

New Technology, Markets and Changing Spectrum Requirements

ITU Workshop on Market Mechanisms

Geneva, Switzerland, January 22-23, 2007

Ron Resnick President, WiMAX Forum

Copyright 2006 WiMAX Forum "WiMAX," "WiMAX Forum," the WiMAX Forum logo, "WiMAX Forum Certified," and the WiMAX Forum Certified logo are trademarks of the WiMAX Forum. All other trademarks are the properties of their respective owners.

Agenda



- Market opportunity
- WiMAX technology
- WiMAX Forum background
- WiMAX Forum position on spectrum policy
- "WiMAX in IMT-2000"
- The EC WAPECS Initiative
- Summary

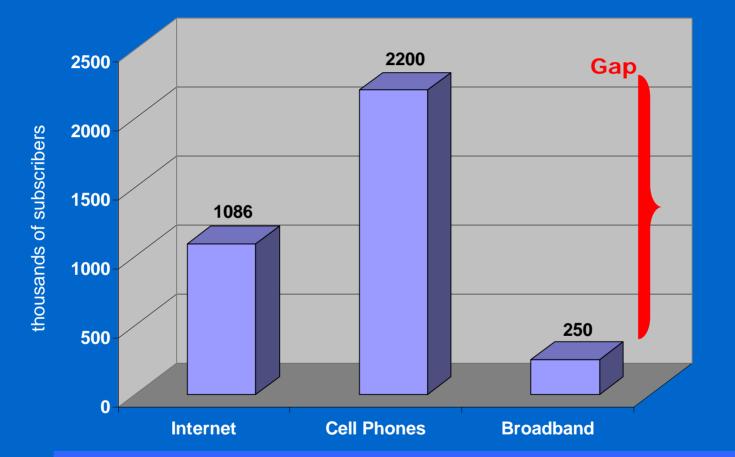
Anytime, Anywhere





Broadband Market has Significant Upside



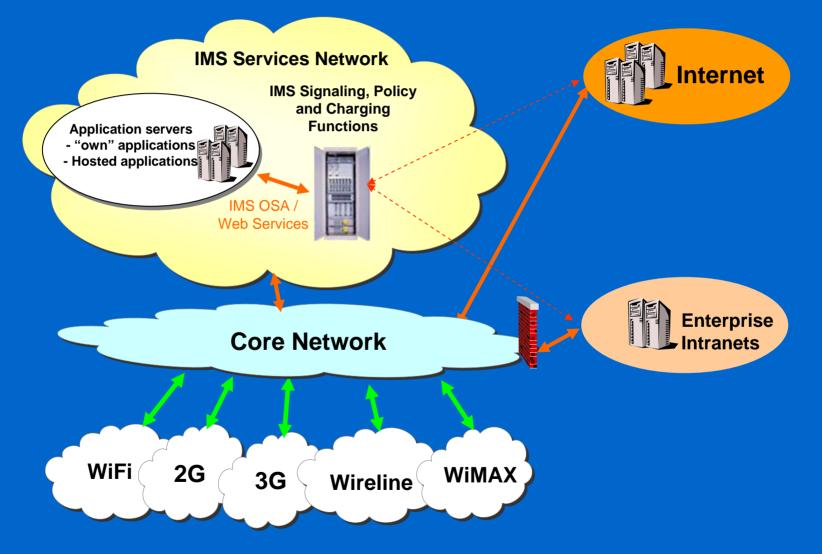


Broadband Usage Growing Faster Than We Have Seen in Other Emerging Technologies

Sources: Internet World Stats, Wireless Intelligence, Point Topic

One Platform For All Internet Connectivity

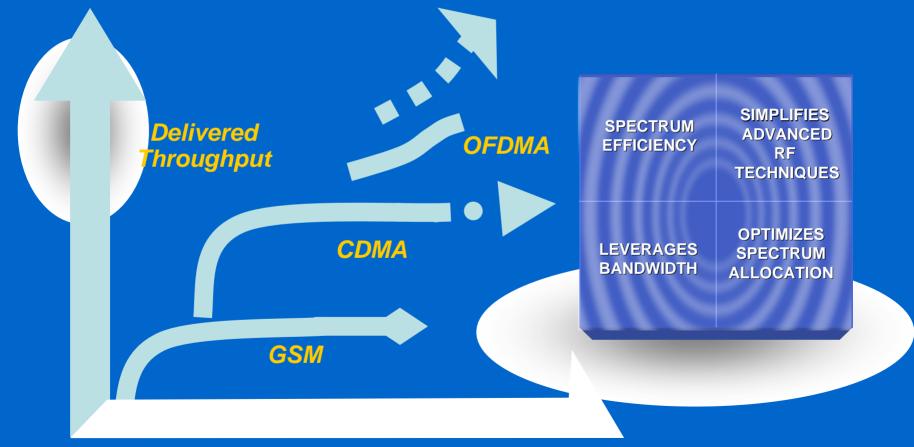




Wireless Technologies are Evolving to OFDMA



OFDMA offers better spectral efficiency – Directly translates to higher throughput and capacity



Early '90s Mid-'90s Early '00s Mid-'00s



WiMAX is NOT a Cellular Voice Replacement

 WiMAX was not developed to compete with cellular voice market



WiMAX <u>WILL</u> Complement 3G Data Services

• WiMAX is a technology choice delivering high-capacity and high-throughput data services





WiMAX Forum

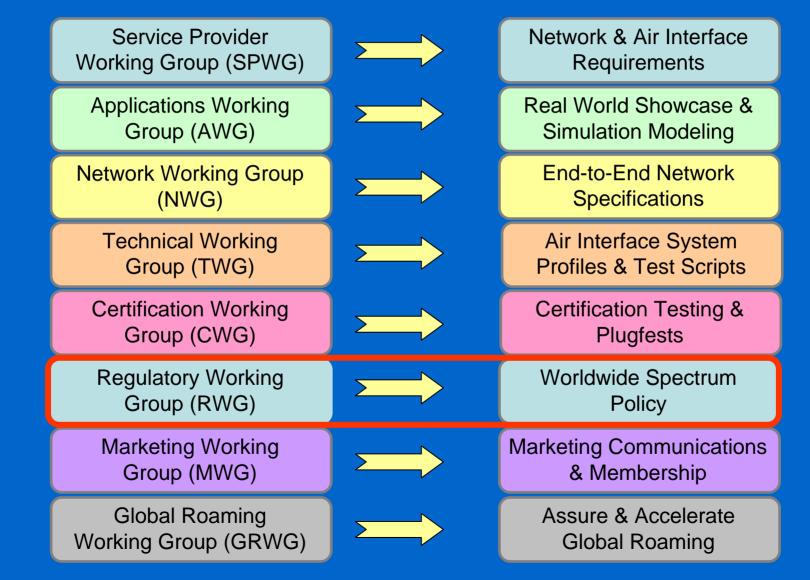




- Deliver a trusted certification process
- Develop a framework for a high performance end-to-end IP mobile network architecture supporting all usage modes
- Promote WiMAX as the leading business model to deliver global wireless broadband services
- WiMAX Forum contributes to foster a thriving ecosystem

The WiMAX Forum Working Groups: Structured to Accelerate WiMAX Deployments





More Than 250 Operator Trials and Deployments in 65+ countries!





* Other names and brands may be claimed as the property of others

Source: Intel, the WiMAX Forum

WiMAX Forum Regulatory Position



- The WiMAX Forum is working with administrations globally to ensure the availability of flexible spectrum for truly open markets and the delivery of cost-effective wireless broadband to citizens
- The availability of similar spectrum worldwide is crucial to lowering equipment costs for WiMAX Forum CertifiedTM systems
- The WiMAX Forum advocates that administrations remain "technology and service flexible" when assigning spectrum:-
 - Allows license holders to deploy the most appropriate services and technology for their envisaged customer base;
 - Facilitates innovation with a fast-track route to the market;
 - Encourages competition to deliver best value to consumers



Regulator Home Page

WiMAX Overview WiMAX Profiles

Spectrum

ITU Information

WiMAX Markets

Products

Contact Us

Events

Regional Information

Developing Countries

WiMAX Forum Certified

Regulatory Working Group

Search

Home About Us News & Events WiMAX Technology Join WiMAX Forum Member Login

Home > Regulators

Welcome to the WiMAX Forum Information Portal for Regulators

This Portal has been designed primarily for the use of Regulators and government officials. The aim is to provide a convenient repository of information about WiMAX technology and associated products – a source of trusted information that is typically required by Regulators for making important decisions regarding future licensing of radio spectrum.

The WiMAX Forum is an industry-led, non-profit corporation formed to promote and certify compatibility and interoperability of broadband wireless products. Currently, the WiMAX Forum has over 400 member companies worldwide including leaders in the communications and computing industries. Our member companies support the industry-wide acceptance of the IEEE 802.16[™] and ETSI [™] HiperMAN wireless MAN standards. The Forum works to promote global WiMAX deployments and to make WiMAX the platform of choice for broadband wireless.

As markets for Broadband Wireless Access (BWA) mature, the WiMAX Forum welcomes this opportunity to work with Regulators to develop flexible and technology-neutral regulatory frameworks that allow service providers to deploy the most appropriate solutions for their markets. The WiMAX Forum <u>Regulatory Working Group (RWG</u>) has a key role in building and maintaining an open dialogue with Regulators and generally promoting the availability of "WiMAX friendly" spectrum in common bands worldwide.

Before WiMAX Forum Certified systems were available, many solutions were custom-built and non- interoperable. Every piece of WiMAX Forum Certified equipment based on a common profile is interoperable with other WiMAX Forum Certified equipment. WiMAX Forum Certified means a service provider can buy equipment from more than one company and be confident everything works together. WiMAX Forum Certified means a more competitive industry, lower costs, and faster growth for broadband wireless everywhere around the globe. For more information and a directory of WiMAX Forum Certified products, please see our <u>Certified Product Registry</u>.

The WiMAX Forum has initially focused upon four main spectrum bands for certification of interoperability and conformance to the IEEE 802.16 standard:

- 2.3-2.4 GHz
- 2.496-2.690 GHz
- 3.4-3.6 GHz
- 5.725-5.850 GHz

Detailed information about the certification profiles and their corresponding frequency bands is available.

What is WiMAX?

WiMAX is a standards-based technology enabling wireless broadband connections in fixed, nomadic and, now, mobile usage modes for wireless broadband connectivity without the need for direct line-of-sight with a radio base station.

As an alternative or complement to wired broadband access such as cable and DSL, WiMAX provides cell radii of up to ten kilometers. In this usage mode WiMAX Forum Certified™ systems can be expected to deliver capacity of up to 40 Mbps per channel for fixed and nomadic access applications. This is enough bandwidth simultaneously to support hundreds of businesses with T-1 speed connectivity and thousands of residences with DSL speed connectivity.

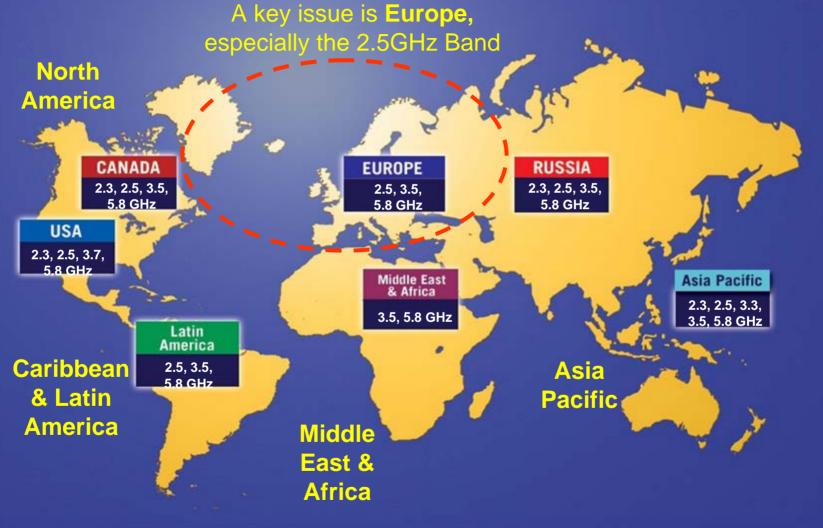
Mobile network deployments are expected to provide approximately 15 Mbps of capacity per sector (with cell radius dependent on the deployment scenario). It is expected that WiMAX technology will be incorporated in notebook computers and PDAs by 2007/2008, allowing urban areas and cities to become "metro zones" for portable outdoor broadband wireless access.

More info ..

Please note that the use of this website is subject to the terms of the WilAX Forum Regulator Membership Agreement. An "at-a-glance" table of Regulator Member benefits and rights is also available.

Spectrum by Region 2007 and beyond Spectrum Focus



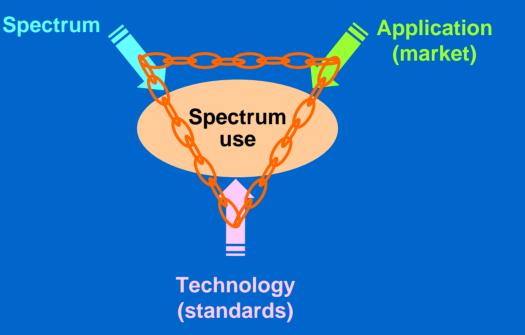


Spectrum, Applications and Technology



Historically, within Europe at least, the coupling of the 3 key elements of spectrum usage has been inflexible.

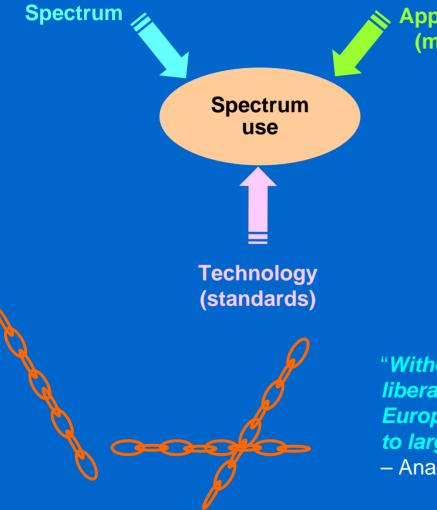
Indeed rigid linkage has been enforced via regulation, harmonisation and inflexible licensing policies



"Economic theory shows that, in general, markets are far more efficient than central regulation at allocating a scarce resource to maximize overall welfare" – Analysis Consulting

The Solution – Break the Chains !





Application (market)

> The extent to which the potential benefits of wireless broadband can be realised depends on the degrees of freedom available to operators to "mix and match" spectrum, applications and technologies within a more flexible concept of "markets"

"Without measures to promote trading and liberalisation, innovative activity may move outside Europe where the spectrum needed to gain access to large markets can be obtained more quickly" – Analysis Consulting

Securing Access to Spectrum for WiMAX Forum Certified Systems



The WiMAX Forum RWG is engaged with national and regional regulators to demonstrate the clear benefits of WiMAX and to emphasise the need for appropriate licensing approaches

- Objective: New flexible licensing in "WiMAX" preferred frequency bands
- Action 1: Direct face-to-face engagement with Regulators
- Action 2: Responses to 29 consultations/enquiries from regulatory authorities so far this year
- Action 3: Leveraging the WF's membership of ITU-R, -T and –D, its observer status in CEPT/ECC and CITEL PCC II, and its close links with APT and CRASA
- Action 4: Implementing a new WF "Regulator Outreach" campaign, including regulator member recruitment (from 1st December 2006)

The WF is an observer in both CITEL PCC II and CEPT/ECC

Securing Access to Spectrum for WiMAX Forum Certified Systems



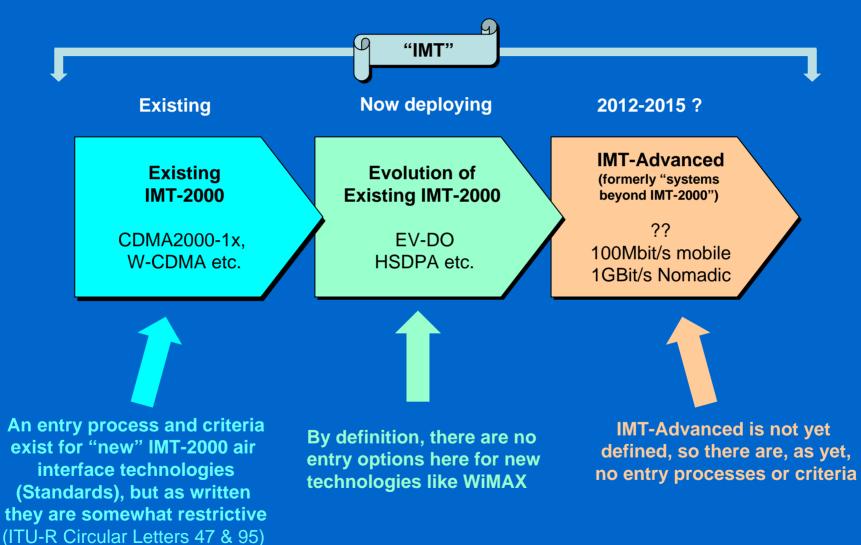
Action to gain access to existing and new spectrum "identified" by ITU-R for IMT-2000 (and IMT?)

- Objective 1: To achieve "non-exclusive" or broad identification of spectrum in the Radio Regulations (immediate focus is on the 2.6GHz band and "new" spectrum that might be identified for "IMT" at WRC-07) and/or
- Objective 2: To achieve straightforward entry into the "IMT" Family for new technologies

- Action: In-depth engagement by the WF and its Members in ITU-R Working Party 8F

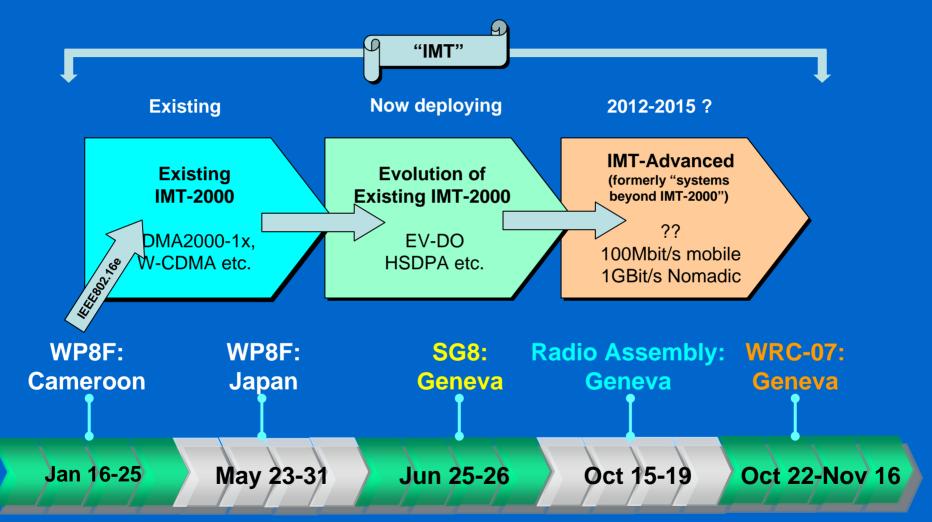
Entry into the world of "IMT"





Entry into the world of "IMT"

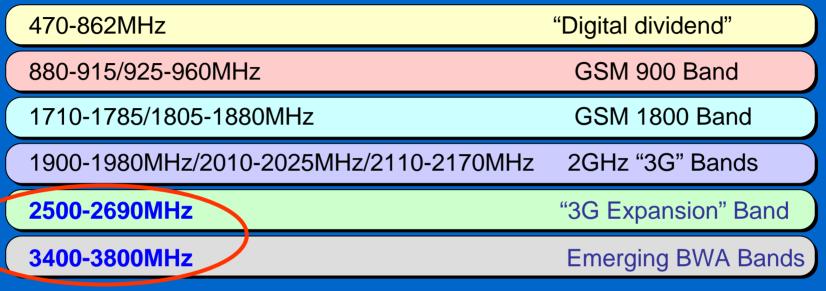




Supported by the WiMAX Forum, the IEEE will submit a proposal to WP8F in January 2007 for a subset of IEEE802.16e to become a new IMT-2000 TDD family member "IP-OFDMA"

The EC WAPECS Initiative





- To review existing technical conditions attached to the rights of use of these frequency bands...
- To the extent possible, to identify future common and minimal (i.e. least restrictive) technical conditions across frequency bands listed above...
 - ...to be ultimately applicable across the Community...
 - ...to justify any deviations from the long term policy goals...
- The WiMAX Forum fully supports the WAPECS initiative





- WiMAX is making significant headway in establishing a global footprint
- WiMAX Forum spectrum goals are in the best interest to contribute to assure global access to broadband Internet
- The WiMAX Forum and its Regulatory Working Group are dedicated to promote technical flexibility as a spectrum policy

Thank You!



F O R U M

www.wimaxforum.org