



## Telecommunication Development Bureau (BDT)

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Contact: Mr Diadié Touré ITU-D Member States, Regulators  
Telephone: +221 33 849 77 20/18 and ITU-D Sector Members  
Telefax: +221 33 822 80 13  
E-mail: [diadie.toure@itu.int](mailto:diadie.toure@itu.int)

Subject: **ITU Centres of Excellence Workshop on “Cost Modelling” for English speaking countries in Africa, Nairobi, Kenya, 9-13 May 2011**

Dear Sir/Madam,

On behalf of the International Telecommunication Union (ITU), we would like to invite your organization to participate in a workshop on **“Cost Modelling”** for English speaking countries in Africa, to be held in Nairobi, Kenya, from 9 to 13 May 2011. The workshop will be hosted by the African Advanced Level Telecommunication Institute (AFRALTI).

The workshop is part of the capacity building partnership entered into between the ITU and AFRALTI for the delivery of training programmes under the aegis of the Centres of Excellence network for Africa. The workshop will be held in English only.

This training workshop is specially designed for personnel representing mobile, fixed and convergent telecommunication companies as well as National Regulatory Authorities responsible for:

- Costing of services
- Interconnection
- Regulatory economics
- Regulatory policy and strategy
- Tariff regulation

cost models will also cover the cost of 3G and NGN networks.

workshop will deal with a wide range of cost modelling topics as follows:

- Overview of retail and wholesale price regulation
- Price regulation as a strategic tool for regulators
- Accounting and cost accounting
- Calculation of costs and tariffs and cost attribution
- Asset valuation methods - Various approaches to depreciation
- Aspects and determination of cost of capital (WACC)
- Overview and analysis of different costing methodologies
- Determination of the expected demand for services
- Data input into the “training cost model”, development and determination of specific data-based case study
- Cost of network elements (direct, indirect, common and special costs)
- Operating costs - Capital costs
- Attribution of costs between services provided

- Tariffs calculation

If you wish to participate in this workshop, please complete the attached Registration Form (Annex 1) and return it, no later than **15 April 2011**, by fax or e-mail to the contact persons indicated on the form with a copy to [diadie.toure@itu.int](mailto:diadie.toure@itu.int).

Additional information on this workshop, including the programme as well as an information note for participants, can be found on the ITU Academy portal at: <http://academy.itu.int/index.php/events>.

We look forward to your active participation and invaluable contribution.

Yours faithfully,

[Original signed]

Brahima Sanou  
Director



## ITU Centres of Excellence Workshop on

**“Cost Modelling”**

**for English speaking countries in Africa**

**Nairobi, Kenya**

*9 – 13 May 2011*



# REGISTRATION FORM

*(Please complete in BLOCK CAPITALS)*

**NAME:**

.....  
*MR/MRS/ /MS (first)*

*(middle)*

*(last/surname)*

**ORGANISATION:** .....

**ADDRESS:** .....

**JOB TITLE:** .....

**PHONE NO:**.....

**FAX NO:** .....

**EMAIL:**

Please forward this form by Friday, 15 April 2011 to:

**Josephine Towett:** Email: [jtowett@afralti.org](mailto:jtowett@afralti.org)

**Beatrice Mathenge:** Email: [bmathenge@afralti.org](mailto:bmathenge@afralti.org)

**Jane Mahui:** Email: [jane.mahui@afralti.org](mailto:jane.mahui@afralti.org); [jane.mahui@ties.itu.int](mailto:jane.mahui@ties.itu.int)

