



PCCW Global

Blockchain applications for telecoms

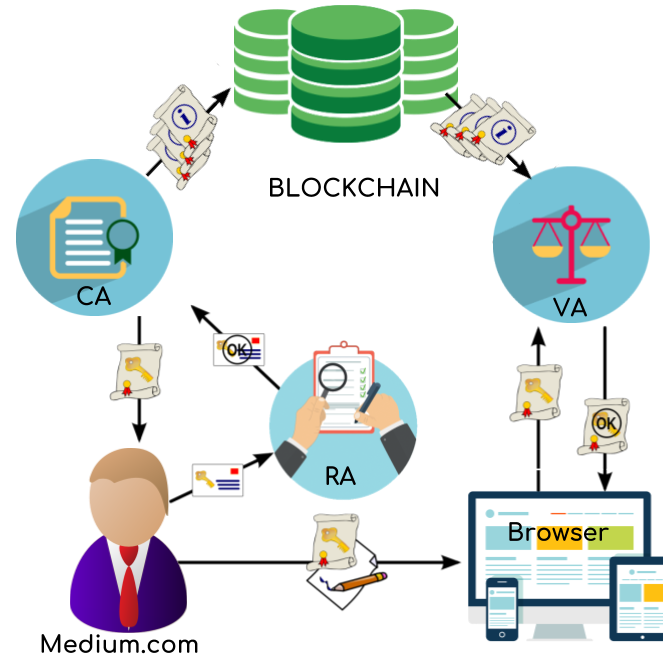
Shahar Steiff, AVP New Technology, October 2020

HKT Here To Serve a PCCW Group member

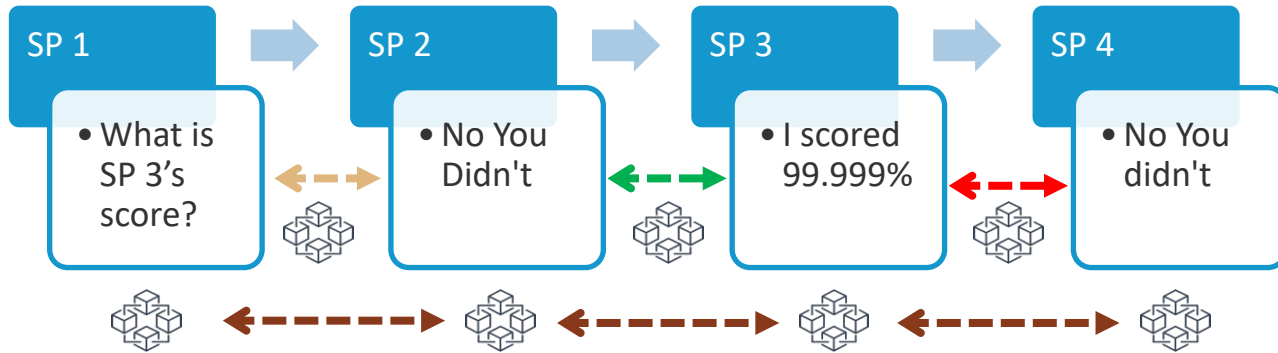
- Let's start with a use case: Ported-Numbers database
 - Disintermediation of 3rd party “top level orchestrators”
- Identity management (applicable for API security and more)
- Reputation (SLA, Financial)
- Bilateral, Multilateral, Omni-lateral DLTs
- Settlement automation
- Lifecycle automation
- Way Forward – CBC, DLT Based Supply-Chain Management

Decentralized Public Key Infrastructure (DPKI).

- No single third-party can compromise the integrity and security.
- “All-or-nothing forward progress”: either everyone witnesses everyone’s updates to their identifier/public-key or no one witnesses any updates.
- KYC = Know Your Customer
- DID = Decentralized Digital Identity



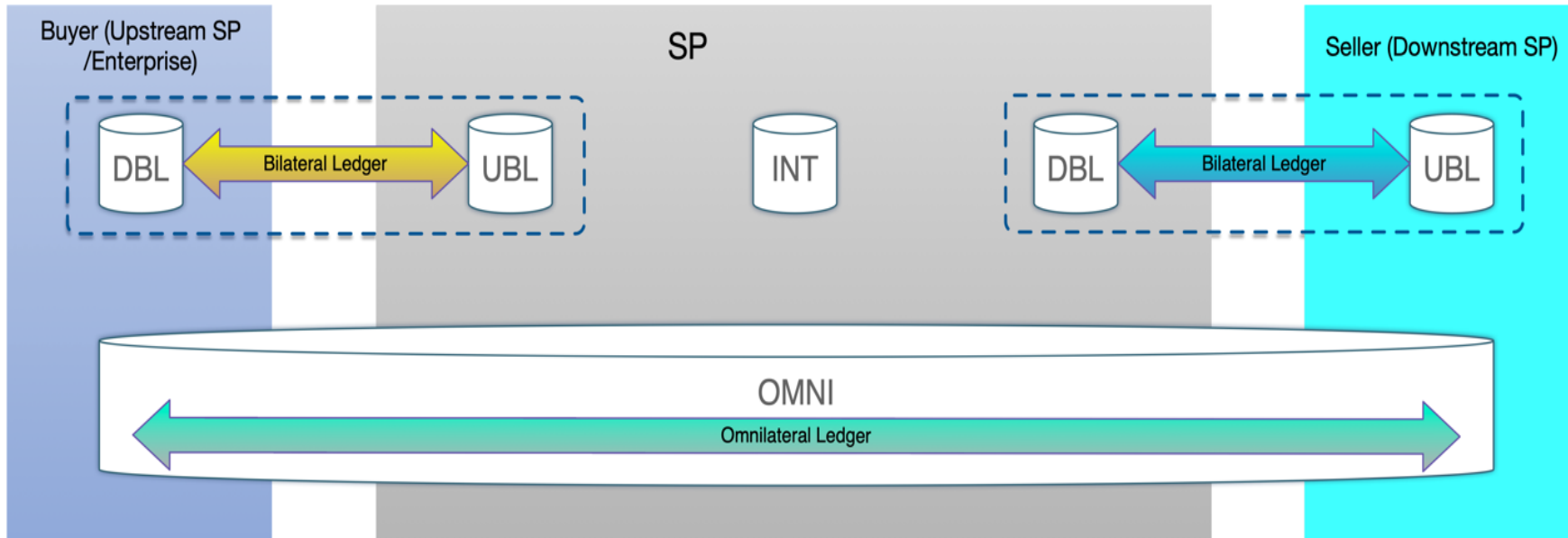
- SLA Reputation



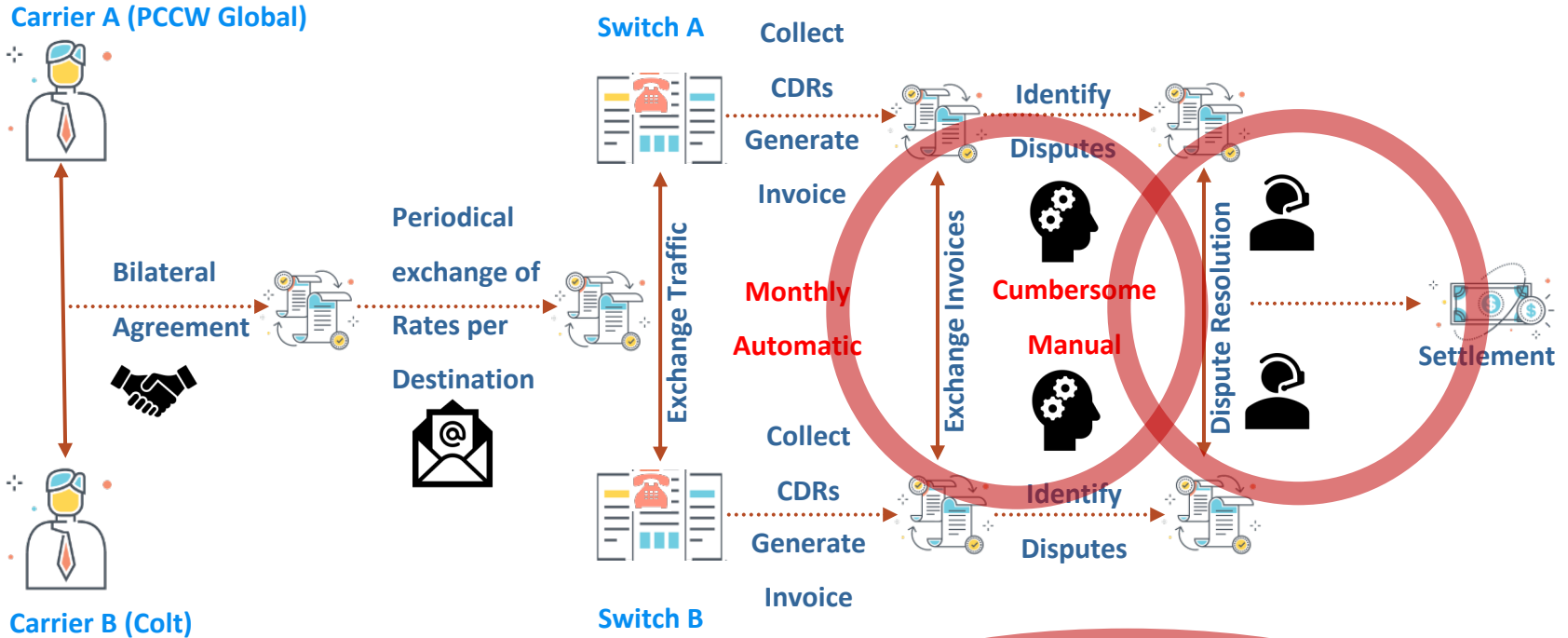
- Financial Reputation (i.e. Credit Score)
- POS Reputation – An asset used as “stake” in POS Consensus.
- Weighted Moving Average

$$WMA(t) = \frac{\sum_{j=0}^{n-1} (n-j) C(t-j)}{\sum_{i=1}^n i} ; \text{ Where } n \geq 1$$

Bilateral, Multilateral, Omnilateral DLTs



Legacy Wholesale Voice Settlement Process



Timeline	Month	4-6 Weeks	Weeks
HR Resources	5	6	8
Systems involved	3-4	3-4	2

Automated Wholesale Voice Settlement Process

Carrier A (PCCW Global)



Bilateral Agreement



Carrier B (Colt)

Periodical exchange of Rates per Destination



Switch A



Collect CDRs

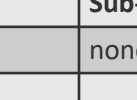
Generate Invoice

Hourly/Daily Automatic

Collect CDRs

Generate Invoice

Switch B



Exchange Traffic

Exchange Invoices

Identify Disputes



Automated

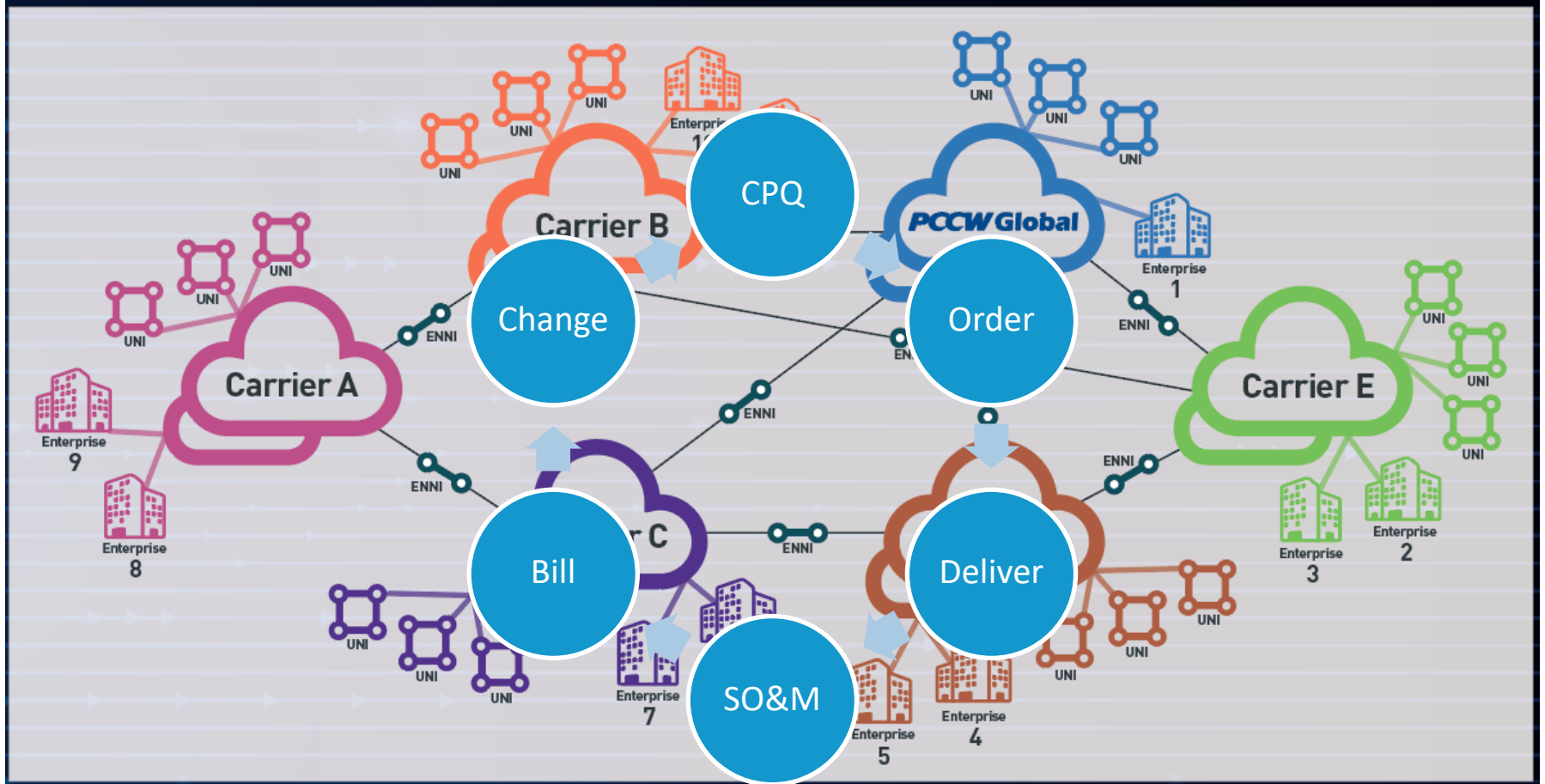


Identify Disputes

Dispute Resolution



Timeline	Sub-Hourly	Minutes	Minutes
HR Resources	none	none	none
Systems involved	1		



Legacy Wholesale Lifecycle and Settlement Process

ICT-SP A (PCCW Global)



ICT-SP B (IBM)



MSA



CPQ



Order



fulfilment



ENNI

BSS/OSS



BSS/OSS

Measure

traffic
Generate

Invoice

Semi
Automatic

Measure

traffic
Generate

Invoice



Identify
Disputes



Exchange Invoices



Identify
Disputes

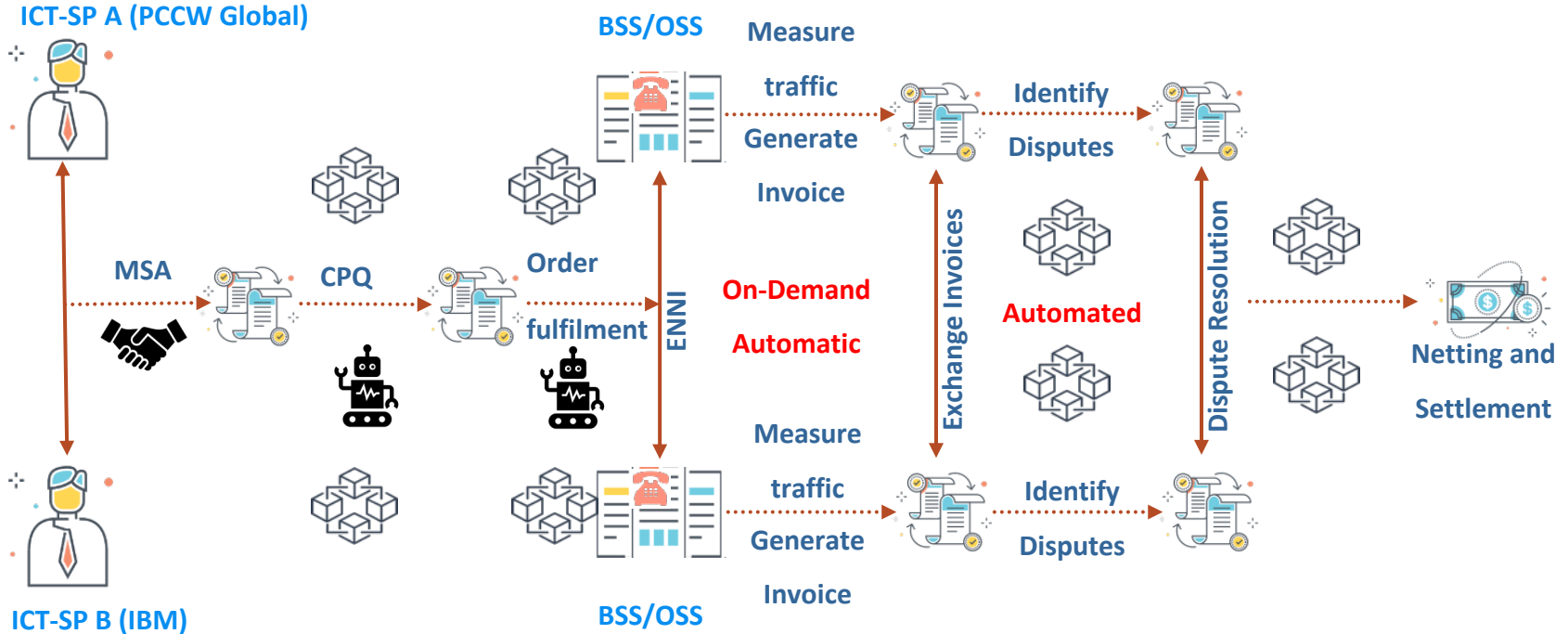


Dispute Resolution



Netting and
Settlement

Automated Wholesale Data on-Demand Lifecycle and Settlement Process



Timeline	7-30 dsyd -> Seconds	Months -> Minutes	Days -> Seconds	Months -> Seconds	Weeks -> Seconds
HR	5-10 -> None	10 -> None	2 -> None	4 -> None	8 -> None

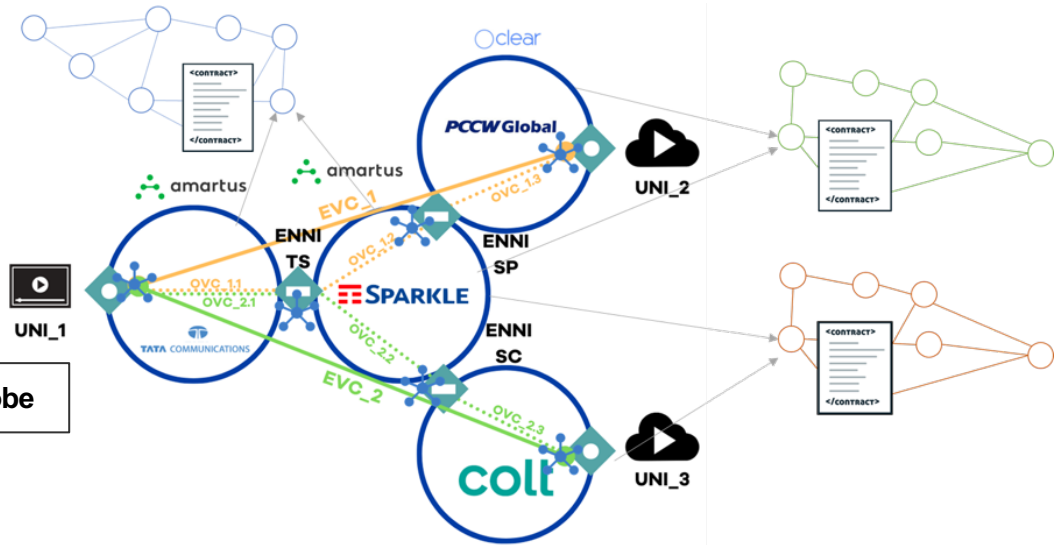
Order placement and link activation



Self-service Web



Test probe



Service	Order flow	Capabilities shown in the MEF 3.0 PoC
EVC	Customer order's a 10 Mbps E-Line service online between Hong Kong and NY	Customer Portal (TATA- Console Connect Web Portal)
OVC_1.1	Order UNI_1 to ENNI TS on Tata	OVC_1.1 on Tata + Order on Sparkle using Sonata API / DLT (Amartus)
OVC_1.2	Order ENNI TS to ENNI SP on Sparkle	OVC_1.2 on Sparkle + Order on Sparkle using Sonata API/ DLT (Clear + Amartus)
OVC_1.3	ENNI SP to UNI_2 on PCCWG	OVC_1.3 on PCCWG using Console Connect Portal + pass downstream order to Sparkle (PCCWG + Clear)
SETTLEMENT	Billing & digital settlement for this order on Hourly basis	Blockchain (Amartus + Clear)

Key Learnings (Blockchain related)



Beware of vendor-lock-in.
Abstract DLT from Application.

Every application should run on every DLT
The vendors won't like it, it may slow things down, but you won't regret the decision.



DLT is not a panacea.
Throwing blockchain at a problem won't solve it.

It is useful for **multi-party applications**.
It is a trust-worthy source of truth in absence of a top-level intermediary.



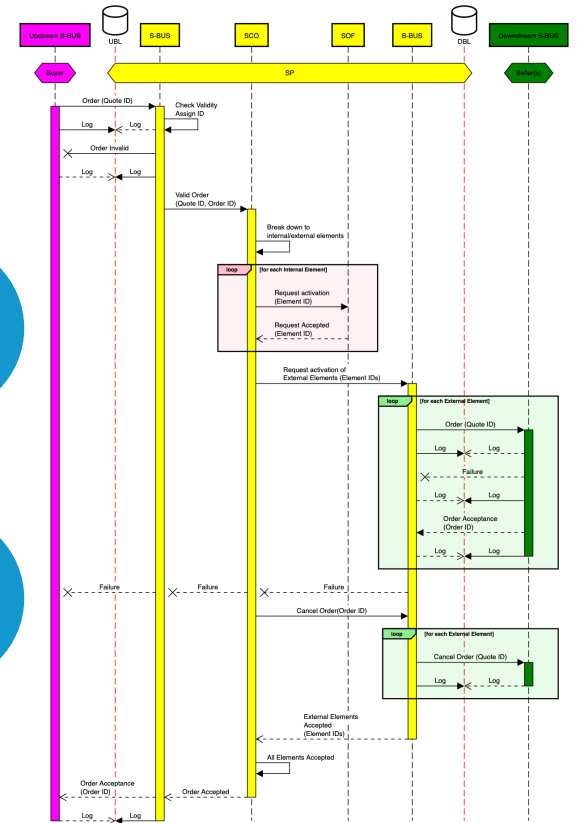
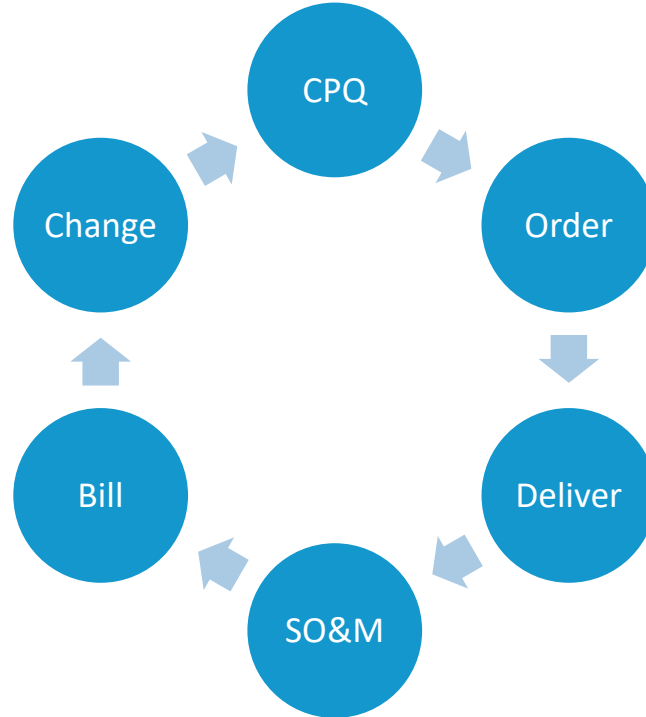
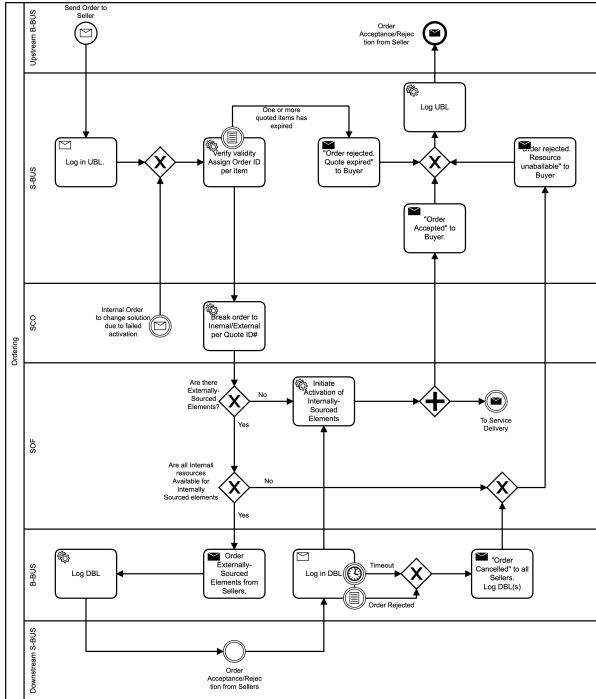
Cost-Saving is a bad business case.

The competitor can save just as much. Avoid race to zero.
Cost of project needs to be covered.
See where use of Blockchain can yield **new revenue streams**.



Blockchain is just one step in the Digital Transformation journey

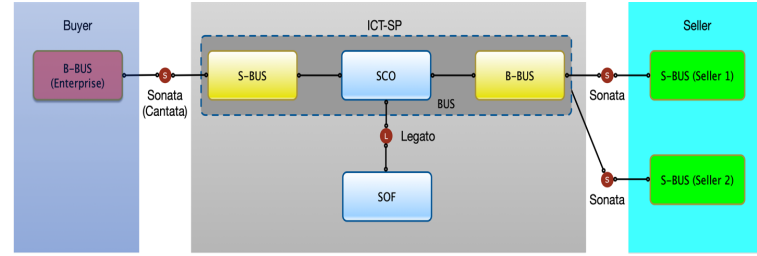
Cultural change required.
Software Development, Shift of Focus.
Driven by Management.



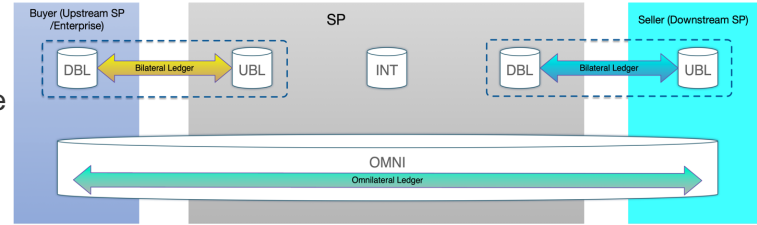
DLT-Based Commercial and Operational Framework for Automated Data-on-Demand Services

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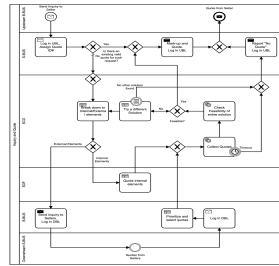
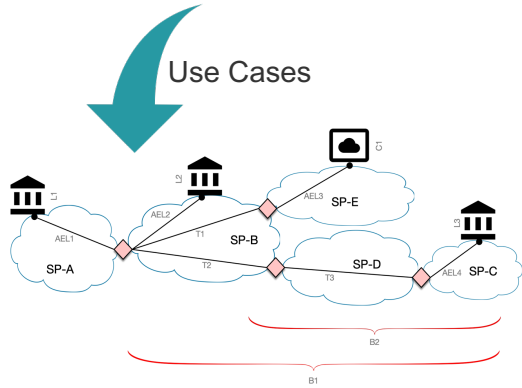
Reference Architecture



DLT Architecture

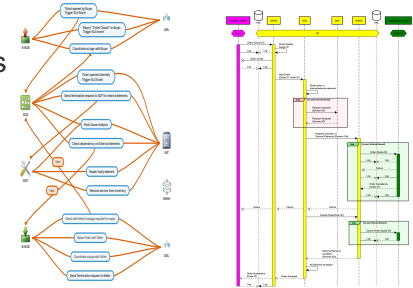


Use Cases



Process Flows (BPMN)

Info Flows



SLA Reputation

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Thank you

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