



InfoVista at a Glance

InfoVista provides cost-effective network performance orchestration solutions that help our customers provide top-quality user experience while increasing the capital efficiency of their network infrastructure.



Founded in 1995, Worldwide HQ in Paris, France.



Worldwide Customer support



Regional presence 24 local offices



R&D centers France, Canada, Malaysia, Sweden, UK, USA

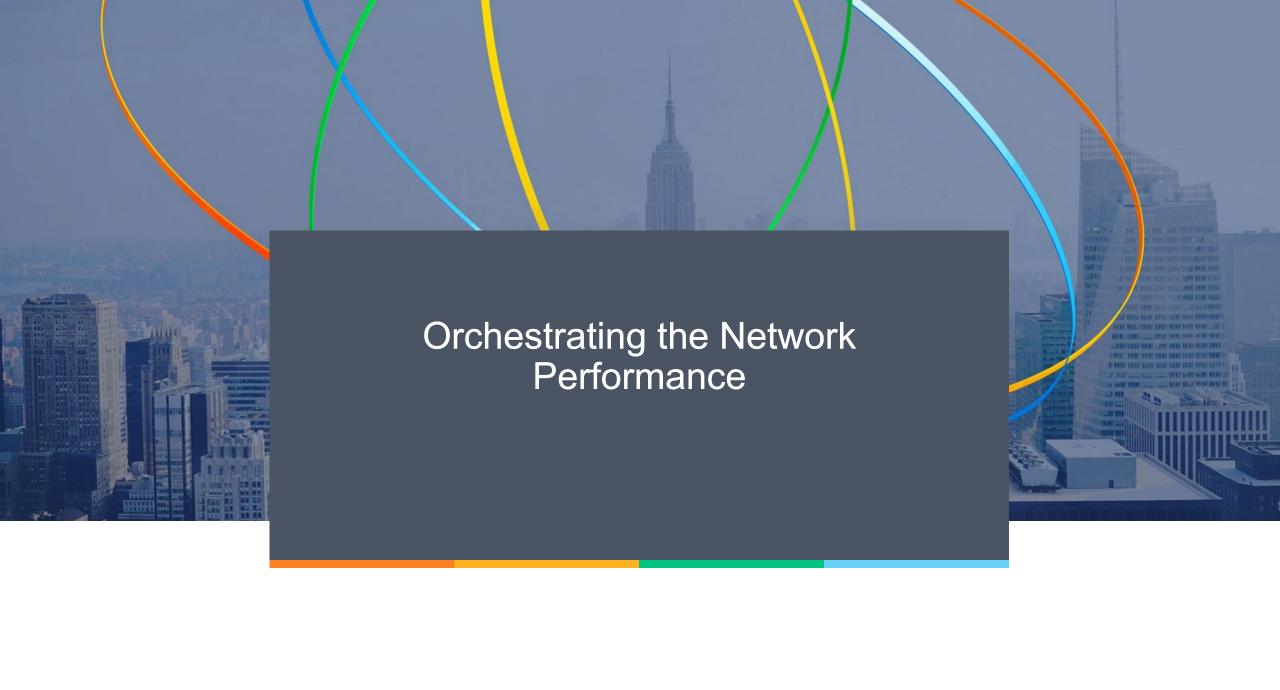


Over 1,500 customers In more than 180 countries



Acquisitions Mentum, 2012 | Aexio, 2013 | Ipanema, 2015 TEMS, 2016





The Evolving Story of Networks

Advancing Generations

- 2G, 3G, 4G, 5G and beyond
- Several implicit features (IRAT, CSFB, CA, ...etc)

Changing End User Use Cases

· Voice, Data, Browsing, Streaming, New TV, OTTs

Large Network Footprint

- · Main cities, small cities and remote areas
- Indoor coverage
- Roaming Support

Big Data Analytics

- Large volume of collected logs/information
- What does it all mean?

Competition

• Benchmarking results to guarantee acceptable performance

Device Performance

• Different device models behave differently and can impact the end user perception



Orchestrating the Network Performance – What is Needed?

Cost Effective Network Design and Rollout

Network Management Feature Integration and Optimization

Testing,
Monitoring,
Benchmarking
and Scoring

Subscriber Analytics

GeoAnalysis



Orchestrating the Network Performance – InfoVista Portfolio

VistaNeo

 Mobile Network Experience Optimization (NEO)

Planet

 Mobile Network Planning and Optimization Solutions

Ellipse

 Microwave link Planning and **Transport** Network Optimization Solution

Xeus

 Customer Centric Mobile Network Troubleshooting

Xeda

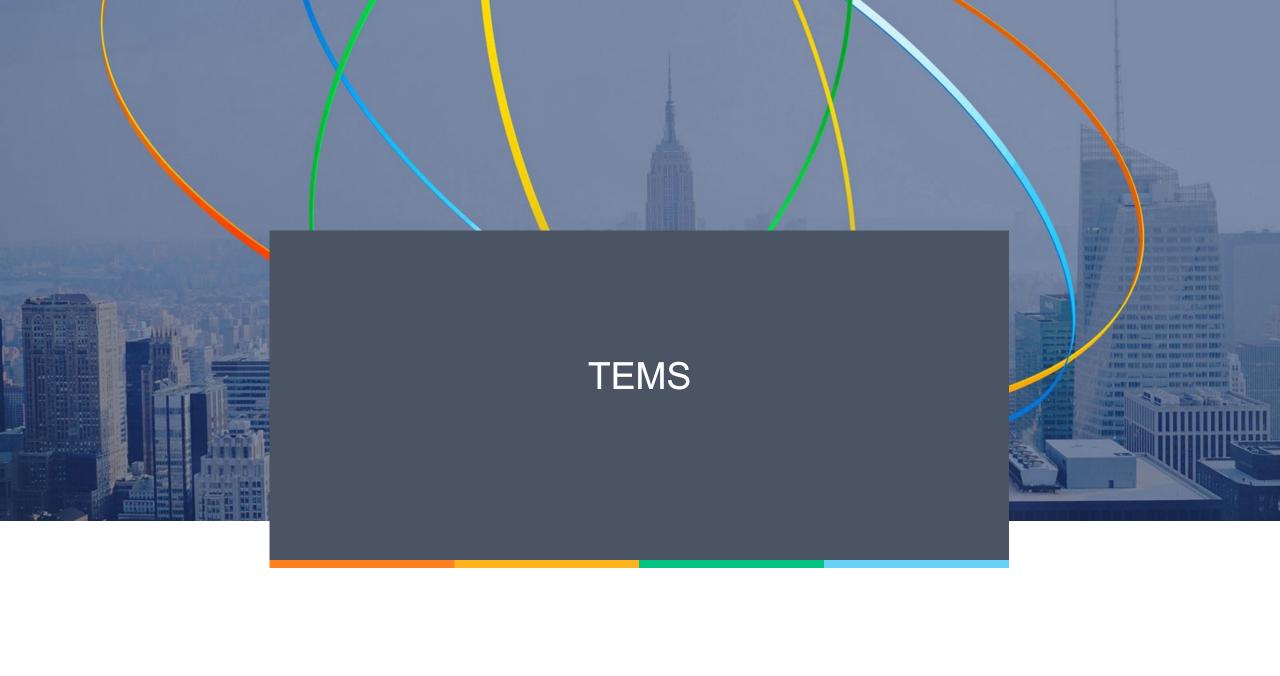
 Multi Vendor Ran Configuration and Audit Solution

TEMS

 Testing, Analyzing, Benchmarking, and Monitoring Mobile Network Performance

End to End Network Performance Orchestration





TEMS™ Portfolio, a complete set of trusted solutions for drive testing, analyzing, benchmarking, and monitoring mobile network performance for over 20 years



TEMS - Solutions

Testing Solutions







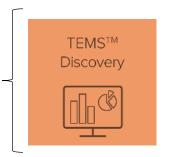




Remote Management Solution



Analysis & **Planning** Solutions

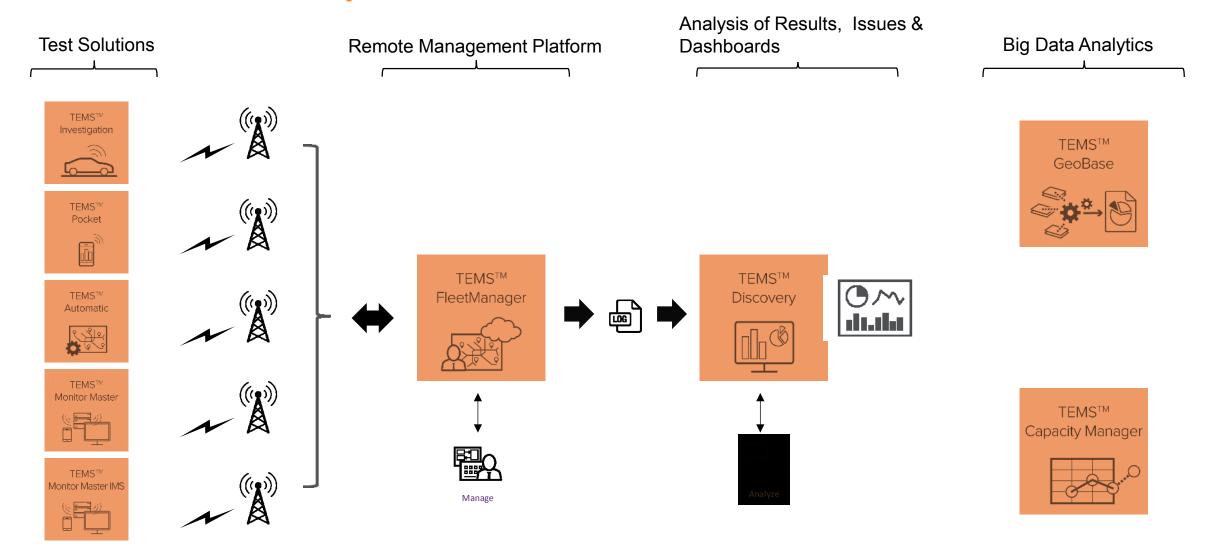




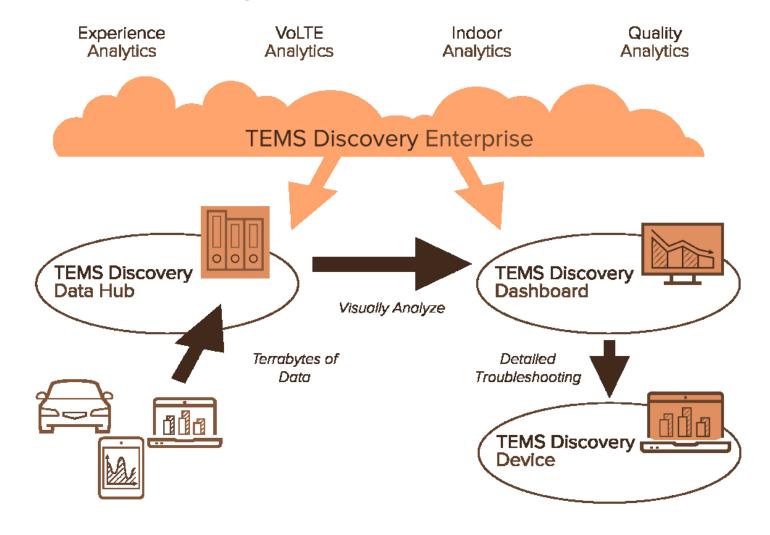




TEMS – The Ecosystem in Action



TEMS – TEMS Discovery a Top Down Approach





TEMS – The Benefits of the Ecosystem

Support Several Generations

- TEMS sources out latest devices in the market that supports latest technologies from leading OEM and Chipset Vendors.
- Upgrade is easily done

Flexibility by Changing End User Use Cases

- New use cases are added to the system
- Fleet manager can push new test cases to the testing solutions

Ability to Cover Large Network Footprint - Remotely

- Managing a large fleet from one console, the Fleet Manager
- Ability to deploy small or large testing solutions in any location

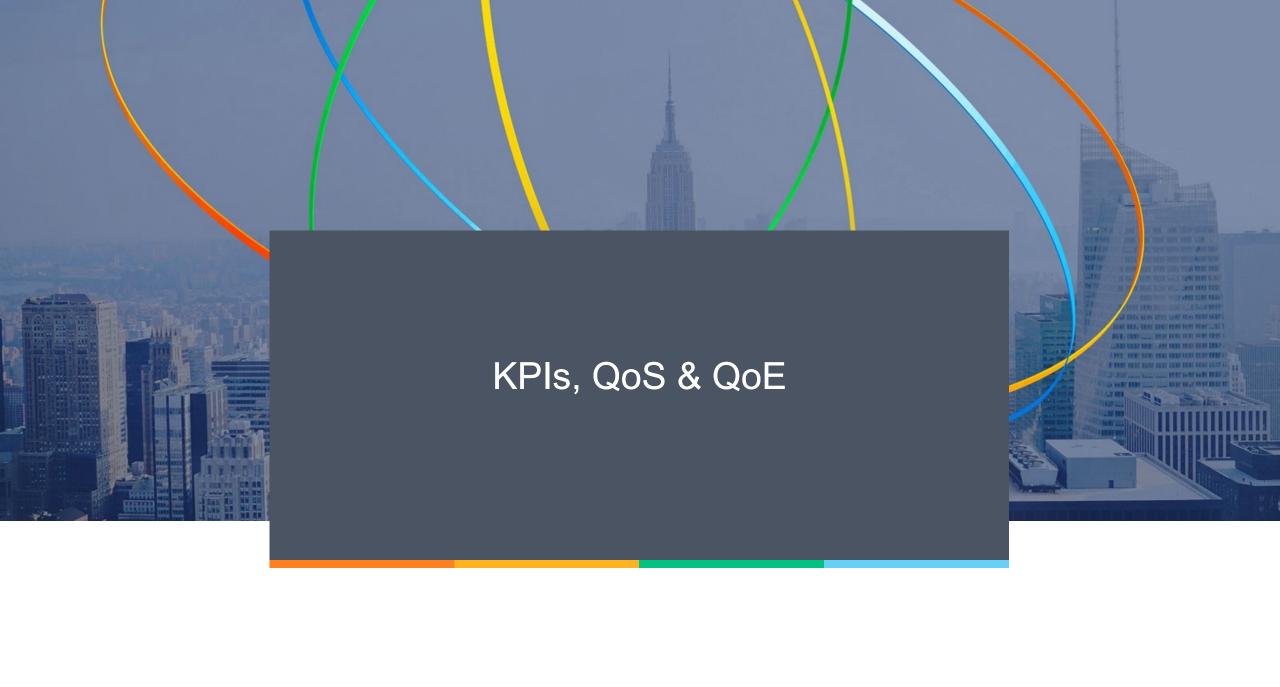
Support Big Data Analytics

- Top down approach to visualizing the network health
- Allows for more detailed log analysis

Evaluate Competition

- Ability to test multiple operators at the same time
- How to rank them, more on the upcoming slides





KPIs,QoS & QoE

KPIs

 Selected indicators that give a high level quantification of performance for different services

QoS

 Totality of characteristics of a telecommunications service that bear on its ability to satisfy stated and implied needs of the user of the service (ETSI TS 102 250-1)

QoE

 Overall acceptability of an application or service, as perceived subjectively by the end-user (ETSI TR 102 643)



KPIs,QoS & QoE

KPIs, QoS and QoE for different services are defined in ITU and ETSI documentation

> Internal and Comparative benchmarking need to consider all the KPIs/QoS/QoE for all services to assess either new feature implementation or external competition

> > **How Qualify and Quantify performance differences** from a user perspective?



OTTs – Sample KPIs



Facebook Logon and Logoff Success Ratio (%) and Duration
Facebook Operation Success Ratio (%) and Duration: (Load Feeds, Upload Photo, Upload Status, Load Friends List)



Instagram Logon and Logoff Success Ratio (%) and Duration
Instagram Operation Success Ratio (%) and Duration: (Load Feeds, Search b Hashtags)



Twitter Logon and Logoff Success Ratio (%) and Duration Twitter Operation Success Ratio (%): (Load Feeds, Twitter Posts)



Streaming Throughput, Streaming Completion Rate, Streaming Setup Success Rate, Streaming Video Play Start Success Ratio, Streaming Video Session Success Ratio, Streaming Service Access Time, Streaming Session Video Interruption Duration, Streaming Video Play Start Time, Streaming Video Session Time



Average audio MOS for VoIP

- Several KPIs for each service.
- All have same importance?
- Which one affects end user more than the rest?
- How to qualify and quantify performance differences from a user perspective?



Statistical Approach

Define QoE KPIs

- Voice: MOS, Speech Delay,...etc
- Data: latency, throughput,...etc
- OTT Apps: Upload photo,...etc

Sample Results For Different Operators

Calculate Statistical Difference for each KPI

Weigh each KPI

Find Weighted Statistically Difference and Decide The ranking



Sample Voice KPIs and its Weight

KPI	Weight
Call Retention Rate	30%
Call Setup Success Rate	20%
Average MOS	35%
Average Mouth to Ear Delay	15%

This could be market dependent



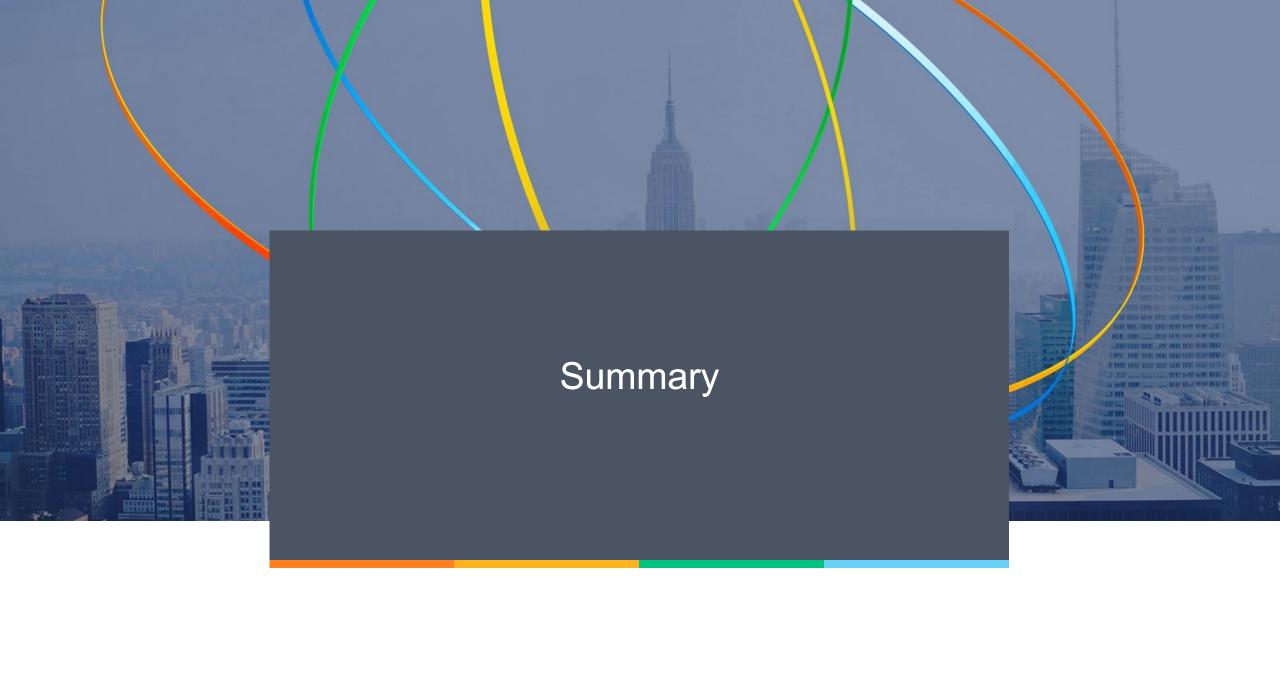
Sample Output of Statistical Approach - Voice

	Network 1				Network 2				
	KPI	std	N	StatDiff	KPI	std	N	StatDiff	Weight
Call Retention Rate	0.95	0.218	87	0.046	0.97	0.170587	69	0	30%
Call Setup Success Rate	0.93	0.255	87	0	0.91	0.286182	69	0.2343	30%
Voice Quality (MOS)	3.89	0.5	2600	0	3.56	0.7	2070	17.154	30%
Mouth to Ear Delay	105	5	435	42.67	70	15	350	0	5%
Voice Call Setup Time	1200	300	87	0	1800	275	69	12.31	5%
StatScore				2.1473				5.8319	
Rank				1				2	

Results are based on statistically significant results.

In principle, a statistically significant result (usually a difference) is a result that's not attributed to chance.





Putting it all Together

- Orchestrating the network performance is an ongoing effort with a lot changing variables
- We have to evolve our network testing methodologies to meet these challenges
 - InfoVista is at the heart of it all



