

Multimedia issues: Industry perspective (part I)

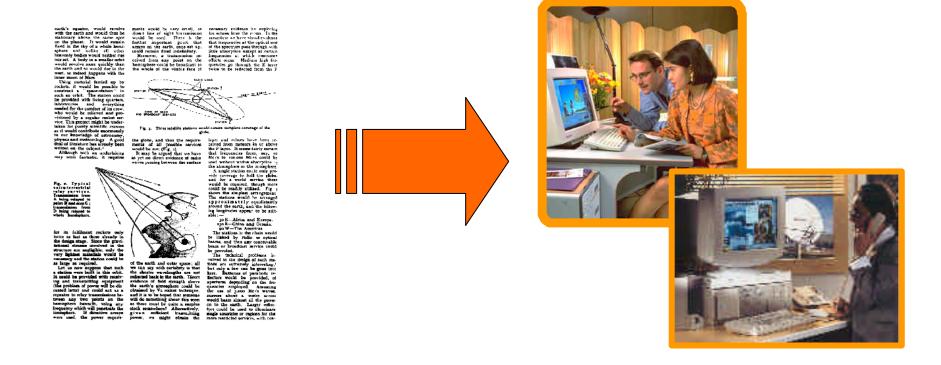


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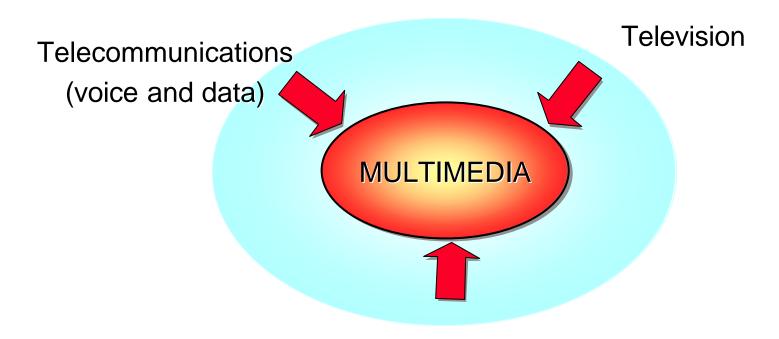


>Satellite communications : from Arthur C. Clarke (octobre 1945) to TV distribution and enterprise networks ...





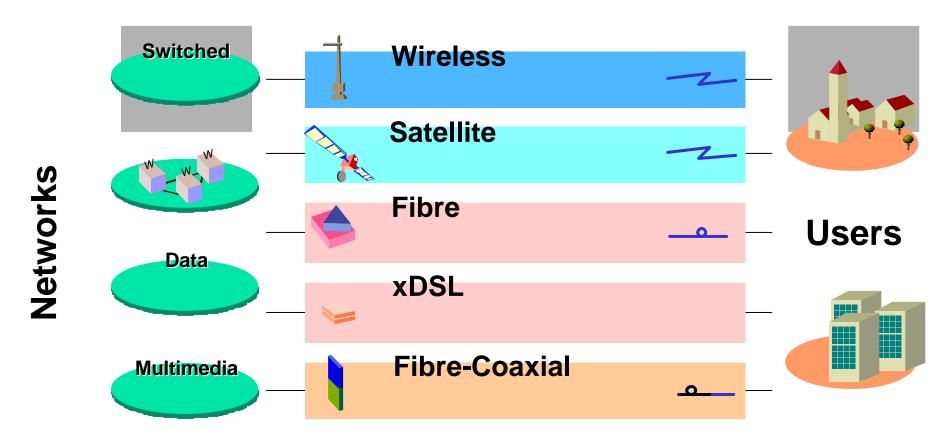
> ... and today : Digital Convergence !



Information Technologies



> Satellites serve digital television and telecommunications markets, in synergy with ground networks

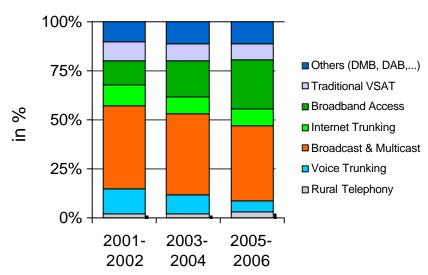




>Point to multi-point applications utilize fully the capability of satellites to offer a global coverage, essential to broadcast/multicast services (TV, radio, ...)

>Point to point applications utilize satellite global coverage to link any point of the network to any other point.

Evolution of applications (in % of satellites ordered from 2001 to 2006)



Satellites have a key role to play in delivering multimedia and Internet services, both in fixed and in mobile environment and both for developed and developing countries



>Evolution of TV services ...

- More of the same: more subscribers (DTH and cable, new TV distribution via DVB-T and DSL, access to collective habitat), more TV (HDTV)
- Interactive services: varied in nature, with different potential technical solutions
- Ease of interaction and higher data rate return channel required
- Four scenarios are being looked at :
 - commercial package of digital TV and BB access
 - technical package of digital TV and BB access in same STB
 - video over DSL
 - satellite return





>... and of Internet access services

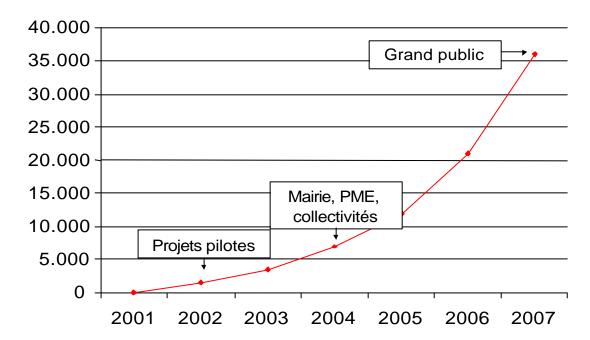
- Residential: satellite solution great for multicast (same content to a group of people have the same request, real time or not), not so good for some interactive gaming
- Entreprises: similar services as residential, together with LAN connexion and value added services (content hosting, VPN, ...). Same will be true for residential in the future.
- Multi-user: with terrestrial distribution complement, with technologies adapted to institutional or enterprise user (Ethernet, WiFi, ...)







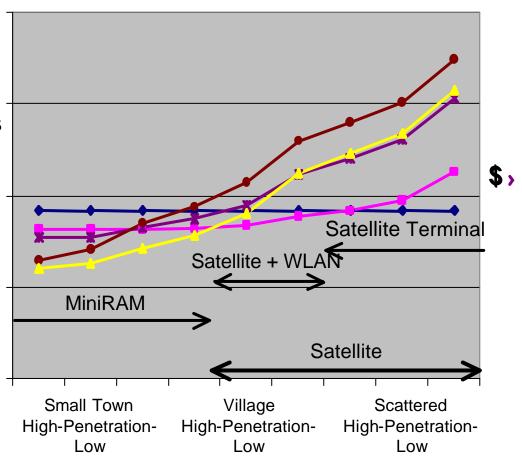
- > **Bridging the digital divide :** a major role for international, regional and national institutions
 - e.g. service to French « communes »





>Extend High Speed Internet to rural:

- •2-way satellite is complementing today the Alcatel portfolio of broadband access solutions: competitive in low density areas
- •For villages, different solutions exist .
 Choices depending on CAPEX (DSL) or OPEX (Satellite) focus
- •For residential usage, configuration combining 2-way satellite and W-LAN distribution is an interesting solution, with a different marketing story directed not to Telco's but more to local authorities
- •Single service and management environment. Access network seen as a DSLAM





> 3 needs to support e-policy bridging the digital divide :

Services, terminals, satellites

- Already under way: service facilitation through dedicated operators; DVB-RCS; multi-spot coverage, Ka-band, processing payload
- Next steps: institutional usage pull; next generation satellite TV and BB access terminals; new architectures

