



Members:

20 operators • Global & Regional • CEO participation









































A Finmeccanica/Thales Company



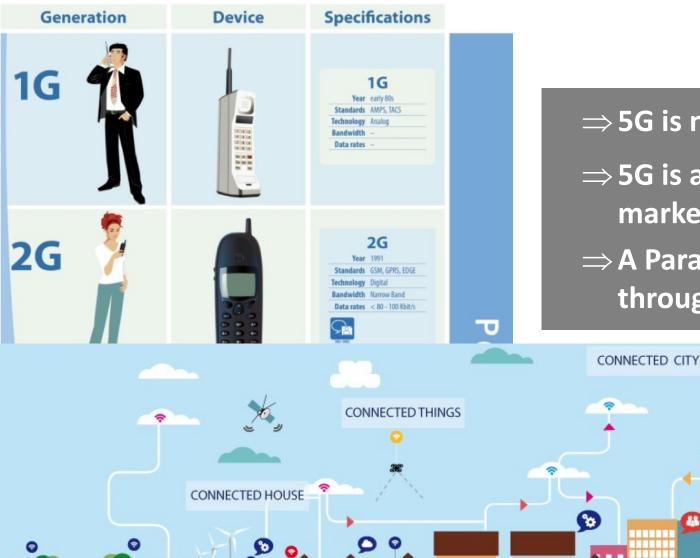












CONNECTED PEOPLE

Satellite Vision for 5G

- ⇒5G is not just the next "G"
- ⇒ 5G is a *Network of Networks* unleashing new markets & driving growth
- ⇒ A Paradigm Shift in Connectivity enabled through heterogeneous networks

CONNECTED TRANSPORTATIO



Evolution of Satellite Operators •

Innovation Across the Value Chain

From
Intergovernmental
Organisations

To listed companies with diverse (& terrestrial) investors

From wholesale providers of bandwidth

To value-added partners

From a proprietary, non-interoperable technology

To working on standards for integration with terrestrial networks

SPACE SEGMENT

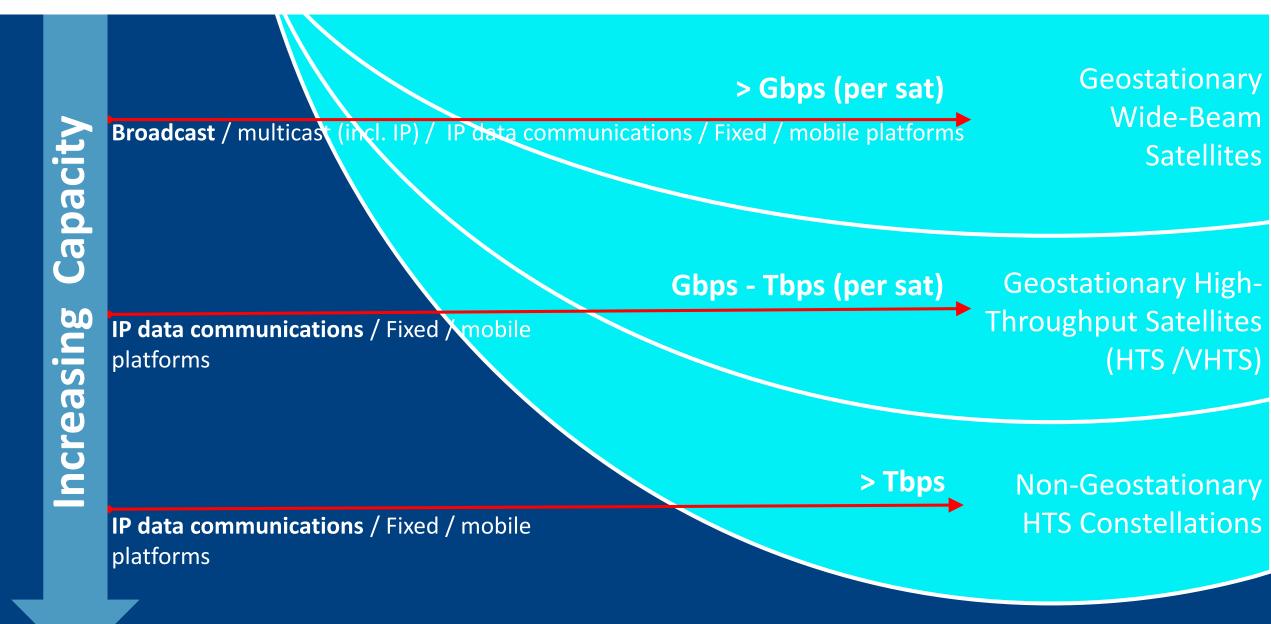
- More throughput in different orbits reduces cost per bit & increases satellite capabilities
- ◆ Increased Payload Flexibility using open 'all IP' Architecture

GROUND SEGMENT

- ◆ Smaller, lighter, DIY antennae no moving parts, flat panels, etc.
- Electronic steering: 'Broadband Comms on Move'
 (portable/vehicular/aero/maritime)



SPACE SEGMENT: Massive increase in available bandwidth



A broad range of satellite capabilities to support 5G deployment needs



Why Satellite is So Relevant To 5G & Future Telecoms Ecosystem

⇒ More than just about the Digital Divide

⇒ Contribute to overcoming fundamental challenges faced by land-based technologies whether in delivering the SDGs or 5G

⇒ Global connectivity requirements need existing & emerging strengths of satellite technologies

Collaboration is the only way forward for both satellite & terrestrial operators to *deliver future services* & *grow our markets*

Investment economics

Reliability

Coverage

Capacity

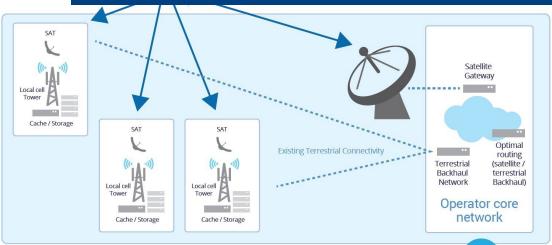
Continuity of Service

Quality of Service

Network Stability

Satellites Satellite Satellite Satellite Gateway Local cell Cache Storage Cache Storage

Satellite Use Case Categories for 5G

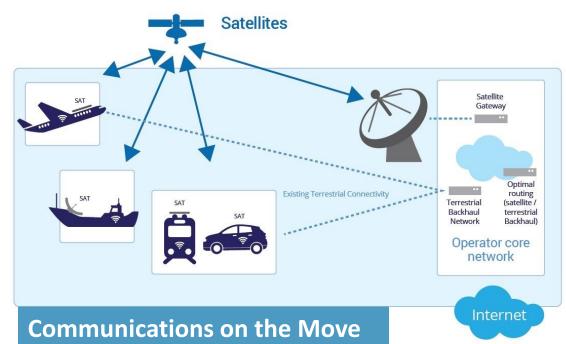


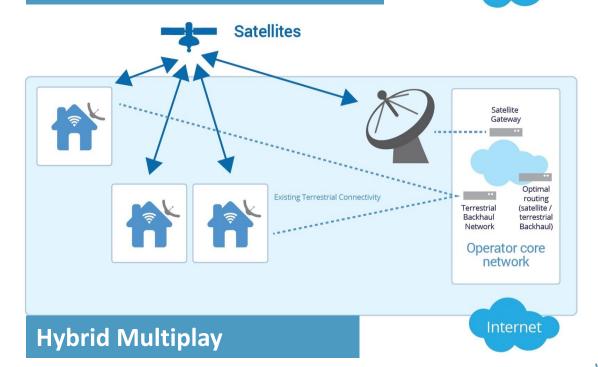
Trunking and Head-End Feed

Internet

Backhauling and Tower Feed

Internet







5G Standards Integrating Satellite







ESOA is 3GPP's latest Market Representation Partner 19 October 2018

Providing political support to ongoing technical work items:

- Radio Access Network
- System Architecture

Feeding 3GPP with satellite operator requirements to support technical work