Setting the Scene: Illegal and Counterfeit Devices



- Introduction to the MWF
- The size and nature of the counterfeit problem
- Impact on stakeholders
- Conclusions



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Introduction

• The MWF is an international non-profit association of telecommunications equipment manufacturers with an interest in mobile or wireless communications.







CONSUMER IMPACT

Buying a fake phone can pose a health risk to you and loved ones who use the device. Other drawbacks, such as network disruption and poor product quality makes buying genuine the clear choice.

NATIONAL IMPACT

With counterfeiters evading taxation, many countries are losing a great deal of revenue, including sales and value added taxes as well as various duties and associated government charges.

Learn more

INDUSTRY IMPACT

Black market phones cost the mobile phone industry billions of dollars in lost sales every year. According to a March 2017 report by the OECD, one in five mobile phones sold worldwide is counterfeit!

PUBLICATIONS



DIRBS Pakistan: Case Study

INFOGRAPHIC: Is your mobile phone counterfeit? WHO WE ARE



Vireless m bis an

international association of companies

Tweets by @spotafake

spotafake @spotafake

Counterfeit #mobile phones and accessories

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A Growing Problem

Counterfeit Handsets Globally (estimated - in millions)





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Fraudulent Mobile Devices Impact All Stakeholders



Unfair competition

0

0

0

0

and reliability

Personal

security /

privacy

issues

Ransom-

Theft of IP

ware

0

and pricing pressure

- Network 0
- Capacity/ Spectrum
- Interference
- Tax Revenue
- Non-compliant 0 device ecosystem



Impacts: Security Threats

Terrorism Fraudulent devices with duplicate IMEI's can't be tracked on networks.

PrivacyFraudulent devices frequently contain
malware that allows personal information
to be stolen

Theft If stolen handsets can be sold and reused without being blocked it encourages increased theft of devices



Impacts: Lost Sales = Lost Government Revenue



- EUIPO: Value of lost smartphone sales due to Fakes -€45.3 Billion in 2015
- Government loss of revenue remains significant.



Impacts: Consumers



MWE

Forum

Impacts: Consumers



- In 2020, 28% of all malware infected devices were mobile phones.
- Just amongst Android devices, 35% of malware are categorized as 'Info-Stealers' and 'Spyware'.
- While all mobile devices are potentially vulnerable, counterfeit devices are the lowest hanging fruit with compromised OS's and poor/no security or updates.



Impacts: Consumers

FAKE APPS





Impacts: Business

Mobile devices are increasingly being used to access corporate systems.

Three key findings from the Checkpoint Mobile Security Report 2021:

- Mobile Device Management is a powerful new attack vector
- Ransomware has gone mobile (Malware-as-a-service platforms offered)
- Major threat groups are focusing on mobile



Impacts: Consumers & Operators

POOR PERFORMANCE



We know from earlier studies on 3G and 4G devices:

- Delays in executing power control
- Slower Handovers
- Maintained connections at only half the distance of a genuine device.

We haven't seen any research on 5G devices – if indeed the devices offered are actually capable of 5G at this time.



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Conclusions

- A growing problem that costs > €45B/year
 - 2021 could see 198m more counterfeits
- Impacts all stakeholders
 - Governments continue to lose substantial revenues
 - Malware infected devices increasing
 - Ransomware going mobile
 - Safety and performance concerns continue
- Effective ways to address the issue are available
 - As we will hear!



Thank you Michael Milligan michael.milligan@mwfai.org

