

ICT-applied farming method for producing muskmelon by an IT company

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Daiwa Computer Co., Ltd.,

Kenji Nakamura
President and CEO
Daiwa Computer Co., Ltd., Japan

<https://www.daiwa-computer.co.jp/en>



1. The challenge for the new business (e-agriculture) taking advantage of ICT technologies
2. About Daiwa Computer Company
3. Feasibility study, ICT applicability, productivity, profitability
4. Short history of Daiwa Computer challenges
5. Successful practice of greenhouse melon cultivation with ICT applications
6. Advantages of automated melon cultivation
7. Collaboration with ICT business firms and academia
8. Empowerment of regional economy
9. Conclusion

1. The challenge for the new business (e-agriculture)

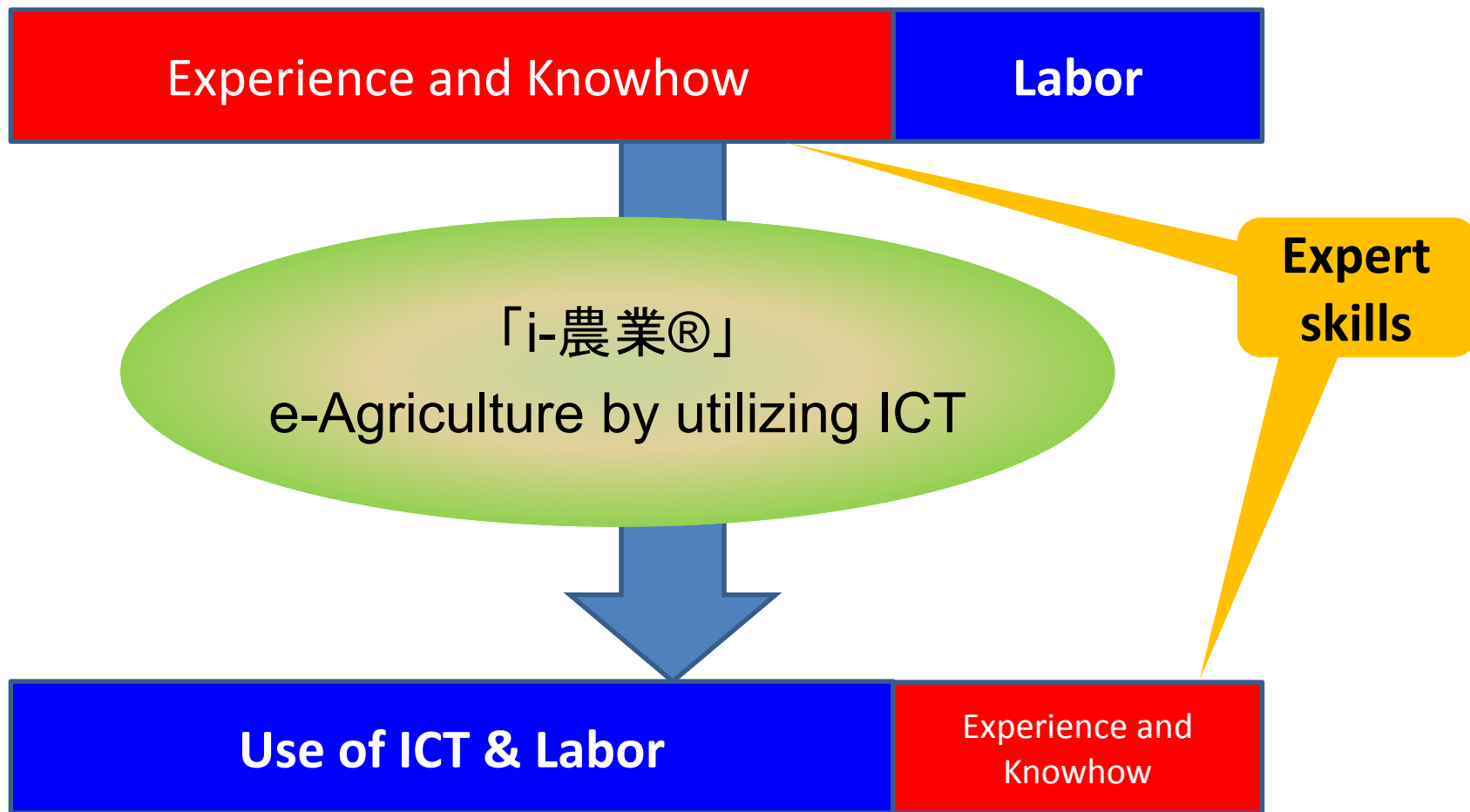
- In the era of Information and Communications Technologies, the company sought the new area to use efficiently its resources.
- Focused on the recent remarkable progress of IoT sensor technologies and its application.
- Importance of agriculture for the future taking into consideration the No. 2 goal of SDGs to contribute to the solution of future food problems



- Founded : June 1977
- President and CEO : Kenji Nakamura
- Headquarters : Takatsuki city, Osaka prefecture
- Farmland (rented): Fukuroi city, Shizuoka prefecture
- Business: System Integration and provision of solutions, development of business related software for clients (sales and accounting management software, etc.)
- Capital: U\$ 3.5 million
- Employee: 168



7 : 3



- Feasibility of greenhouse cultivation and its ICT applicability
- Greenhouse cultivation is easy to apply ICT sensor technologies and to control condition in the house
- Selection of agricultural items suitable for greenhouse cultivation
- Easy to apply expert knowledge of farmers
- Productivity will be improved by the ICT technologies
- High valued muskmelon are considered profitable for the greenhouse cultivation

Location of Shizuoka Pref. and Fukuroi city



Muskmelon



Population of 87000 as of 2015 in the area of 109 Km²
 240 Km west of Tokyo facing Pacific Ocean
 Land use as of 2011 consisted of 17.2% residential,
 36.2% agricultural and 19.5% mountainous woodlands.

- **2008:** The company started the feasibility study
- **2009:** Contracted with a melon farmer in Fukuroi city.
- **May 2011:** 3 system engineers of the company apprenticed in the contracted melon farm.
- **Dec. 2011:** the company participated as a melon producer, in **GS1** Japan in the advanced farming model project aimed to promote the use of **RFID** for tags attached to melons and **EPCIS**
- **June 2012:** the company rented farmland 8800 m² and built greenhouse for growing hydroponic tomatoes and later muskmelons

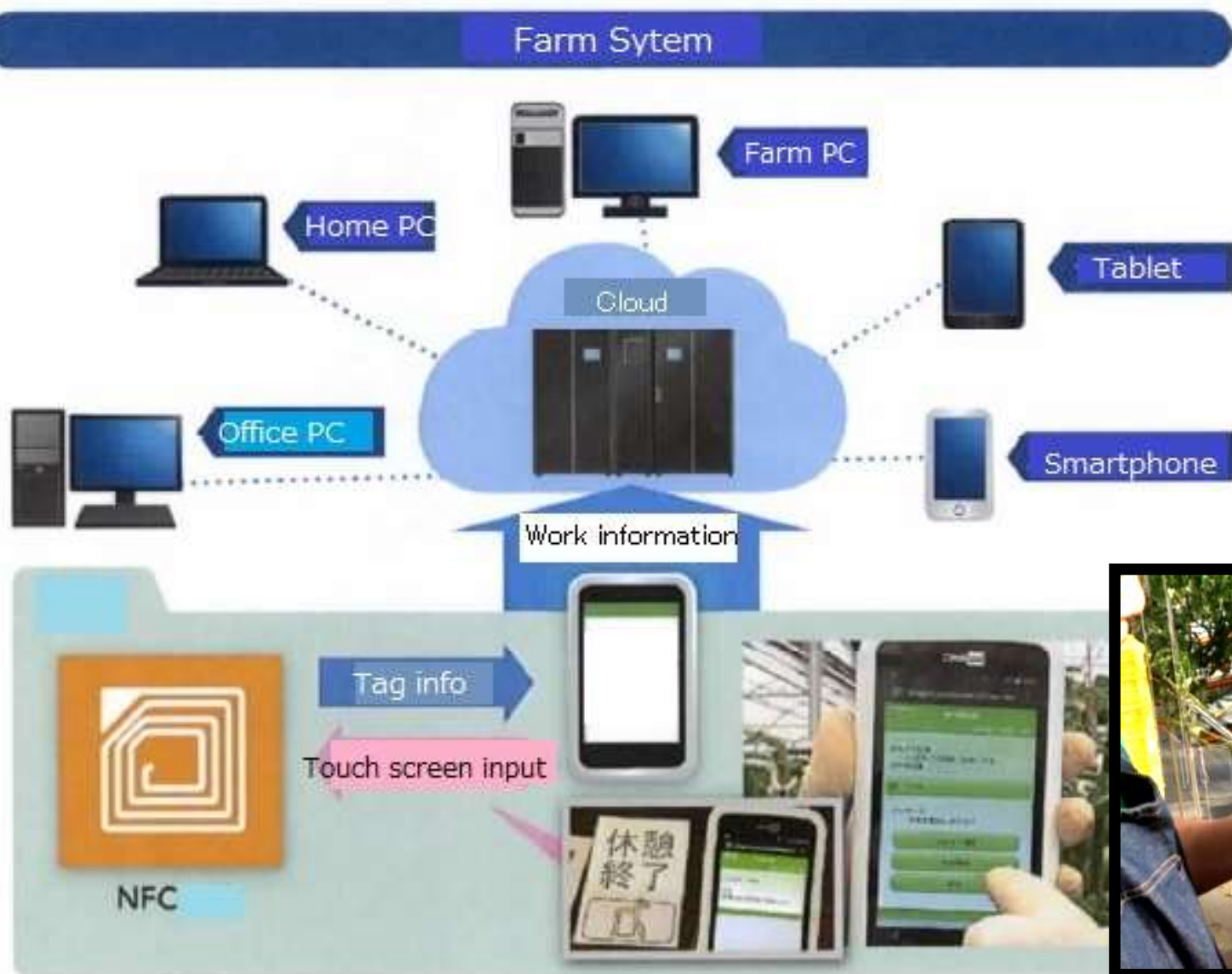
【Note】

GS1: global standard one

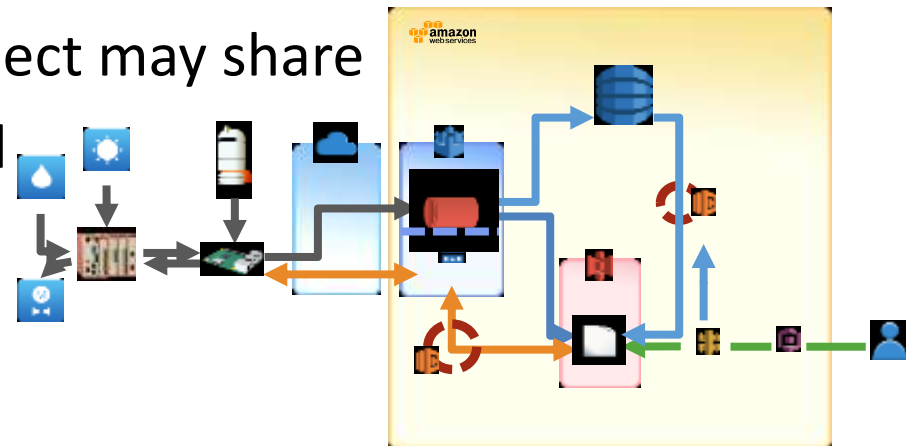
RFID: Radio Frequency Identification,

EPCIS: Electronic Product Code Information Services





- Hydroponic growing method in greenhouse.
- Concentrated nutrient solution irrigation system controlled by ICT(micro-computers).
- Relief of farmers from the laborious task of vapor soil sterilization to avoid repeated cultivation damage.
- Automated growing system deploying ICT.
- Farmers participating in the project may share knowhow, experiences, digitized data from the cloud computer.





- Expert knowhow and experiences integrated in the system will be passed down to the new entrants and facilitate their start-up of melon farming.
- Reduction of labor for farmers
- Continuous growing without agricultural off-season
- Increased amount of products with guaranteed quality





sequencer



SoftwarePLC



control

Cloud



measure

Window control

fan

solenoid valve

Pump / flow meter

Solar sensor

Rain sensor

Temperature sensor

monitor

74回

モニター

積算日時	積算流量
25057 kJ/m ²	6553.8 L
積算使用積算量	
43.53 L	

1号室

積算1号室カバーガラスの積算量	2977kg
積算日時	74回
積算流量	1198.8L
積算使用積算量	863kg
積算使用積算日時	192.5h/m ²
積算使用積算量	498.6/m ²



Synergy effect with plant factory of artificial light type

Collaborating with Osaka Prefecture University



Plant Factory R&D Center

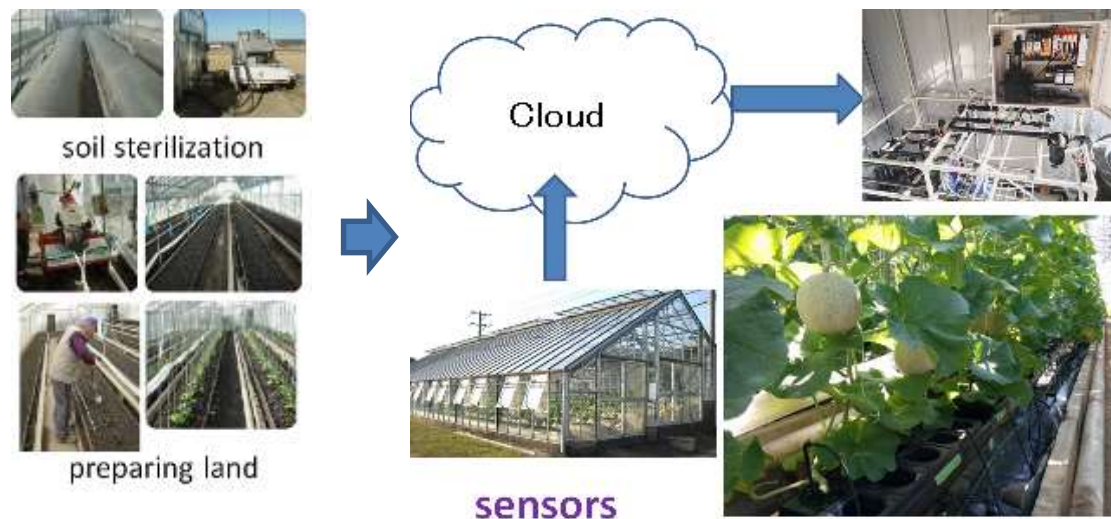
Synergy effect with plant factory of artificial light type

Capital tie-up with Osaka Prefecture University plant factory management company



Plant Factory R&D Center

- Automated farming system and associated IoT sensors and software development are mostly procured from the regional suppliers.
- New entrants will be expected for the ICTized farming for other agricultural products
- Fallow fields and abandoned farmland will be utilized by the challenging entrepreneurs for automated greenhouse farming.



- Accumulated data in the cloud storage will be analyzed by AI
- Integrated ICT melon farming business will be grown up to be new business of the company by adding emerging technologies.
- Socio economic effect to the regional agricultural industries is expected
- This case study will be good practice of e-agriculture applicable to the developing countries for the business start-up for other agricultural products.



Thank you !!

Kenji Nakamura

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