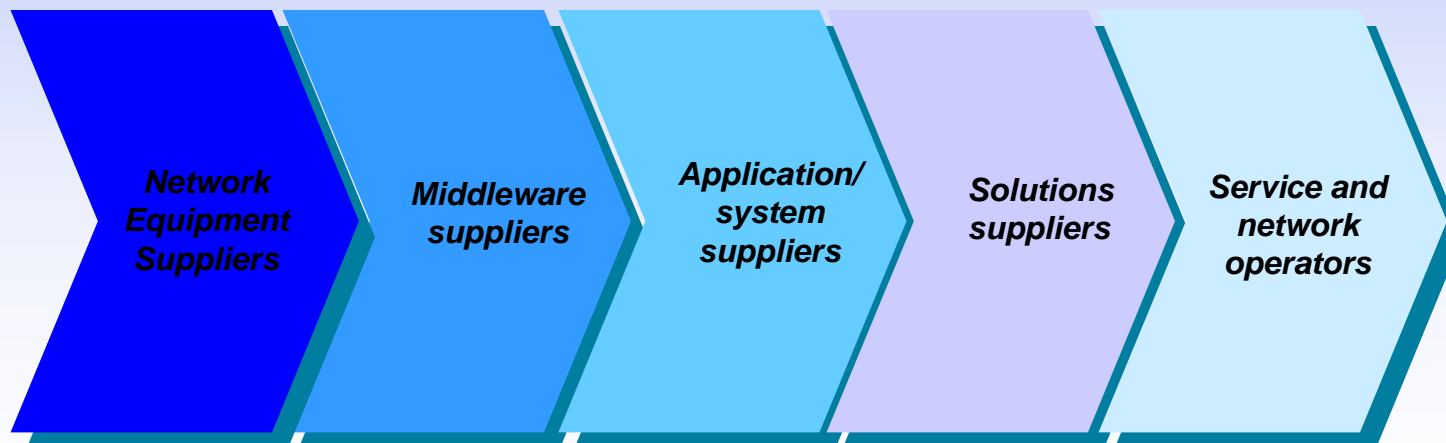


# TeleManagement Forum

The voice of the OSS/BSS industry

# What Is the TM Forum?

- Non-profit global consortium focused on Operations Support Systems (OSS) and Business Support System (BSS) issues and solutions
  - ❖ 350 members in 40 countries
- We provide strategic leadership by giving the industry a common direction and approach to solving problems
- Our members represent the full telecom value / supply chain



# Our Scope

## Serving all players in the value chain

### Collaborative R&D

- Technical “standards”
- Implementation guidance
- Best Practices

### Access to Markets and Knowledge

- TMW Conference & Expo
- Industry website
- Regional seminars
- Business networking

### Executive Insight

- Becoming a Lean Operator
- Meet with peers
- Influence industry

# What Benefits Do We Provide?

- We provide senior business executives with guidance to help them understand issues and strategies relating to OSS/BSS
- We provide a collaborative R&D environment where companies can address their critical technical issues
  - ❖ We get the industry's best minds working together to solve a problem
  - ❖ We base these solutions on commercially available software and industry standards whenever possible
  - ❖ We share those solutions with the industry to foster momentum, eliminate fragmentation and reduce everyone's costs
- We provide marketing, educational and business networking opportunities
  - ❖ TeleManagement World Conference & Expo
  - ❖ Regional seminars
  - ❖ [tmforum.org](http://tmforum.org) - Online information and education

# How Does TM Forum Work?

- Member resourced teams collaborate and develop common solutions for critical industry issues
  - ❖ Prove viability of concepts through live demonstrations with off-the-self and custom products
  - ❖ Document findings and share with other industry members
  - ❖ Liaise with international standards bodies
- Approach varies depending on the issue:
  - ❖ Known areas - Objective is to select and endorse from among existing alternatives
  - ❖ Emerging areas - Objective is to test and evaluate potential approaches to see which works best
  - ❖ New areas - Objective is to identify and explore new, challenging approaches where no work has been done before

# Addressing Service Provider Needs

- TM Forum enables service providers to become “lean operators” by:
  - ❖ Helping them create an agile business environment based on end-to-end automation of most back-office tasks that lowers opex
  - ❖ Increasing their level of customer service by providing key information and capabilities in a “self-service” model
  - ❖ Increasing revenue from new markets and services by improving business flexibility
  - ❖ Providing best practice guidance on improving key business processes
  - ❖ Driving reductions in development and integration costs by standardizing a minimum set of common points
    - Allows for creativity, customization and differentiation in critical, customer-facing areas
  - ❖ Lowering cost of change by supporting off the shelf solutions that integrate with legacy and other technologies
  - ❖ Keeping current on cutting edge trends, issues and information
  - ❖ Influencing direction of industry and new product development
  - ❖ Gaining leverage over suppliers

# Addressing Supplier Needs

- TM Forum enables suppliers to succeed by:
  - ❖ Helping them demonstrate leadership in the OSS/BSS space
  - ❖ Providing a means to collaborate with the best minds in the industry on the latest technologies
  - ❖ Networking with industry leaders and potential business partners
  - ❖ Helping them gain competitive advantage by influencing/driving “standards” and understanding service provider needs
  - ❖ Keeping current on cutting edge trends, issues and information
  - ❖ Influencing direction of industry and new product development
  - ❖ Driving reductions in development costs and time to market by standardizing a set of common points
    - Allows for creativity, customization and differentiation in more valuable, customer-facing areas

# What Areas Does TM Forum Address?

- New Generation Operations Systems and Software (NGOSS)
- Service Creation, Provisioning & Delivery
- Web-Based Customer Care (E-Care) and Customer Relationship Management (CRM)
- Service Level Management & Quality of Service
- Managing Next Generation Network Technologies (Broadband, Mobile, etc.)
- Systems Integration and Implementation



# What Is NGOSS?

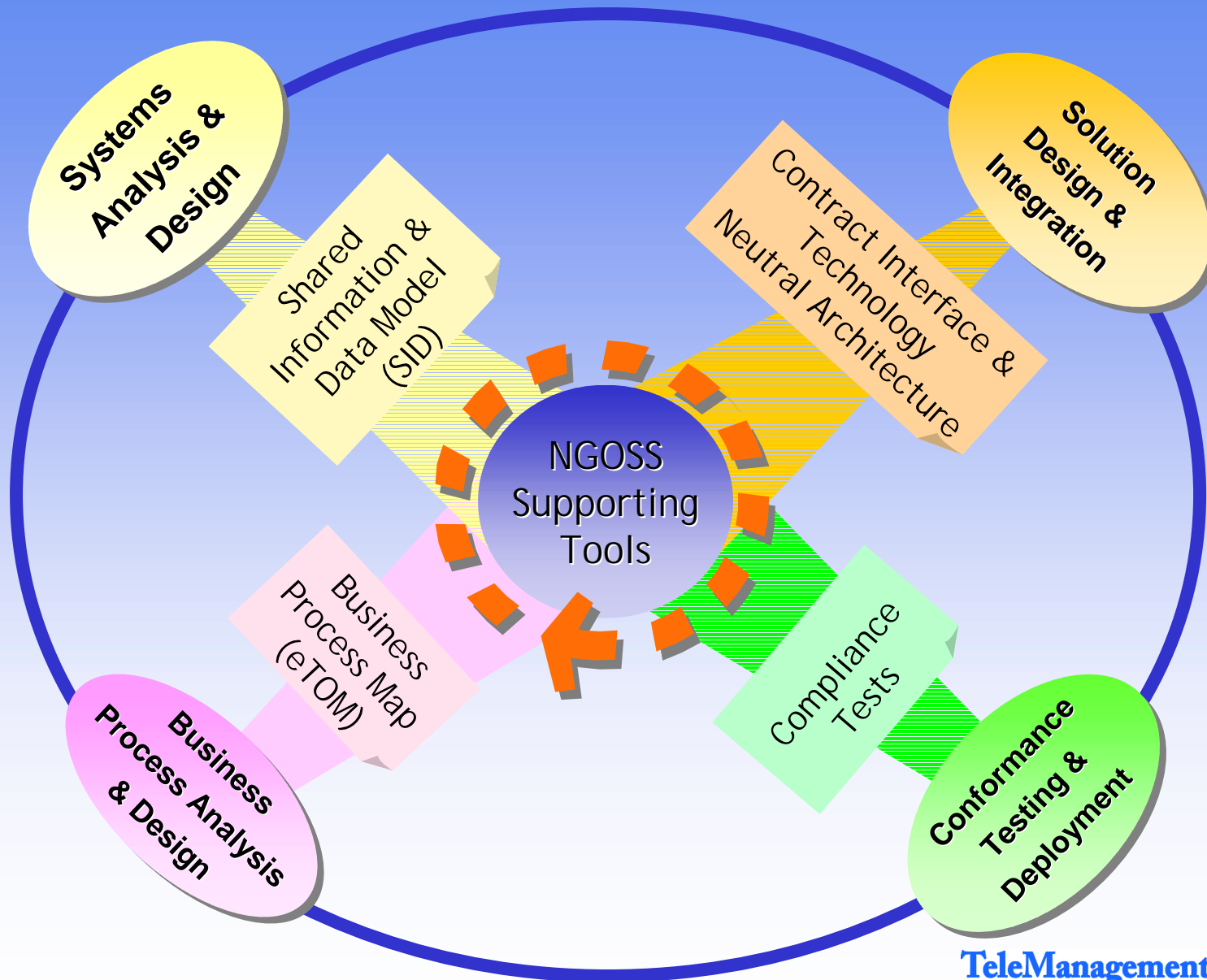
## New Generation Operations Systems & Software

- An industry-agreed framework driven and managed by the TM Forum for:
  - ❖ Business process modeling and automation
  - ❖ Systems architecture definition
  - ❖ Information & data models
  - ❖ Integration interfaces
- Goal - facilitate the development, procurement, deployment and operation of flexible, low cost OSS/BSS
  - ❖ Defines methodologies for evolving OSS and BSS infrastructure into a lean operations approach
  - ❖ Specifies the key characteristics of OSS/BSS that allow high degrees of process integration and automation
- Developed by major operators and suppliers worldwide
- Implemented as a set of programs, guidelines, specifications and maps

# TM Forum's NGOSS Program - Key Elements

- Definition of business processes and process models
- Definition of framework upon which these business solutions will be built
- Practical implementations and multi-vendor demonstrations via a series of collaborative “Catalyst” projects
- A knowledge base of documentation to support developers, integrators and users in implementing NGOSS

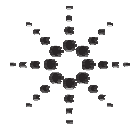
# NGOSS - New Generation OSS



# NGOSS Toolkit

- ❖ NGOSS Business Process Map
  - ◆ Next-generation business processes definitions and models for the information and communication services industry
  - ◆ Delivered in eTOM
- ❖ NGOSS Systems Analysis & Design
  - ◆ Business and systems object definitions and models for improved communication of business need and solution specification
  - ◆ Delivered in Shared Information and Data Model (SID)
- ❖ NGOSS Solution Design & Integration Guidelines
  - ◆ Design rules to guide the creation of flexible interfaces between OSS systems using standard contracts
  - ◆ Architectural principles for building distributed, interoperable and secure OSS components
  - ◆ Delivered in Technology Neutral Architecture (TNA)
- ❖ NGOSS Solution Testing
  - ◆ Testing principles and strategies, test cases and XML schema
  - ◆ Delivered in Compliance Tests

# Who's backing NGOSS?



Agilent Technologies



granite systems



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