# Standardization Value Proposition

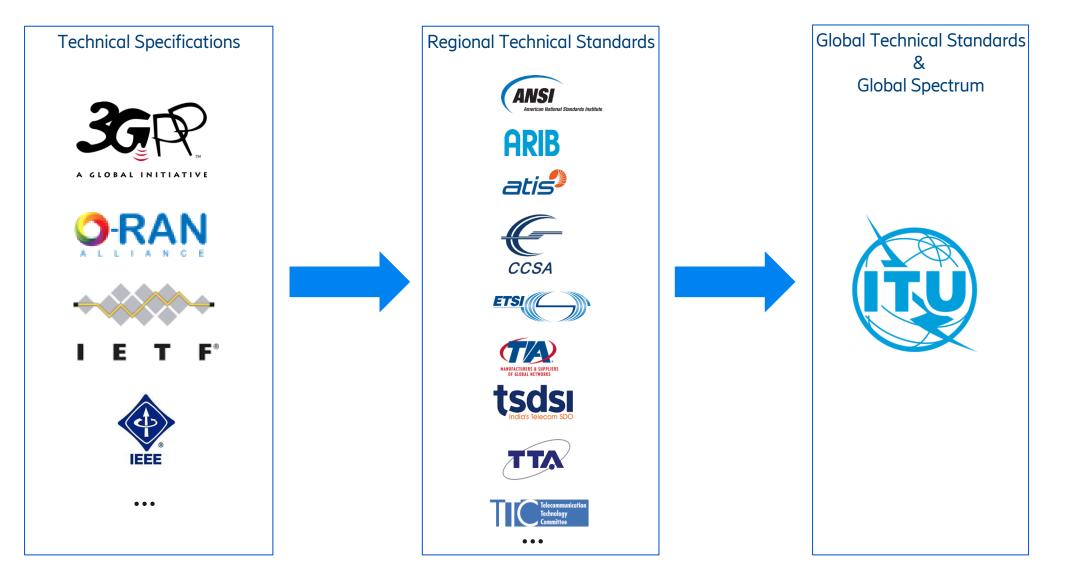
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## Why standardization?

- Standardization used to create eco-systems by industry cooperation
  - In the communication industry, interoperability is the key
  - In practice no market without standards
- Balance between interoperability and innovation
- Standard can be a document, open-source implementation, an API, ...



### ITU – the safeguard of global alignments



### ITU-T Value Proposition

#### **Focused on its World-Leading Process**

- General themes,
  - such as consensus-driven, inclusivity, balanced IPR policy, etc. are table stakes
- Industry will typically only engage in standards activities that have such processes

#### One unique aspect is the government-industry bridge

• This is needed for specific topics

#### What's Missing from an industry perspective?

### Industry is often driven by business priorities

#### **Global Market Access**

#### Enhancements to existing standards for new products and services

- Focus is towards existing **Centre of Competence** for a technology
  - ✓ ITU already has several e.g., optical networking, media codecs, sustainability
- This should be highlighted to reinforce this value, or other groups will start

#### While maintaining standards compliance of deployed products

• Focus is towards keeping the standards stable through backward compatibility

### **Centres of Competence and Global Market Access**

- Centres of competence are topic areas where ITU-T is the venue where the industry constituency convenes
  - But this is not widely known and new focused-topic forums can dilute the value of the center

ITU-T must promote that it has centres of competence to the industry and provides global market access

