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# **ITU Regional Forum for Europe on Meaningful Connectivity**

**Session 1: The Digital Divide in Europe: Ensuring meaningful and inclusive connectivity**

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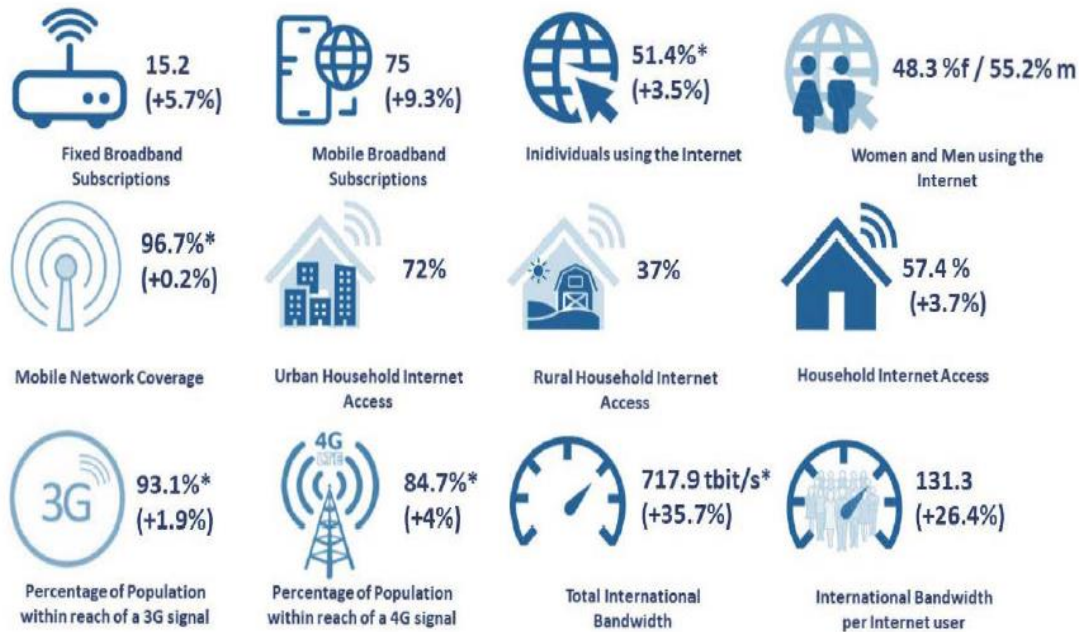
**March 8, 2021**

# Agenda

- **Digital Divide - Global Indicators**
- **Internet Adoption Barriers**
- **Possible measures to increase demand**
- **An overview of Broadband Internet in Turkey**
- **Selected regulations and initiatives targeted to specific groups in Turkey**

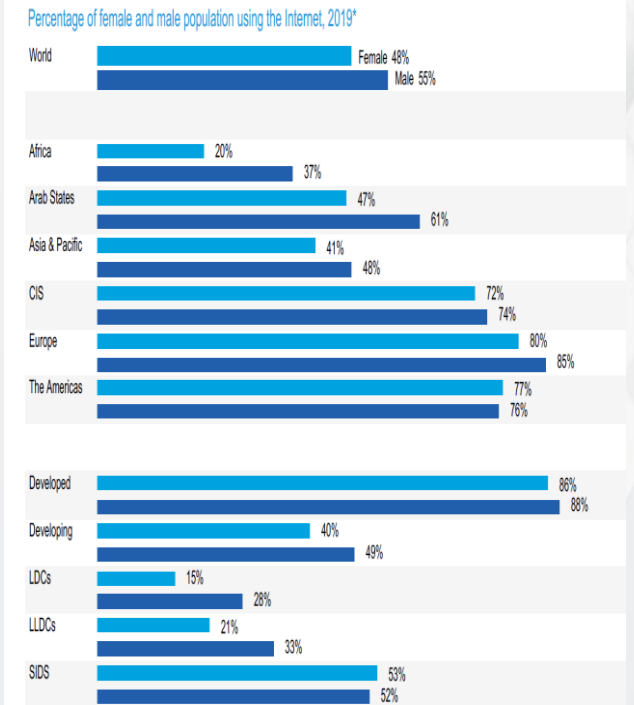
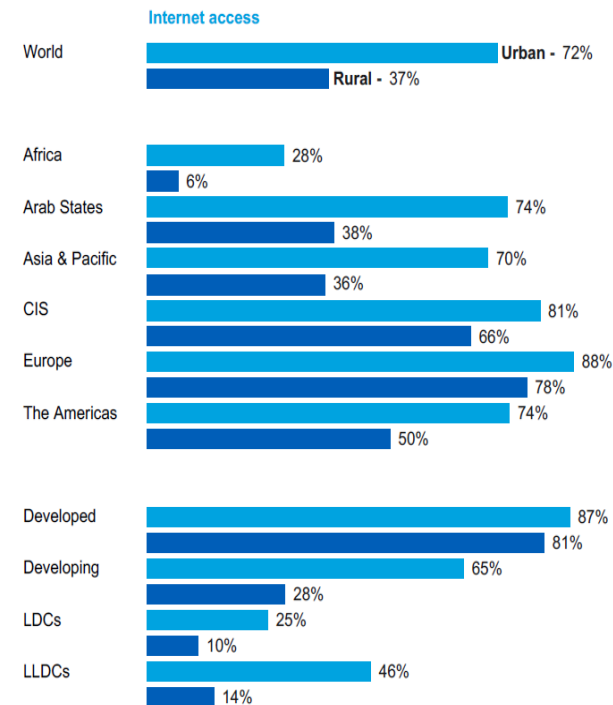
# Global Connectivity!

## Global ICT indicators



\*2020 estimate

## Internet Access (urban vs rural & female vs male)



# Connectivity - Internet adoption barriers



In Developed Countries,  
the top Internet Adoption  
Barrier is Affordability

## Internet Adoption Barriers



Infrastructure



Capability



Relevance



Affordability



In Developing Countries,  
the top Internet  
Adoption Barrier is  
Relevance

## Key Regional Internet Adoption Barriers

Africa	Arab States	Asia-Pacific	CIS	Europe	The Americas

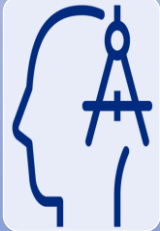
# Digital Divide-Demand vs Supply

## DEMAND



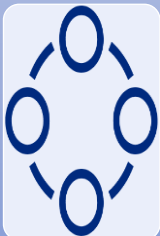
### Affordability

- Services
- Devices



### Digital Skills & Inclusion

- Gender
- Age
- Literacy
- Disability



### Relevance

- Content
- Awareness
- Privacy/Security

## SUPPLY



### Infrastructure

- Regulations
- Investment
- Funding

## DISADVANTAGEOUS



Female



Low Income groups



Rural Population



Elderly People



People with  
Disabilities



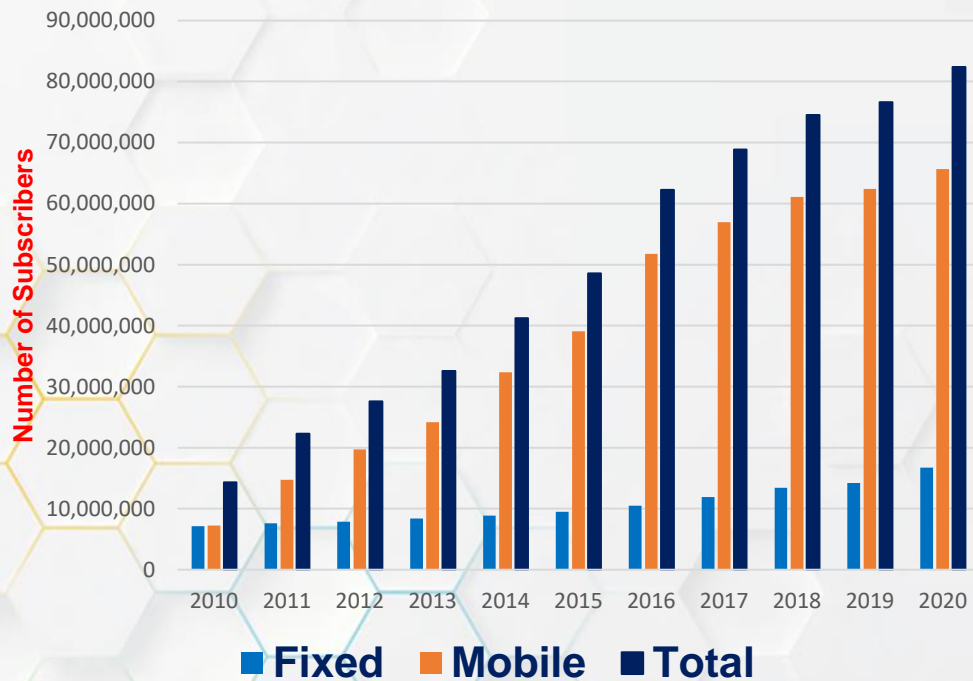
Illiterate

# Possible Measures to Increase Demand

- **Develop policies, campaigns, subsidy programmes for disadvantaged groups**
- **Reduce service and device costs**
  - Reduce tax on services and end-user devices
  - Tariff discounts/direct subsidies for vulnerable groups
- **Develop awareness campaigns emphasizing benefits of being connected, and address privacy/security issues**
- **Encourage digital content diversity including local content,**
- **Promote accessibility and social inclusion, and stimulate demand with special groups (women, elderly, disabled etc.)**
- **Fund public internet access points, public wi-fi networks**

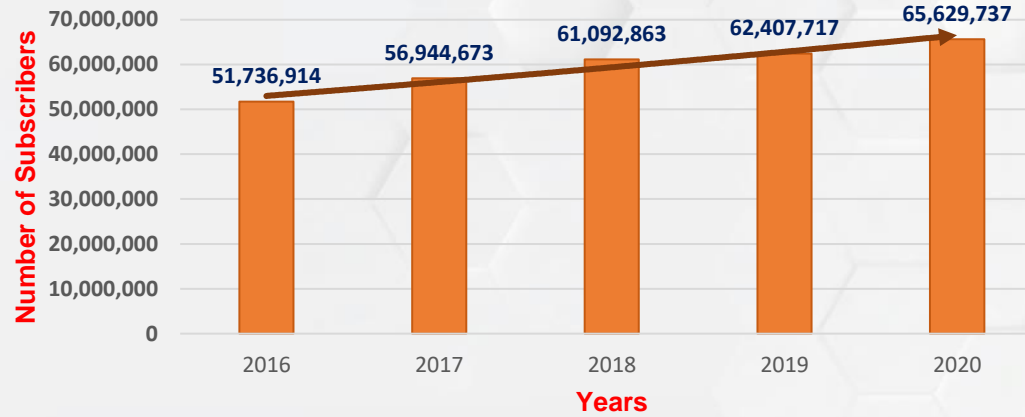
# An Overview of Broadband in Turkey

## Broadband Subscribers in Turkey

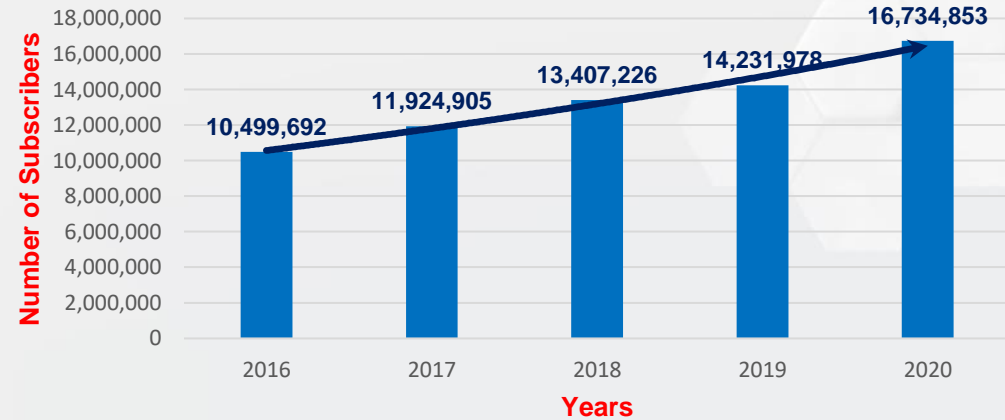


**+80M Subscribers in total**

## Mobile Broadband



## Fixed Broadband



# PWDs as a special focus group for inclusion & connectivity



**Measures for People with Disabilities → 2018 ICTA Regulation**

**Operators Having +200K Subscribers**

**25% Discount for Voice, SMS, Data, & Bundle Services**

**Data Only Plans for Hearing Impaired**

**Prioritize Software & Designs Developed or Used By PWDs**

**+2.5 Million\* PWDs Benefited → Accessibility & Affordability of Services**

**\*combined**



# «Regional Internet Offers» to increase connectivity

**Regional Offers**

Launched in 2017 → affordable prices + discounts

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**Township-specific**

Targeted to low income groups living in townships where broadband penetration is below 40 %

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**Broadband Plans**

845 thousand households introduced to internet → 2020-Q4

# «Internet Bizden Offers» Boosting penetration with entry level-low priced plans

## Fixed Broadband Penetration Project



Picture Source: teknodiot.com

Launched in 2017 Q1 (wholesale & Retail)

Goal: Increase broadband penetration with affordable prices

Target Group: Nonsubscribers & Unsubscribed

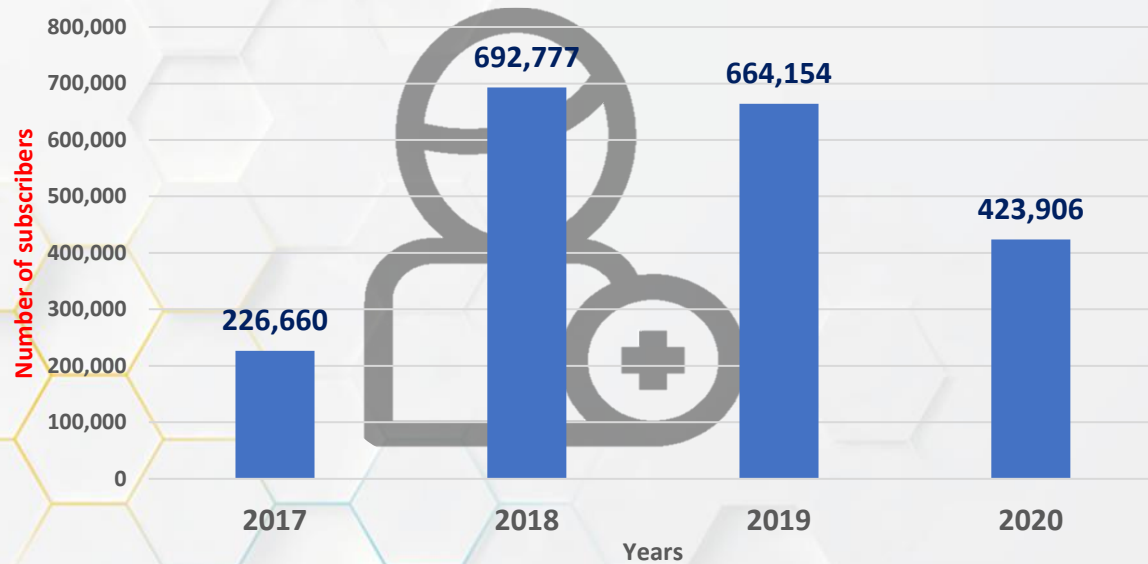
Alternative Speed and Data Allowance plans

Availability on ADSL, FTTH, FTTC Networks

Wholesale Support to ISPs

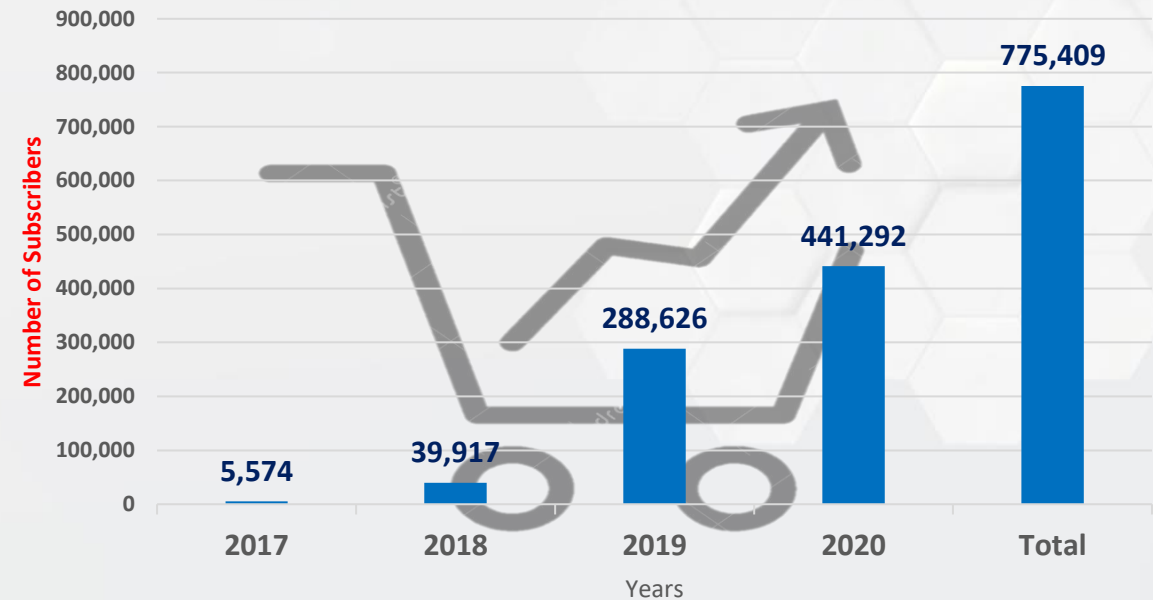
# «Internet Bizden Offers» New Subscribers and Upsells

## "Internet Bizden" Offers New subscribers by year



**+ 2M New Subscription in total**

## Upsell Subscribers





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# Thank You

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