fund in sharing programme.

SUPPORTING INDUSTRY

- a. Provide a common infrastructure facilities for the industry to boost efficiency and industry.
- b. Creating demand
- c. Measuring readiness and support stakeholders
- d. Extending the use of information and endurance communities.

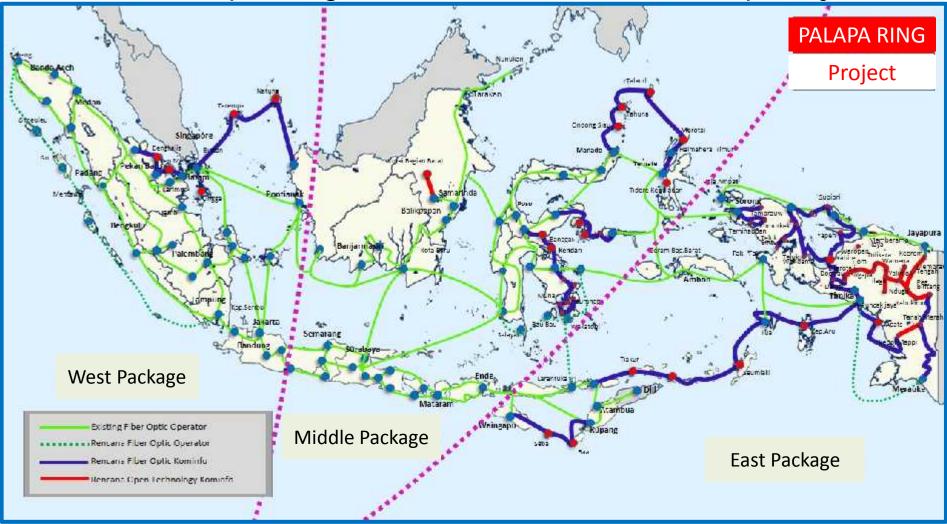
STRATEGY OF BROADBAND RURAL DEVELOPMENT

- Comprehensive : not only infrastructure but also ecosystem of infrastructure
- Bottom-up: aspiration, and involvement local government, telco operator and society.
- Clustering : pilot project
- Sinergy: multi stakeholder



BROADBAND FIBER OPTIC BACKBONE

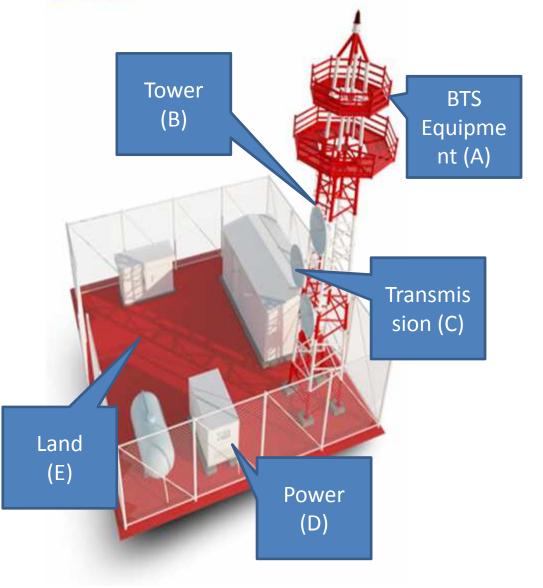
" Palapa Ring" : Public Private Partnership Project



Project Scope

| | West | Middle | East |
|---------------------|---|--|--|
| Number of Province | 2 | 5 | 4 |
| Number of District | 5 | 17 | 35 |
| CAPEX Estimation | USD 92,504,000 | USD 99,250,000 | USD 370,504,000 |
| Length of Cable | 1.980 km 88.9% Sea Cable 11.1% Land Cable | 2.647km 63.1% Sea cable 32.4% Land Cable 4.5% microwave | 6.224 km 60.7% Sea Cable 22.3% land Cable 12% microwave |
| Target | 2018 | 2018 | 2018 |

BTS DEVELOPMENT IN RURAL AREA SINERGY

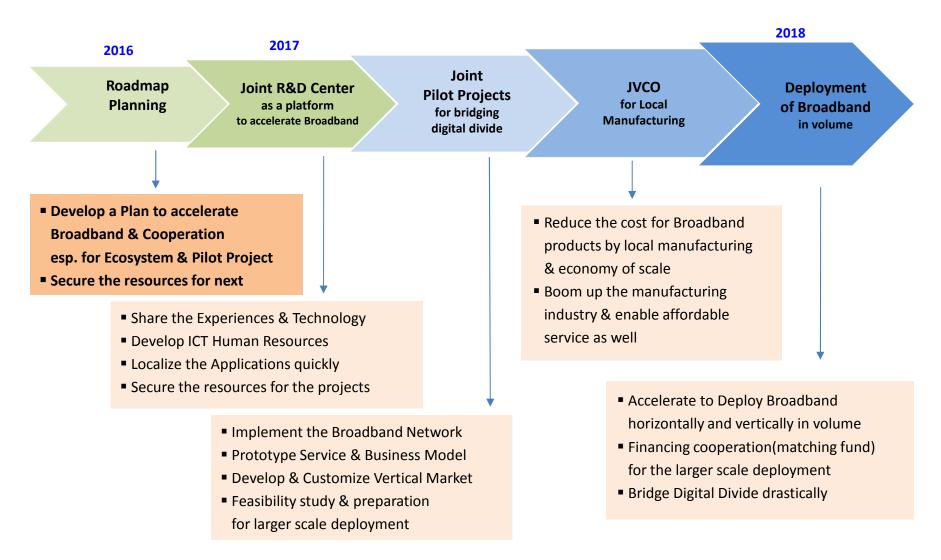


| CENTRAL GOVERN MENT (USO FUND) | LOCAL GOVER- NMENT | CELLULAIR OPERATOR |
|--|--------------------------|-----------------------|
| B,C,D | E | Α |



BROADBAND DEVELOPMENT IN FUTURE

BROADBAND INFRASTRUCTURE IN FUTURE



Joint initiative is a key to trigger the chain reactions for Broadband Big Bang

✓ Make it happened very small and focused at the beginning, but great for the benefits for all eventually

Benefits from the Cooperation to accelerate Broadband

• Address the Challenges for bridging digital divide more effectively, than doing alone

Challenges

- Lack of coordinated ICT effort and decentralized budgets
- Lack of connectivity
- Lack of human resources with ICT skills
- Lack of readily available applications
- Geographical difficulties for infrastucture roll out
- Minimize the trials and errors by utilizing experiences other countries
- Deploy Broadband in larger scale through the financing cooperation

Synergy for the better Performance x3 (times) or more & sustainable growth together

- Joint R&D Center as a sustainable Cooperation Platform, expandable to many
- Develop human resources for ICT skills, including the trainings in abroad
- Develop a Pilot Project for Bridging Digital Divide esp. in suburban/rural areas
- Boom up the local industry by ICT from international partners and local production
- Accelerate to deploy Broadband horizontally and vertically in volume at lower cost

Case Study

Lessons Learned in developing country to accelerate Broadband

| Category | Execution |
|----------------------|--|
| Government Policy | Laws & regulations for effective competition Initial investment led by Government recognizing ICT as a new growth engine ICT promotion fund used effectively |
| Supply Side | Broadband for government by PPP (Public Private Partnership) and burden sharing Research network, School internet, Broadband for Rural, Public WiFi Broadband market triggered by 2nd LEC, leading to Economy of Scale Started from apartment complex densely populated in the cities Followed by KT and other carriers Local production contributed to reduce CAPEX and to promote the industry Especially for Broadband access products; For example, CPE's in volume |
| Demand Side | e-Government Services on Broadband Network Service Quality Evaluation Cyber-building Certification Program Wide spread deployment of Internet Café, due to popular on-line game etc. |

Towards Indonesian Information Society



