

REGIONAL STANDARDIZATION FORUM FOR BRIDGING THE STANDARDIZATION GAP (BSG)

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Othman D. AlDahash is the Vice President of the Product Development and Management division at STC Enterprise.

Othman is a 15-year seasoned executive in the ICT industry and specializes in business development, strategic sales and product management. Othman has held several senior leadership positions from product portfolio management, product marketing, business development & sales, strategic alliances to general management where he developed, introduced and managed some of the latest technologies in the area of ICT Systems Integration, e-Health Solutions and Managed Service.

Othman joined STC Solutions in 2014 and currently heads all the Product Development and Management activities for STC that includes all products offered by STC including Fixed Services, Mobility Services, Digital and Managed Services, Telco Products, Big Data and IoT. Part of his responsibility is driving product and business models innovation and developing next-generation products and service for the Saudi enterprise market.

Prior to joining STC, Othman worked at Advanced Electronics Company from 2010 till 2014 where he established the healthcare and education vertical solutions portfolio and built a solid partner ecosystem to position AEC in these new industries. He led the sales team in these verticals and was very successful in capturing very large and complex deals.

Othman has been through executive education programs at Claremont Graduate University - Peter F. Drucker and Masatoshi Ito Graduate School of Management and the Madinah Institute of Leadership and Entrepreneurship (MILE). He holds an MBA in Finance from California State University-San Bernardino, College of Business and Public Administration and a BS in Information Systems from King Saud University in Riyadh, Saudi Arabia.

