





# Defining the Cities of Tomorrow

**A global firm providing comprehensive urban solutions driven by superior design and technology.**

From IBI Group's inception in 1974, we have brought comprehensive approaches to our work in delivering the best solutions for our clients. Our design and technology-driven solutions are vital to creating a future for our cities to become livable and viable entities where opportunities exist and grow.

At IBI, we define how cities look, how cities feel, and how cities work.

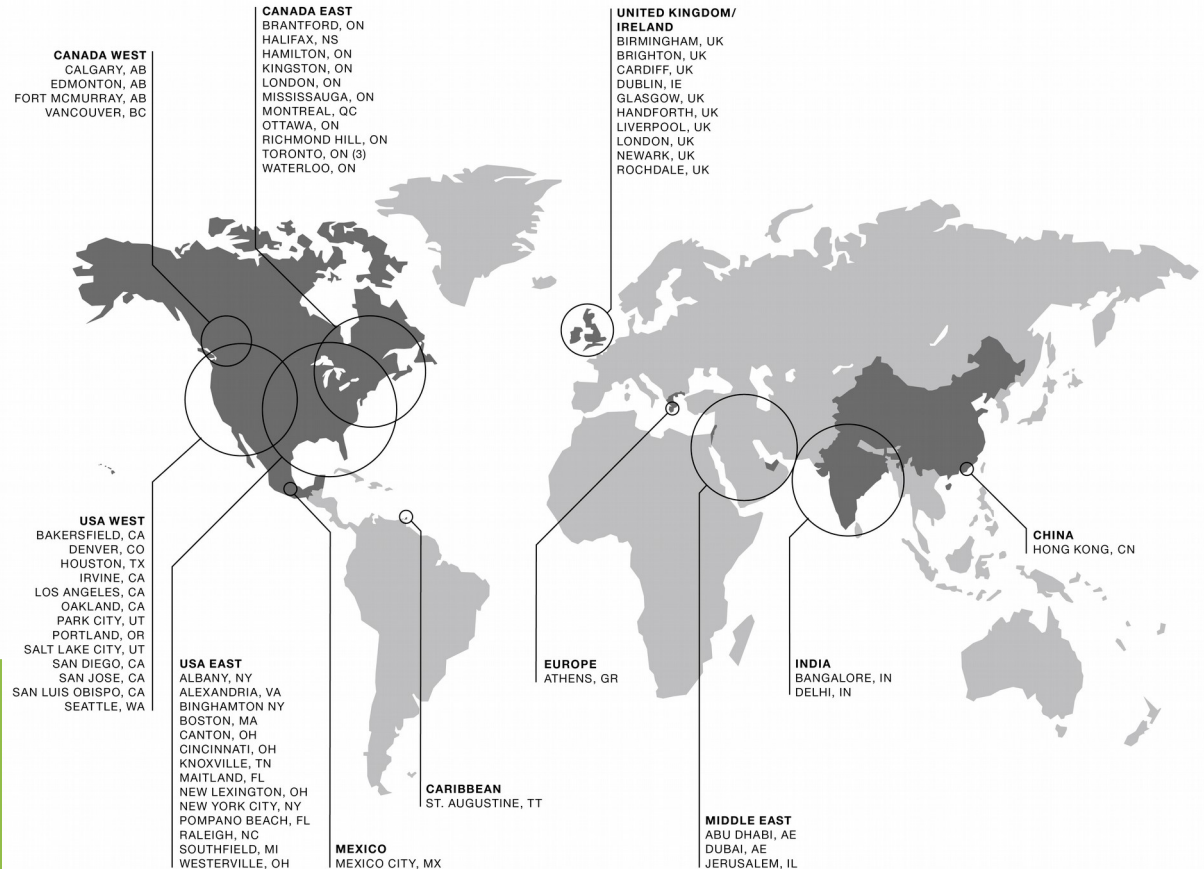
40+  
years in  
business

2500+  
employees

63  
global  
offices

## In Greece

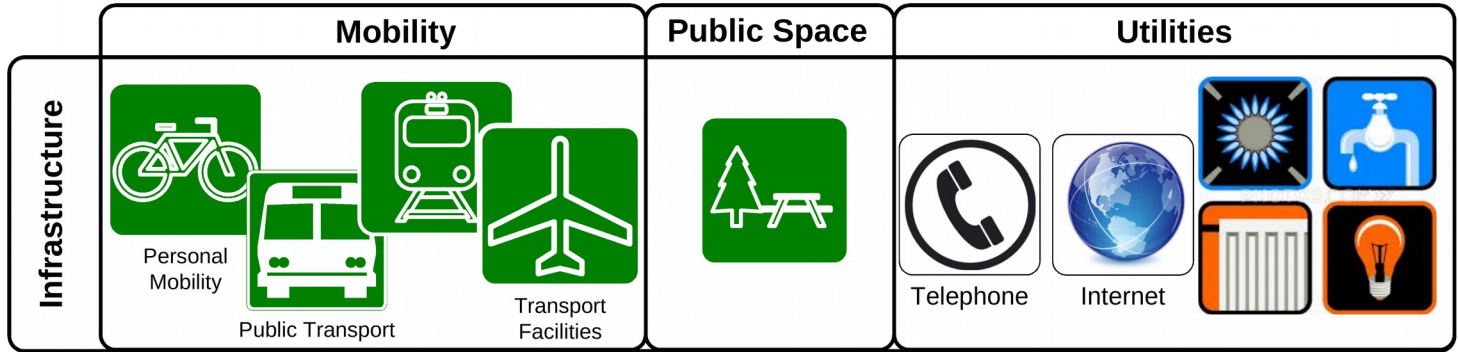
- Since 1998
- Leader in the provision of toll collection and ATMS systems
- Transportation planning & consulting



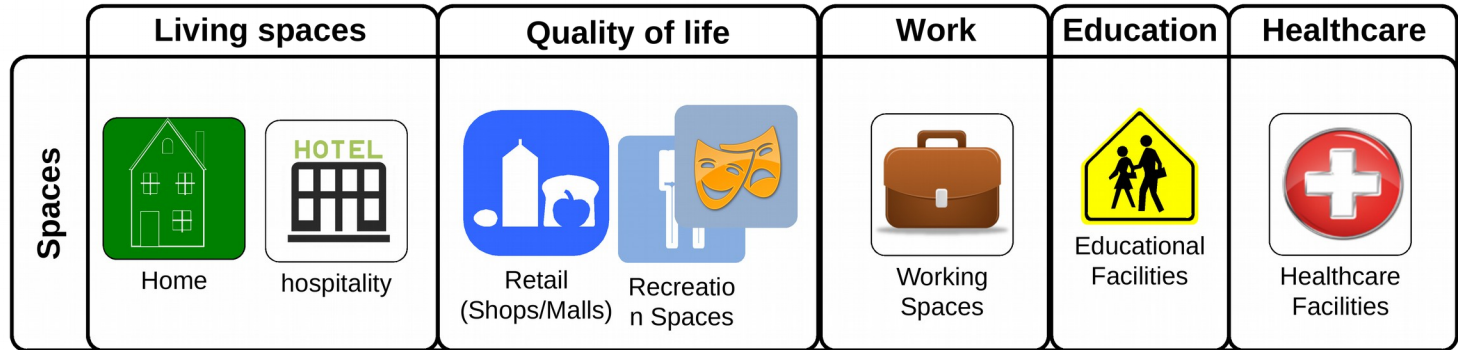
63 offices located in major urban centres within North America, the Caribbean, Europe, Middle East, and Asia  
Canada 17 offices | USA 27 offices | International 19 offices



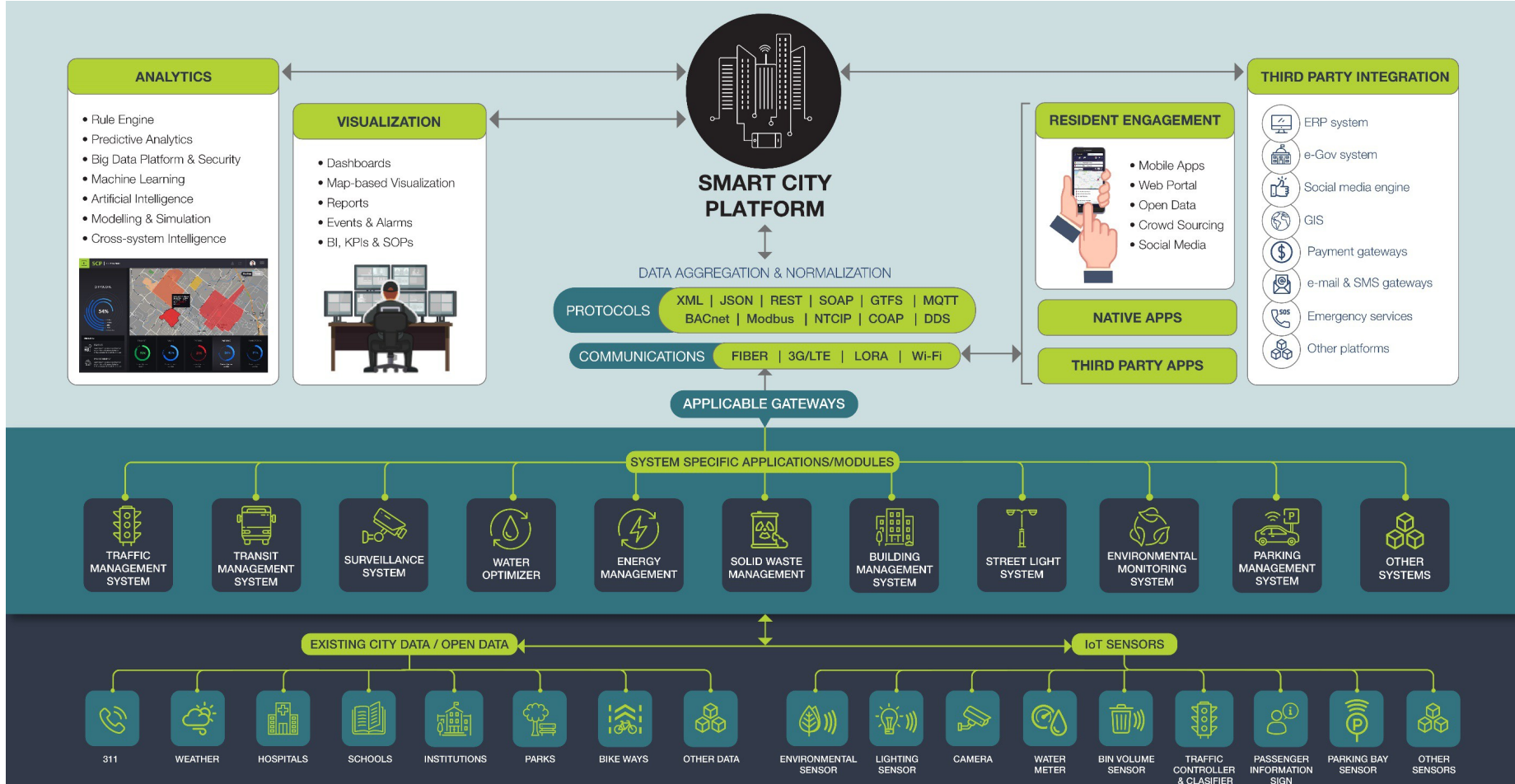
# The City



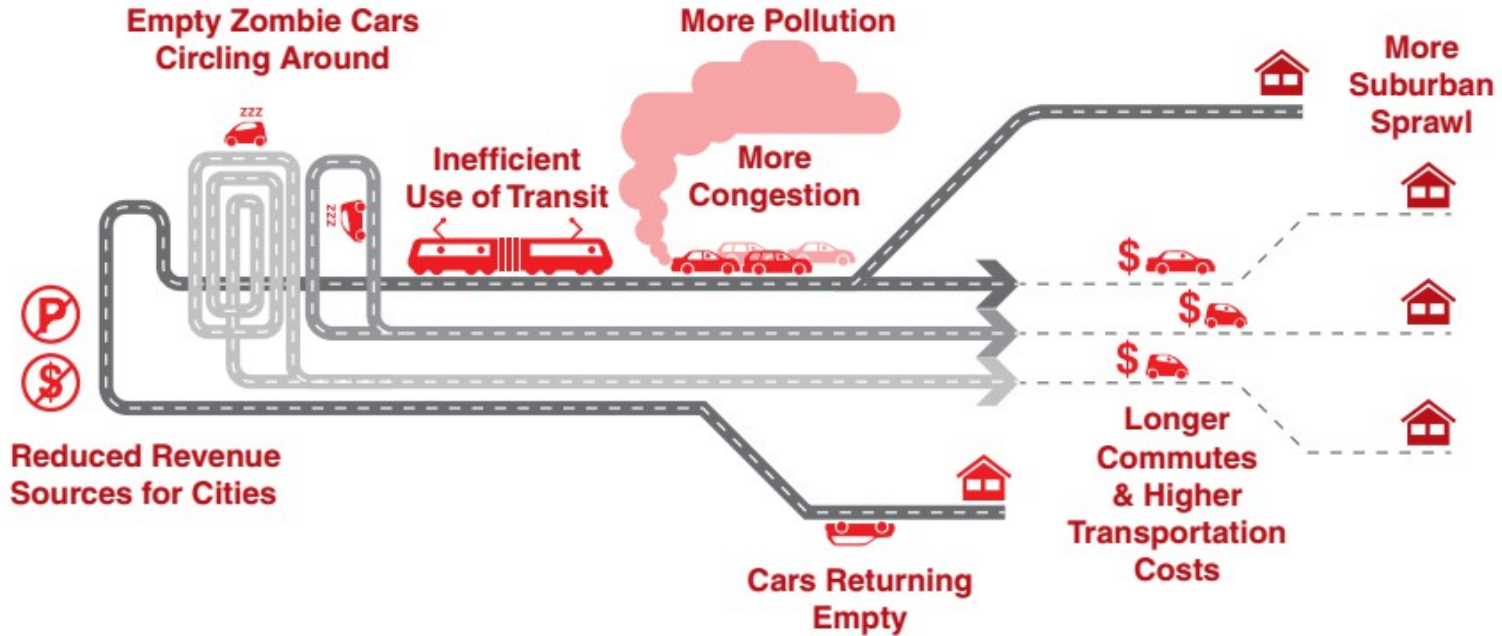
People



Things

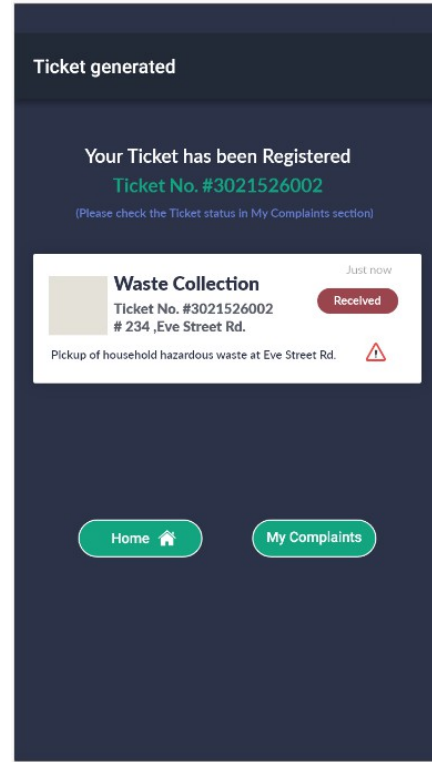
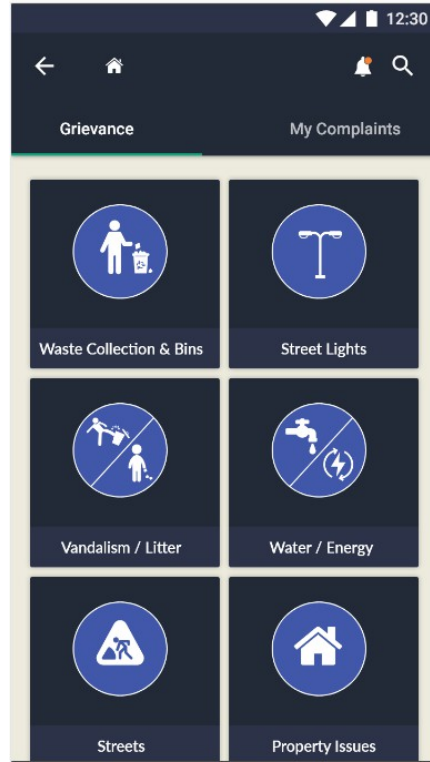
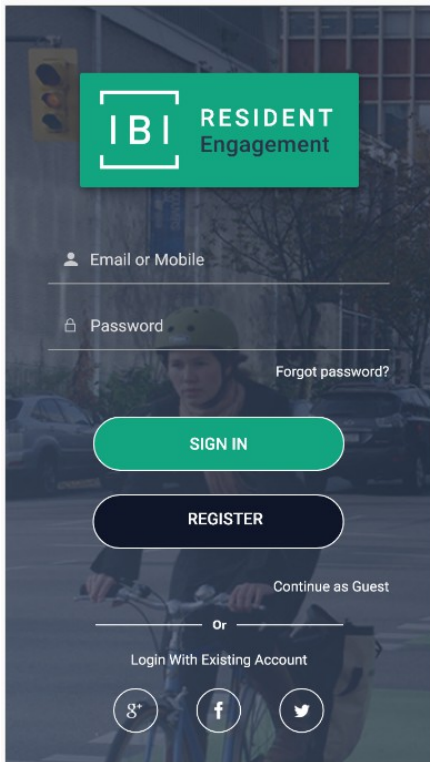


# Challenges



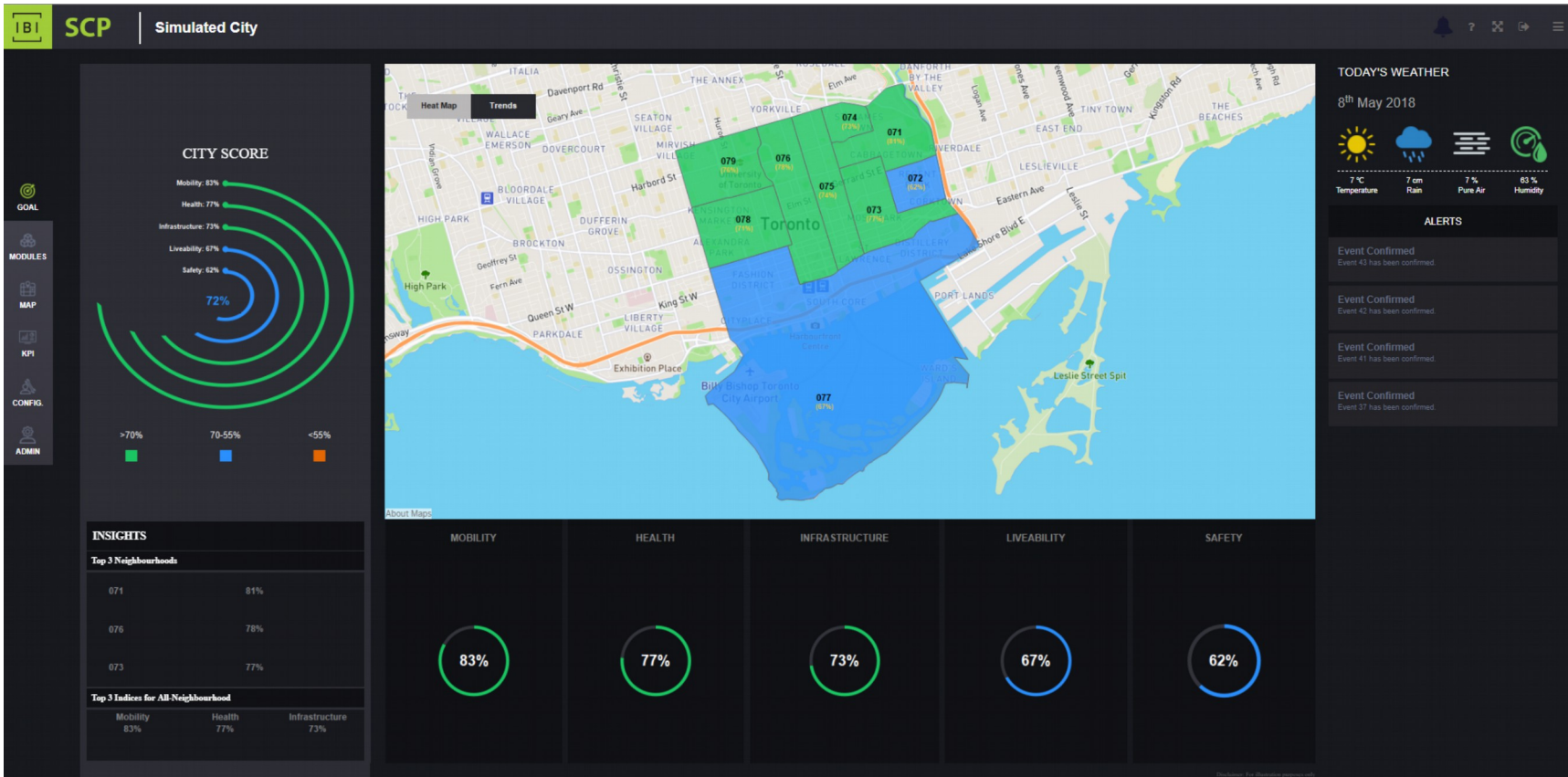


# Resident Engagement App



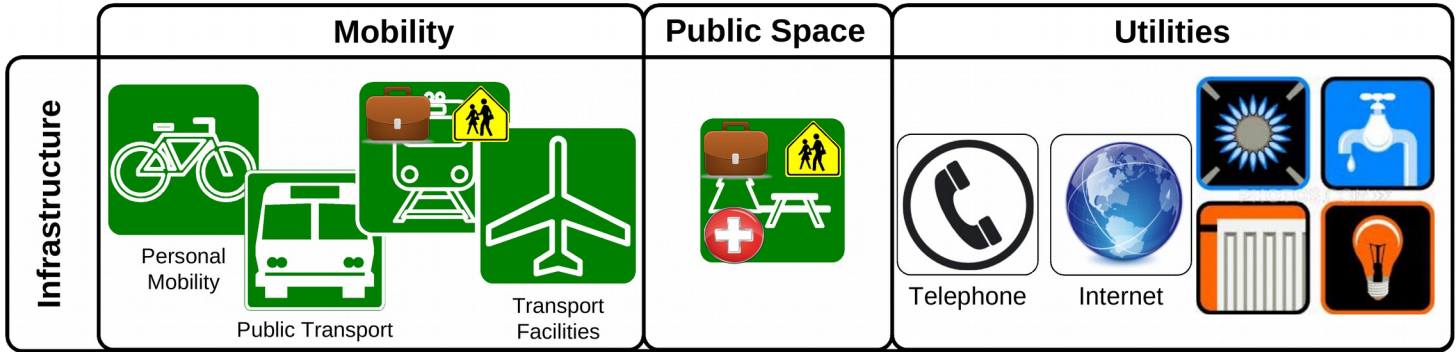


# Mayor's Dashboard – Landing Page

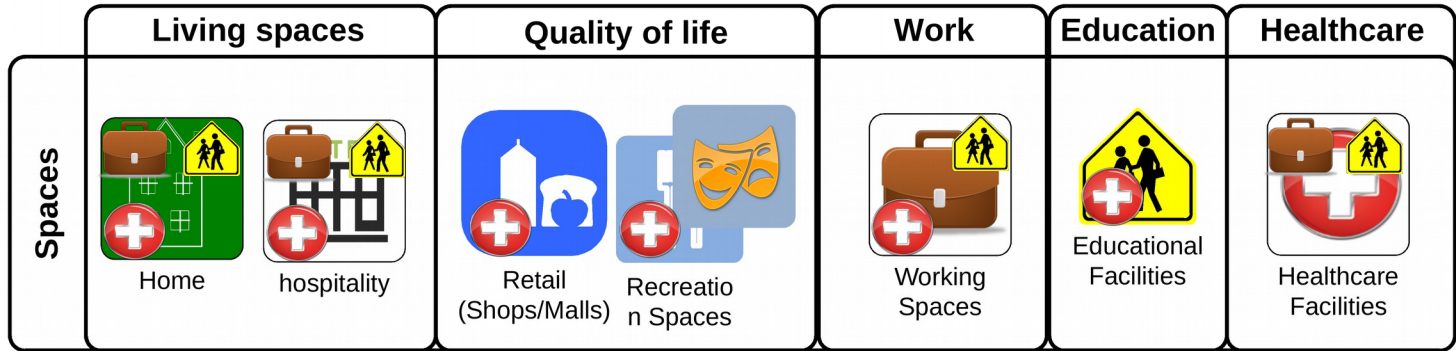




# Connected City



People



Things

# Fluid infrastructure

**FLUID INFRASTRUCTURE USES TECHNOLOGY TO OPTIMIZE ITS OWN USAGE**

## SHORT/MEDIUM TERM

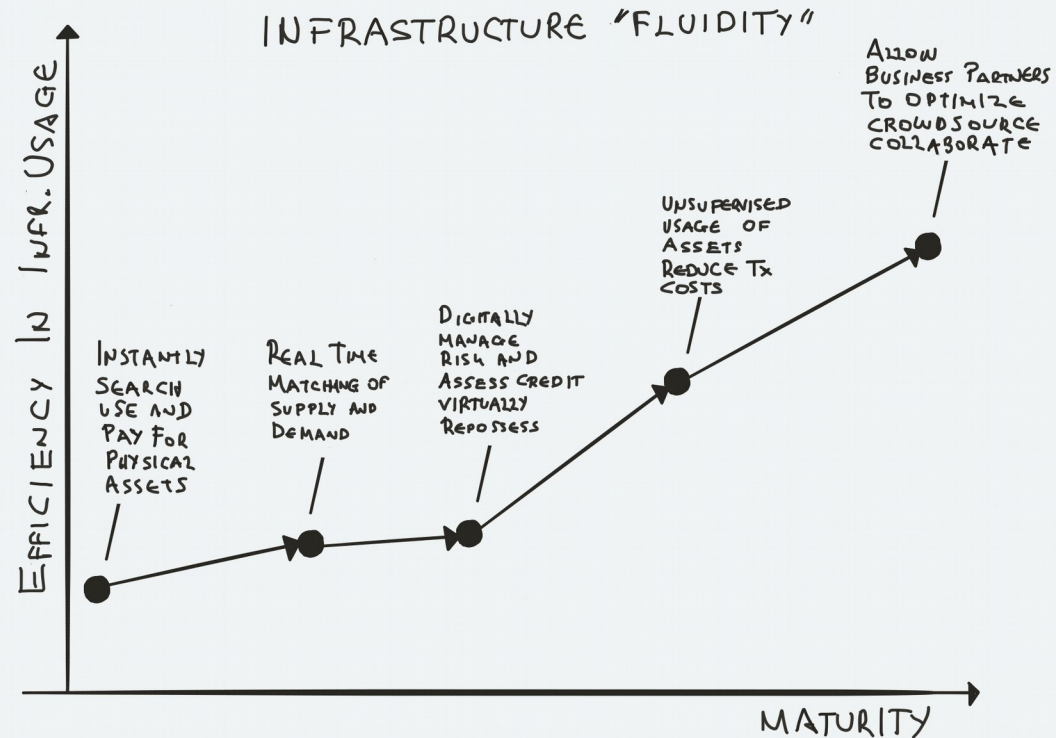
New business models

- Excessive capacity unlocked
- Usage optimized through dedicated marketplaces

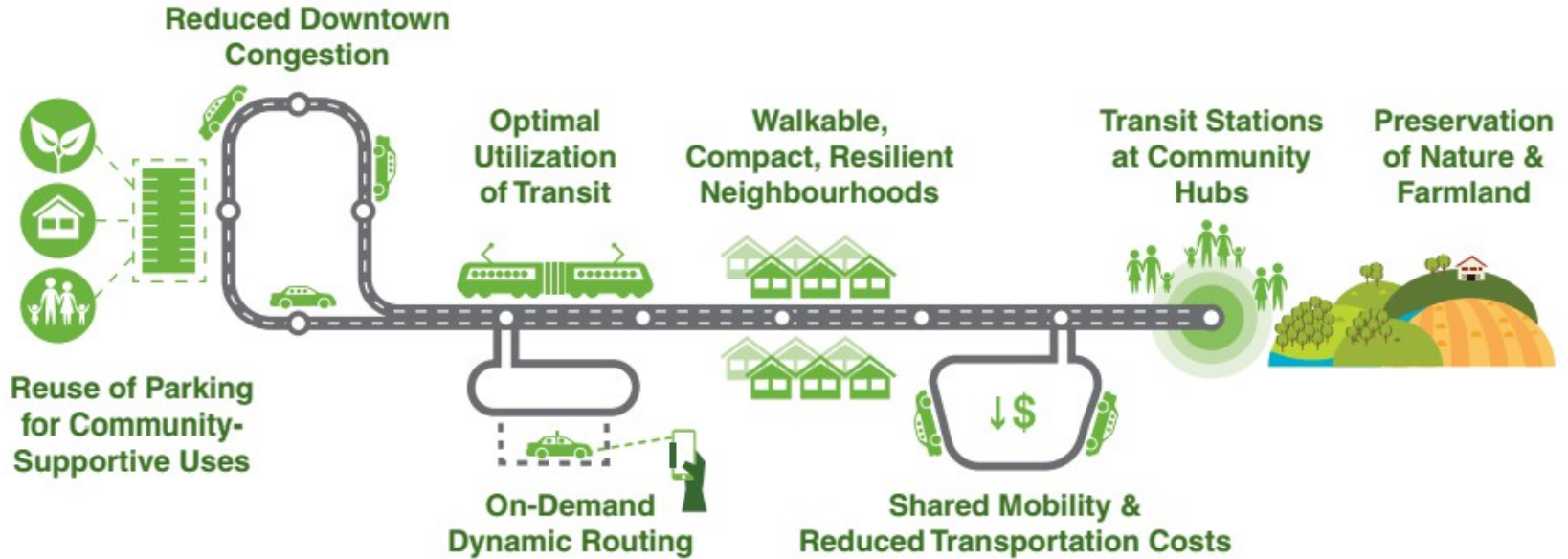
## LONGER TERM

Changes itself

- Polymorphism
- Less infrastructure required to accomplish the same throughput



# Well Planned – Fluid Infrastructure



# Opportunities



- Short/mid-term opportunities:
  - Efficient use of infrastructure through the use of dynamic or demand responsive pricing
  - Incentives for off-peak hours usage
  - Infrastructure-as-a-Service packages offered to users
- Long-term opportunities:
  - Public space reclaiming parking & roadway space for other uses enabling more vibrant communities

## Smarter & more liveable cities

- Fluid infrastructure makes cities:
  - Smarter in the short & mid-term by allowing an optimal usage of their resources
  - More liveable in the long-term as it allows space to be reclaimed by the city for its needs
- We are ready to collaborate with both public and private entities to design more fluid infrastructure and smarter cities





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