



The decentralized identity company

# Self-Sovereign Identity

Transforming Customer Experience and  
Creating Competitive Advantage



Andy Tobin @actobin

October 2019

**Gartner**

**Cool  
Vendor  
2018**



## Imagine if...

- you could onboard every new customer with 1 click.
- each of your customers had a secure, direct connection to you.
- you could instantly verify that every customer is genuine.
- your customers never needed a username and password.
- you never had any more fraudulent card payments.
- you could send every customer verifiable digital receipts.

**How much competitive advantage would you gain?**

## **A seismic change is underway.**

The way we think about and use digital identity  
is transforming,  
touching every aspect of digital life.





Enter **“Self-Sovereign Identity”**

or “decentralized identity”  
or “blockchain identity”  
or “portable digital identity”

# What Is Self-Sovereign Identity?

The ability for people, organisations and things to **hold, manage and control** their own digital credentials, just like they do with their physical ones...with added **cryptographic superpowers**



We call these “credentials”



They answer the question:  
**“Says who?”**

Paper is the global standard for credentials



But paper doesn't work  
**online.**

The digital world has no equivalent  
for paper credentials





Yet digital identity underpins  
every online interaction

# Today's digital identity is killing customer experience

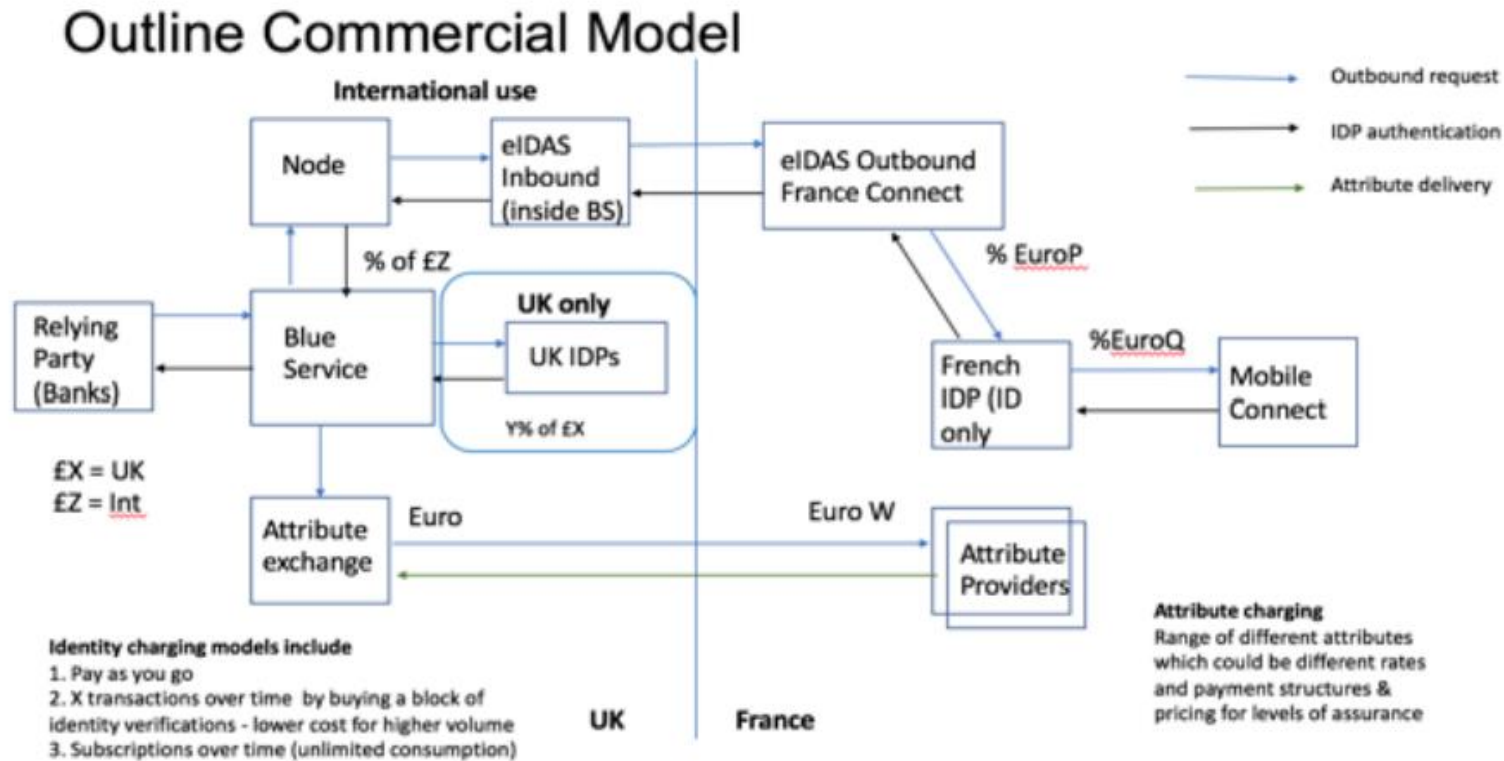


“Institutions will save \$1.6 trillion globally”

[McKinsey on Digital Identification](#)

# What it looks like today:

using a French digital ID to open a bank account in the UK



This is easier



Credential  
Provider (DVLA,  
passport office,  
utility company,  
gym etc etc)



digital  
credential



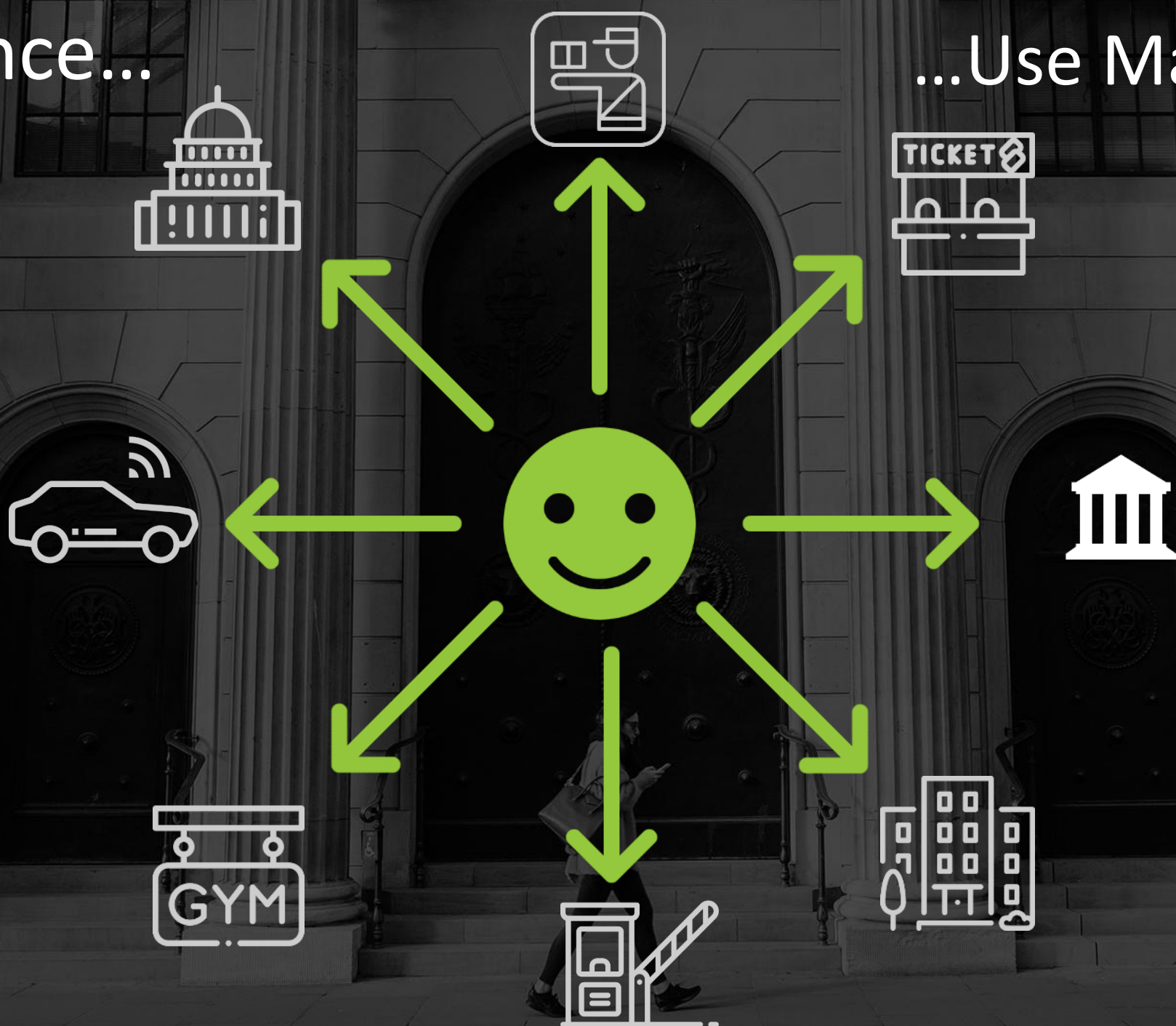
digital  
proof



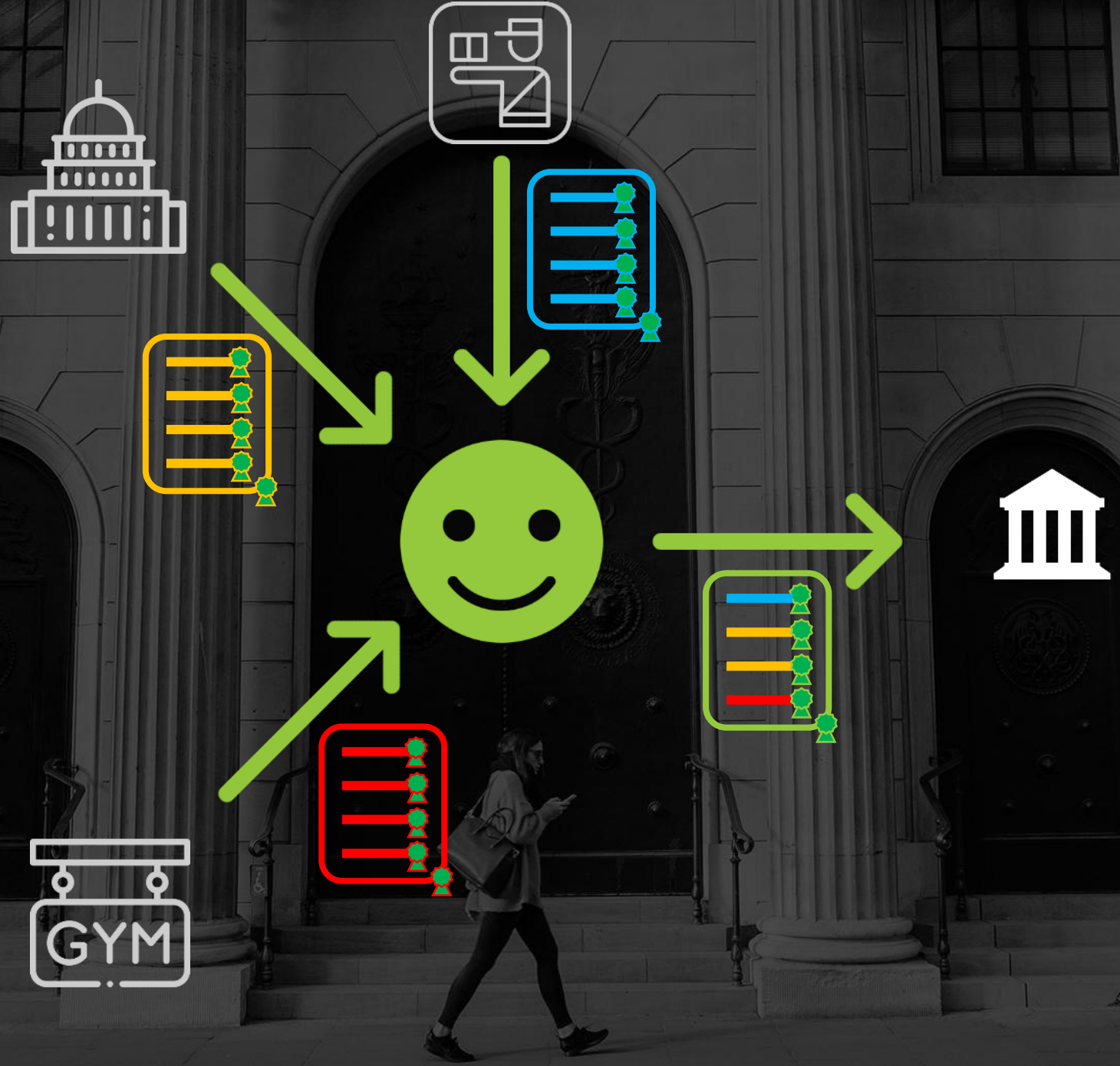
Relying Party  
(eg bank,  
retailer etc etc)

Get Once...

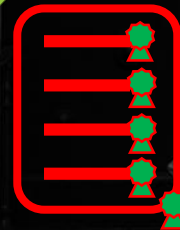
...Use Many Times



It is possible to combine attributes from different credentials and present them as a single proof.



You can just present a zero-knowledge proof, without revealing the underlying data.



# The Relying Party Can Instantly Check 4 Things WITHOUT HAVING TO CONTACT THE ISSUER

1. Who issued the credential?
2. Was it only issued to the presenter?
3. Has it been tampered with?
4. Has it been revoked?



digital  
proof



Relying Party  
(eg bank,  
retailer etc etc)

Thus increasing privacy and reducing correlation risk



How does the relying party verify data authenticity without contacting the issuer?



They read the issuer's verification keys from a global public distributed ledger.



Reads issuer's keys

Writes public verification keys (curve ED25519)



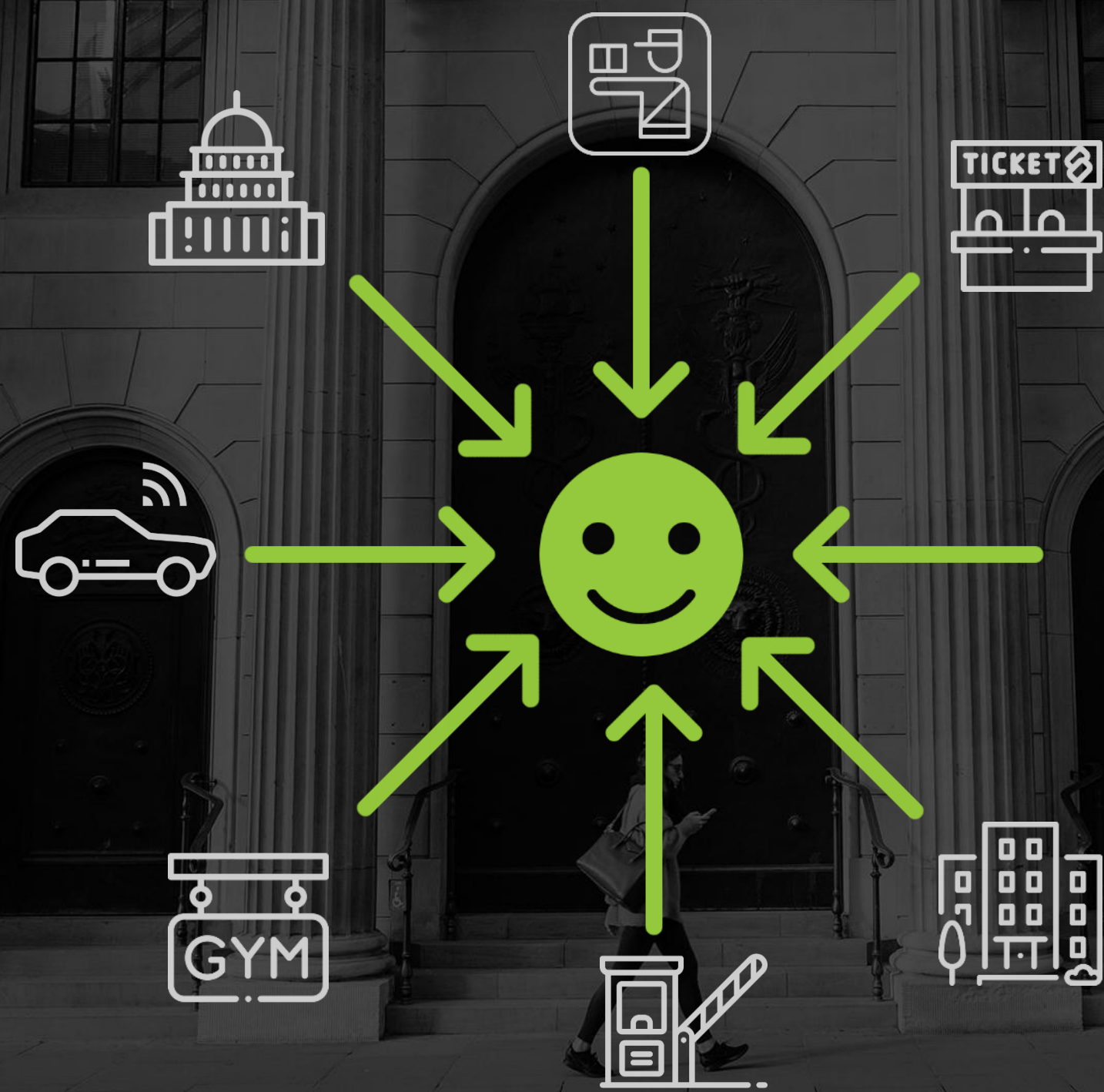
 The Sovrin Ledger

Every relationship is separate, unique and encrypted.

Connection setup and credential exchange all happens off-ledger, privately, with no intermediaries.



...And they can also give you digital credentials back (they already give you paper or plastic ones)...





Hi – it's me coming  
back again. Here's  
proof that I am me.



...which you can  
use to login,  
without needing a  
username or  
password ever  
again.



To deliver this vision, we need a new, open, protocol

Like TCP/IP, SMTP, HTML, IEEE 802.11...

This protocol needs to be open, non-proprietary,  
interoperable, and **usable by everyone**



Important!

**Open Standards, No Vendor Lock-in**

...just like the internet

e:ernym ↘

established &  
donated code



Open Source. Hundreds of  
developers and thousands of code  
commits.

An active, growing and engaged  
community worldwide.

70+ volunteer organizations are  
already running this network,  
including Cisco, ABSA, Finicity,  
IBM, Deutsche Telekom, NEC,  
SITA, Swisscom.....

# These are some of the people building it

ATB Financial

NEC

SITA

SICPA

FIRST EDUCATION  
FEDERAL CREDIT UNION  
*Where the future starts today.*

ROYAL  
CREDIT  
UNION

desert  
FINANCIAL  
CREDIT UNION

VERIDIUM

CISCO

IBM

InfoCert  
TECNOINVESTIMENTI GROUP

tykn

T

Crypto Valley

esatus AG  
Enforcing Information Security

e:ernym

Finicity

BIG  
BEST INNOVATION  
GROUP

DANUBE  
TECHGMBH

truu

iRespond

Pin

digicert

Finicity

Sparknz

BakerHostetler



# e:ernym

established &  
donated code



Shared crypto-library for advanced cryptographic functions like zero-knowledge proofs.

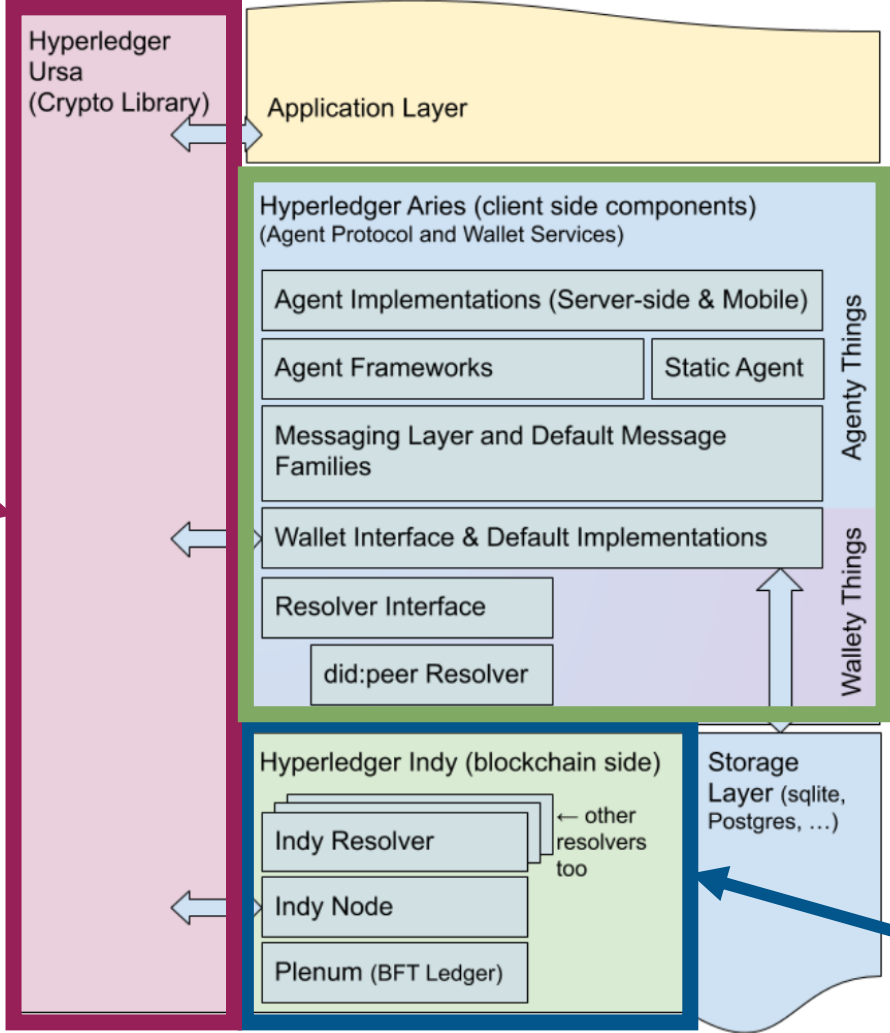
Protocol for peer to peer connections, wallet, messaging, key management.



Indy, Ursa and Aries are open source, Linux Foundation projects.

**“Fuelling innovation at unmatched speed and scale”**

# Hyperledger as a Verifiable Information Exchange Platform



# 2 Important New W3C Standards



## DIDs and Verifiable Credentials

### Decentralized Identifiers (DIDs):

a new type of globally resolvable, cryptographically-verifiable identifier

`did:sov:3k9dg356wdcj5gf2k9bw8kfg7a`



**Method-Specific Identifier** (Generated as defined by the particular DID method specification)

**Method** (here showing the Sovrin ledger)

**Scheme**

### Verifiable Credentials:

The mechanism for encoding, signing, exchanging and verifying digital credentials.

# Mythbusting

## What Self-Sovereign Identity *isn't*

- It isn't a replacement for civil registers like birth registries, driving license authorities, passport offices.
- It isn't a “rip and replace” for all existing identity schemes. It's enhances them.

### And:

- It doesn't work for black lists such as no-fly lists, or PEP & sanctions lists.
- It doesn't mean everyone “self-attests” all the information about themselves removing the need for governments.

# What does this mean for **you and me?**

## Simplicity AND Privacy:

- No more usernames or passwords.
- No more registration forms.
- No more spam or phishing.
- Secure private communications by default.
- No more intermediaries watching what I do.



# What does this mean for **organizations**?

## Lower friction AND higher security

- Instant customer data verification
- Fast onboarding with great customer experience
- Simplifying regulatory compliance
- Reducing “toxic” data lakes
- A secure, private relationship with each customer
- Interoperability across silos



Lower Friction

—●— **AND** —●—

Higher Security

# Example



One-click secure onboarding and payment for retailers

## Problems being addressed:

- ✓ Shopping cart abandonment
- ✓ Chargebacks
- ✓ Fraud





# Example



Trusted digital identity and single-sign-on for doctors and nurses

## Problems being addressed:

- ✓ Lost clinical hours
- ✓ £1bn savings through optimising healthcare personnel onboarding
- ✓ Patient safety



# Example



Credit Union customer identification & authentication

## Problems being addressed:

- ✓ Call in, walk in, log in authentication
- ✓ Single, reusable identity within the credit union industry
- ✓ Giving customers a digital identity they can use elsewhere



# Example



Bank “know your customer” regulatory checks

## Problems being addressed:


- ✓ Poor user experience
- ✓ High onboarding costs
- ✓ 45 minutes to 45 seconds

**ATB** Financial™

 **monese**

 **CURVE**

 **SEEDRS**

 **B-SOCIAL**

# Regulatory Engagement Under Way



Bank “know your customer” regulatory checks

Evernym is participating in a joint project with Deloitte, Onfido and 6 UK banks within the FCA’s Regulatory Sandbox.

The intention is to confirm the viability of digital credentials for new customer onboarding.

**UK FCA**  
Financial  
Conduct  
Authority


**Deloitte.**

 **onfido**

 **monese**

 **CURVE**

 **SEEDRS**

 **B-SOCIAL**

 **evernym**

# Example



Verifiable Organizations Network (VON)

## Problems being addressed:

- ✓ Making it easier to open a business and apply for permits
- ✓ Streamlining data sharing between agencies





Many projects, many use cases.  
For people, organizations, and things.  
Same protocol.

**This is the shape of things to come**



## Imagine if...

- you could onboard every new customer with 1 click.
- each of your customers had a secure, direct connection to you.
- you could instantly verify every customer is genuine.
- your customers never needed a username and password.
- you never had any more fraudulent card payments.
- you could send every customer verifiable digital receipts.

**This is all achievable using a single platform using  
DIDs and verifiable credentials**



# Get a head start

Join 50+ organizations that are already taking SSI for a test flight.

[evernym.com/early-access](https://evernym.com/early-access)

The fastest way to discover and launch self-sovereign identity.

The leading online accelerator program for enterprises, governments, universities, and other organizations looking to benefit from a decentralized identity system.



# Big brands and entrepreneurs are onboard.





# Thank you

Andy Tobin @actobin  
[www.evernym.com](http://www.evernym.com)



e:ernym