

Presentation of the

European Satellite Operators Association

ESOA

21st October 2002

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The European Satellite Operators Association (ESOA) :

Represents the interests of European satellite operators with key European organisations including the European Commission, Parliament, Council and the European Space Agency as well as any other relevant international organisations

ESOA – Membership



Full Members

- ✓ Eurasiasat S.A.M.,
- ✓ Europe*Star Ltd,
- ✓ Eutelsat S.A.,
- ✓ Hispasat S.A.,
- ✓ Inmarsat Ventures PLC,
- ✓ New Skies Satellites NV,
- ✓ Nordic Satellite AB,
- ✓ SES GLOBAL S.A.,
- Telenor Broadband Services AS,
- ✓ Telespazio S.p.A.

ESOA – Governance Structure



General Assembly

Appoints Directors Approves annual working programme Approves subscription fees, budget and accounts Modifies Articles of Association

Executive Committee

Admits new Supporting Members Ensures the daily management of the Association Drafts the budget Proposes the annual subscription fee to the GA Proposes the annual working programme to GA Executes tasks entrusted by the BoD

Board of Directors

Admits new Full Members Appoints members of the Executive Committee Appoints the Secretary General Proposes to the GA modifications of the AoA Executes tasks entrusted by the GA Submits to GA for approval accounts and budget

Secretary General

Represents the Association Coordinates the work of the working groups Executes tasks entrusted by the ExCo

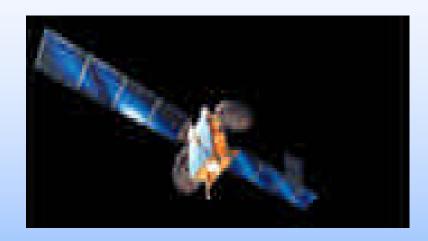


- Provide input into the development of a European space policy to both the European Commission and European Space Agency
- Represent the views of European satellite operators in Europe and around the world to help remove trade, regulatory and market access barriers facing them
- Actively support satellite service providers by stimulating the increase of research and development funding for ground segment and for the validation of new applications
- Promote the role of satellites in the European Commission's
 e-Europe broadband programme

Satellite Services and e-Society -1



- Offer ubiquitous / cross-border coverage complementary to terrestrial services
 - Satellite services are international by nature
 - Harmonised regimes are essential to satellite services



- Bridge the geography of the digital divide through wide democratic access to communications
 - Access to remote or sparsely populated areas is achieved with no additional rool-out costs

Satellite Services and e-Society -2



- Are essential to economically connect sparsely populated areas and can have a major role in accession candidate countries.
 - Short service set up time
 - No additional cost



 Have intrinsic advantages in certain key services, especially those implying broadcasting and multicasting

> Regulations and Policies should be enablers and should have as objective to provide ubiquitous access, ubiquitous service to every E-(e-) Citizen





- Satellite Telecommunications have a major role to play in the future Information Society
- Satellite can represent the only economically viable option to quickly connect wide areas of European and non-European territory
- Satellites can offer democratic access to communications to a large number of users and should be defended as a public interest asset



Thank You!

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