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**Trust embedded business model of
Online Service Network (OSN)**

Minzheong Song

Professor, Hansei University
mzsong@hansei.ac.kr



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• **Definition of Online Trust**



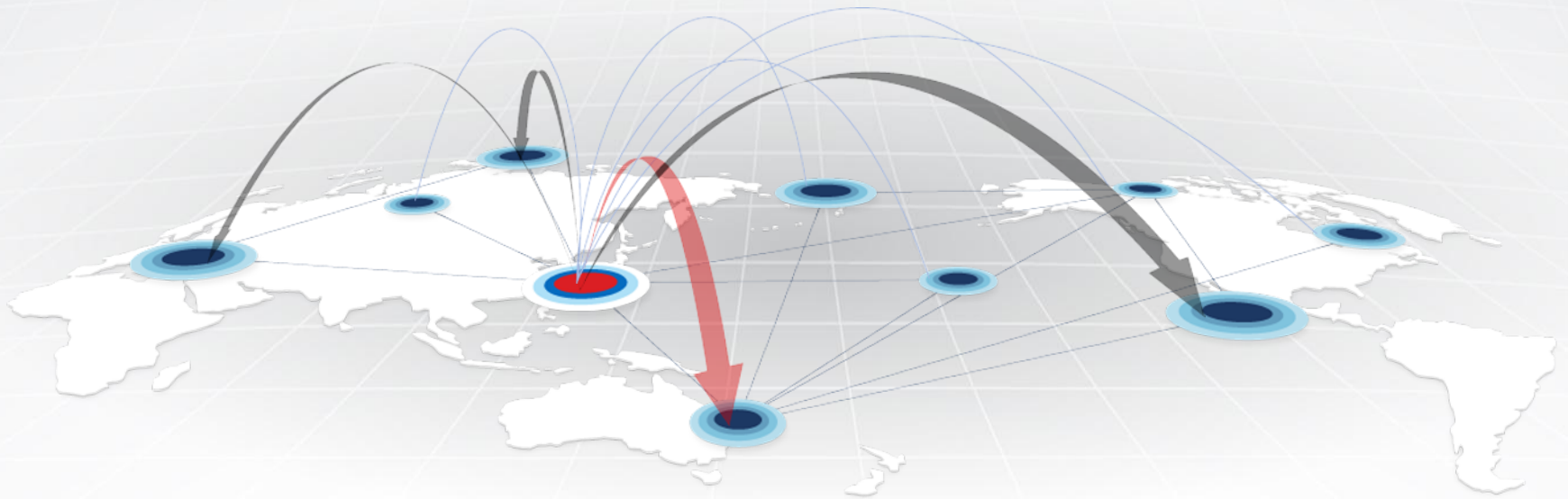
• **Analysis Framework for developing Trust embedded OSN Business Model**



• **Tasks & Use Cases of Trust embedded OSN Business Model**



Definition of Online Trust



Meaning of Trust

Trust is 신뢰 (信賴)
(believe) (rely on)

$$\text{Vertrauen} = \sqrt{\frac{\text{Glauben} \cdot \text{Information}}{\text{Bewertung}}} - \frac{\text{Mehrwert}}{\text{Risiko}}$$



Trust in Online World, same as Offline

*“The trust is not a relation itself
but a second order property
qualifying first order relation”*



- ‘Trust’ in connected world is an instance of this **second-order property**.
- It is the dominating element of the online communications.



The common factor of offline & online trust is that both are based on the trustee’s trustworthiness and that **transparency** and **honesty** is the two of trust’s main features.



Trust in Computer Science: **System** Perspective

- Coming from the **security** domain.

“the expectation that a system will faithfully behave in a particular manner to fulfill its intended purpose”.



The “system” trust is supported by software- and hardware-based solutions.



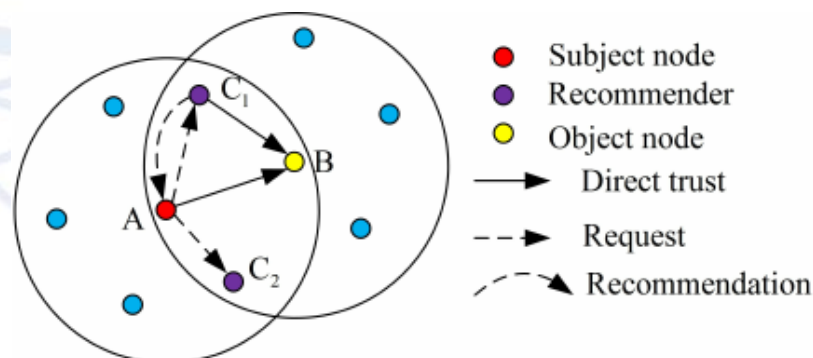
Trusted Platform Module (TPM), a cryptographic microcontroller system enabling the TPM to be a root of trust for validating the hardware and software characteristics of a remote computer on which the TPM is installed.

<http://www.hacker10.com/computer-security/trusted-platform-module-cryptochip-explained/>

Trust in Computer Science: **User** Perspective

- Coming from **psychology**
and sociology

“a subjective expectation an entity has about another’s future behavior”



https://www.researchgate.net/figure/270793788_fig3_Fig-3-Calculation-of-the-Recommendation-Trust, Retrieved on June 19, 2016

In online website, ‘trust’ is based on the feedback on past interactions betw. members.

- ‘Trust’ in online service has two types:

- “Direct” trust is based on the direct experience of the member with the other party.

- **“Recommendation” trust** is based on experiences of other members

in the social network with the other party.

Value of “Recommendation” as Online Trust

- In social economy, members gather information about other members using their online social networks (OSNs).



- It is “referral networks”.

Each peer models other peers in two ways:

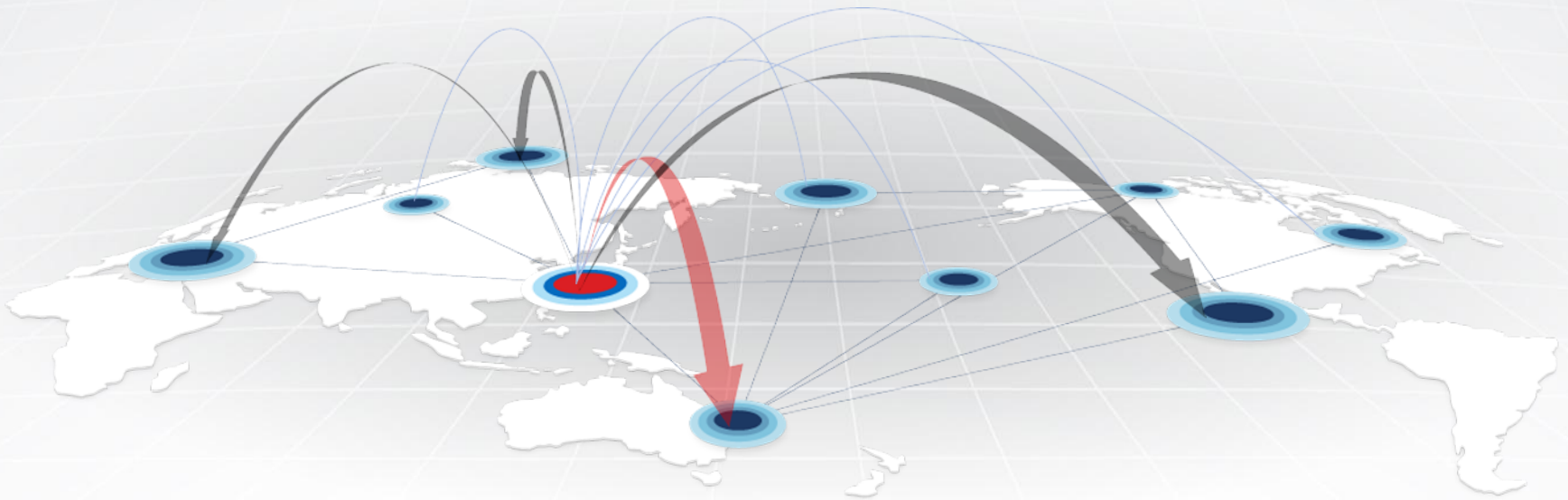
- Their trustworthiness can be as interaction partners. = **Expertise**
- Their trustworthiness can be as recommenders. = **Sociability**



*After each interaction, the **expertise** of the interaction partner and the **sociability** of the peers in the referral chain that led to the interaction are updated to reflect the experience of the member in that interaction. The immediate neighbors of the member are updated to reflect the changes in the evaluated trust of those members.*

*This is influenced by both the neighbor’s **expertise** and **sociability**.*

Analysis Framework for Trust OSN Business Model



Three **Issues** in transition from **System** to **User** Perspective

- **Understanding of security and privacy**
 - The Trust itself is a way to measure the risk in interacting with unknown OSNs and users.
- **Control over personal information**
 - Several Access control techniques are available and suitable for OSNs.
- **Protection against attacks**
 - Attacks in OSNs can be particularly insidious in stealing users' Identity.



Protecting Against Advanced Hacking Attacks

<https://www.linkedin.com/pulse/your-perception-privacy-security-internet-diego-pappalardo>

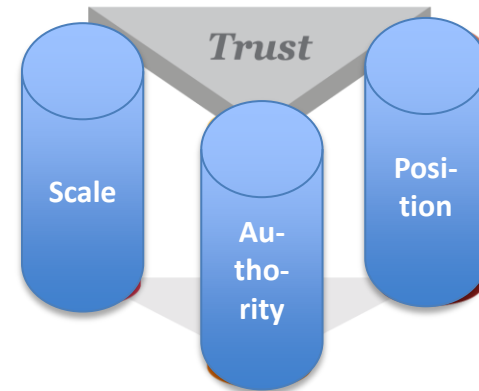
<http://www.techtimes.com/articles/105664/20151112/google-about-me-gives-you-more-control-about-what-personal-information-you-share-with-the-world.htm>

<http://www.itbusinessedge.com/slideshows/five-recommendations-for-protection-against-advanced-hacking-attacks.html>

Two Viewpoints of Trust Evaluation

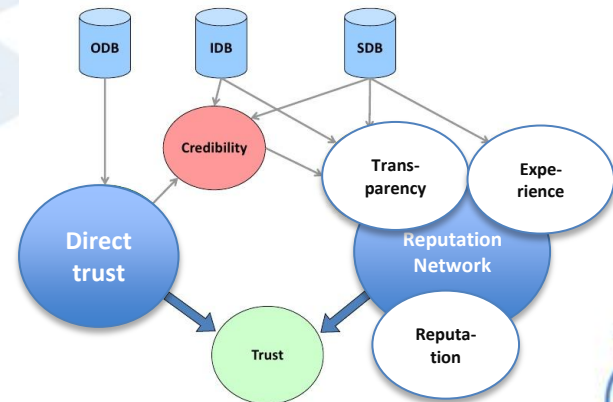
- Key characteristics of Institutional view in three Trust stages

- (Source) Scale, Authority, Position
- (Process) Given by Institution
- (Result) Hierarchy of Power



- Key characteristics of Social Networked view in three Trust stages

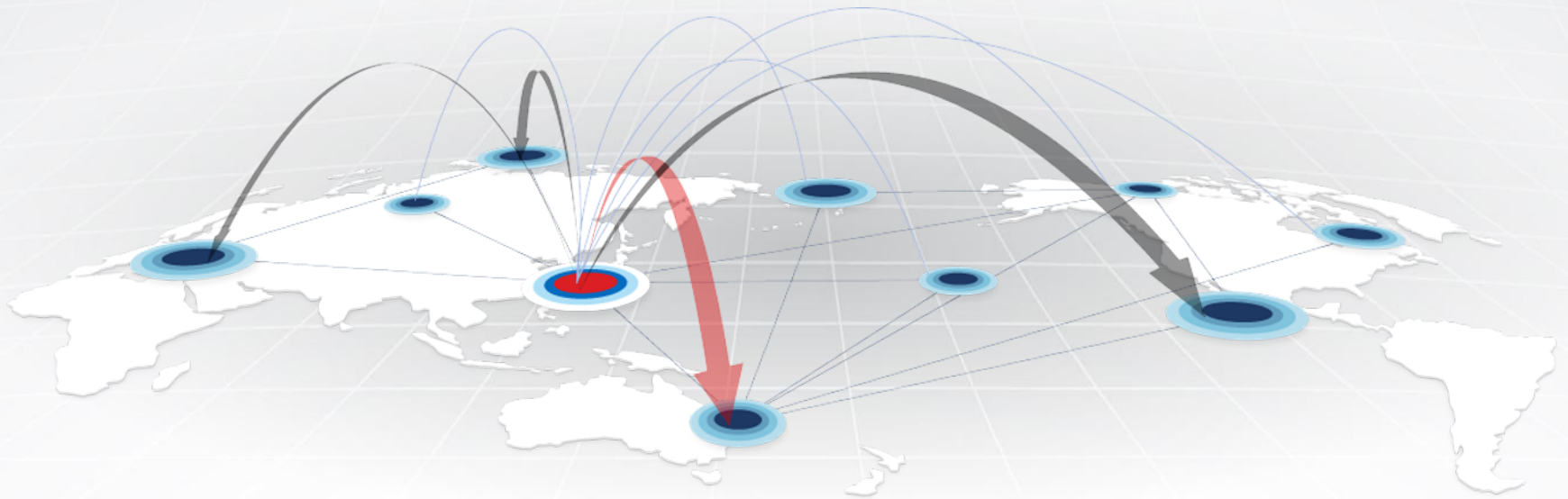
- (Source) Transparency, Experience, Reputation
- (Process) Earned by Interaction
- (Result) Reputation Network



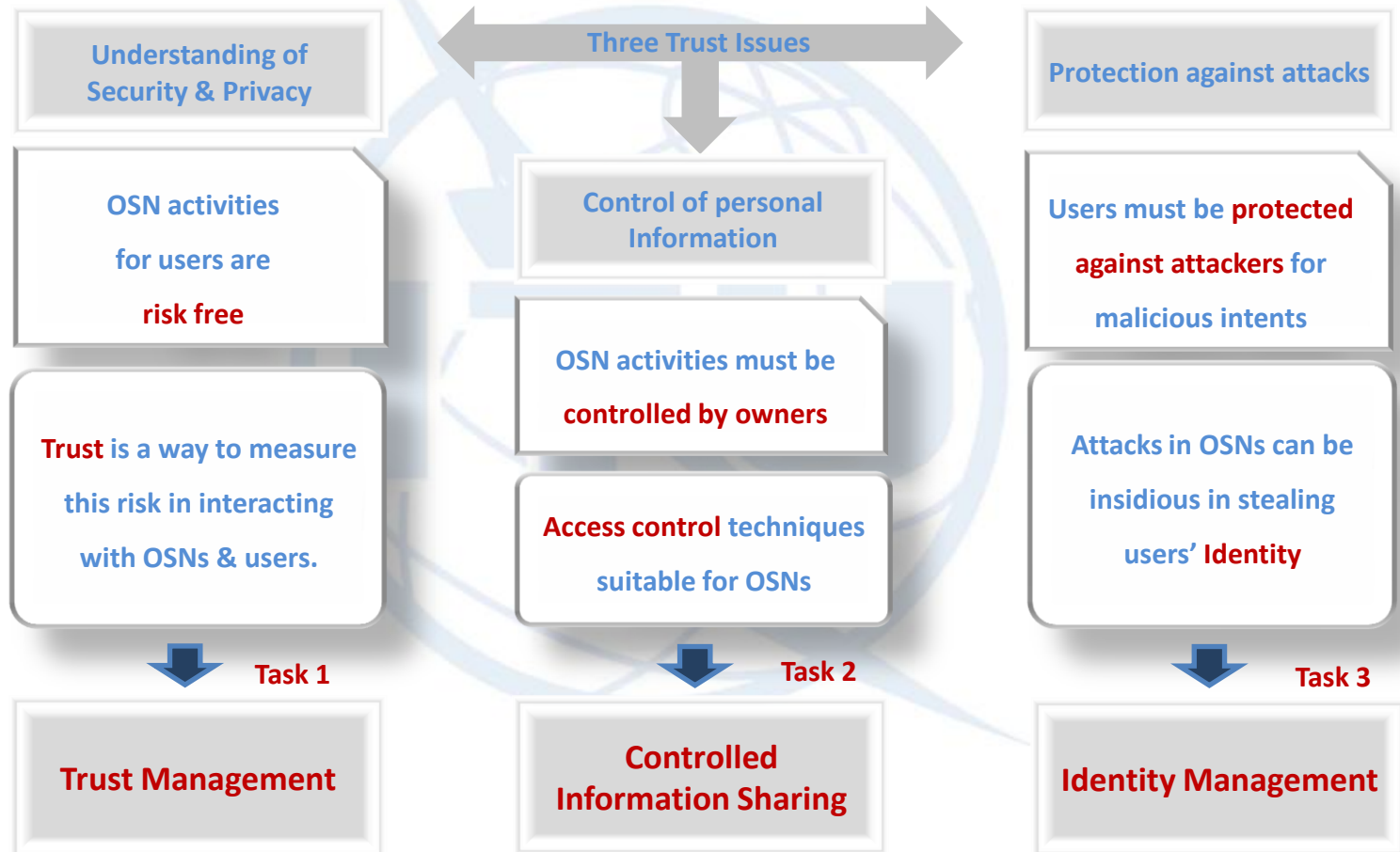
Analysis Framework for Trust embedded OSN Biz. Model

'Trust' Stage	'Trust' Issues	Viewpoints of 'Trust' Evaluation	
		Institutional (centralized)	Social Networked (decentralized)
Source	Perception of Security & Privacy	Scale, Authority, Position	Transparency, Experience, Reputation
Process	Control of personal information	Given by institution	Earned by interaction
Result	Protection against attack	Hierarchy of Power	Reputation network

Tasks & Cases of Trust Biz Model



Tasks for Developing Trust Embedded OSN



Task "Trust management"

From Policy Centric To **Social Approach**

- Policy centric mechanism

- Scale
- Authority
- Position

- "Social & soft" approach

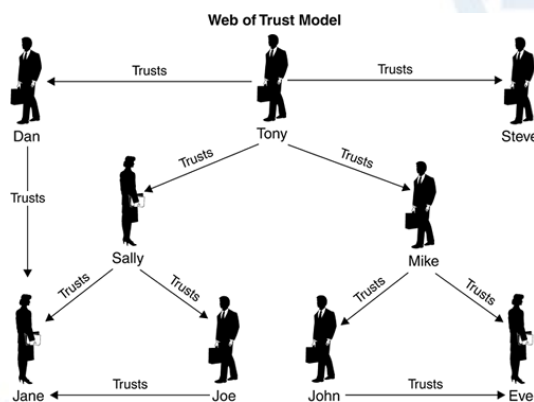
- Transparency
- Experience
- Reputation

"Trust is inherently subjective and relational."

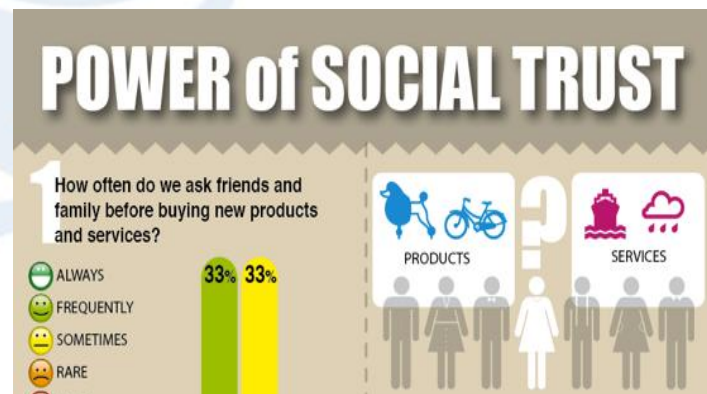
Security mindset



More **Privacy** mindset

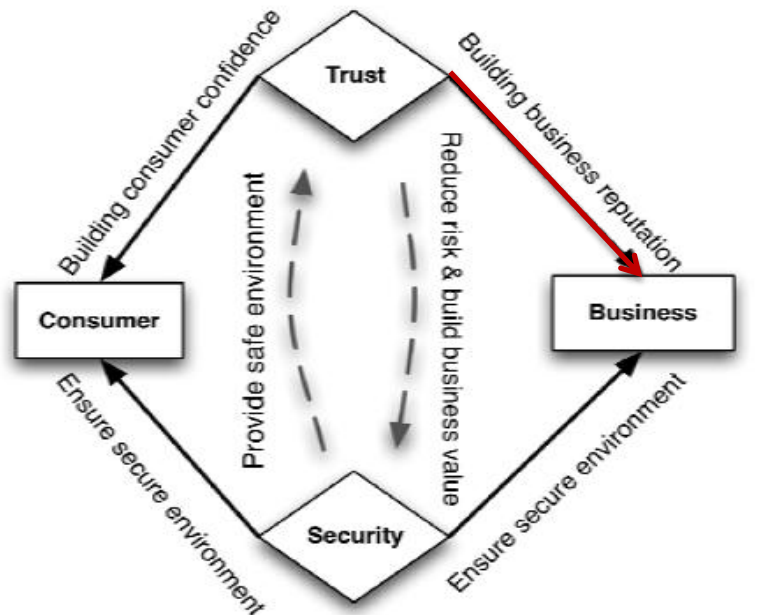


"Security in a system does not necessarily affect Trust."



Recommendation Trust Provision: *eBay, Facebook..*

- Recommendation (based) trust is connected to **reputation**.
 - Trust builds business reputation & there are OSNs with **reputation system** (2010) .



- Commerce sharing: eBay
- Opinions sharing : Epinions, Del.icio.us, LastFm
- Jobs sharing: LinkedIn, Ryze.com
- SNS: Facebook, Friendster
- News sharing: Zdnet, Slashdot, Kuroshin.org
- Semantic Web as for anyone who publish anything (decentralized way)
- P2P networks where peers share opinions about other peers

Alnemr, R. et al,(2010: 62)

Task “Controlled Information Sharing”

From System-specified To **User-specified**

• System-specified Policy

- Given by Institution
 - Discretionary Access Control
 - Mandatory Access Control
 - Role-Based Access Control

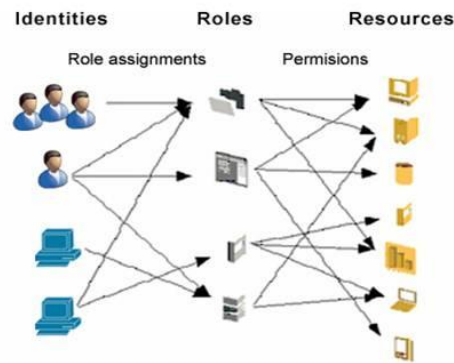
• User-specified Policy

- Earned by Interaction
 - Relationship-Based Access Control
 - User-to-user access control
 - Multiple-users access control
 - Multi-level access control

“Decentralized solutions allow users to have more control over their own data”

Permission mindset

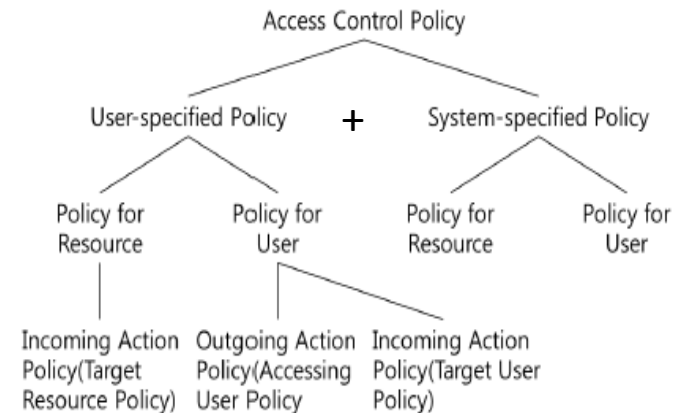
Role Based Access Control (RBAC)



http://www.perissoftware.com/pericase_studies_rolebased.php
Retrieved on June 2016



More Protection mindset



“The system must collect Individualized policies along with system-specified policies.”

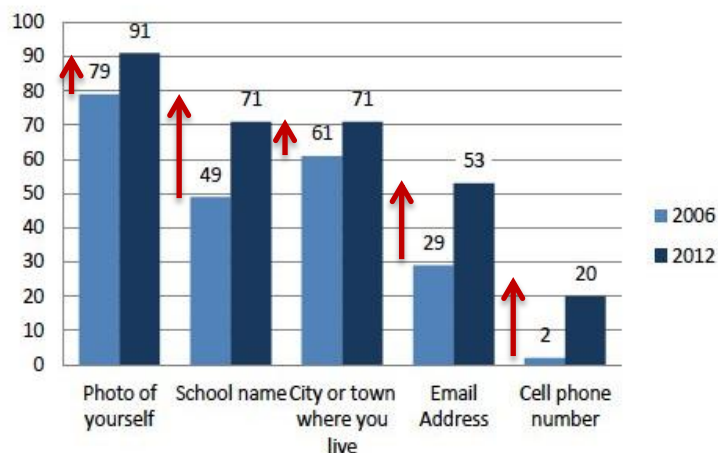
Kwon, K. et al. 2014; “+” added by presenter 2016

Current case of Task “Controlled Information Sharing”

Relationship Based Access Control Provision: *LinkedIn..*

- Relationship based Access Control is evolving with **user specified policies**.
 - Several OSN types: Personal, Status Update, Location, and Shared-Interest networks...

Social media profiles: What teens post — 2006 vs. 2012



Source: Pew Internet Parent/Teen Privacy Survey, July 26-September 30, 2012. n=802 teens ages 12-17. Interviews were conducted in English and Spanish and on landline and cell phones. Margin of error for results based on teen social media users is +/- 5.1 percentage points. Comparison data for 2006 comes from the Pew Internet Parents & Teens Survey, October 23-November 19, 2006. n=487 teens with a profile online. Margin of error is +/- 5.2 percentage points.

Privacy Settings of Online Resume



Research Surveys

Settings for receiving requests to participate in market research surveys related to your professional expertise.

Connections Browse

Your connections are **allowed** to view your connections list.

Profile Views

Control what (if anything) is shown to LinkedIn users whose profile you have viewed.

Viewing Profile Photos

You can view **everyone's** profile photos.

Profile and Status Updates

Control whether your connections are notified when you update your status or make significant changes to your profile and whether those changes appear on your company's profile.

Service Provider Directory

If you are recommended as a service provider, you **will** be listed.

Partner Advertising

Control whether you will be shown LinkedIn Audience Network advertisements on partner websites.

Authorized Applications

See a list of websites or applications you have granted access to your account and control that access.

Task “ Identity Management”

From Identity 1.0 To Identity 2.0

• Identity 1.0

- Hierarchy of Power
 - Isolated user identity model
 - Centralized user identity model
 - Federated user identity model
 - Single Sign-On (SSO)

*“Think of
Several
Identity
attacks!”*

• Identity 2.0

- Reputation Network
 - Presentation of oneself
 - Protection of user identity
 - Identity disclosure
 - Identity theft

Authentication(Who) mindset



More Authorization(What) mindset



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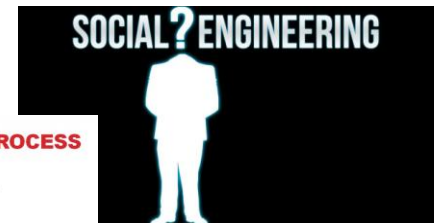
*“Need to
concentrate on
Identity theft
attacks
which can be
Particularly
insidious in OSNs”*

THE GAINING ACCESS PROCESS

Identification

Authentication

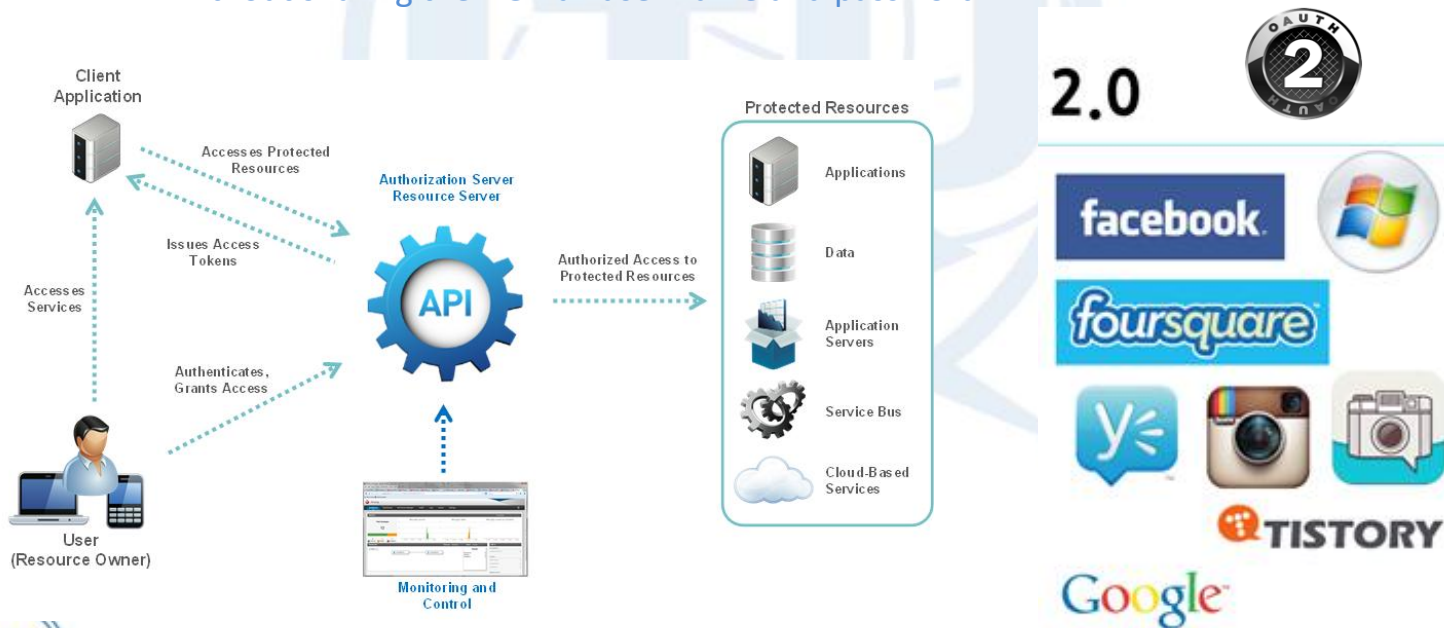
Authorization



Current case of Task “Identity Management”

Authorization Management Provision: *Google..*

- An open standard for authorization with **OAuth 2.0** in Identity 2.0 era
 - It enables Resource Owners (=Users) to authorize limited 3rd party access to their server resources without sharing their credentials.
 - For instance, a Gmail user can allow LinkedIn to have access to their list of contacts without sharing their Gmail user name and password.



Summary

Three Tasks for Trust Embedded OSN Biz Model

- **1st Task: Trust Management**
 - From Policy centric Toward “Social & soft” Approach
 - More **Privacy** mindset, rather than Security mindset
 - Current Recommendation Trust Provision with **“Reputation System”**
- **2nd Task: Controlled Information Sharing**
 - From System-specified Toward User-specified
 - More **Protection** mindset, rather than Permission mindset
 - Current Relationship Based Access Control Provision with **“Privacy Settings”**
- **3rd Task: Identity Management**
 - From Identity 1.0 Toward Identity 2.0 (Identity Attack Management)
 - More **Authorization(What)** mindset, rather than Authentication(Who)
 - Current open standard for Authorization with **“Oauth 2.0”**

Thank you!

