CONNECTIVITY

Pavle Mjuskovic

Deputy Executive Director

Head of Department for Electronic Communications Networks and Services

Agency for electronic communications and postal services



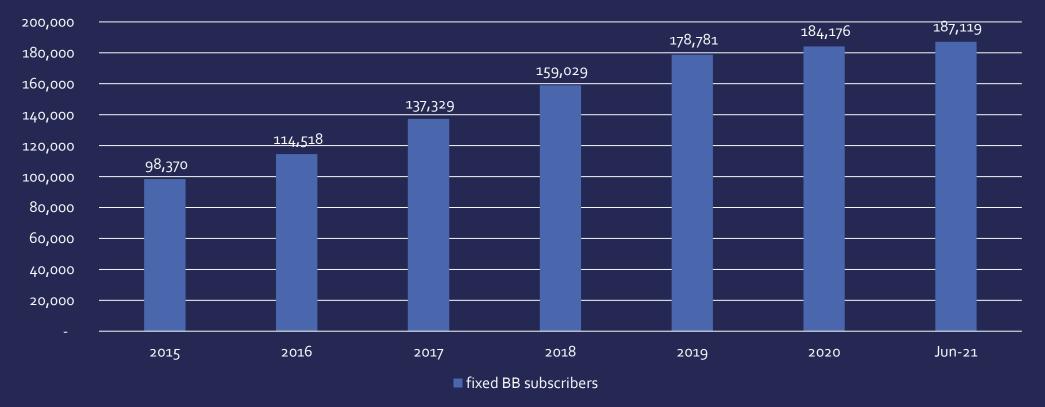
- Overview of the broadband market
- Proposed measures to increase connectivity

ELECTRONIC COMMUNICATIONS SECTOR

year	revenue		investments		investments (% of revenue)
2016	€	231,055,366	€	116,386,636	50.37%
2017	€	233,996,843	€	101,039,070	43.18%
2018	€	234,810,638	€	92,676,008	39.47%
2019	€	234,123,097	€	78,661,694	33.60%
2020	€	211,805,136	€	61,027,745	28.81%
Total	€	1,145,791,080	€	449,791,154	39.26%

- Fixed telephony 4 operators
- Mobile telephony 3 operators
- AVM 5 operators
- ISP 23 registered, 11 offers services to end users

fixed BB subscribers



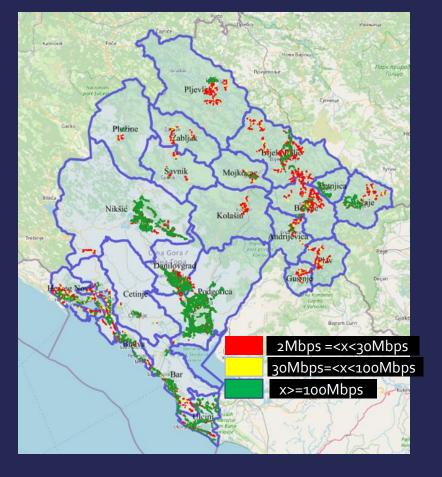
400.00 180 350.00 342.06 160 300.00 140 250.00 120 225.94 100 200.00 183.00 167.60 80 150.00 60 100.00 101.54 80.03 40 55.10 50.00 41.64 20 11.47 0.00 0 2013 2014 2015 2016 2017 2018 2019 2020 Jun-21 2013 2014 2015 2016 2017 2018 2019 2020 Jun-21

average monthly traffic per subscriber (GB) 162.93 154.77 105.43 93.26 78.7 65.9 51.3 45.5 13.2

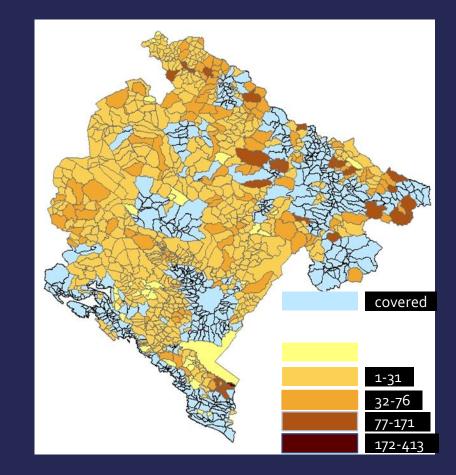
----average monthly traffic per subscriber (GB)

total fixed BB traffic (PB)

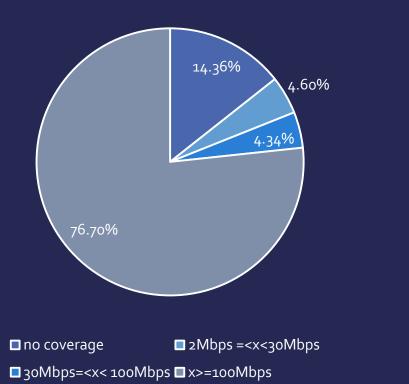




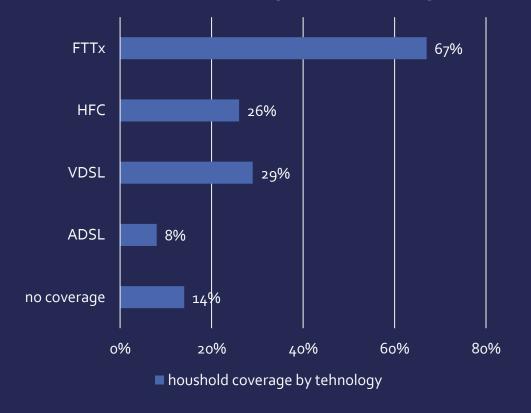




households coverage by speed

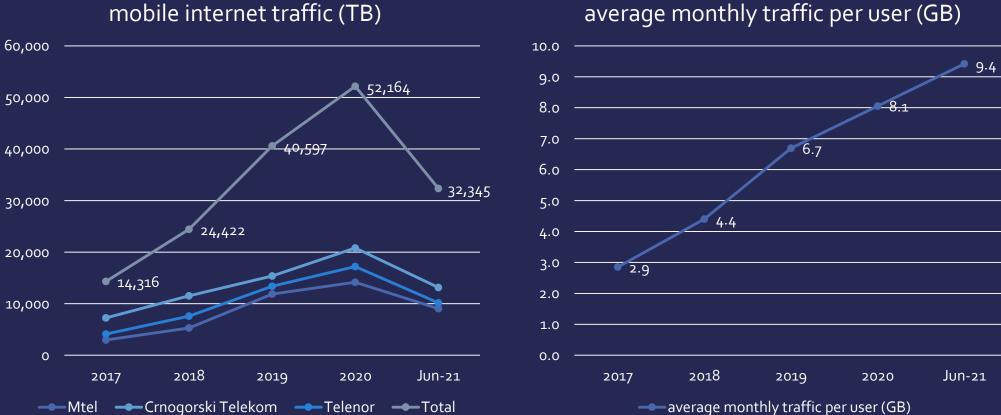


households coverage by technology



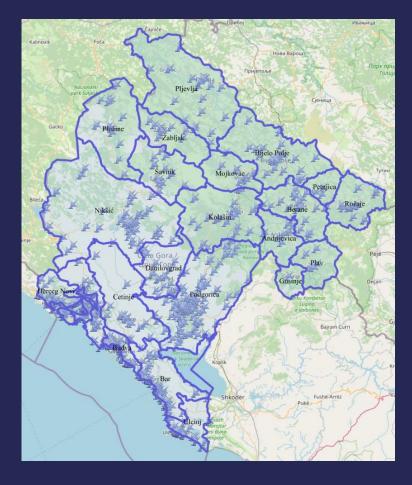
mobile internet users



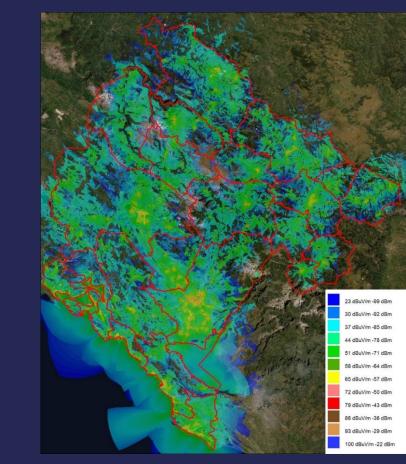


average monthly traffic per user (GB)

Network of RBS



LTE (10 Mbps download) coverage



120.00% 98.28% 97.93% 97.53% 97.10% 100.00% 83.56% 80.91% 78.65% 74.76% 80.00% 60.00% 40.00% 20.00% 0.00% GSM UTMS LTE LTE (10 Mbps dl) ■ territory ■ population

Mobile coverage

PROPOSED MEASURES TO INCREASE CONNECTIVITY

• US

- Reasonable request
- Provides on a technologically neutral basis
- Reduced price for socially vulnerable persons, persons with reduced mobility and persons with disabilities.
- Study
 - Identifying white zones
 - Analysing cost of connections
 - State add
 - BCO
- BCRD
 - Still in the process of adapting by parliament
- Deploying infrastructure
 - Civil works permits
 - Harmonization of different laws
 - Fees for deploying infrastructure
- Auction (pioneer frequency for 5G)
 - beginning of next year

Thank you for your attention pavle.mijuskovic@ekip.me