Connectivity in a small island nation



TOKELAU
(Teletok)
Country Report

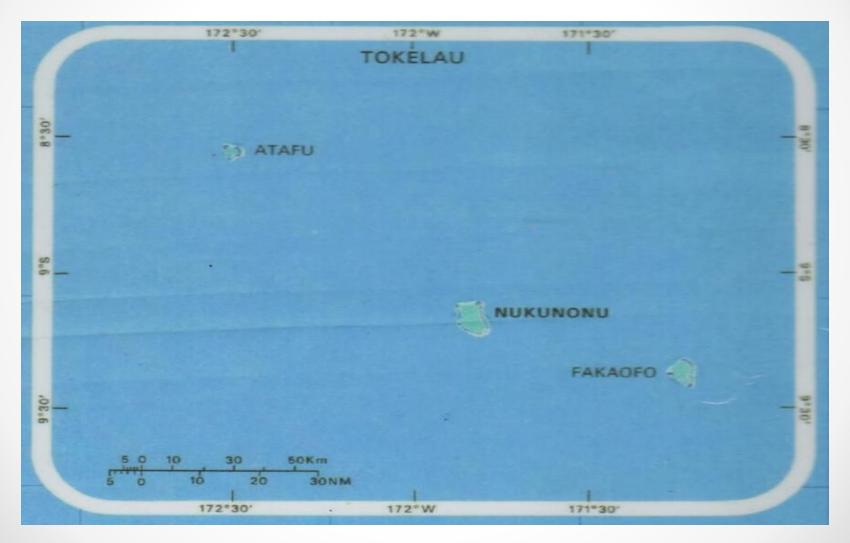


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Map of Tokelau



TELECOMMUNICATIONS TO R P O R A T I O N

Background

- Tokelau
 - o Territory of New Zealand
 - o 3 islands
- Teletok
 - o A monopoly legislated to provide telecommunications and ICT
 - o The only operator and regulator
- Population 1400

TELECOMMUNICATIONS ORPORATIONS

Network status

- Fixed network
 - o Copper cable
 - Voice, ADSL internet and WiFi
- Mobile network
 - o 4G LTE
 - Voice, Video Call, Data, SMS, VMS etc.
- Market penetration:
 - o Coverage All 3 islands
 - o Fixed 95% households
 - o Mobile 400+ individual customers (Devices, Dongles and MiFi)

TELECOMPUNICATIONS

International connectivity

- Currently on satellite
 - o Link to Intelsat IS18 via Spark NZ
- Current capacity
 - o 32.5M Total
 - o 25M Down (shared)
 - o 7.5M Up (2.5M to each island)
- Future connectivity
 - o Submarine cable is an ambition



Pricing of connectivity

- Current pricing
 - o significantly declined since June 2015
- Present vs Future
 - o From an investment perspective (at same bandwidth capacity):
 - Current satellite price is expensive than investing in cable to the next 25 years



Developments on connectivity

- Future is under review
 - High level NZ MFAT and Teletok
- Submarine cable:
 - o 2 potential providers SX Next and the Tui Samoa
- Satellite
 - o Cable prevails, satellite remains as redundancy link
 - Otherwise redundancy antennas will be put up soon straight final review



Policies and regulations

- Drivers of better connectivity:
 - o New Zealand ICT road map
 - Access internet speed at least 20Mbps per citizen from 2020
 - o Tokelau National Strategic Plan 2016-2020
 - o Teletok Corporate Plan 2016-2020

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Challenges pertaining to access cable

- Access to better connectivity on submarine cable
 - o Solution
 - Geographical nature and remoteness
 - o Key enabler of Tokelau national development
 - e-health e.g. telemedicine
 - e-government
 - remote education
 - video conference
 - o Enables new business opportunities e.g. development of tourism
 - Makes life easier



Challenges in the islands

- Small market size
- Economies of scale (impractical)
- Low purchasing power



Affordability solution

- Ongoing reviews by NZ MFAT and Teletok
 - o On practical options to resolve our challenges





Thank you & Fakafetai lahi