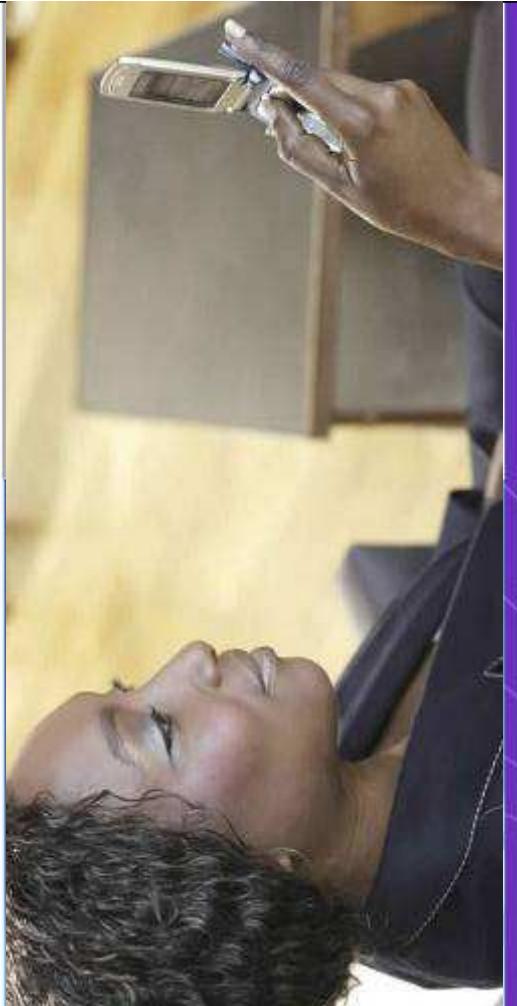




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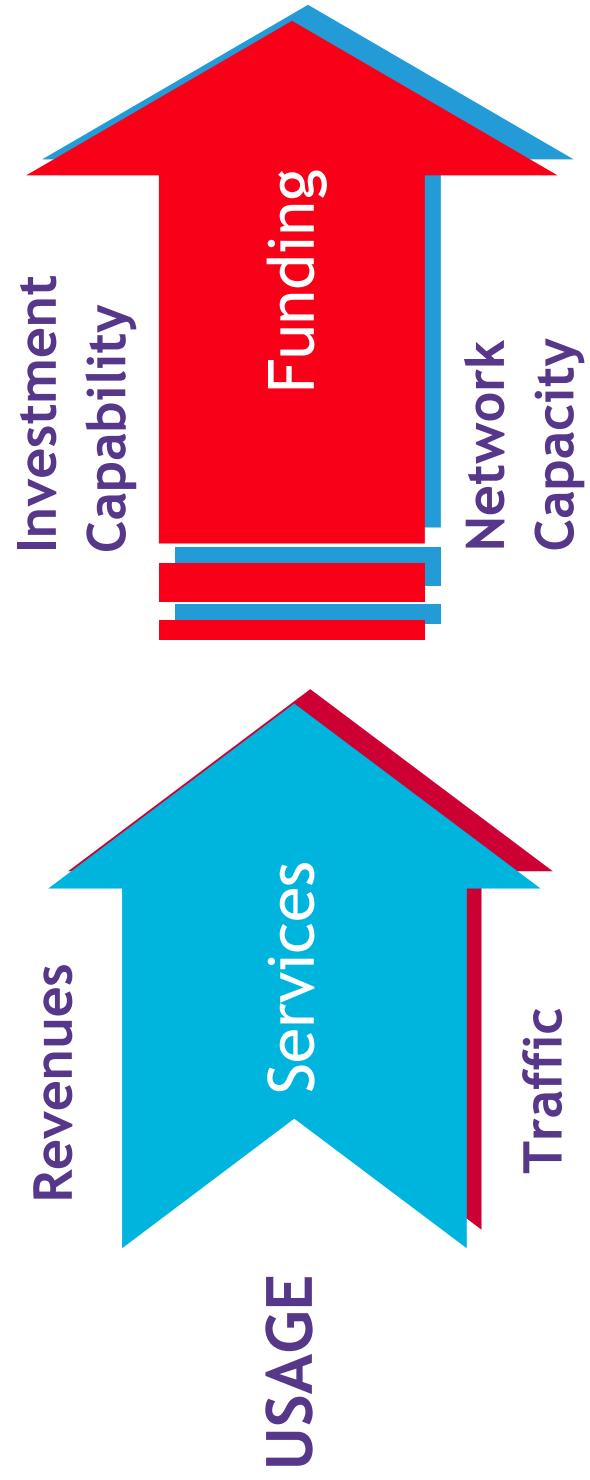
ALCATEL-LUCENT  
DIGITAL BRIDGE INITIATIVE

WSIS Action Line C6 Open Consultation - ITU, Geneva, 20 May 2008

**Thierry ALBRAND, Vice President Digital Bridge**

Usage is the Key enabler

... **to demonstrate the viability of investment**



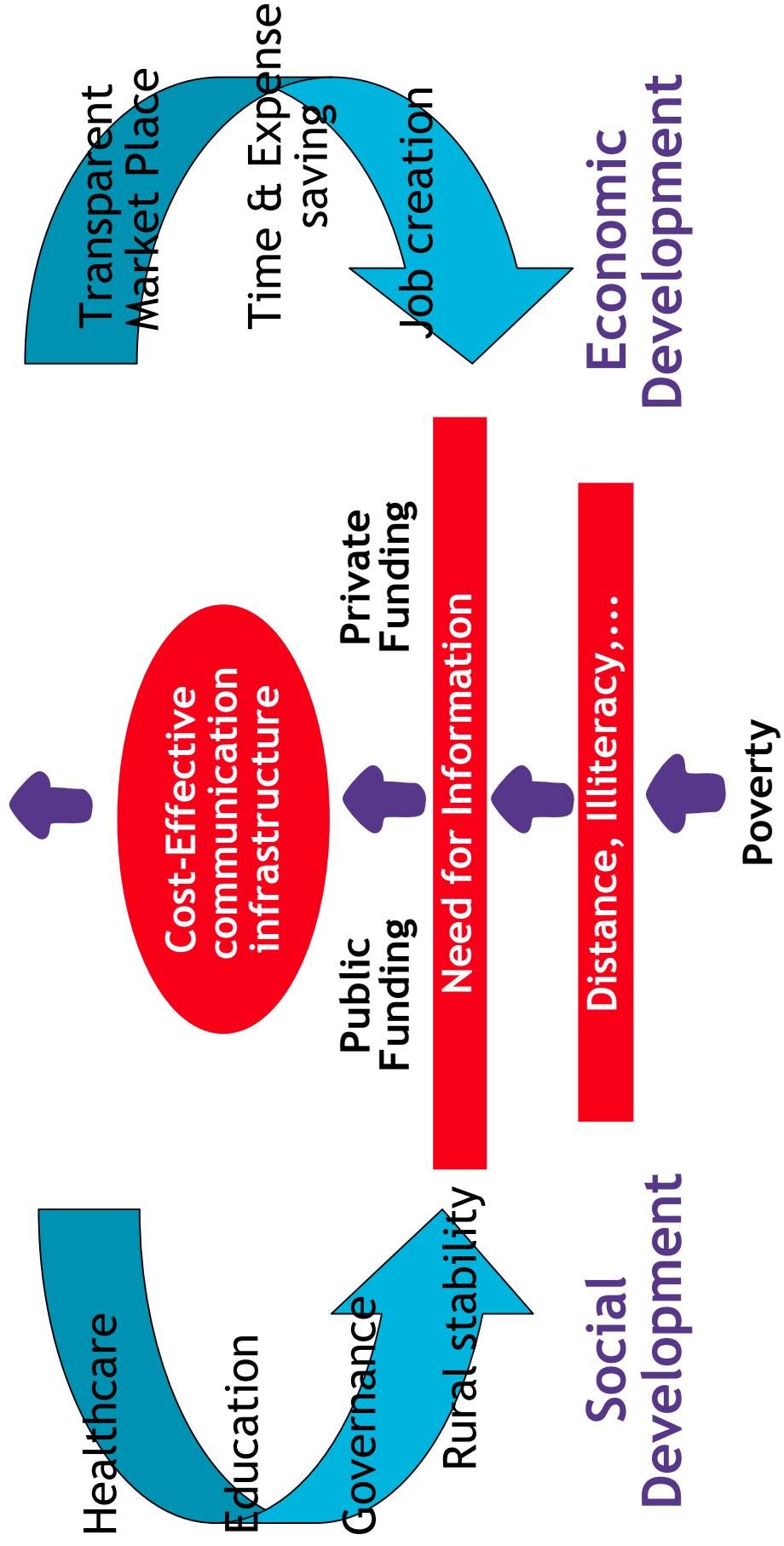
... **and attract potential investors**

## INFRASTRUCTURES

# Digital Bridge Initiative

A new development model based on ICT

## Demand for Telecom Services



# A win-win Model - Key Success Factors

## 1. International and National Political Willingness to develop ICT-based Programs



world summit  
on the information society  
Geneva 2003 • Tunis 2005

## 2. Clarification of Telecom Regulatory Environment, including support of Universal Access effort



## 3. Encouragement of local Entrepreneurship and private community Funding



## 4. Close Partnerships with local players

+ a spark to start the engine:  
**initial funding** for initiatives and pilot projects

# Improving coffee traceability within isolated area in Cap Rouge, Haïti

Partnership with Malongo, University of Nice and Comcel to offer high speed Internet access to fair trade coffee producers to improve traceability of the coffee from the small producer in Cap Rouge (Haïti) to the final consumer



- Objectives for the producers and their cooperatives monitor the traceability of their fair trade labelled production
- sell their coffee on optimum terms by reducing the number of intermediaries

- training in information technology

- pioneer a range of innovative services in agricultural telecenters to serve education, health, e-government and ecotourism

3 schools and a health center connected



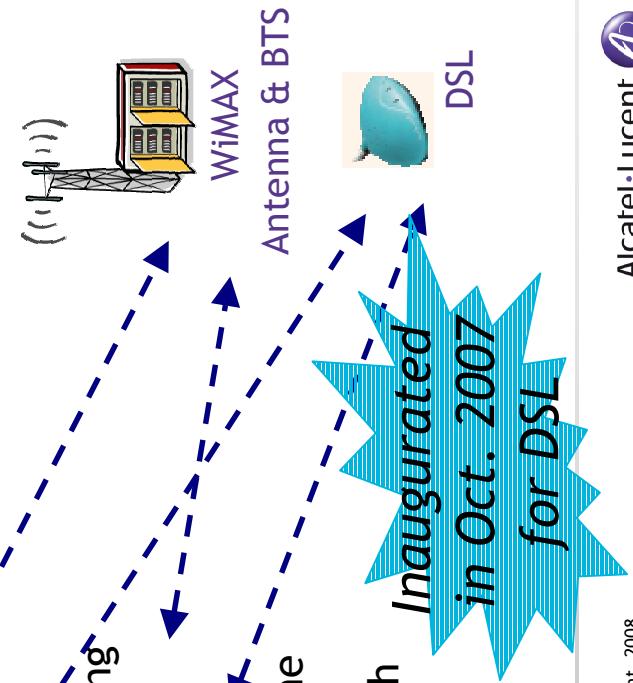
# Broadband access for deprived people in Madagascar



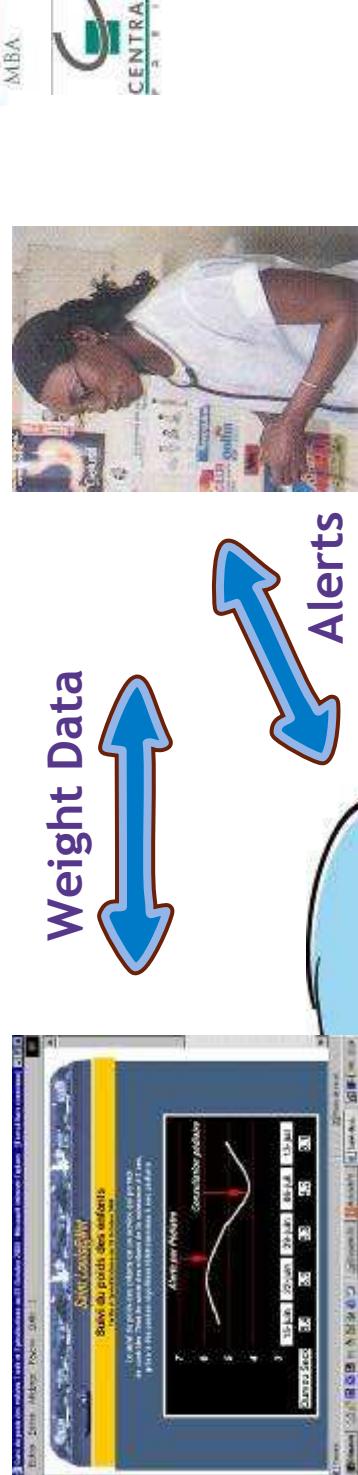
Partnership with ATD Fourth World and Data Telecom Service to offer high speed Internet access to deprived people in Antananarivo

## Objectives

- Establishing IT discovery and training programs for young people (16-25 years old) in very deprived areas
- Creating a craft cooperative with adults producing products for the home market (peanut oil, wooden furniture, etc.) and using the Internet to sell embroidery work and woven cloth to export markets



# Pésinet: Fighting infant mortality in Mali



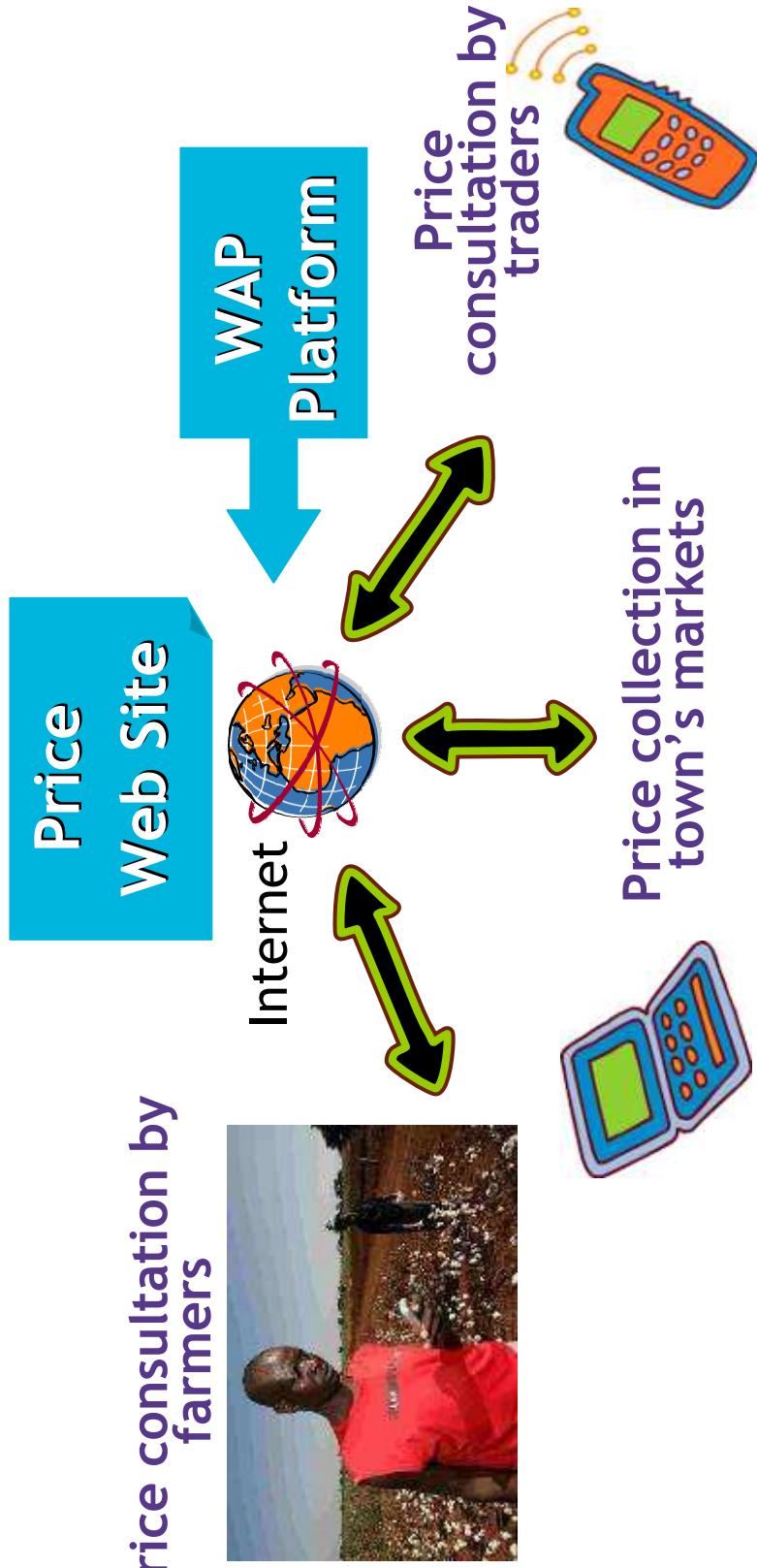
Inaugurated  
in May 2007

## e-trade

### A virtual market place



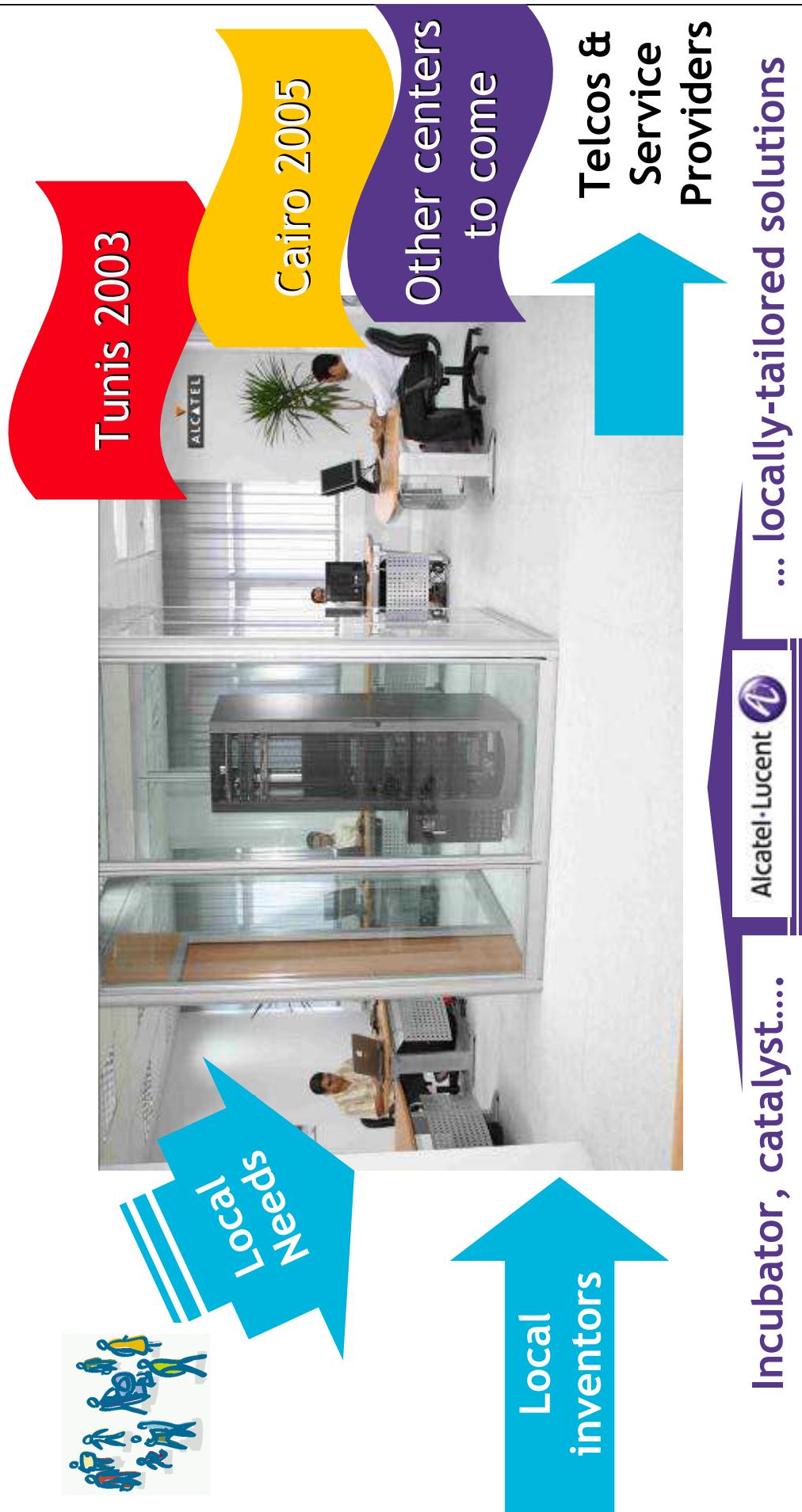
**Professional tool to manage Food price on real time**



**“The cost of the service is quickly paid back by the increase of producers’ margins”**

# Alcatel-Lucent Partnership Centers

## Incubation of innovative local Value added services



**www.alcatel-lucent.com**

For more information please consult our dedicated page

<http://www.alcatel-lucent.com/digitalbridge>

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